

## **MORNING CALL**

## 12/11/2025

## "Vingroup pays back point"

The Fed cut rates as expected and signaled one rate cut in 2026. US stock futures were mixed on Thursday as investors digested the Federal Reserve's latest rate cut, which drove an afternoon rebound on Wall Street. Dow futures rose 0.1%, while S&P 500 and Nasdaq 100 futures slipped 0.1% and 0.2%, pressured by a sharp selloff in Oracle. The Al-focused cloud provider plunged more than 10% in extended trading after missing revenue estimates and raising its spending forecast, reviving concerns about the durability of Al-related investment cycles. The report triggered fresh concerns about the sustainability of Al investments. In regular trading on Wednesday, the Dow rallied 1.05%, the S&P 500 gained 0.67% and the Nasdaq Composite added 0.33%. Those moves came as the Fed delivered its third quarter-point rate cut this year, while signaling a more gradual path of easing next year. Chair Jerome Powell also indicated that further hikes are unlikely and reiterated confidence in the resilience of the US economy.

Pullback at the 1,800 resistance zone.. VNINDEX closed at 1,718.98, marking a decrease of 28.19 points or 1.61%. Trading volume was lower than the 20-day average. The market saw 121 advancing codes and 188 declining codes. The stock group contributing the most to the index's gain included MBB, HDB, and CTG, while the stocks hindering the market were VIC, VHM, and VPL. Foreign investors were net sellers with a value of 367 billion VND. Specifically, VIC alone was net sold for over 307 billion VND

Trading Strategy: The sharp decline in the VIC group dragged the index lower, but several sectors are showing signs of strong price support. Notably, banking, utilities, basic resources, and financial services; investors may continue monitoring these groups to prepare an appropriate deployment strategy.

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## Global Market Review 12/11/2025



### The Fed cut rates as expected and signaled one rate cut in 2026

- US stock futures were mixed on Thursday as investors digested the Federal Reserve's latest rate cut, which drove an afternoon rebound on Wall Street. Dow futures rose 0.1%, while S&P 500 and Nasdaq 100 futures slipped 0.1% and 0.2%, pressured by a sharp selloff in Oracle. The Al-focused cloud provider plunged more than 10% in extended trading after missing revenue estimates and raising its spending forecast, reviving concerns about the durability of Al-related investment cycles. The report triggered fresh concerns about the sustainability of Al investments. In regular trading on Wednesday, the Dow rallied 1.05%, the S&P 500 gained 0.67% and the Nasdaq Composite added 0.33%. Those moves came as the Fed delivered its third quarter-point rate cut this year, while signaling a more gradual path of easing next year. Chair Jerome Powell also indicated that further hikes are unlikely and reiterated confidence in the resilience of the US economy.
- The Nikkei 225 and Topix indexes hovered near the flatline on Thursday as investors weighed the US Federal Reserve's latest rate cut and reassessed the durability of the artificial intelligence trade
- European equities edged lower on Wednesday as investors adopted a cautious stance ahead of the Federal Reserve's policy decision, limiting risk taking across regional markets.
- Oil prices rebounded from early losses on Wednesday, with WTI crude futures rising more than 1% to \$58.9 per barrel amid mounting supply concerns

Market				
	Close	%1D	%1M	%1Y
VN-Index	1,719	-1.61%	7.87%	35.47%
S&P 500 Ind	6,887	0.67%	0.79%	14.11%
Dow Jones II	48,058	1.05%	1.45%	8.61%
GP 100	9,656	0.14%	-2.47%	16.31%
Nikkei 225	50,708	0.21%	-0.27%	28.79%
SHCOMP Ind	3,900	-0.23%	-2.94%	13.96%
STOXX 600	578	0.07%	-0.34%	11.20%
KOSPI Index	4,162	0.64%	1.34%	70.38%
Hang Seng	25,541	0.42%	-4.16%	25.75%

Commodity				
	Close	%1D	%1M	%1Y
Brent	62	0.45%	-4.10%	-15.00%
WTI	59	0.60%	-3.65%	-16.33%
Gasoline	179	0.45%	-11.06%	-9.89%
Natural gas	5	0.35%	1.01%	36.50%
Coal	109	-0.64%	-0.05%	-18.02%
Gold	4,238	0.22%	2.70%	55.92%
China HRC	3,275	-0.15%	-0.24%	-8.65%
Steel rebar	2,972	0.58%	3.23%	-10.48%
BDI index	2,557	-5.09%	22.70%	121.19%

Currency				
	Close	%1D	%1M	%1Y
Dollar Index	99	-0.23%	-0.89%	-7.64%
USD/VND	26,356	0.00%	-0.17%	-3.72%
EUR/USD	1	0.09%	1.06%	11.52%
USD/JPY	156	0.24%	-0.95%	-2.05%
USD/CNY	7	-0.06%	0.72%	2.57%
USD/GPB	1	-0.01%	-1.75%	-4.73%
USD/KRW	1,467	0.28%	-0.32%	-2.53%
USD/AUD	1	0.11%	-2.11%	-4.49%
USD/CAD	1	-0.01%	1.62%	2.64%

## Vietnam Market Snapshot 12/11/2025



## Many sectors declined along with real estate, though the magnitude was limited

#### Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,718.98	16.68	-28.19	-1.61	518	15,166
HNX INDEX	256.48	22.03	-0.66	-0.26	38	715

#### **Sector Performance**

### Money flow and sector rotation (VND bn)

Sectors	%1D	%1M	%YTD	%1 YR.	PER	PBR	arket Cap (bn VNI	Sect	tor	%1D		12/10/2025	12/9/2025	20-session Average
Retail	-1.4	2.3	27.8	1.3	34.4	4.4	166,261.6	Health Care			99.47	99	49	57
Insurance	-1.1	-2.4	4.3	2.6	16.1	1.6	53,335.6	Travel & Leisure			14.76	767	668	595
Real Estate	-5.1	21.2	190.3	188.5	40.0	3.3	2,053,662.2	Industrial Goods & S	Services -25	8		1,072	1,444	1,184
Technology	-1.2	-4.2	-26.0	-24.8	20.8	4.4	179,423.7	Personal & Househo	old Goods -27	.6		141	195	136
Oil & Gas	-0.5	-6.5	111.0	101.2	36.9	1.6	129,770.0	Real Estate	-33	.6		3,513	5,289	3,335
Financial Services	0.6	-2.8	28.7	25.0	23.3	1.8	254,096.8	Construction & Mat	erials -38	.2		736	1,191	935
Utilities	0.7	0.9	-0.4	-1.0	18.8	1.9	292,531.0	Retail	-38	.9		534	874	659
Travel & Leisure	-0.9	4.2	56.2	58.6	20.5	15.4	202,876.5	Insurance	<b>-4</b> C	.1		36	61	37
Industrial Goods & Services	-2.6	0.4	47.5	48.6	19.9	2.5	256,617.0	Banks	-43	.2		3,819	6,727	4,452
Personal & Household Goods	-0.8	-1.8	-10.3	-10.7	12.5	1.7	56,786.8	Basic Resources	-44	.9		730	1,326	862
Chemicals	-0.3	-4.3	-10.2	-12.5	17.8	1.8	207,688.0	Utilities	-49	3		168	330	237
Banks	0.5	-0.1	20.9	21.9	10.7	1.8	2,546,970.0	Oil & Gas	-51	.1		213	436	327
Automobiles & Parts	0.3	-4.5	18.3	19.9	21.8	1.4	17,266.7	Financial Services	-51	.6		1,710	3,530	2,829
Basic Resources	0.7	-1.1	13.9	11.9	17.2	1.6	248,254.5	Automobiles & Part	s –52	.4		26	55	42
Food & Beverage	-0.2	1.1	6.5	5.1	19.4	2.7	450,319.8	Food and Beverage	<del>-54</del>	.5		925	2,035	1,496
Media	-0.6	4.6	-1.1	23.2	18.9	1.5	2,908.3	Chemicals	-55	.2		253	565	525
Construction & Materials	-0.9	-2.3	19.2	23.3	20.6	1.7	149,610.5	Technology	-59	.6		405	1,003	552
Health Care	-0.4	-0.2	-2.6	-1.7	18.1	2.2	39,305.5	Media	-71	.7		18	63	16

Source Bloomberg. Shinhan Securities Vietnam

## Vietnam Market Snapshot 12/11/2025



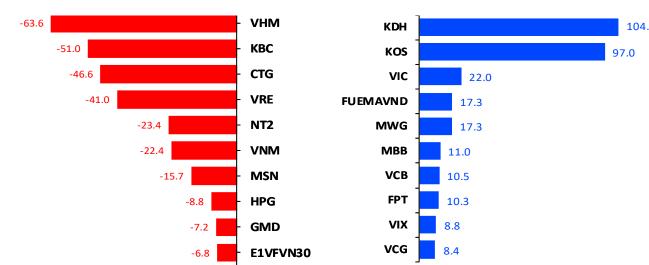
## Foreign investors recorded light net selling

### The net trading value of proprietary trading and investors by sector (VND billion)

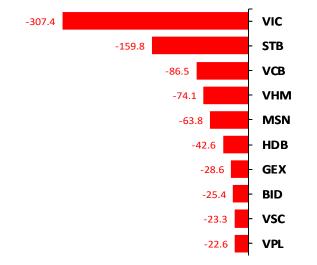
Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	72	(419)	(788)	1,208
Basic Resources	(11)	141	196	(337)
Media	-	-	0	(0)
Industrial Goods & Servic	(10)	(85)	34	51
Health care	-	2	4	(6)
Chemicals	(5)	(14)	23	(9)
Financial Services	25	37	38	(74)
Travel & Leisure	2	55	140	(194)
Banks	(31)	(76)	29	47
Construction & Materials	11	(35)	57	(22)
Food and Beverage	(37)	9	6	(15)
Retail	17	10	(1)	(9)
Utilities	(22)	6	(49)	43
Personal & Household Go	(6)	(3)	6	(3)
Technology	10	(8)	84	(76)
Automobiles & Parts	(0)	(0)	0	(0)
Insurance	-	(2)	5	(3)
Oil & Gas	6	16	58	(74)
Total	21	(367)	(161)	527

#### Source Fiinpro, Shinhan Securities Vietnam





Top net buying & selling foreign investors (VND billion)





## **Breaking News 12/11/2025**



### "Kinh Bac 'targets' two wind power projects worth over 14.6 trillion VND in Gia Lai province."

Kinh Bac is making a move into the clean energy sector, with its subsidiary, SBG, becoming the sole entity registered to implement two wind power projects in Gia Lai province, with a total investment exceeding VND 14,600 billion. Despite being a leading name in industrial real estate, Kinh Bac has never previously participated in the field of renewable energy production. Therefore, if SBG wins the bid for the two Van Canh wind power projects, this will be a significant step, opening up a new business area for the Kinh Bac ecosystem. Van Canh Wind Power Plant 1 Project: The total investment capital is VND 6.905 billion, covering an area of 56 hectares, with a designed capacity of 160 MW and an estimated annual output of more than 500 million kWh.Van Canh Wind Power Plant 2 Project: The total investment capital is VND 7.771 billion, covering an area of 62 hectares, with a capacity of 180 MW, and an estimated annual output of about 623.2 million kW

## TNG is projected to achieve 8.5 trillion Vietnamese Dong in revenue for the year 2025, surpassing its target 22 days ahead of schedule.

The consumption revenue of TNG Investment and Trading Joint Stock Company (HNX: TNG) reached VND 8,102 billion, allowing the company to complete its 2025 target early. The full-year estimate could potentially reach VND 8,500 billion, marking the highest level ever recorded. On December 6th, TNG announced that it had officially completed 100% of its 2025 revenue plan. This milestone was achieved 22 days earlier than the set goal, with total consumption revenue recorded at VND 8,102 billion. According to estimates, with the current pace, TNG's full-year 2025 revenue could reach approximately VND 8,500 billion, equivalent to 105% of the annual plan and an 11% increase compared to the previous year. This would be the highest level ever recorded and the fourth consecutive year TNG's revenue has set a new peak

### Analyzing the key factors that propelled the Vietnamese seafood industry to surpass the \$11 billion export milestone

Despite the volatility in global trade, seafood exports have still recorded good growth, creating a foundation for the entire year to reach the \$11 billion milestone and opening up prospects for expanding market share worldwide. Driven by a market expansion strategy, the value of seafood exports in the first 11 months of 2025 reached \$10.38 billion, an increase of over 13% compared to the same period last year. Shrimp, the key product, continued to affirm its position with a growth rate of over 20%. Notably, exports to almost all major markets increased. Simultaneously, the Pangasius (tra fish) industry also showed positive signs of recovery with a growth rate of nearly 10%. After a slowdown in September, the Chinese market returned to an upward trajectory, while exports to Brazil also reversed course and increased again. Among other product groups, squid and octopus continued to maintain double-digit growth. East Asia and ASEAN accounted for up to 94% of the turnover, with South Korea and Japan being the leading partners.

## **Technical view and Trading strategy 12/10/2025**



### Trend: Pullback at the 1,800 resistance zone

VN-Index closed the session at 1,718.98, marking a decline of 28.19 points or 1.61%. Trading liquidity was lower than the 20-session average. The overall market saw 121 advancing codes and 188 declining codes. Top contributors to the index's gain were MBB, HDB, and CTG. The stocks that most weighed down the market were VIC, VHM, and VPL. Foreign investors were net sellers with a value of 367 billion VND. Specifically, the stock VIC was heavily net-sold, accounting for over 307 billion VND of the total.

#### Technical:

VN-Index continued a strong decline, but this was primarily due to adjustments in the Vingroup stocks. The decrease in liquidity compared to the 20-session average suggests that the correction did not involve strong selling pressure, but was mainly an adjustment in the index score. Regarding the trend, the VN-Index still maintains a positive status as the index holds firm above the MA10 and MA20 lines, which are crucial support levels for the current uptrend. In the upcoming sessions, the market will continue to test cash flow as it trades around the 1,700 – 1,750 point range, and it will require broader market dissemination and consensus, along with improved liquidity

Base Scenario: The market has recovered positively and surpassed 1,700 (temporarily escaping the sideways range of 1,600–1,700 points) with improved liquidity, better market breadth and the return of foreign investors. We believe that the market will face some resistance when returning to the old peak and struggling around 1,800 before cash flow improves after the Party Congress in early 2026 ends. With the target of double-digit economic growth for 2026 and total market profit growth of more than 18%, we expect the VN-Index to reach the 1,900–2,000 range for 2026.

**Negative Scenario:** The selling momentum continues to accelerate with trading volume increasing alongside the decline, and no bottom-fishing demand has emerged around the 1,550–1,580 point threshold. Consequently, the market may continue to head towards the 1,500 support zone and lower price levels for a test.

**Strategy**: The sharp decline in the VIC group dragged the index lower, but several sectors are showing signs of strong price support. Notably, banking, utilities, basic resources, and financial services; investors may continue monitoring these groups to prepare an appropriate deployment strategy.



#### **Scenarios:**

- Positive: The market surpassed the key resistance level of 1,800
- Base: The market continues to trade in the 1,700–1,800 range.
- Negative: The market corrected toward the 1,600-point level

# **Trading Portfolio**



10/12/2025 3:00 PM Unit: Thousand VND

Daily recomme	nded stocks									
	Recommendation	Buying/Selling zone	Target	Cut loss	Upside	Downside	Current price	Signals	Note	

Short-term hold	Short-term holding portfolio												
Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note		
NT2	Hold	23.4	25.8	22.9	10%	-2%	23.6	19	0.9%	11/13/2025			
DBC	Hold	27.5	29.69	26.4	8%	-4%	26.8	6	-2.5%	12/2/2025			
PET	Hold	35.3	37.85	34.2	7%	-3%	35.05	2	-0.7%	12/8/2025			
GAS	Hold	65.2	69	63.3	6%	-3%	63.5	1	-2.6%	12/9/2025			

Note: All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results. This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion. Please see the "Compliance notice and Disclaimer" section at the end of this report for more details.

# **Trading Portfolio**



Unit: thousand dong

						Watchlist
No	Stock	Current Price	Target Price	Potential buying area	Expected return (from current price)	Note
1	PNJ	88.1	97.0	89.0	1() 1%	PNJ is showing a strong upward trend above the 50-day MA. The year-end period, along with rising gold prices, is also supporting increased capital inflows into PNJ
2	KDH	32.5	38.9	33.3	19.7%	Business results grew strongly in Q3 2025. Capital inflows were robust, with momentum stronger than the overall market
3	CTG	50.5	57.0	51.0	12.9%	Capital flows show signs of attention and retention in CTG better than the banking industry average
4	FPT	95.6	112.0	96.0	17.2%	Foreign investors recorded strong net buying, focusing on stocks that have been deeply discounted and tightly accumulated since the beginning of the year.
5	SIP	53.4	66.7	58.0	24.9%	Capital is flowing into industrial parks, and the sector is showing stronger momentum than the broader market.

# **Trading Portfolio**



Unit: thousand dong

					History of Rec	commendations					
Stock	Buying price	Target	Cut loss	Upside	Downside	Closing Price	T+	Realized Profit/Loss	Recommedation Date	Closing Date	VNINDEX
REE	64.5	68.9	64.5	7%	0%	68.9	6	6.8%	04/16/2025	04/24/2025	1.1%
VCI	37.05	39.9	35.4	8%	-4%	36.85	14	-0.5%	04/18/2025	05/08/2025	3.0%
IMP	44.4	49.9	44.4	12%	0%	49.9	2	12.4%	05/08/2025	05/12/2025	1.1%
VCI	36.8	39.6	35.8	8%	-3%	37.3	3	1.4%	05/14/2025	05/19/2025	-1.0%
HDB	21.1	22.6	21.1	7%	0%	22.6	17	7.1%	04/28/2025	05/21/2025	7.8%
PDR	16.8	18.15	16.11	8%	-4%	16.11	6	-4.1%	05/15/2025	05/25/2025	0.1%
CTI	20.05	21.6	20.05	8%	0%	20.05	13	0.0%	05/07/2025	05/26/2025	6.6%
MWG	64.5	69	62	7%	-4%	62	4	-3.9%	05/27/2025	06/02/2025	-0.3%
HDB	22.25	23.85	21.6	7%	-3%	21.6	2	-2.9%	05/29/2025	06/02/2025	-0.4%
KDH	29.45	32.56	29.45	11%	0%	29.45	9	0.0%	05/29/2025	06/11/2025	-1.6%
MBB	24.65	25.9	24	5%	-3%	24.7	7	0.2%	06/03/2025	06/12/2025	-1.1%
BVH	50.6	54.5	50.6	8%	0%	54.9	23	8.5%	06/03/2025	07/04/2025	3.0%
HPG	21.9	23.9	21	9%	-4%	23.25	18	6.2%	06/10/2025	07/04/2025	5.4%
HDB	21.6	23.3	21.6	8%	0%	23.3	16	7.9%	06/13/2025	07/07/2025	6.6%
MWG	64.5	70.7	64.5	10%	0%	70.7	9	9.6%	07/02/2025	07/15/2025	5.5%
HAH	69.8	77.5	66.4	11%	-5%	67.9	5	-2.7%	07/09/2025	07/16/2025	2.5%
HDG	25.8	28.9	26.4	12%	2%	28.9	2	12.0%	07/16/2025	07/18/2025	1.5%
NLG	38.9	42.9	38.9	10%	0%	42.9	10	10.3%	07/04/2025	07/18/2025	7.9%
ВМР	138.1	151.8	137.8	10%	0%	143.3	25	3.8%	06/25/2025	07/30/2025	9.2%
PDR	20.3	23	19.6	13%	-3%	20.65	5	1.7%	07/23/2025	07/30/2025	-1.3%
MSN	77.7	84.1	74.9	8%	-4%	74.9	4	-3.6%	07/23/2025	07/29/2025	-1.2%
NT2	20	21.9	19.5	10%	-3%	22.8	4	14.0%	07/31/2025	08/06/2025	3.0%
HDG	27.5	30	26.3	9%	-4%	30.8	3	12.0%	08/08/2025	08/13/2025	1.7%
PNJ	86.4	95.4	83	10%	-4%	85.6	15	-0.9%	08/08/2025	08/29/2025	6.0%
HPG	26.8	29.9	26.8	12%	0%	29.9	7	11.6%	08/27/2025	09/05/2025	-0.3%
BSI	52.4	58.8	51.3	12%	-2%	51.3	8	-2.1%	08/27/2025	09/08/2025	-2.9%
VCB	65.5	70.4	64	7%	-2%	64	3	-2.3%	09/15/2025	09/18/2025	-1.2%
IDC	43	48.5	41.5	13%	-3%	41.5	4	-3.5%	09/15/2025	09/19/2025	-1.6%
HPG	28.8	30.9	27.6	7%	-4%	27.6	6	-4.2%	09/25/2025	10/05/2025	-1.2%
MWG	76.3	82.8	76.3	9%	0%	83.9	15	10.0%	09/23/2025	10/14/2025	7.7%
VCB	63.7	69.9	61.1	10%	-4%	63.1	4	-0.9%	10/08/2025	10/14/2025	3.7%
CTD	87.1	99.9	84.9	15%	-3%	100	2	14.8%	10/28/2025	10/30/2025	-0.7%
MWG	81.1	88	78.3	9%	-3%	78.3	2	-3.5%	11/05/2025	11/07/2025	-3.4%
KDH	35.1	37.9	33.65	8%	-4%	33.65	2	-4.1%	11/05/2025	11/07/2025	-3.4%
TV2	35.7	41.2	35.7	15%	0%	35.7	12	0.0%	11/13/2025	12/01/2025	5.2%
erage return							10	3.17%			1.92%

## **Economic calendar**



## December 2025

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	1 _ US ISM Manufacturing PMI NOV	2	US ISM Services PMI NOV	4	_ US Non Farm Payrolls NOV _ US Unemployment Rate NOV _ US Michigan Consumer Sentiment Prel DEC	Vietnam macroecnomic data in October
7	8	9 US: JOLTs Job Openings (Sep and Oct)	10	11 _ FOMC Economic Projections _ Fed Interest Rate Decision	12	13
14	<b>15</b>	16 _ US Employment Report – Oct & Nov _ US: Non-Farm Payrolls (Nov and Oct) _ Building Permits Prel NOV, SEP, OCT		18 _ US CPI — Nov _ Expiration of December futures contract (VN30F1M)	19 _ US Existing Home Sales	20
21	22	_ US GDP Growth Rate QoQ — 2nd	24 US Durable Goods Orders MoM (Nov Oct)	25	26	27
28	29		31 US FOMC Meeting Minutes	1	2	3

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