MORNING CALL

November 23th, 2022

“Profit-taking pressure prevails, short-term price channel is challenged”

- Global stocks are back in green
- Domestic stocks dropped, profit taking pressure increased – “rescue failed” #NVL #PDR
- Import and export situation of Vietnam's merchandise in 10 months of 2022
- Technical view and recommendations #HPG #SSI #VND #VNM #CTG
- Economic calendar
- Q&A

[Analysts]

Khang Tran ☎ (84-28) 6287-8037
✉ khang.lt@shinhan.com

Nhut Nguyen ☎ (84-28) 6287-7751
✉ nhut.nq@shinhan.com

Global Market Review - Week 21-25/11/2022

Major stock markets are back in green

- Dow Jones added nearly 400 points on Tuesday, while the S&P 500 and Nasdaq rose roughly 1.4% each as investors digested a slew of corporate results and Fed speeches. On the policy side, the Federal Reserve has recently thrown cold water into expectations that it will soon pause its aggressive tightening campaign. San Francisco Fed President Mary Daly and her Cleveland counterpart Loretta Mester were among the latest officials to echo this view, although signaling support for a smaller 50 bps hike in December.
- European equity markets closed higher on Tuesday, with the benchmark Stoxx 600 up more than 0.5% to three-month highs and the German DAX also rising above 14,430, the highest since early June. Asian stocks also mostly traded in the green.
- The consumer confidence indicator in the Euro Area rose by 3.6 points to -23.9 in November of 2022, beating market expectations of -26, preliminary estimates showed.
- According to the OECD, global economic growth is likely to slow to 2.2% in 2023 from 3.1% this year, as the world economy faces persistently high inflation, rising borrowing costs, lack of energy supply shortage and the ongoing war in Ukraine. Europe and the US are seen as the hardest hit, with GDP growth rates in both regions falling to just 0.5% from 3.3% and 1.8%, respectively.
- WTI crude rose nearly 2% to above $81 a barrel as the prospect that OPEC might intervene more deeply in the market offset concerns about a deteriorating demand outlook. Saudi Energy Minister Prince Abdulaziz bin Salman signaled that the kingdom was ready to reduce production further to balance supply and demand if needed. Saudia Arabia, OPEC's de facto leader, dismissed a report from the Wall Street Journal (WSJ) on Monday hinting that the oil group was considering boosting production, which sent prices down 5% at one point time in the previous session.

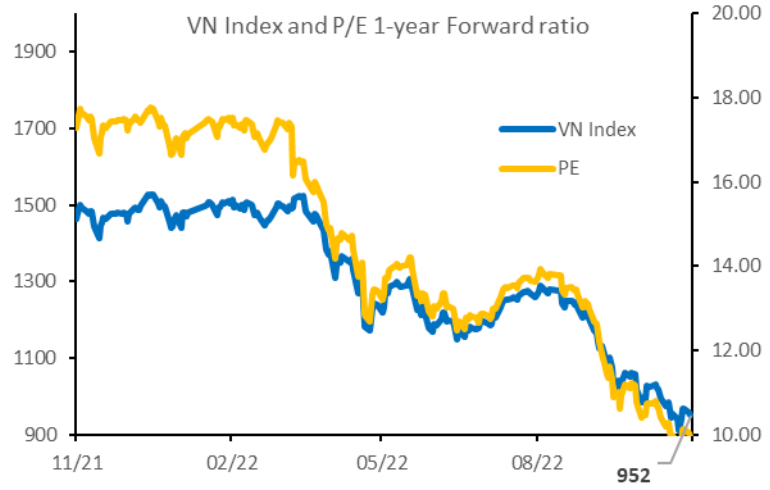
Market

	Close	%1D	%1M	%1Y
VN-Index	952	-0.89%	-6.64%	-34.95%
S&P 500 Index	4,004	1.36%	6.68%	-14.51%
Dow Jones Index	34,098	1.18%	9.70%	-4.27%
GP 100	7,453	1.03%	6.93%	2.56%
Nikkei 225	28,116	0.61%	4.56%	-5.57%
SHCOMP Index	3,089	0.13%	1.65%	-13.94%
STOXX 600	436	0.73%	10.08%	-8.98%
KOSPI Index	2,421	0.64%	9.37%	-19.24%
Hang Seng	17,424	-1.31%	7.48%	-29.32%

Currency & Commodity

	Close	%1D	%1M	%1Y
Dollar Index	107.22	-0.57%	-4.28%	11.06%
USD/VND	24,840.00	-0.03%	0.02%	-8.73%
EUR/USD	1.03	0.06%	4.42%	-8.34%
USD/CNY	7.14	0.36%	1.72%	-10.57%
Brent	88.36	1.04%	-5.50%	10.87%
WTI	81.27	0.40%	-4.44%	3.53%
Natural gas	6.93	2.27%	39.81%	39.58%
Coal	347.15	-1.10%	-10.99%	125.42%
Gold	1,741.87	0.09%	5.58%	-2.64%

Vietnam Market Snapshot 22/11/2022





	Close	PE	Difference	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	952.12	9.96	-8.53	-0.89	1,050	16,672
HNX INDEX	194.66	12.36	2.26	1.18	101	1,126

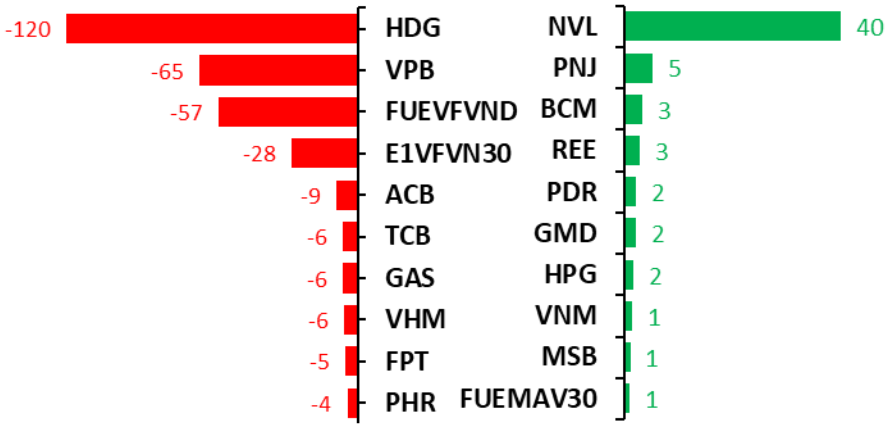
Money flow and sector rotation (VND bn)

Sector	%1D	11/22/2022	11/21/2022	20-session Average
Real Estate	298.50	5,917	1,485	1,727
Oil & Gas	157.74	216	84	144
Automobiles & Parts	157.42	168	65	83
Travel & Leisure	125.18	48	21	39
Personal & Household Goods	122.05	167	75	113
Industrial Goods & Services	108.63	570	273	403
Financial Services	103.49	1,618	795	1,033
Construction & Materials	68.30	564	335	417
Utilities	54.96	208	134	179
Retail	54.72	373	241	373
Banks	51.95	2,538	1,670	2,259
Food and Beverage	49.60	892	596	708
Health Care	45.00	19	13	18
Technology	40.77	108	77	109
Basic Resources	38.05	1,035	750	957
Media	24.61	2	1	2
Insurance	20.66	52	43	65
Chemicals	1.49	678	668	568

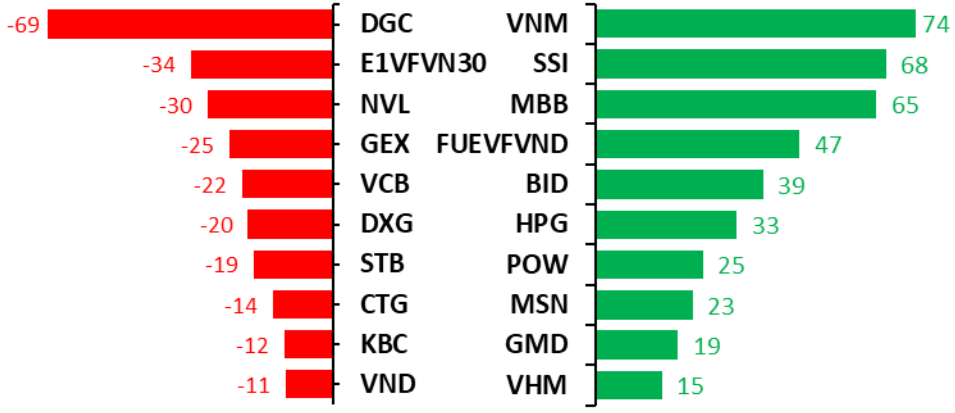
Source: Bloomberg, Shinhan Securities Vietnam

Vietnam Market Snapshot 22/11/2022

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(82)	(21)	247	(396)
Basic Resources	1	13	123	(15)
Media	(0)	(0)	0	0
Industrial Goods & Services	5	3	(49)	43
Health care	(0)	4	(22)	0
Chemicals	(5)	(50)	(41)	(15)
Financial Services	(89)	73	6	(42)
Travel & Leisure	(0)	9	(85)	4
Banks	(107)	52	19	(93)
Construction & Materials	(0)	10	(78)	7
Food and Beverage	(2)	106	35	(12)
Retail	(4)	14	16	13
Utilities	(7)	23	20	73
Personal & Household Goods	5	7	20	14
Technology	(5)	1	(67)	32
Automobiles & Parts	(0)	2	(0)	2
Insurance	(2)	6	0	(3)
Oil & Gas	0	9	(0)	(3)

Source: Fiinpro, Shinhan Securities Vietnam

Breaking News

Macro

Positive

- The Ministry of Finance has just announced that it will hold a meeting to discuss the stock market and corporate bonds on the morning of November 23 under the chair of Finance Minister Ho Duc Phuc.

  The meeting will be attended by Deputy Minister of Finance Nguyen Duc Chi, leaders of the State Securities Commission, VNX, VSD, HNX and HOSE. At the same time, leaders of securities companies and leaders of businesses that issue bonds will also attend this meeting.

- Vietnam's digital economy is forecast to reach a compound annual growth rate of 8.9% between 2022-2026, the highest among the 51 countries surveyed in the Index of Digital Economies of Financial Times and Omdia Technology Research Company (UK).

Less positive

- The State Bank of Vietnam continues to increase the operating interest rate by 1%, effective from October 25.
- The State Bank of Vietnam (SBV) decided to adjust the USD/VND spot exchange rate band from ±3% to ±5% from October 17.



Business news

- NVL, Nova Real Estate Group Investment Joint Stock Company has just issued a notice to investors about rumors related to the company's financial situation spreading in the market. In the announcement, NovaLand's management said that rumors about the group's debt situation and solvency are incorrect. NovaLand's bond issuance activities fully comply with the provisions of the law.
- PNJ, Phu Nhuan Jewelry Joint Stock Company has just announced its October 2022 business results, recording net revenue of VND 2,960 billion, an increase of more than 42% over the same period and profit after tax of VND 147 billion, a year-on-year growth. nearly 23% over the same period. This comes from the fact that the company has many sales promotion activities nationwide to prepare for the year-end shopping season.

  In the first 10 months of the year, PNJ recorded net sales of VND 28,535 billion (up 96% over the same period) and profit after tax of VND 1,487 billion (up 118% over the same period) – exceeding the figure for the whole year of 2021 as well as many years ago. This is also PNJ's record profit. With this result, PNJ has exceeded nearly 13% of the profit target in 2022.

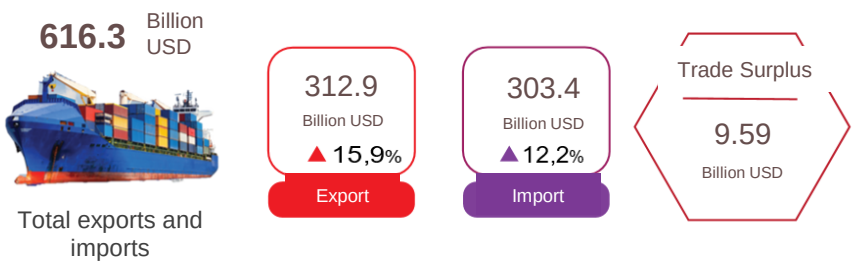
- PDR, According to the notice dated November 21, 2022 sent to the State Securities Commission and the Ho Chi Minh City Stock Exchange, Mr. Bui Quang Anh Vu - General Director of Phat Dat Real Estate Development JSC registered to buy 20 million share. Transaction time is from November 24 to December 23, 2022 through order matching or agreement.
- NLG, the Board of Directors of Nam Long Investment Joint Stock Company has just approved the Resolution to issue bonds for the second phase in a separate form with a total issuance value of up to VND 500 billion. The purpose of the bond issuance is to implement the Phase 2 Waterpoint project, which is expected to be issued in the fourth quarter of 2022.
- CII, Ho Chi Minh City Technical Infrastructure Investment wants to divest from its subsidiary, Vinaphil. The purpose of divestment is to structure the investment portfolio.

- BVH, Baoviet Holdings announced to pay cash dividend at the rate of 30.26%, the ex-rights date is November 25.

Import and export situation of Vietnam's merchandise in 10 months of 2022

Import and export value by continent, countries and some major markets in 10 months of 2022 and compared to 10 months of 2021

Market	Export			Import		
	Value (Billion USD)	Compared to 2021 (%)	Proportion (%)	Value (Billion USD)	Compared to 2021 (%)	Proportion (%)
Asia	**146.74**	**12.8**	**46.9**	**251.67**	**14.5**	**83**
- ASEAN	*28.51*	*22.9*	*9.1*	*39.32*	*17.9*	*13*
- China	*47.08*	*6.1*	*15*	*100.01*	*12*	*33*
- South Korea	*20.62*	*14.9*	*6.6*	*53*	*17.5*	*17.5*
- Japan	*19.94*	*22.6*	*6.4*	*19.77*	*8.6*	*6.5*
Americas	**109.53**	**20**	**35**	**21.7**	**3**	**7.2**
- USA	*93.36*	*21.7*	*29.8*	*12.33*	*-4.7*	*4.1*
Europe	**47.98**	**16.6**	**15.3**	**16.73**	**-8.5**	**5.5**
- EU(27)	*39.76*	*23.8*	*12.7*	*12.74*	*-8.1*	*4.2*
Oceania	**5.64**	**29.1**	**1.8**	**9.38**	**31.3**	**3.1**
Africa	**3.06**	**6.2**	**1**	**3.88**	**-6.9**	**1.3**
Total	**312.94**	**16**	**100**	**303.35**	**12.2**	**100**

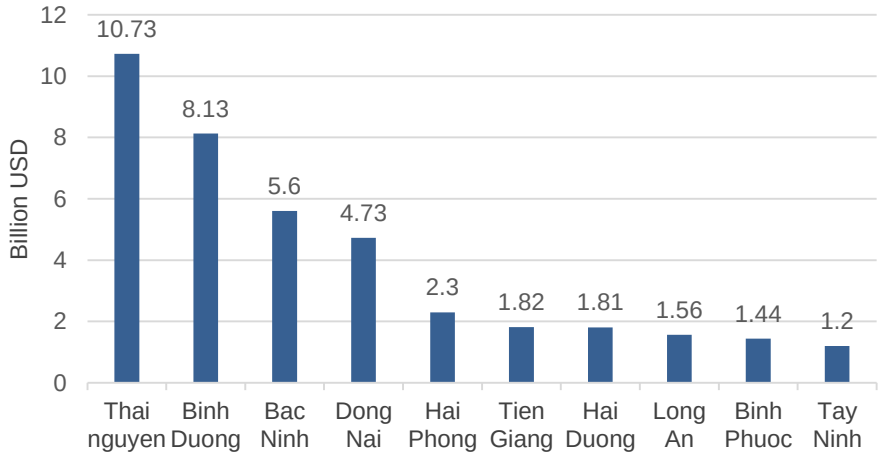


Total exports and imports

Source: General Department of Customs

- In the 10 months of 2022, the total import and export value of Vietnam's goods reached 616.3 billion USD, up 14.1% (equivalent to 75.99 billion USD) compared to the same period in 2021. In which, the export value was 312.94 billion USD, an increase of 16%, equivalent to an increase of 43.1 billion USD over the same period last year; import value was 303.35 billion USD, up 12.2%, equivalent to 32.88 billion USD. The trade balance of goods in October had a surplus of 2.47 billion USD, bringing the goods trade surplus in 10 months of 2022 to 9.59 billion USD.
- The United States remains the leading export market while China is the leading import market.
- In the 10 months of 2022, Vietnam's goods trade with Asia reached USD 398.41 billion, up 13.8% over the same period in 2021, continuing to account for the highest proportion (64.6%) in the total import-export value. export of the whole country. Import and export value between Vietnam and other continents is: America: 131.23 billion USD, up 16.8%; Europe: 64.7 billion USD, up 8.9%; Oceania: 15.02 billion USD, up 30.4% and Africa: 6.94 billion USD, down slightly by 1.5% compared to 10 months of 2021.

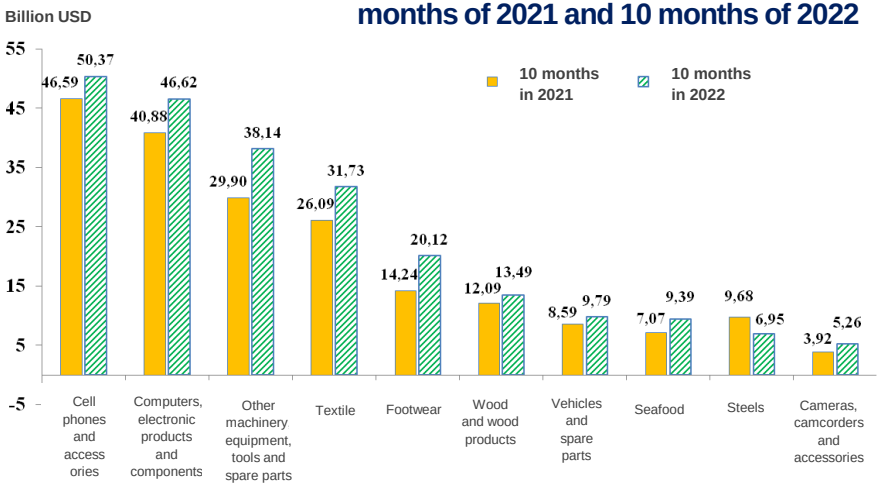
Top 10 localities with the largest trade surplus in the first 10 months of 2022



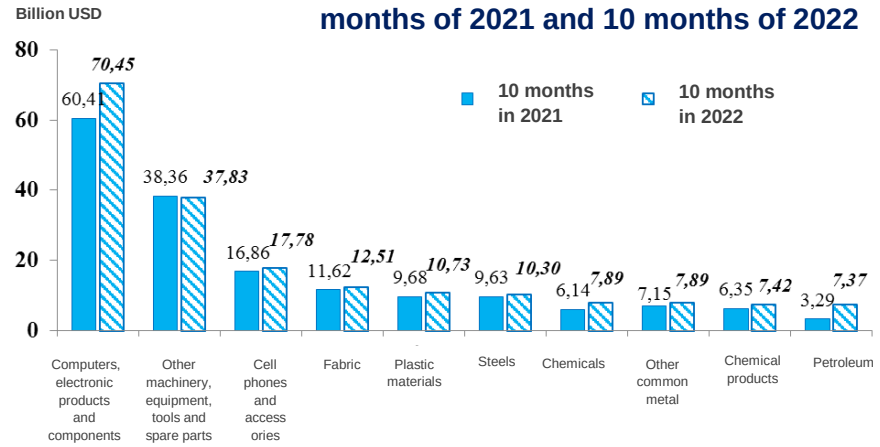
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Import and export situation of Vietnam's merchandise in 10 months of 2022

10 largest export commodity groups of Vietnam in 10 months of 2021 and 10 months of 2022



10 largest export commodity groups of Vietnam in 10 months of 2021 and 10 months of 2022



Source: General Department of Customs

- **Phones of all kinds and components:** the export of this item in October 2022 was worth USD 5.27 billion, up 5.7% over the previous month. Calculated in 10 months of 2022, reached 50.37 billion USD, up 8.1% compared to 10 months of 2021. Leading the market is China with a value of 12.99 billion USD, followed by the US market with a value of 10.8 billion USD, and the EU with 5.89 billion USD.
- **Computers, electronic products & components:** export value in the month reached US$4.74 billion, down 8% from the previous month, bringing the export value of this commodity group in 10 months of 2022 to US$46.62 billion, up 14.1 % over the same period in 2021. Main markets US, China, EU, Hong Kong, South Korea...
- **Other machinery, equipment, tools and spare parts:** In October 2022, the export value of this commodity group reached US$3.91 billion, down 5.7% from the previous month. Thereby raising the export value in 10 months of 2022 to 38.17 billion USD, up 27.7%, equivalent to 8.24 billion USD over the same period last year. Vietnam mainly exports this group of goods to the main markets: the United States, the EU, China, and South Korea.

- **Computers, electronic products and components:** import value in the month was 6.49 billion USD, down 3.3% compared to the previous month. In general, the import value of this commodity group in the 10 months of 2022 reached 70.45 billion USD, up 16.6% over the same period last year. The main markets are China, Korea, Taiwan, Japan...
- **Other machinery, equipment, tools and spare parts:** import value in the month reached 3.41 billion USD, down 8.3% compared to the previous month. The total import value of this group in the past 10 months was 37.83 billion USD, down 1.4% over the same period last year. China continues to be the largest market supplying this group of products, followed by South Korea and Japan.
- **Phones and components:** Imports of this group in the month reached 1.99 billion USD, up 3.5% compared to the previous month. In the 10 months of 2022, the import value reached 17.78 billion USD, up 5.4% over the same period in 2021. South Korea and China are still the two main markets supplying all kinds of phones and components to Vietnam.

Technical view



Trend: Continue to struggle

- The selling pressure continued to dominate in the session so the index narrowed its gain and had to close in red, although the morning session was quite positive. The failed rescue signal from NVL when closing the session, there were still millions of shares remaining at the floor selling price, making investors' sentiment more cautious. As a result, the index failed to break out of the 20-day MA around 980 points. Mutant order matching partly comes from transactions at NVL, PDR. Technical indicators are showing neutral signals. Therefore, the tug-of-war will continue, the strategy favors holding and limiting excitement. The index might still return to test the old bottom around 900 points again if the demand still weakens. On the positive side, if the index surpasses the threshold of 1,000 points, it will open a point to increase the proportion.

Scenarios:

- Positive (60%): The index is balanced around the threshold of 950 points, corresponding to the 10-day MA showing a good reaction, and creating a recovery pace around the threshold of 1,000 points, better than the threshold of 1,050 points.
- Less positive (40%): The index dropped to 940 points. At this time, the falling momentum may return to retest the old bottom around 900 points and lower at 880 points.

Recommended stocks

Updated date **23/11/2022**

Unit: thousand VND

Today's watchlist

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals
HPG	Watch						14.8	Breaking above the 20-day MA with high volume, the story of China's real estate rescue
SSI	Watch						16.3	Maintain above the 20-day MA, volume improves
VND	Watch						11.3	Good reaction around 20-day MA, volume improves

Trading portfolio

Ticker	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
VNM	Buy	77.5	85	73	10%	-6%	79.5	1	2.58%	22/11/2022	
GEX	Hold	13	15	11.6	15%	-11%	12.7	2	-2.31%	21/11/2022	
CTG	Hold	24.1	27	23	12%	-5%	23.9	2	-0.83%	21/11/2022	
BID	Hold	35	38	33	9%	-6%	36.45	7	4.14%	14/11/2022	
POW	Hold	10	11	9.5	10%	-5%	10.35	8	3.50%	11/11/2022	

Economic calendar

November 2022

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	31	1 ISM Manufacturing PMI JOLTS Job Openings	2 ADP Non-Farm Employment Change Monetary Policy Meeting (BoJ)	3 FOMC Statement Federal Funds Rate BOE Monetary Policy Report ISM Services PMI (US)	4 Non-Farm Employment Change, Unemployment Rate (US)	5
6	7 Trade Balance, Unemployment Rate (China)	8 Congressional Elections (US)	9 Crude Oil Inventories (US) CPI, PPI y/y (China)	10 CPI, Core CPI (US) Unemployment Claims	11 Portfolio Structure Announcement (MSCI) GDP (UK) Prelim UoM Consumer Sentiment (US)	12 Treasury Currency Report (US)
13	14 Announcement deadline reviewed Q3/2022 financial statements. Monetary Policy Report Hearings (UK)	15 Monetary Policy Meeting (Australia)	16 CPI (UK) Retail Sales (US)	17 Expiration of futures contract VN30F1M Housing Starts (US)	18 Existing Home Sales (US)	19
20	21 Flash Manufacturing and Services PMI (UK, French, German)	22 Ishare MSCI review	23 Flash Manufacturing and Services PMI (US)	24 FOMC Meeting Minutes	25 Tokyo Core CPI y/y	26
27	28	29 CB Consumer Confidence (US) Monthly macroeconomic data release (Viet Nam)	30 Prelim GDP q/q (US)	1	2	3

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Q&A

Shinhan Investment Network

SEOUL
Shinhan Investment Corp.
Shinhan Investment Tower
23-2, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

NEW YORK
Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

HONG KONG
Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

INDONESIA
PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

SHANGHAI
Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

HO CHI MINH
Shinhan Securities Vietnam Co., Ltd.
22nd Floor, Centec Tower, 72-74 Nguyen Thi Minh Khai Street,
District 3, Ho Chi Minh City, Vietnam
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

HA NOI
Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To,
Ly Thai To Ward, Hoan Kiem District,
Hanoi, Vietnam.
Tel : (84-8) 6299-8000

Shinhan Securities



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