Morning Call

Monday, 19 October 2026 · Data as of the 16 October 2026 session

Slight rebound at the 1,700 area

Shinhan Securities

Morning Outlook

Highlights

US stock futures rise, Nikkei 225 gains 1.39% to 65,324, European stocks close higher, crude oil slips to around $101/barrel. US stock futures climbed on Monday as investors prepared for a busy week of corporate earnings while reassessing the outlook for AI-related investments. Nasdaq 100 futures rose 0.7%, while S&P 500 and Dow futures each gained around 0.4%. Market participants are awaiting results from major companies, including Tesla, Meta, Netflix, American Express, and GE Aerospace. Last week, the Nasdaq Composite and S&P 500 fell 4.48% and 1.95%, respectively, as technology stocks came under pressure amid growing concerns over AI financing. The Nikkei 225 Index rose 1.39% to close at 65,324 on Friday, recouping some losses from the previous session as selling pressure on technology stocks eased, while investors continued to evaluate the outlook for the artificial intelligence sector. European stocks closed higher on Friday with broad support from all major sectors as markets continued to gauge positive earnings prospects against risks of high inflation. The Euro STOXX 50 added 0.6% to 6,204 and the STOXX Europe 600 rose for a fifth session in six, gaining 0.7% to 644. Crude oil prices fell to around $101 per barrel on Monday but retained most of last week's 10% surge, as escalating hostilities in the Middle East and Eastern Europe kept supply risks elevated.

Decline and divergence. The VN-Index ended the week at 1,705.9 points (-29 points, -1.68%) on the weekly chart with lower liquidity. The market continued to decline and is approaching the 1,700-point area, with a slight rebound in Friday's session. Foreign investors were net sellers of roughly VND 500 - 700 bn per session. The market needs to be watched further around the 1,700-point level; although this is only a psychological level, a fall to the lower bound of the trading range at 1,660 is possible.

Trading strategy: Prioritise defensive stocks with low beta, strong cash flow, high dividends and low debt levels amid high interest rates. Insurance and utilities (electricity and water) can be considered. In the short term the market may fall further, so short-term traders should prioritise staying on the sidelines.

Vietnam market — session of 16 October 2026 and short-term scenarios for the next 2 weeks

VN-Index	Positive	Base	Less positive
1,705.91	15%	48%	37%
0.45%	1,880	1,780	1,660
	The market heads toward the 1,880 level	The market is expected to trade in the 1,700 - 1,780 area as divergence continues	The market falls to the lower bound of the corresponding support area at 1,600 - 1,660 as the VIC group keeps declining and other groups remain weak

Portfolios

New buy recommendation	Sell recommendation	Current holding	Watchlist	High-risk names to avoid
MWG	REE	REE	TCH, BVH, HPG, MWG	NVL, PNJ

Top news

Macroeconomy **State Bank of Vietnam requires deposit rates to be cut by at least 0.5%/year for terms of 6 months and above and lending rates for production and business by 1.5–2%/year.** The rate-cut requirement, backed by sanctions on credit targets, puts pressure on the NIM of the banking group

VIC **Suppliers building factories in Vinhomes and VinFast industrial parks get 50% off land rent for the first 3 years and 30% for the next 5 years.** Land-rent incentives attract domestic suppliers into the VinFast ecosystem.

Top News — 19 October 2026

Macroeconomy **State Bank of Vietnam requires deposit rates to be cut by at least 0.5%/year for terms of 6 months and above and lending rates for production and business by 1.5–2%/year**

According to Tiền Phong, Báo Tin tức and Người đưa tin on 18 October 2026, the State Bank of Vietnam issued Document No. 9608/NHNN-CSTT dated 18 October 2026 requiring credit institutions to cut posted deposit interest rates by at least 0.5%/year for terms of 6 months and above, and to reduce lending rates by 1.5–2%/year for production, business and priority sectors. Institutions that fail to comply strictly may have their credit growth targets for the rest of 2026 reviewed, be given lower credit growth targets for 2027, or be required to apply one or more safety ratios higher than prescribed. Agribank cut lending rates by up to 2%/year from 19 October 2026, the Bank for Investment and Development of Vietnam (BIDV) applies preferential rates from 6%/year, down by up to 2%/year, from 15 October 2026, and Vietcombank has pledged to cut lending rates by at least 2% through year-end.

The rate-cut requirement, backed by sanctions on credit targets, puts pressure on the NIM of the banking group

VIC **Suppliers building factories in Vinhomes and VinFast industrial parks get 50% off land rent for the first 3 years and 30% for the next 5 years**

According to Nhà đầu tư on 18 October 2026, partners that place factories in the industrial parks of Vinhomes and VinFast receive a 50% land-rent reduction for the first 3 years and 30% for the next 5 years, and are also given the opportunity to join the supply chain at VinFast's plants in India and Indonesia. Ms. Hồ Thị Nga, Deputy General Director of Weldcom, said the total value of contracts the company signed in 2018–2025 exceeded USD 200 mn, of which VinFast projects contributed about 50–60%. The article states that Automech's 2025 revenue reached VND 1,500 bn and is expected to rise to VND 2,000 bn in 2026.

Land-rent incentives attract domestic suppliers into the VinFast ecosystem.

Technical View and Trading Strategy — 19 October 2026

Trend: Decline and divergence

Technical view

The VN-Index ended the week at 1,705.9 points (-29 points, -1.68%) on the weekly chart with lower liquidity. The market continued to decline and is approaching the 1,700-point area, with a slight rebound in Friday's session. Foreign investors were net sellers of roughly VND 500 - 700 bn per session. The market needs to be watched further around the 1,700-point level; although this is only a psychological level, a fall to the lower bound of the trading range at 1,660 is possible.

Medium-term base scenario

We expect the market to see sharp divergence and the index to fluctuate within the 1,800 – 1,900 area by the end of this year. Breaking out of this range requires clearer spreading of capital flows – a factor still missing at present.

Strategy

Prioritise defensive stocks with low beta, strong cash flow, high dividends and low debt levels amid high interest rates. Insurance and utilities (electricity and water) can be considered. In the short term the market may fall further, so short-term traders should prioritise staying on the sidelines.

VN-Index — daily chart

Source: TradingView



Short-term scenarios for the next 2 weeks

Positive
15%
1,880
The market heads toward the 1,880 level

Base
48%
1,780
The market is expected to trade in the 1,700 - 1,780 area as divergence continues

Less positive
37%
1,660
The market falls to the lower bound of the corresponding support area at 1,600 - 1,660 as the VIC group keeps declining and other groups remain weak

Trading Stock Portfolio

Updated: 16 October 2026 *Unit: thousand VND*

Today's new buy/sell recommendations

Stock	Rating	Buy/sell zone	Target price	Stop-loss	Upside	Downside risk	Current price	Signal	Notes
MWG	Buy	73.9	79.8	72	+8%	-3%	73.9	Rebounds on retest of the MA 50	

Short-term holdings

Stock	Rating	Buy price	Target price	Stop-loss	Upside	Downside risk	Current / closing price	Holding days	P/L	Recommended on	Notes
REE	Sell	46.7	50.5	44.7	+8%	-4%	44.95	12	-3.75%	30/09/2026	Portfolio restructuring

Potential watchlist

No.	Stock	Current price	Target price	Potential buy zone	Expected return	Notes
1	**TCH**	11.2	NA	NA	NA	A low-debt real-estate company suited to a high-rate environment. The price is forming a base and consolidating near the MA 50.
2	**BVH**	72	NA	70	NA	Insurers benefit from higher deposit rates. A good rebound from the bottom with improving liquidity.
3	**HPG**	20.9	NA	NA	NA	Hòa Phát reported cumulative 9M/2026 sales of 10.3 million tonnes of steel (including hot-rolled coil, construction steel, high-quality coil and billet), up 39% YoY.
4	**MWG**	73.9	NA	NA	NA	MWG is expected to post strong Q3 business results growth, and the retail group in general has a solid outlook. MWG is trading above its MA 50 and showing signs of a correction

High-risk stocks to avoid

No.	Sector	Stock	Notes
1	Real estate	**NVL**	A sharp limit-down move in NVL right before the rights-issue record date, together with continuous selling by the company's management and union. Real estate overall is hurt by high interest rates.
2	Personal & household goods	**PNJ**	PNJ is facing a shock to both earnings and market confidence. The stock keeps hitting the daily floor and participating is very risky.

Recommendation history

Stock	Buy price	Target price	Stop-loss price	Upside	Downside risk	Closing price	Holding days	Realized P/L	Recommended on	Closed on	VN-Index change
PC1	19	22.9	18.1	+21%	-5%	19.00	9	0.00%	21/05/2026	03/06/2026	-5.3%
VGC	44.2	53.1	42	+20%	-5%	42.20	18	-4.52%	11/05/2026	04/06/2026	-5.2%
CTD	71.7	77.5	69.4	+8%	-3%	71.0	20	-0.98%	11/06/2026	09/07/2026	+2.3%
MBB	24	26.3	24	+10%	0%	24.0	30	0.00%	05/06/2026	17/07/2026	-2.8%
LPB	52.6	62.9	51.5	+20%	-2%	50.9	13	-3.23%	30/07/2026	18/08/2026	-1.0%
POW	13.6	15.12	12.8	+11%	-6%	12.8	23	-5.88%	06/08/2026	08/09/2026	+3.2%
MBB	19.9	21.5	19.9	+8%	0%	19.9	27	0.00%	06/08/2026	14/09/2026	+0.2%
NVL	13.3	14.75	12.7	+11%	-5%	12.7	14	-4.51%	25/08/2026	14/09/2026	+0.2%
VRE	26	28.56	24.5	+10%	-6%	24.5	11	-5.77%	09/09/2026	24/09/2026	-2.8%
VCB	59.1	63	57.7	+7%	-2%	57.7	10	-2.37%	17/09/2026	01/10/2026	-3.1%
Average performance							**18**	**-2.73%**			**-1.42%**

Note: This report is an investment reference based on historical data, so future share-price movements may differ from the trends established to date. These data accurately reflect the views of the person responsible for the company's securities research and analysis, but these views and estimates may contain errors. The selection of stocks and the final investment decision should therefore rest with each investor. Please see the Compliance Notice and Disclaimer at the end of this report for details.

World Markets — 19 October 2026

Market data

% change 1 day / 1 month / 1 year

Equity indices

	Close	1D	1M	1Y
VN-Index	1,706	+0.4%	-6.0%	-1.5%
S&P 500 Index	7,659	-1.1%	+0.1%	+14.9%
Dow Jones Index	52,002	-0.3%	+0.6%	+12.6%
GP 100	10,882	+0.4%	+2.1%	+16.3%
Nikkei 225	64,537	-1.2%	-0.7%	+35.6%
SHCOMP Index	3,716	+0.2%	-5.0%	-3.2%
STOXX 600	645	+0.7%	+1.5%	+13.9%
KOSPI Index	5,681	+0.2%	-17.6%	+51.5%
Hang Seng	24,187	+0.5%	-2.3%	-6.5%

Commodities

	Close	1D	1M	1Y
Brent	108	-1.3%	+4.4%	+76.9%
WTI	101	-0.4%	+0.7%	+75.5%
Gasoline	319	-1.3%	-9.4%	+73.8%
Natural gas	3	-1.3%	+5.6%	+2.2%
Coal	150	+0.5%	+3.9%	+43.8%
Gold	4,173	+0.2%	-3.9%	-4.2%
China HRC	3,270	0.0%	-1.6%	-1.0%
Steel rebar	3,112	+0.5%	+2.0%	+4.3%
BDI index	2,511	-1.3%	-25.5%	+21.4%

Currencies

	Close	1D	1M	1Y
Dollar Index	101.8	0.0%	+1.6%	+3.5%
USD/VND	25,891.0	0.0%	+0.5%	+1.7%
EUR/USD	1.1	-0.1%	-2.1%	-3.6%
USD/JPY	158.0	0.0%	-0.4%	-4.6%
USD/CNY	6.7	0.0%	+0.2%	+6.5%
USD/GPB	0.8	0.0%	+0.3%	+0.6%
USD/KRW	1,333.0	+0.1%	+3.1%	+6.6%
USD/AUD	1.4	-0.3%	+2.2%	-6.5%
USD/CAD	1.4	+0.1%	-0.6%	-0.6%

Source: Bloomberg, Shinhan Securities Vietnam.

Key Events

October 2026

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
28	29	30	**1** (US): ISM Manufacturing PMI (September)	**2**	**3** US non-farm payrolls, September US unemployment rate Vietnam economic data release	**4**
5 US — ISM Services PMI, September	**6**	**7**	**8** FOMC meeting	**9** (US): University of Michigan consumer sentiment, preliminary (October)	**10**	**11**
12	**13** US — Existing home sales, September	**14** US — Core inflation MoM, September	**15** US — PPI MoM, September	**16**	**17**	**18**
19	**20** US | Preliminary building permits (September)	**21**	**22**	**23** Japan | Inflation rate YoY (September)	**24**	**25**
26	**27** US | Durable goods orders MoM (September)	**28**	**29** US | Fed interest-rate decision ECB interest-rate decision	**30**	**31**	1

Shinhan Investment Network

Seoul

Shinhan Securities Corp.
Shinhan Investment Tower
70, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

New York

Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

Hong Kong

Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

Indonesia

PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

Shanghai

Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

Ho Chi Minh

Shinhan Securities Vietnam Co., Ltd.
18th Floor, The Mett Tower, 15 Tran Bach Dang Street, Thu Thiem Ward, Thu Duc City, Ho Chi Minh City, Vietnam
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

Ha Noi

Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To, Ly Thai To Ward, Hoan Kiem District, Hanoi, Vietnam
Tel : (84-8) 6299-8000

Compliance Statement

- I/we, as the analyst(s) preparing this report, certify that the views expressed above accurately reflect my/our personal views on the securities and issuers discussed in this research. Furthermore, I/we confirm that this report was prepared without any undue external pressure or interference.
- This report is an investment reference based on historical data; future share-price movements may therefore differ from the trends established to date.
- These data accurately reflect the views of the analyst responsible for researching and covering the company's securities, but such views and estimates may contain errors. Stock selection and final investment decisions should therefore rest with each individual investor.
- This research and analysis is provided solely to our clients and may not be copied, forwarded, or redistributed to any other party under any circumstances without our prior permission.

Disclaimer

- This research report and related marketing materials for the Vietnam market/securities are prepared and issued by the Research Department of Shinhan Securities Vietnam Co., Ltd., a company licensed by the State Securities Commission of Vietnam. The analyst(s) who prepared and issued this report and related marketing materials hold the relevant professional certification and are regulated by the State Securities Commission of Vietnam. This report may not be copied, reproduced, published (in whole or in part), or disclosed to any other person without the prior written consent of Shinhan Securities Vietnam Co., Ltd.
- This report is prepared for informational purposes only. It should not and must not be construed as an offer to buy or sell, or a solicitation of an offer to buy or sell, any investment. In preparing this report, we have not taken into account the investment objectives, financial situation, or specific needs of any individual investor. Investors should therefore rely on their own judgment or the advice of an independent financial advisor, taking into account their personal financial situation, investment objectives, and other relevant considerations, before making any investment decision. Shinhan Securities Vietnam Co., Ltd. does not guarantee that investors will achieve profits or share in the profits of any investment. Shinhan Securities Vietnam Co., Ltd., its affiliates, and their officers, directors, and employees disclaim liability for any loss or damage arising from the use of all or part of this report. Information and opinions are subject to change at any time without notice and may differ from or contradict views expressed by other business units of Shinhan Securities Vietnam Co., Ltd. Final investment decisions must be based on the client's own judgment, and this research report and related marketing materials may not be used as evidence in any legal dispute relating to investment decisions.
- Copyright © 2020 Shinhan Securities Vietnam Co., Ltd. This report may not be copied, reproduced, published (in whole or in part), or disclosed to any other person without the prior written consent of Shinhan Securities Vietnam Co., Ltd.

Source: Bloomberg, Shinhan Securities Vietnam

Analyst: Nam Hoang, CFA · Research Labs · Shinhan Securities Vietnam · (84-28) 6288-7000 - Ext: 7603

This report is prepared by the Research Department of Shinhan Securities Vietnam, licensed by the State Securities Commission of Vietnam.
For reference only; not a recommendation to buy or sell. The final investment decision rests with the investor.