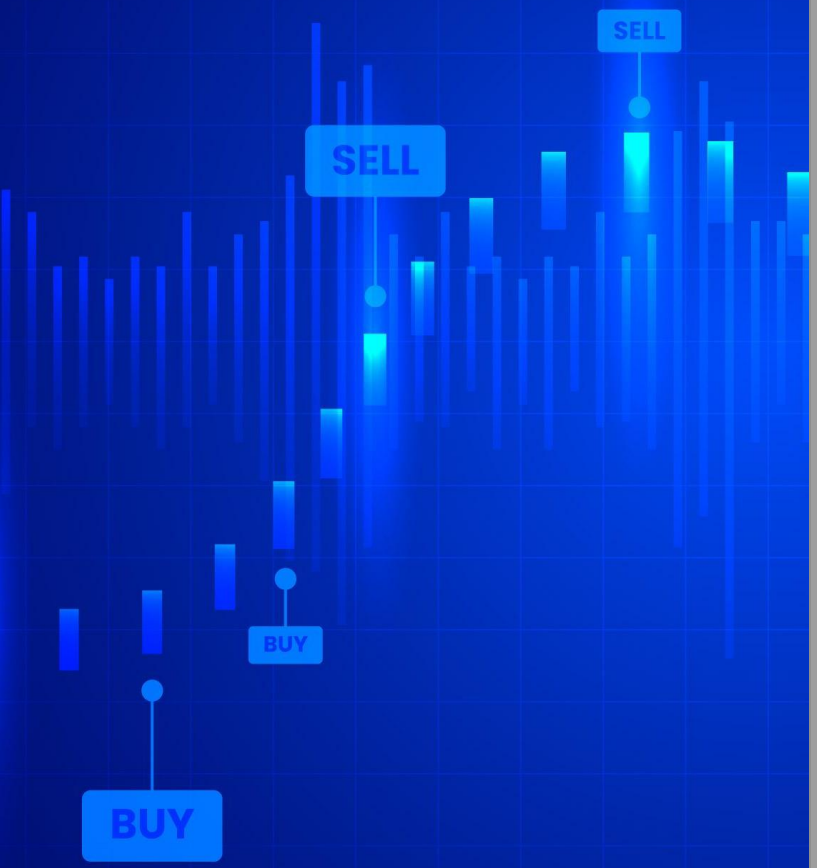
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MORNING CALL

23/12/2024

"Feeling blue"

The U.S. preferred inflation gauge, the PCE index, rose below expectations. US stocks recovered from early losses to trade firmly higher on Friday as markets reconsidered the impact that fewer rate hikes by the Federal Reserve next year may have on corporate returns. All three major indices recovered from 1% losses to hover 1.5% higher, tracking the sharp rebound for Treasury securities. **The rebound was further supported by bets that the Fed may still make policy less restrictive after a softer-than-expected increase in the core PCE price index during November, the Fed's preferred gauge of underlying inflation.**

Supply and demand are balanced, and cash flows remain divergent. VNINDEX closed at 1,257.5 points (+2.8 points, +0.23%) with lower-than-average trading volume over the past 20 sessions. All sectors experienced adjustments today, except for the oil and gas sector and the import-export sector which managed to maintain a green color. Foreign investors were net buy of VND 30 billion. In the base case, VN-Index needs to form a narrow-range consolidation zone with low volume before challenging the strong resistance at 1290-1300.

Trading Strategy: **Many stocks have reached their target profit levels, allowing short-term traders to partially sell and lock in profits. Consider completely exiting positions when the VN-Index approaches the 1,300 level.**

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Global Market Review 23/12/2024

The U.S. preferred inflation gauge, the PCE index, rose below expectations

- US stocks recovered from early losses to trade firmly higher on Friday as markets reconsidered the impact that fewer rate hikes by the Federal Reserve next year may have on corporate returns. All three major indices recovered from 1% losses to hover 1.5% higher, tracking the sharp rebound for Treasury securities. The jump marked a reversal from the equity selloff earlier in the week after FOMC members projected fewer rate cuts by the central bank next year, reflecting an overreaction to the hawkish signals. **The rebound was further supported by bets that the Fed may still make policy less restrictive after a softer-than-expected increase in the core PCE price index during November, the Fed's preferred gauge of underlying inflation.**
- European stocks trimmed earlier losses but still closed lower on Friday, benefitting from more optimistic US equity markets in the European afternoon as investors reconsidered the impact of fewer rate cuts by the Federal Reserve. The Eurozone's STOXX 50 eased 0.2% to close at 4,870, a 2% drop on the week. On the other hand, the STOXX 600 sank 0.8% to close at 503, pressured by the plunge for Novo Nordisk, the largest European company by market capitalization.
- The Nikkei 225 climbed 281 points or 0.7% to 38,976 in early deals on Monday, bouncing back from the previous session's losses amid a sharp rise in US futures as milder US inflation data rekindled hopes for potential policy easing next year. The broader Topix Index rose 15 points or 0.6%, reversing losses in the prior session, helped by relief that Washington had successfully avoided a government shutdown.
- WTI crude oil futures gained 0.1% to close at $69.46 per barrel on Friday, recovering some earlier losses but still posting a 3% decline for the week.

Market

	Close	%1D	%1M	%1Y
VN-Index	1,258	0.23%	2.39%	14.00%
S&P 500 Index	5,931	1.09%	-0.64%	24.74%
Dow Jones Index	42,840	1.18%	-3.29%	14.59%
GP 100	8,085	-0.26%	-2.15%	5.03%
Nikkei 225	39,063	0.93%	2.03%	17.77%
SHCOMP Index	3,371	0.08%	3.17%	15.64%
STOXX 600	502	-0.88%	-1.24%	5.15%
KOSPI Index	2,436	1.32%	-2.61%	-6.29%
Hang Seng	19,877	0.79%	3.37%	21.64%

Commodity

	Close	%1D	%1M	%1Y
Brent	73	0.36%	-2.62%	-7.42%
WTI	70	0.43%	-2.08%	-5.17%
Gasoline	195	0.52%	-5.32%	-8.38%
Natural gas	4	3.50%	23.97%	48.62%
Coal	127	0.24%	-9.96%	-11.68%
Gold	2,622	-0.02%	-0.10%	27.73%
China HRC	3,480	-0.14%	-1.42%	-13.84%
Steel rebar	3,227	0.12%	-2.68%	-19.53%
BDI index	990	1.43%	-35.59%	-52.72%

Currency

	Close	%1D	%1M	%1Y
Dollar Index	108	0.16%	0.22%	5.99%
USD/VND	25,445	0.04%	-0.11%	-4.72%
EUR/USD	1	0.06%	-0.56%	-5.20%
USD/JPY	156	-0.04%	-1.37%	-8.97%
USD/CNY	7	0.02%	-0.65%	-2.16%
USD/GPB	1	-0.08%	-0.10%	0.88%
USD/KRW	1,447	-0.02%	-3.29%	-9.99%
USD/AUD	2	-0.07%	3.98%	8.65%
USD/CAD	1	0.01%	-2.58%	-7.66%

Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 23/12/2024

Supply and demand are balanced, and cash flows remain divergent

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,257.50	14.73	2.83	0.23	427	10,518
HNX INDEX	227.07	16.50	-0.47	-0.21	49	774

Sector Performance

Sectors	%1D	%1M	%YTD	%1 YR.	PER	PBR	Market Cap (bn VND)
Retail	0.0	3.1	39.3	1.4	254.0	4.0	129,586.9
Insurance	0.0	13.8	25.2	26.9	16.6	1.7	51,018.2
Real Estate	0.0	-2.0	-7.5	-4.2	13.4	1.2	682,822.6
Technology	0.0	11.4	74.3	77.8	34.7	6.8	239,260.0
Oil & Gas	0.0	0.0	5.5	7.6	22.2	2.4	62,838.6
Financial Services	0.0	3.8	8.1	10.7	21.9	1.8	195,854.2
Utilities	0.0	0.5	-3.7	-3.1	14.9	1.8	288,685.0
Travel & Leisure	0.0	2.5	34.2	40.6	n.a	34.5	129,729.8
Industrial Goods & Services	0.0	2.8	11.1	13.4	15.4	1.8	145,181.8
Personal & Household Goods	0.0	4.3	19.3	21.7	16.6	2.0	62,299.7
Chemicals	0.0	1.2	30.4	35.6	27.4	2.1	232,237.9
Banks	0.0	-0.3	15.3	17.8	9.9	1.6	2,028,498.5
Automobiles & Parts	0.0	2.0	-1.5	-0.9	17.3	1.2	14,393.6
Basic Resources	0.0	2.8	2.1	5.3	34.5	1.5	219,131.3
Food & Beverage	0.0	2.3	1.3	3.6	25.2	2.7	437,643.7
Media	0.1	59.2	41.6	46.9	47.5	1.6	3,029.4
Construction & Materials	0.0	3.7	-1.8	-0.4	25.3	1.4	123,339.8
Health Care	0.0	9.5	17.8	21.5	16.0	2.2	40,794.6

Money flow and sector rotation (VND bn)

Sector	%1D	12/20/2024	12/19/2024	20-session Average
Travel & Leisure	56.33	309	198	164
Insurance	20.64	83	69	60
Health Care	19.30	84	71	74
Personal & Household Goods	19.00	293	246	262
Industrial Goods & Services	12.21	937	835	704
Utilities	8.92	163	149	160
Food and Beverage	1.85	953	936	785
Construction & Materials	-23.4	473	618	556
Real Estate	-25.7	1,859	2,503	1,896
Technology	-27.3	703	967	894
Chemicals	-37.7	544	872	695
Financial Services	-43.2	1,238	2,179	1,383
Oil & Gas	-44.1	79	141	89
Banks	-46.7	1,757	3,295	2,172
Retail	-47.7	340	650	485
Automobiles & Parts	-50.9	101	206	127
Basic Resources	-54.8	507	1,122	734
Media	-69.5	73	240	63

Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 23/12/2024

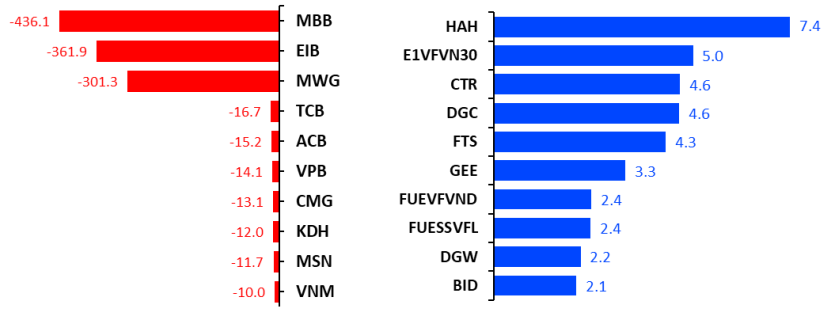
Foreign investors posted slight net buying on ETF restructuring day

The net trading value of *p*roprietary trading and investors by sector (VND billion)

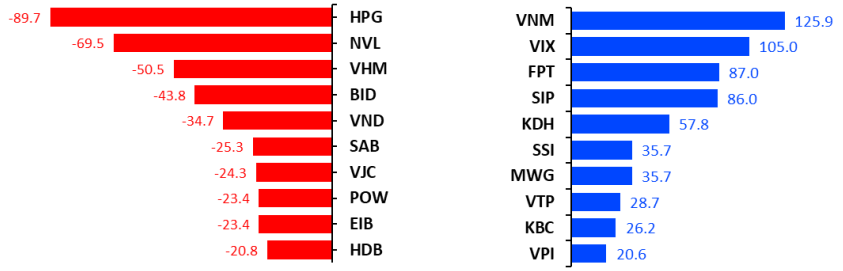
Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(26)	10	139	(149)
Basic Resources	(0)	(89)	124	(35)
Media	-	(5)	4	1
Industrial Goods & Services	7	13	(18)	6
Health care	-	8	58	(66)
Chemicals	5	(9)	14	(5)
Financial Services	8	96	(88)	(7)
Travel & Leisure	(3)	(18)	27	(10)
Banks	(885)	(114)	615	(501)
Construction & Materials	5	(7)	(2)	9
Food and Beverage	(28)	62	(43)	(19)
Retail	(299)	52	(37)	(14)
Utilities	(4)	(23)	48	(25)
Personal & Household Goods	(0)	26	(9)	(16)
Technology	(23)	84	(49)	(35)
Automobiles & Parts	-	(12)	12	(0)
Insurance	(1)	(13)	7	6
Oil & Gas	(1)	(28)	31	(2)
Total	**(1,245)**	**32**	**832**	**(864)**

Source: Fiinpro. Shinhan Securities Vietnam

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



Breaking News 23/12/2024

PVD projects a pre-tax profit of 880 billion for 2024, marking the highest in the last nine years

The leadership of PV Drilling has stated that these achievements were made possible by maintaining consistent employment for drilling rigs with high efficiency. Additionally, the company has invested in a new jack-up rig with a three-legged movable jacking system and a slip joint, as well as HWU equipment and other devices to meet the growing demands of the domestic and regional markets. PVD has set a target revenue of 7,200 billion VND, pre-tax profit of 790 billion VND, and after-tax profit of 530 billion VND for 2025. **Given the EIA's forecast of a 74 USD/barrel Brent crude price in 2025, we anticipate downward pressure on rig rental rates in the years ahead.**

Economic growth in 2024 is being propelled by FDI and manufacturing, however, there are still some underlying challenges

Experts believe that Vietnam's economy in 2024 has seen many positive results, driven by manufacturing, exports, and foreign direct investment. However, there are still some "down notes" such as slower-than-expected retail consumption recovery and unpredictable fluctuations in the USD-VND exchange rate. Notably, Vietnam is significantly impacted by US consumer demand. While manufacturing exports have shown a positive recovery, the economy remains vulnerable to a decline in US household spending and changes in trade policies aimed at curbing imports of Chinese goods through "intermediate economies". **We assess that in 2025, potential US policy shifts regarding trade and tariffs could pose challenges to near-term trade growth forecasts.**

PDR completes land use fee for the Quy Nhon Iconic Project, affirming its legal capacity in project implementation

With a quick payment method for all customers, Phat Dat expects to record over VND 1,000 billion in revenue from this project in the fourth quarter of 2024. This is the first project in Quy Nhon to complete the land use fee calculation according to the new law, affirming Phat Dat's reputation and legal capacity in project implementation. Besides Quy Nhon Iconic, Phat Dat is developing many other large projects in the 2024-2027 period such as Q1 Tower (Binh Dinh), Thuan An 1&2 Complex Housing Area (Binh Duong), Poulo Condo Resort Complex (Vung Tau), and Serenity Phuoc Hai Commercial Service Area. **All of these projects are expected to bring a total revenue of VND 50,000 billion to Phat Dat from now until 2027.**

Technical view and Trading strategy 23/12/2024

Trend: The recovery

- VN-INDEX closed at 1,257.5 points, up 2.8 points (+0.23%) with lower liquidity compared to the 20-day average. The market saw 238 gainers and 149 decliners. All sectors experienced adjustments today, except for the oil and gas and import-export sectors, which maintained a green hue. Stocks that contributed the most to the market's increase were HVN, VNM, and FPT, while HPG, BVH, and NVL contributed to the decline. Foreign investors were net buy of VND 30 bn.

- Technical Analysis: After a significant drop yesterday, the stock market is now in a holding pattern. Meanwhile, the 1250 level has become a support level that the VN-Index has tested multiple times after failing to break through 1270. In the coming sessions, the VN-Index is likely to continue adjusting around the 1250-1260 range until there is a return of liquidity. 1 In a fundamental scenario, the VN-Index needs to form an absorption zone with a narrow range and high liquidity before entering the strong resistance zone of 1290-1300

- Strategy: **Many stocks have reached the target profit-taking threshold, short-term investors can sell a portion, and take profit of the remaining portion when VNINDEX reaches the 1,300 zone.** Investors can increase their purchases but should not exceed 50% of the stocks they are holding. And they should not buy new ones until the index surpasses 1,300 or returns to retest the 1,200 - 1,220 zone.



Scenarios:

- Positive: The market is expected to return to 1,260 – 1,300 area
- Base: The market is expected to trade in 1,200-1,260 area
- Negative: The market breaks the support zone to the 1,170 – 1,200

Trading Portfolio

22/12/2024 3:00 PM

Unit: Thousand VND

Daily recommended stocks

	Recommendation	Buying/Selling zone	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Short-term holding portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
TCM	Hold	46.2	49.5	46.2	7%	0%	48.05	20	4.00%	22/11/2024	
NHA	Hold	28.1	31.7	28.1	13%	0%	29.55	17	5.16%	27/11/2024	
DRI	Hold	12.9	14.4	12.1	12%	-6%	12.7	2	-1.55%	18/12/2024	

Note: All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results. This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion. Please see the "Compliance notice and Disclaimer" section at the end of this report for more details.

Trading Portfolio

Unit: thousand VND

Watchlist						
No	Stock	Current Price	Target Price	Potential buying area	Expected return (from current price)	Note
1	SZC	42.7	45.7	35-38	7.0%	Trading above the 50-day EMA and successfully tested the support level of 38. The MACD is showing signs of a bearish crossover. Investors can partially invest in SZC after the stock successfully retests the support level of 39.
2	SIP	84.4	88	76	4.3%	The support level is currently being retested, corresponding to the 50-day EMA. Strong resistance is at the 88 level. We expect the stock to consolidate further to form a solid support level, then the uptrend will be more sustainable. Investors can partially deploy capital at low price levels and wait for a volume breakout session to continue investing. Additionally, the industrial zone sector is expected to benefit more from the shift of many enterprises from China.
3	POW	12.2	14	11.5	14.8%	POW is currently trading below EMA 200 after 2 sessions of strong increases thanks to information from the electricity industry. Wait for the stock to adjust and rebound to buy again.
4	SGP	28.4	34.7	27.5	22.2%	Price and liquidity continue to improve, with the stock breaking through the accumulation base. Good price momentum. Look for a pullback to enter new positions.
5	HDG	30.2	32.9	30	8.9%	Prices and liquidity have surpassed the tight consolidation range, and a correction is needed before participating. Additionally, many real estate projects of HDG are expected to have legal issues resolved, while the energy sector is supported by recent policies such as the revised Electricity Law, DPPA, and others.
6	IMP	48.3	57	43	18.0%	Price and liquidity continue to improve, with the stock breaking through the accumulation base. Good price momentum. Look for a pullback to enter new positions.
7	GIL	22.7	25.4	22	11.9%	Price and liquidity continue to improve, with the stock breaking through the accumulation base. Good price momentum. Look for a pullback to enter new positions.
8	DBC	28.4	31.25	26.9	10.0%	Cash flow tends to pour in, and prices are improving well. It is hoped that there will be more sessions like this to solidify the upward trend.

Trading Portfolio

Unit: thousand VND

History of Recommendations

Stock	Buying price	Target	Cut loss	Upside	Downside	Closing Price	T+	Realized Profit/Loss	Recommedation Date	Closing Date	VNINDEX
MSN	74.5	78.9	70.7	6%	-5%	78.9	9	5.9%	08/09/2024	08/22/2024	4.8%
REE	66.9	73.8	64.6	10%	-3%	68.6	17	2.5%	08/12/2024	09/04/2024	3.7%
DHC	37.4	40.8	35.8	9%	-4%	37.5	18	0.3%	08/12/2024	09/05/2024	3.1%
VGT	15.2	17.9	14.5	18%	-5%	14.5	9	-4.6%	08/23/2024	09/05/2024	-1.3%
VHC	72.7	80	71.4	10%	-2%	71.4	2	-1.8%	09/04/2024	09/06/2024	-0.1%
DPR	41.5	45.8	40.3	10%	-3%	40.3	2	-2.9%	09/04/2024	09/06/2024	-0.1%
MBS	27.2	30	25.8	10%	-5%	31	9	14.0%	09/12/2024	09/25/2024	2.5%
MBB	23.8	25.9	23.4	9%	-2%	25.9	14	8.8%	09/10/2024	09/30/2024	2.6%
NLG	40.9	44.6	39.6	9%	-3%	40.2	16	-1.7%	09/12/2024	10/04/2024	1.1%
PHR	57.9	63.9	58.2	10%	1%	58.2	15	0.5%	09/16/2024	10/07/2024	2.5%
POW	13	15	12.5	15%	-4%	12.6	11	-3.1%	10/01/2024	10/16/2024	-1.0%
MBS	29.9	34.5	29.3	15%	-2%	29.3	4	-2.0%	10/10/2024	10/16/2024	-0.5%
KBC	27.7	32	26.8	16%	-3%	26.8	17	-3.2%	09/27/2024	10/22/2024	-1.6%
MBB	25.5	27.7	24.75	9%	-3%	24.75	11	-2.9%	10/10/2024	10/25/2024	-2.6%
HAH	42.5	47.5	40.4	12%	-5%	47.5	16	11.8%	10/18/2024	11/11/2024	-2.7%
VHC	73.2	80.1	72.3	9%	-1%	72.3	20	-1.2%	10/22/2024	11/19/2024	-5.1%
CTD	67.2	76	64.5	13%	-4%	64.5	15	-4.0%	10/28/2024	11/18/2024	-3.0%
PTB	63.5	73	61.8	14%	-4%	61.8	3	-2.7%	11/14/2024	11/19/2024	-2.2%
HPG	25.85	27.8	25.85	8%	0%	27.8	9	7.5%	11/22/2024	12/05/2024	3.1%
NTP	65.9	72.9	64.3	11%	-2%	64.3	5	-2.4%	12/13/2024	12/19/2024	-0.6%
MWG	60.7	66.5	59.8	10%	-1%	59.8	4	-1.5%	12/16/2024	12/19/2024	-0.7%
ACB	24.8	27.3	24.8	10%	0%	24.8	0	0.0%	12/20/2024	11/22/2024	2.2%
Average return							**11**	**0.78%**			**0.18%**

Economic calendar

December 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
	_ US ISM Manufacturing PMI NOV _ PMI Vietnam	US JOLTs Job Openings OCT	PM US ISM Services PMI NOV	US Fed Chair Powell Speech	_ US Non Farm Payrolls NOV _ US Unemployment Rate NOV _ US Michigan Consumer Sentiment Prel DEC _ FTSE announces portfolio composition.	
8	9	10	11	12	13	14
			US Core Inflation Rate MoM, YoY NOV	US PPI MoM NOV	Vaneck announces portfolio composition.	
15	16	17	18	19	20	21
		US Retail Sales MoM NOV	US Building Permits Prel NOV	_ Fed Interest Rate Decision _ Expiration of December futures contract (VN30F2412)	_ US Core PCE Price Index MoM NOV _ US Personal Income MoM NOV _ Vaneck and FTSE funds carry out portfolio restructuring.	
22	23	24	25	26	27	28
		US Durable Goods Orders MoM NOV			Vietnam economic data Q4 and 2024 announcement	
29	30	31	1	2	3	4

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