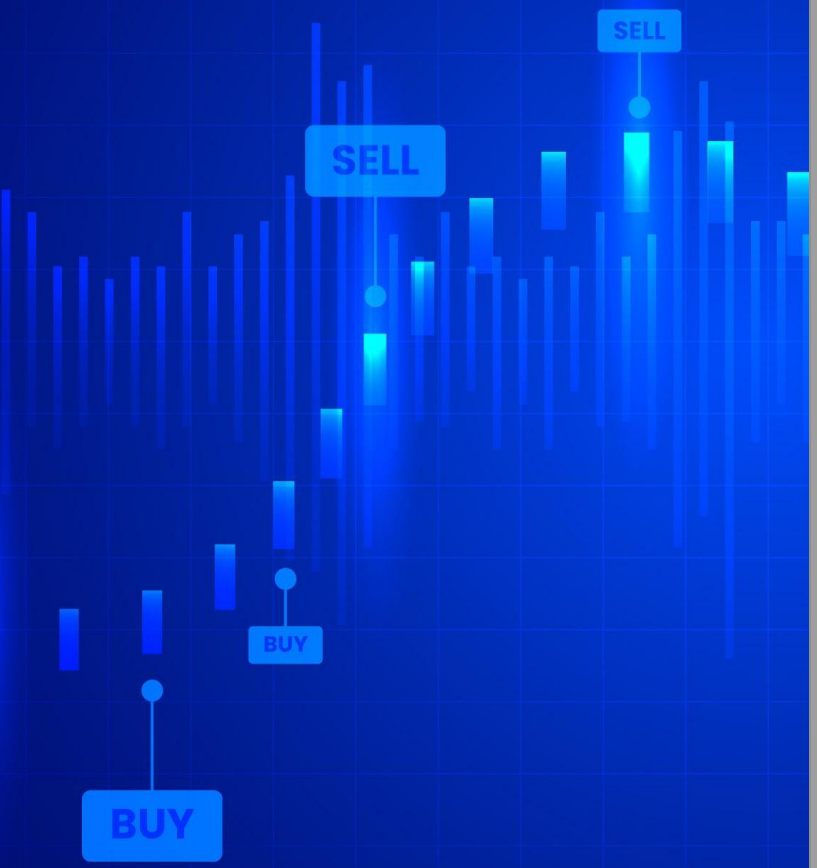


MORNING CALL

06/12/2024

"Uptrend is back"

The probability of a rate cut continues to rise ahead of a weaker-than-expected jobs report. On Thursday, the broader market closed lower, with the Dow dropping 0.55%, the S&P 500 falling 0.19%, and the Nasdaq Composite slipping 0.17%. The materials, industrials, and healthcare sectors led the declines. **The nonfarm payrolls report is expected to show a gain of 200,000 jobs, with weaker-than-anticipated data potentially strengthening expectations for a rate cut.** Markets are currently pricing in a 72% chance of a 25 basis point reduction this month, up from 66.5% a week earlier.

Expectation of the upgrade to emerging market drive the market higher – the securities sector surges strongly. The market unexpectedly increased strongly and had similarities with several previous increases with increased liquidity after successfully testing the 1,200 zone. The scenario of the buying side appearing and causing the index to recover from the 1,240 zone has occurred, making it highly likely that VNINDEX will approach the 1,300 resistance zone again next week. **We also note that VNINDEX has been trading in the 1,200 - 1,300 range for more than half a year, so profit-taking pressure at the 1,300 zone is very high.**

Strategy: Many stocks have reached the target profit-taking threshold, short-term investors can sell a portion, and take profit of the remaining portion when VNINDEX reaches the 1,300 zone.

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Shinhan Securities

Global Market Review 12/06/2024

The probability of a rate cut continues to rise ahead of a weaker-than-expected jobs report

- On Thursday, the broader market closed lower, with the Dow dropping 0.55%, the S&P 500 falling 0.19%, and the Nasdaq Composite slipping 0.17%. The materials, industrials, and healthcare sectors led the declines. The nonfarm payrolls report is expected to show a gain of 200,000 jobs, with weaker-than-anticipated data potentially strengthening expectations for a rate cut. Markets are currently pricing in a 72% chance of a 25 basis point reduction this month, up from 66.5% a week earlier.
- European stocks edged higher on Thursday, with the Stoxx 50 and Stoxx 600 both up around 0.5%, extending gains from the past five sessions despite sectoral volatility. Banking and travel stocks led with over 2% gains, while oil and gas stocks dipped 0.4%.
- The Nikkei 225 Index fell 0.6% to below 39,200 while the broader Topix Index lost 0.4% to 2,730 on Friday, paring gains from earlier in the week and tracking losses on Wall Street overnight as the huge rally in US stocks lost momentum. Investors also geared up for a crucial US monthly jobs report.
- WTI crude oil futures fluctuated around the $68 per barrel level on Thursday as OPEC+ decided to maintain current oil production levels for the first quarter of 2025.

Market

	Close	%1D	%1M	%1Y
VN-Index	1,268	2.19%	0.50%	12.53%
S&P 500 Index	6,075	-0.19%	5.06%	33.02%
Dow Jones Index	44,766	-0.55%	6.02%	23.92%
GP 100	8,349	0.16%	2.24%	11.10%
Nikkei 225	39,125	-0.69%	-0.90%	16.98%
SHCOMP Index	3,371	0.06%	-0.38%	13.54%
STOXX 600	520	0.40%	2.52%	10.52%
KOSPI Index	2,426	-0.64%	-5.36%	-2.77%
Hang Seng	19,612	0.26%	-4.51%	19.12%

Commodity

	Close	%1D	%1M	%1Y
Brent	72	-0.21%	-3.98%	-3.18%
WTI	68	-0.16%	-4.88%	-1.72%
Gasoline	193	-0.17%	-5.21%	-4.97%
Natural gas	3	0.10%	12.20%	19.97%
Coal	133	-0.11%	-6.75%	-0.67%
Gold	2,623	-0.33%	-1.36%	29.50%
China HRC	3,554	-0.31%	-0.81%	-10.90%
Steel rebar	3,275	-0.82%	-0.91%	-14.98%
BDI index	1,180	-4.61%	-16.01%	-62.46%

Currency

	Close	%1D	%1M	%1Y
Dollar Index	106	0.12%	0.72%	1.62%
USD/VND	25,396	-0.02%	-0.02%	-4.41%
EUR/USD	1	-0.15%	-1.48%	-1.80%
USD/JPY	150	0.00%	3.02%	-1.86%
USD/CNY	7	-0.06%	-1.21%	-1.42%
USD/GPB	1	0.10%	1.04%	-1.47%
USD/KRW	1,418	-0.10%	-1.22%	-7.40%
USD/AUD	2	0.33%	2.15%	1.83%
USD/CAD	1	-0.09%	-0.69%	-3.16%

Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 12/06/2024

Expectation of the upgrade to emerging market drive the market higher – the securities sector surges strongly

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,240.41	14.53	-9.42	-0.75	465	11,919
HNX INDEX	224.62	16.32	-0.67	-0.30	53	863

Sector Performance

Sectors	%1D	%1M	%YTD	%1 YR.	PER	PBR	Market Cap (bn VND)
Retail	3.9	-4.2	39.9	1.4	255.2	4.0	130,173.7
Insurance	0.0	14.2	25.6	25.3	16.7	1.7	51,181.5
Real Estate	3.0	-1.6	-6.0	-4.8	13.7	1.2	693,998.6
Technology	3.3	10.0	72.7	75.5	34.4	6.7	237,068.9
Oil & Gas	1.2	-0.4	8.8	4.9	22.9	2.5	64,816.0
Financial Services	6.2	-0.4	9.0	7.1	22.1	1.8	197,481.1
Utilities	0.5	-0.6	-3.3	-6.7	15.0	1.8	289,971.4
Travel & Leisure	-0.7	6.1	29.1	34.6	n.a	33.2	124,805.9
Industrial Goods & Services	1.4	1.3	11.2	11.0	15.4	1.8	145,217.0
Personal & Household Goods	1.8	2.9	17.6	21.5	16.3	2.0	61,410.9
Chemicals	2.5	-3.6	31.1	30.8	27.6	2.1	233,465.9
Banks	2.1	-0.1	19.4	20.0	10.3	1.7	2,100,292.1
Automobiles & Parts	2.1	-3.2	-2.2	2.5	17.2	1.1	14,294.8
Basic Resources	3.8	1.7	4.7	6.0	35.4	1.5	224,816.8
Food & Beverage	1.5	0.3	1.2	1.8	25.2	2.7	437,143.6
Media	4.2	19.8	4.7	11.1	35.1	1.2	2,239.4
Construction & Materials	1.1	0.1	-1.8	-3.4	25.3	1.4	123,371.6
Health Care	0.2	3.7	15.0	16.9	15.7	2.2	39,851.7

Money flow and sector rotation (VND bn)

Sector	%1D	12/5/2024	12/4/2024	20-session Average
Basic Resources	184.41	1,750	615	785
Financial Services	149.89	3,501	1,401	1,393
Banks	88.44	3,709	1,968	2,517
Media	87.24	147	78	37
Personal & Household Goods	61.17	360	223	232
Real Estate	53.97	3,375	2,192	2,313
Travel & Leisure	49.83	242	162	179
Utilities	44.31	194	134	158
Industrial Goods & Services	40.54	1,090	776	851
Automobiles & Parts	40.41	188	134	135
Oil & Gas	31.56	113	86	108
Construction & Materials	25.07	820	656	621
Insurance	23.42	89	72	42
Retail	18.07	798	676	566
Food and Beverage	17.12	1,034	883	866
Technology	-5.9	939	998	919
Health Care	-13.4	68	79	49
Chemicals	-15.3	646	763	648

Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 12/06/2024

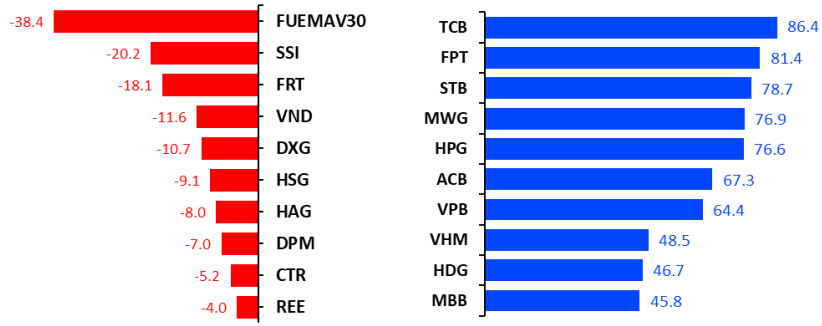
Individual investors tend to take profits, focusing on the banking sector

The net trading value of proprietary trading and investors by sector (VND billion)

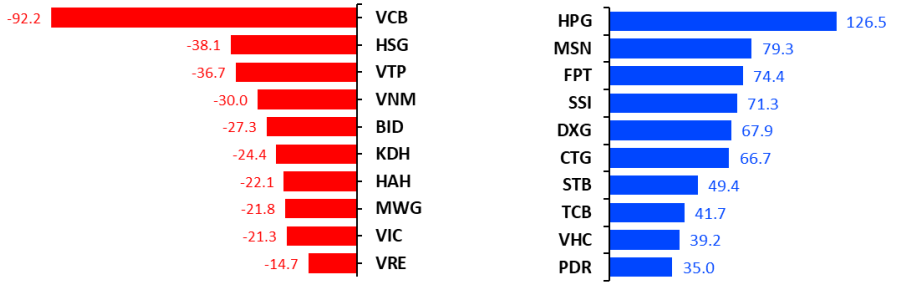
Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	130	127	(308)	180
Basic Resources	66	97	(149)	53
Media	-	2	(2)	0
Industrial Goods & Services	3	(9)	(19)	28
Health care	-	4	(3)	(1)
Chemicals	8	20	(37)	17
Financial Services	(41)	155	(160)	5
Travel & Leisure	21	(2)	(18)	20
Banks	538	59	(705)	647
Construction & Materials	(6)	25	(30)	5
Food and Beverage	77	87	(162)	75
Retail	59	(23)	(51)	74
Utilities	12	2	(2)	1
Personal & Household Goods	(1)	17	(11)	(6)
Technology	81	83	(161)	78
Automobiles & Parts	8	18	(24)	6
Insurance	(2)	(9)	10	(1)
Oil & Gas	2	12	(17)	5
Total	**957**	**665**	**(1,851)**	**1,186**

Source: Fiinpro. Shinhan Securities Vietnam

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



Breaking News 12/06/2024

Is the 15% credit growth plan nearing its goal?

In the last months of 2024, bank credit grew strongly, focusing on production loans. Economic experts said that the credit growth target of 15% is completely achievable. With only 3 weeks left until the end of 2024, to achieve the credit growth target of 15%, the banking industry as well as businesses are "sprinting". Previously, banks, especially state-owned and foreign banks, have implemented many measures to attract customers, while adjusting deposit and lending interest rates to stimulate the economy. **Credit growth in 2024 shows more optimism than in 2023, with the current rate and seasonal factors in the last month of the year, the possibility of achieving 15% credit growth is achievable.**

Industrial production index increased by 5.7% in 11 months of 2024

Mr. Nguyen Duc Lenh, Deputy Director of the State Bank of Vietnam, Ho Chi Minh City branch, said that in the area, there are enterprises doing housing projects for workers but they can borrow at low interest rates, but they do not switch to social housing. The purpose of the conference is to continue to effectively apply the Party and Government's policies on social housing development into real life, quickly and sustainably develop social housing areas with synchronous technical infrastructure and social infrastructure to ensure living space, improve the quality of life for workers, laborers and low-income people. **Thus, it can be seen that the state's support policies are gradually being put into practice.**

BW Industrial Development Joint Stock Company (BW Industrial) is planning an IPO in Vietnam.

BW Industrial Development Joint Stock Company (BW Industrial) is planning an IPO in Vietnam, according to Bloomberg. Currently, BW Industrial said there has been no withdrawal of potential customers due to concerns that Vietnam may face new tariffs on exports to the US. **"We have not seen a decrease in leasing demand… In fact, we have organized more site visits than before for manufacturers flying in from various countries," said Ms. Fion Ng.**

Technical view and Trading strategy 12/06/2024

Trend: Short-term adjustment

- VNINDEX closed at 1,267 (+27.12 points, +2.19%) with liquidity one and a half times higher than the average of 20 sessions. This is the highest liquidity since the beginning of October. The market has 347 green codes and 55 red codes. Most industry groups increased strongly, typically technology, basic materials and finance. The group of stocks that contributed the most to the market's growth was HPG FPT while HVN and VTP contributed to the market's decline. Foreign investors returned to net buying 666 billion.
- **Technical Analysis:** The market unexpectedly increased strongly and had similarities with several previous increases with increased liquidity after successfully testing the 1,200 zone. The scenario of the buying side appearing and causing the index to recover from the 1,240 zone has occurred, making it highly likely that VNINDEX will approach the 1,300 resistance zone again next week. We also note that VNINDEX has been trading in the 1,200 - 1,300 range for more than half a year, so profit-taking pressure at the 1,300 zone is very high.
- **Strategy: Many stocks have reached the target profit-taking threshold, short-term investors can sell a portion, and take profit of the remaining portion when VNINDEX reaches the 1,300 zone.** Investors can increase their purchases but should not exceed 50% of the stocks they are holding. And they should not buy new ones until the index surpasses 1,300 or returns to retest the 1,200 - 1,220 zone.



Scenarios:

- Positive: The market is expected to return to 1,260 – 1,300 area
- Base: The market is expected to trade in 1,200-1,260 area
- Negative: The market breaks the support zone to the 1,170 – 1,200

Trading Portfolio

05/12/2024 3:00 PM

Unit: Thousand VND

Daily recommended stocks

	Recommendation	Buying/Selling zone	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Short-term holding portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
ACB	Hold	24.8	27.3	24.8	10%	0%	25.7	9	3.63%	22/11/2024	Raise the stop-loss to the entry price
TCM	Hold	46.2	49.9	46.2	8%	0%	48.6	9	5.19%	22/11/2024	
HPG	Sell	25.85	27.8	25.85	8%	0%	27.85	9	7.74%	22/11/2024	Reach the profit target
NHA	Hold	28.1	31.7	28.1	13%	0%	30.15	6	7.30%	27/11/2024	Raise the stop-loss to the entry price

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Trading Portfolio

Unit: thousand VND

Watchlist						
No	Stock	Current Price	Target Price	Potential buying area	Expected return (from current price)	Note
1	SZC	41.2	45.7	35-38	10.9%	Trading above the 50-day EMA and successfully tested the support level of 38. The MACD is showing signs of a bearish crossover. Investors can partially invest in SZC after the stock successfully retests the support level of 39.
2	VCS	66.1	78.5	65	18.8%	Retesting the support level corresponding to the 50-day EMA. The MACD is weakening. The market's reaction at this support level should be observed. The stock is expected to benefit from the increasing trend of exports to the US market.
3	SIP	84	88	76	4.8%	The support level is currently being retested, corresponding to the 50-day EMA. Strong resistance is at the 88 level. We expect the stock to consolidate further to form a solid support level, then the uptrend will be more sustainable. Investors can partially deploy capital at low price levels and wait for a volume breakout session to continue investing. Additionally, the industrial zone sector is expected to benefit more from the shift of many enterprises from China.
4	POW	12.3	14	11.5	13.8%	POW is currently trading below EMA 200 after 2 sessions of strong increases thanks to information from the electricity industry. Wait for the stock to adjust and rebound to buy again.
5	BCM	65.2	73.2	64 - 67	12.3%	BCM has accumulated well and needs to wait for a liquidity explosion session with prices rising sharply beyond the current accumulation zone.
6	DRI	12.5	14	12 - 12.5	12.0%	The stock has formed a solid uptrend with trading volume on up days significantly outpacing down days, indicating strong institutional buying. Additionally, rubber prices are showing a healthy recovery. A breakout session with higher volume would present new buying opportunities.
7	NTP	59.9	73	63	21.9%	The stocks with good liquidity and price increase after a period of consolidation suggest that the downtrend is showing signs of halting. A price breakout above the 64.5 level will open up new investment opportunities.
8	FRT	179	187	174	4.5%	After a strong rally from the bottom with improved liquidity, FRT's upward momentum has temporarily paused. Expectations for short-term corrections will open up more favorable buying opportunities.
9	IMP	48	57	43	18.8%	Price and liquidity continue to improve, with the stock breaking through the accumulation base. Good price momentum. Look for a pullback to enter new positions.

Trading Portfolio

Unit: thousand VND

History of Recommendations

Stock	Buying price	Target	Cut loss	Upside	Downside	Closing Price	T+	Realized Profit/Loss	Recommedation Date	Closing Date	VNINDEX
MSN	74.5	78.9	70.7	6%	-5%	78.9	9	5.9%	08/09/2024	08/22/2024	4.8%
REE	66.9	73.8	64.6	10%	-3%	68.6	17	2.5%	08/12/2024	09/04/2024	3.7%
DHC	37.4	40.8	35.8	9%	-4%	37.5	18	0.3%	08/12/2024	09/05/2024	3.1%
VGT	15.2	17.9	14.5	18%	-5%	14.5	9	-4.6%	08/23/2024	09/05/2024	-1.3%
VHC	72.7	80	71.4	10%	-2%	71.4	2	-1.8%	09/04/2024	09/06/2024	-0.1%
DPR	41.5	45.8	40.3	10%	-3%	40.3	2	-2.9%	09/04/2024	09/06/2024	-0.1%
MBS	27.2	30	25.8	10%	-5%	31	9	14.0%	09/12/2024	09/25/2024	2.5%
MBB	23.8	25.9	23.4	9%	-2%	25.9	14	8.8%	09/10/2024	09/30/2024	2.6%
NLG	40.9	44.6	39.6	9%	-3%	40.2	16	-1.7%	09/12/2024	10/04/2024	1.1%
PHR	57.9	63.9	58.2	10%	1%	58.2	15	0.5%	09/16/2024	10/07/2024	2.5%
POW	13	15	12.5	15%	-4%	12.6	11	-3.1%	10/01/2024	10/16/2024	-1.0%
MBS	29.9	34.5	29.3	15%	-2%	29.3	4	-2.0%	10/10/2024	10/16/2024	-0.5%
KBC	27.7	32	26.8	16%	-3%	26.8	17	-3.2%	09/27/2024	10/22/2024	-1.6%
MBB	25.5	27.7	24.75	9%	-3%	24.75	11	-2.9%	10/10/2024	10/25/2024	-2.6%
HAH	42.5	47.5	40.4	12%	-5%	47.5	16	11.8%	10/18/2024	11/11/2024	-2.7%
VHC	73.2	80.1	72.3	9%	-1%	72.3	23	-1.2%	10/22/2024	11/19/2024	-5.1%
CTD	67.2	76	64.5	13%	-4%	64.5	19	-4.0%	10/28/2024	11/18/2024	-3.0%
PTB	63.5	73	61.8	14%	-4%	61.8	6	-2.7%	11/14/2024	11/19/2024	-2.2%
Average return							**11**	**0.76%**			**0.00%**

Economic calendar

December 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
	_ US ISM Manufacturing PMI NOV _ PMI Vietnam	US JOLTs Job Openings OCT	PM US ISM Services PMI NOV	US Fed Chair Powell Speech	_ US Non Farm Payrolls NOV _ US Unemployment Rate NOV _ US Michigan Consumer Sentiment Prel DEC _ FTSE announces portfolio composition.	
8	9	10	11	12	13	14
			US Core Inflation Rate MoM, YoY NOV	US PPI MoM NOV	Vaneck announces portfolio composition.	
15	16	17	18	19	20	21
		US Retail Sales MoM NOV	US Building Permits Prel NOV	_ Fed Interest Rate Decision _ Expiration of December futures contract (VN30F2412)	_ US Core PCE Price Index MoM NOV _ US Personal Income MoM NOV _ Vaneck and FTSE funds carry out portfolio restructuring.	
22	23	24	25	26	27	28
		US Durable Goods Orders MoM NOV			Vietnam economic data Q4 and 2024 announcement	
29	30	31	1	2	3	4

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