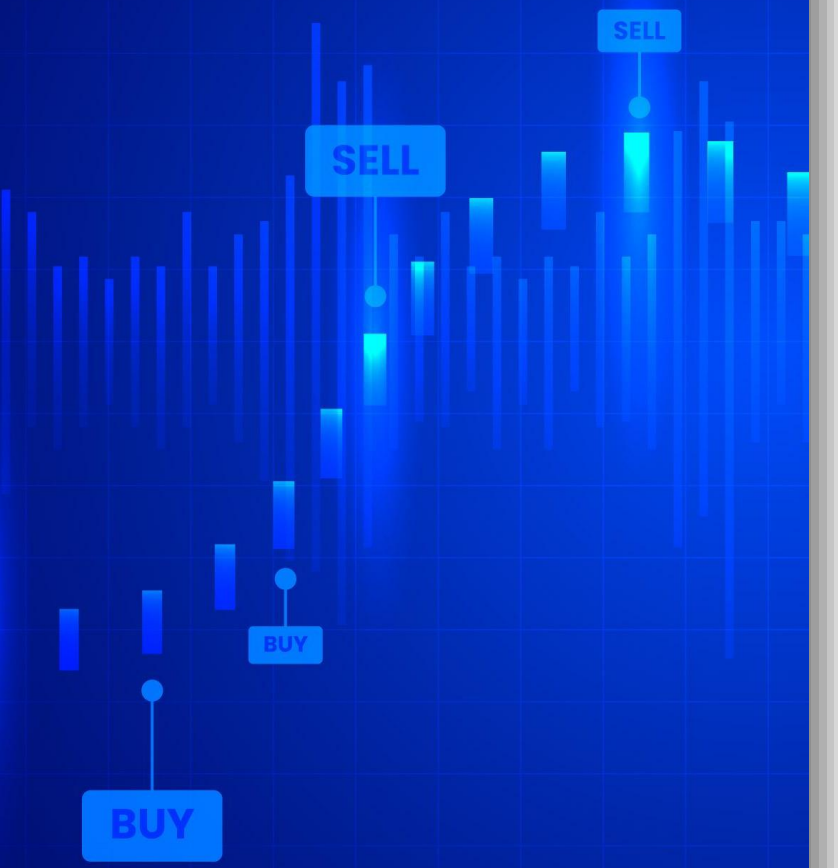
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MORNING CALL

31/10/2024

"To wait for the bullish signal"

- ❑ World stocks: The estimated US Q3 GDP is lower than expected
- ❑ Vietnamese stocks: To wait for the bullish signal
- ❑ Macro news
- ❑ Business news: #VHM, #NVL, #HAH, #MWG, #BFC, #OIL
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



Please click or scan

Shinhan Securities

Global Market Review 28/10 – 1/11/2024

Major stocks market

- In regular trading on Wednesday, the Dow dipped 0.22%, the S&P 500 lost 0.33%, and the Nasdaq Composite fell 0.56%. On the economic front, GDP growth slowed to an annualized 2.8% in Q3, slightly below estimates, while robust jobs data dampened expectations for potential rate cuts by the Fed. Investors are now turning their attention to more data and earnings releases scheduled for Thursday. The US economy expanded an annualized 2.8% in Q3 2024, below 3% in Q2 and forecasts of 3%, the advance estimate from the BEA showed.
- European stocks extended their decline to close sharply lower on Wednesday, pressured by a batch of underwhelming earnings results as markets assessed a series of key economic data. The Stoxx 50 sank 1.3% to 4,886 and the Stoxx 600 lost 1.1% to 512.
- The Nikkei 225 Index climbed 0.96% to close at 39,277 on Wednesday, while the broader Topix Index increased 0.81% to 2,704, marking a third consecutive day of gains for Japanese shares. Technology stocks drove the rise, benefiting from strong quarterly earnings reports from major US tech companies that boosted investor sentiment.
- WTI crude oil futures rose more than 2% to $68.6 per barrel on Wednesday, rebounding from the seven-week low of $67.2 touched in the prior session amid an unexpected drawdown in US stockpiles, while markets continued to assess lingering geopolitical risk.

Market

	Close	%1D	%1M	%1Y
VN-Index	1,259	-0.25%	-2.28%	22.41%
S&P 500 Index	5,814	-0.33%	0.89%	38.63%
Dow Jones Index	42,142	-0.22%	-0.45%	27.50%
GP 100	8,160	-0.73%	-0.94%	11.44%
Nikkei 225	39,085	-0.49%	3.07%	26.66%
SHCOMP Index	3,266	-0.61%	-2.11%	8.20%
STOXX 600	512	-1.25%	-2.18%	17.95%
KOSPI Index	2,562	-1.21%	-1.20%	12.48%
Hang Seng	20,381	-1.55%	-3.56%	19.10%

Commodity

	Close	%1D	%1M	%1Y
Brent	73	0.45%	1.55%	-16.62%
WTI	69	0.39%	1.04%	-14.98%
Gasoline	200	2.25%	1.71%	-10.10%
Natural gas	3	-0.60%	-3.25%	-20.90%
Coal	145	-0.17%	-0.07%	10.69%
Gold	2,789	0.03%	5.84%	40.56%
China HRC	3,582	-0.33%	-2.53%	-7.06%
Steel rebar	3,311	0.33%	-0.48%	-10.87%
BDI index	1,402	1.45%	-32.73%	-3.91%

Currency

	Close	%1D	%1M	%1Y
Dollar Index	104	0.12%	3.31%	-2.39%
USD/VND	25,295	0.00%	-2.87%	-2.89%
EUR/USD	1	-0.02%	-2.52%	2.64%
USD/JPY	154	-0.05%	-6.43%	-1.19%
USD/CNY	7	0.18%	-1.37%	2.74%
USD/GPB	1	0.05%	3.24%	-6.19%
USD/KRW	1,379	0.07%	-4.64%	-2.03%
USD/AUD	2	-0.01%	5.17%	-3.59%
USD/CAD	1	-0.05%	-2.77%	-0.26%

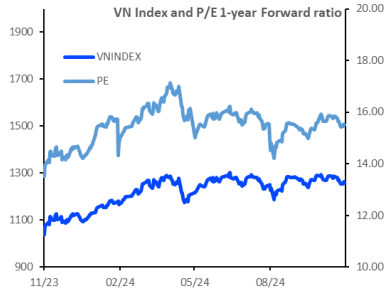
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 30/10/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,258.63	15.50	-3.15	-0.25	429	11,126
HNX INDEX	225.88	18.03	0.32	0.14	61	648





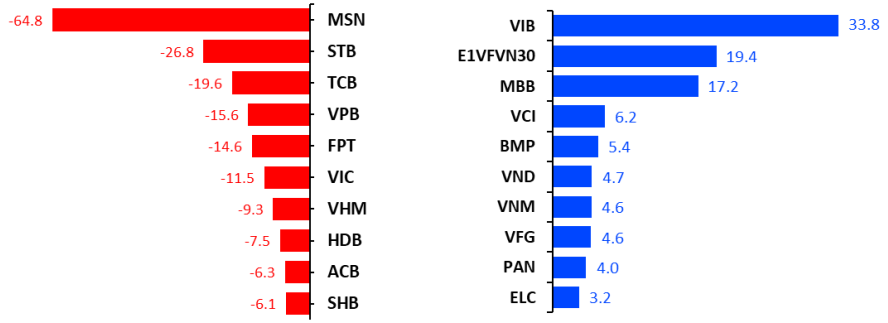
Money flow and sector rotation (VND bn)

Sector	%1D	10/30/2024	10/29/2024	20-session Average
Food and Beverage	67.05	1,040	623	1,138
Oil & Gas	48.79	108	73	155
Health Care	45.90	46	32	48
Insurance	21.09	16	13	21
Construction & Materials	18.41	573	483	506
Financial Services	3.49	1,026	991	1,635
Banks	3.11	2,801	2,716	4,188
Real Estate	0.66	2,602	2,585	2,334
Retail	-8.8	681	747	730
Travel & Leisure	-19.1	164	203	143
Basic Resources	-19.8	491	612	800
Utilities	-22.3	79	101	140
Technology	-30.7	281	406	466
Industrial Goods & Services	-31.7	587	860	609
Media	-39.2	22	35	17
Automobiles & Parts	-41.0	98	166	169
Personal & Household Goods	-45.0	113	205	156
Chemicals	-46.9	389	734	551

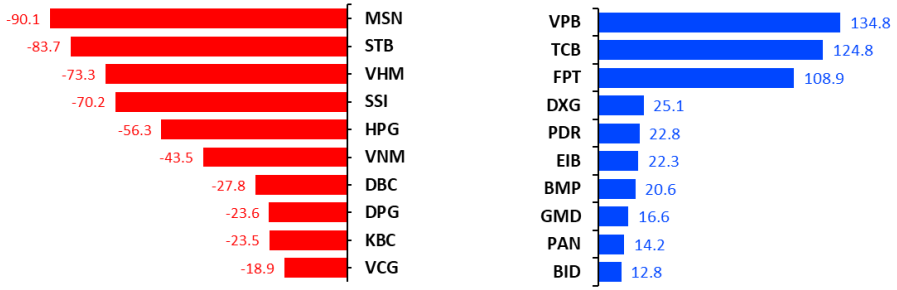
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 30/10/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(23)	(36)	(332)	367
Basic Resources	4	(69)	19	50
Media	-	1	(1)	(1)
Industrial Goods & Services	1	1	(3)	2
Health care	(0)	9	(8)	(1)
Chemicals	5	(20)	16	4
Financial Services	24	(78)	118	(41)
Travel & Leisure	(2)	(17)	23	(5)
Banks	(45)	174	(43)	(131)
Construction & Materials	6	(23)	63	(39)
Food and Beverage	(57)	(167)	230	(63)
Retail	(4)	(10)	12	(1)
Utilities	(1)	(11)	6	5
Personal & Household Goods	(0)	5	(5)	(0)
Technology	(12)	113	(85)	(28)
Automobiles & Parts	(0)	(11)	11	(0)
Insurance	(0)	(1)	1	(0)
Oil & Gas	2	(12)	30	(18)
Total	**(101)**	**(151)**	**51**	**99**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Deputy Prime Minister Ho Duc Phoc, Head of the Price Management Steering Committee, emphasized the goal of "striving for CPI not to exceed 4% by 2024". The Ministry of Finance's report at the meeting stated: In the first 10 months of 2024, the domestic market price fluctuates according to the rule of increasing in the first Tet month of the year, then decreasing and remaining stable in the following months. . Compared to December 2023, CPI in September 2024 increased by 2.18% and compared to the same period last year increased by 2.63%. On average, in the first 9 months of 2024, CPI will increase by 3.88% compared to the same period in 2023.
- Regarding the project's resource mobilization, Deputy Minister of Finance Bui Van Khang affirmed: "Financial preparations for the high-speed railway project are ready to ensure the highest level of financial resources according to the approved roadmap and the project's implementation progress, in line with the orientations of Politburo Resolution No. 49-NQ/TW and the Central Committee's 10th Conference Resolution. Forecasting the demand for transportation, the Ministry of Transport recognizes that this is an appropriate and necessary time to construct the North-South high-speed railway line to restructure the transportation market suitably. Moreover, at this time, Vietnam's economic scale has reached 430 billion USD, and public debt is not excessively high, thus the basic conditions regarding resources are not a major challenge
- The recent decision by the Vietnam Electricity Corporation (EVN) to increase the average retail electricity price (electricity price) from 2,006.79 VND to 2,103.11 VND per kilowatt-hour (excluding VAT), representing a 4.8% increase, has immediately captured public attention. EVN has justified this price hike as necessary to maintain the financial balance of the electricity sector. This is because the actual average selling price has fluctuated by more than 3%, exceeding the adjustment threshold stipulated in Decision No. 05/2024/QD-TTg on the mechanism for adjusting the average retail electricity price

Breaking News



Business news

- **VHM:** Vinhomes Joint Stock Company (HoSE: VHM) has just released its financial report for the third quarter of 2024, with a net revenue of 33,323 billion VND, slightly increasing compared to the same period last year. The company's main revenue still comes from real estate transfer activities, contributing more than 26,908 billion VND. The consolidated after-tax profit for the first nine months of 2024 reached 20,600 billion VND. This result was supported by the handover of Vinhomes Ocean Park 2 – 3 projects and the recognition of business results at the Vinhomes Royal Island project in the reporting periods
- **NVL:** Thanks to a surge in financial revenue, Novaland recorded a record profit of nearly VND 3,000 billion. Despite the large profit in the third quarter, for the first nine months, Novaland still reported a net loss of VND 4,377 billion due to provisions made for the 2024 semi-annual report as per the auditor's opinion. Novaland attributed the significant increase in third-quarter profit to the growth in financial revenue compared to the same period last year. Specifically, this increase in revenue came from the financial income in the first six months of this year, which the auditor had adjusted downward in the six-month review report by more than VND 3,045 billion. In the third quarter, the group completed the recovery of this amount
- **HAH:** With a thriving seaport transportation business, Hải An Transportation and Stevedoring Joint Stock Company (Code: HAH) has just announced a 146% increase in Q3/2024 profit compared to the same period, reaching 277 billion VND. Hải An Transportation and Stevedoring Joint Stock Company (Code: HAH) has also announced its Q3/2024 business results with a net revenue of 1,129 billion VND, up 66% compared to the same period. Cost of goods sold accounted for 736 billion VND, gross profit reached 392 billion VND, up 148%. Explaining the sharp increase in business results, HAH said that the new vessels, including Haian Alfa, Haian Beta, and Haian Opus with a total capacity of over 7,000 TEU, which HAH received from the end of 2023 to mid-2024, have made a significant contribution to the annual revenue

Breaking News



Business news

- **MWG:** MWG just announced its consolidated financial statements for the third quarter of 2024, reporting a net profit of 800 billion VND, a significant increase compared to the same period last year. This growth is mainly attributed to improved profitability across its phone, electronics, and, notably, its Bách hóa Xanh supermarket chains. Of particular note is Bách hóa Xanh's profit of approximately 90 billion VND in the third quarter of 2024, marking its second consecutive profitable quarter. For the nine months of this year, the food retail chain still recorded a loss of 8.4 billion VND, a significant decrease from the loss of 98.4 billion VND in the first half of the year. The profitability of Bách hóa Xanh has been closely watched by the market as the chain has consistently maintained a monthly revenue per store of 2.1 billion VND in the past quarter. Additionally, the process of opening new stores is being restarted

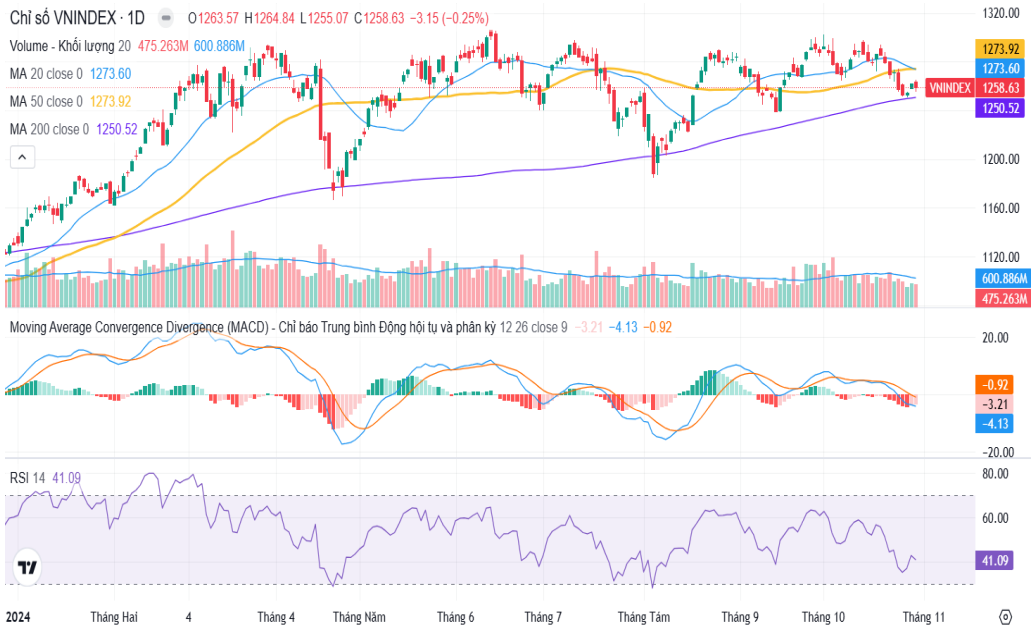
- **BFC:** In Q3 2024, Binh Dien Fertilizer Joint Stock Company (HOSE: BFC) witnessed a sharp decline in both revenue and profit, a common trend among urea fertilizer companies as the peak of the summer-autumn crop season has passed. However, with two strong quarters earlier in the year, the cumulative results still significantly exceeded the annual plan. Specifically, BFC achieved over 2 trillion VND in net revenue in Q3, a 25% decrease compared to the same period last year. Although the cost of goods sold decreased by 27%, it remained high, causing gross profit to decline by 15% to 289 billion VND

- **OIL:** Vietnam Petroleum Corporation (PVOil, UPCoM: OIL) witnessed a sharp decline in profits in the third quarter, following the downward trend of global and domestic fuel prices. Specifically, OIL reported a 29% increase in revenue compared to the same period, reaching over 31 trillion VND. However, the cost of goods sold surged by 32%, resulting in a gross profit of only 832 billion VND, a 27% decrease year-on-year. Financial revenue during the quarter also decreased significantly, reaching only 136 billion VND, 45% lower than the same period. Moreover, although expenses declined, they remained at high levels, such as selling expenses (627 billion VND) and general and administrative expenses (229 billion VND). As a result, OIL's net profit was only 28 billion VND, a staggering 87% drop compared to the same period.

Technical view

Trend: Short term correction

- VNINDEX closed at 1,258.63 points, down 3.15 points (-0.25%) with lower-than-average trading volume over the past 20 sessions. The market saw 163 gainers and 210 decliners. Stocks contributing to the market's gains included TCB, STB, and BID, while VNM, VHM, and VCB contributed to the declines. Most sectors declined, and there was a significant divergence among individual stocks. Foreign investors were net sellers of over 142 billion dong.
- **Technical Analysis:** VN-Index fluctuated within a narrow range, closing slightly lower and filling the previous session's gap. Low trading volume indicates that buying pressure is still hesitant to enter the market. The index continues to trade above the MA200 with a consolidation trend around this level. Under a bullish scenario, the index will test the resistance level around 1270. If successfully conquered, the index will target 1,280. Under a bearish scenario, if buying pressure remains weak, the index is likely to retest the 1,250 zone to attract new cash flow
- **Strategy:** Investors should maintain their current holdings while the market remains in a sideways trend. Purchase recommendations should wait for the market to move towards the 1,270 level and show signs of a rebound, or for a clear breakout above 1,300.



Scenarios:

- Positive: The market is expected to break through 1,300
- Base: The market is expected to trade in 1,250-1,300 area
- Negative: The market breaks the support zone to the 1,220

Economic calendar

November 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
27	28	29 Vietnam macroecnomic data in October	30 US GDP Growth Rate QoQ Adv Q3	31 US Personal Income MoM SEP	1 _ Non-Farm Payrolls _ Unemployment Rate (US) ISM Services PMI _ PMI VN and US	2
3	4	5 _ US Presidential Election _ US ISM Services PMI OCT	6	7	8 Fed Interest Rate Decision	9
10	11	12	13 US Core Inflation Rate MoM OCT _ US Inflation Rate OCT	14 _ US PPI MoM OCT	15 US Retail Sales MoM OCT	16
17	18	19 Building Permits Prel OCT	20	21 _ Expiration of futures contract VN30F1M expires	22	23
24	25	26	27 _ US GDP Growth Rate QoQ 2nd EST _ Personal Income MoM OCT	28 FOMC Minutes	29 Vietnam macroecnomic data in October	30

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Q&A

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