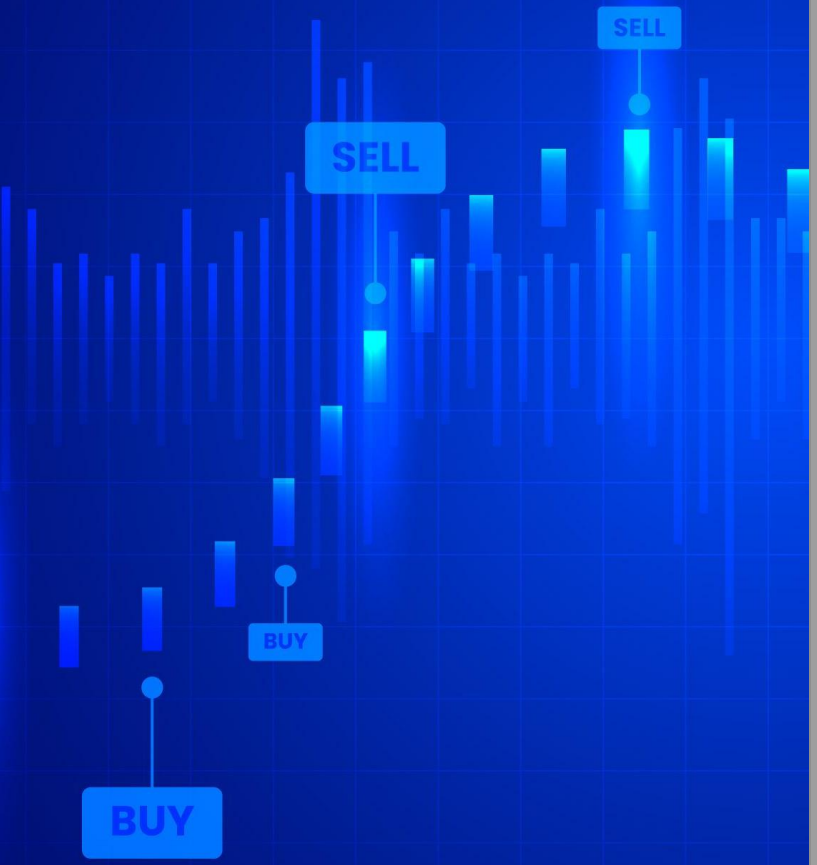
Shinhan Securities



MORNING CALL

24/10/2024

"To try to cling on"

- ❑ World stocks: US Treasury yields continue to rise
- ❑ Vietnamese stocks: To try to cling on
- ❑ Macro news
- ❑ Business news: : #VHM, #LAS, #ACV, #PAN, #STK, #DXG
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

Thao Nguyen ☎ (84-28) 6299 8004 ✉ thao.np@shinhan.com

Nam Hoang ☎ (84-28) 6299 7603 ✉ nam.h@shinhan.com

Following SSV's Zalo,
Catching the latest report



Please click or scan

Shinhan Securities

Global Market Review 21/10 – 25/10/2024

Major stocks market

- In regular trading on Wednesday, the Dow fell 0.96%, the S&P 500 dropped 0.92% and the Nasdaq Composite declined 1.6%. Those losses came as rising Treasury yields continued to weigh on equities, while investors navigated the third quarter earnings season. The benchmark 10-year US yield reached 4.25% amid strong economic data and as Fed officials sounded a cautious tone over the pace of future rate cuts. Investors now look ahead to more earnings on Thursday from UPS, American Airlines and Northrop Grumman, among others.
- European stocks closed lower on Wednesday, extending losses from earlier in the week as corporate earnings for the continent's largest companies continued to miss investors' expectations. The Eurozone's Stoxx 50 dropped 0.3% to close at 4,922 and the pan-European Stoxx 600 fell 0.3% to close at 519.
- The Nikkei 225 Index rose 0.3% to above 38,200 on Thursday, rebounding from three-week lows as the yen fell to its weakest levels in nearly three months, boosting the profit outlook for Japan's export-heavy industries. Still, caution dominated sentiment ahead of Japan's general election this weekend and a slew of corporate earnings reports.
- WTI crude oil futures rose to around $71.4 per barrel on Thursday, following a more than 1% decline in the previous session as markets shifted focus back to the uncertainties surrounding the Middle East conflict.

Market	Close	%1D	%1M	%1Y
VN-Index	1,271	0.08%	-0.48%	14.92%
S&P 500 Index	5,797	-0.92%	1.12%	36.48%
Dow Jones Index	42,515	-0.96%	0.73%	28.28%
GP 100	8,259	-0.58%	-0.29%	11.76%
Nikkei 225	38,261	0.41%	0.84%	23.17%
SHCOMP Index	3,303	0.52%	15.36%	11.50%
STOXX 600	519	-0.30%	-0.17%	19.25%
KOSPI Index	2,595	-0.20%	-1.41%	8.85%
Hang Seng	20,576	-0.89%	8.29%	21.10%

Commodity	Close	%1D	%1M	%1Y
Brent	76	1.04%	0.76%	-14.00%
WTI	72	1.17%	0.06%	-14.50%
Gasoline	206	1.08%	1.67%	-9.00%
Natural gas	2	2.99%	-5.45%	-18.82%
Coal	145	0.38%	4.12%	4.99%
Gold	2,726	0.39%	2.60%	38.31%
China HRC	3,489	-0.06%	11.29%	-7.36%
Steel rebar	3,208	-0.40%	3.89%	-10.11%
BDI index	1,445	-2.36%	-28.25%	-25.86%

Currency	Close	%1D	%1M	%1Y
Dollar Index	104	-0.01%	3.94%	-1.74%
USD/VND	25,396	0.06%	-3.11%	-3.29%
EUR/USD	1	0.02%	-3.54%	1.83%
USD/JPY	153	0.05%	-6.20%	-1.82%
USD/CNY	7	0.12%	-1.27%	2.66%
USD/GPB	1	0.01%	3.82%	-5.89%
USD/KRW	1,381	0.08%	-3.62%	-2.76%
USD/AUD	2	-0.07%	3.83%	-4.26%
USD/CAD	1	0.05%	-2.88%	-0.64%

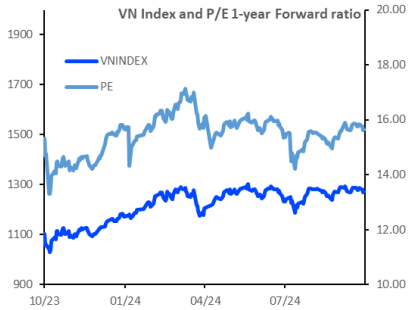
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 23/10/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,270.90	15.64	1.01	0.08	489	12,790
HNX INDEX	226.50	18.08	1.00	0.44	41	655





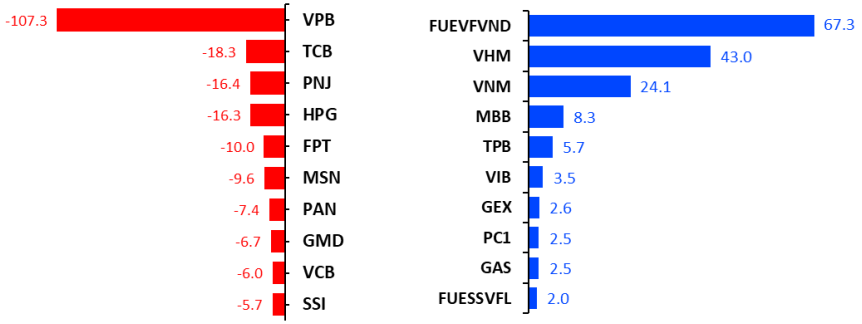
Money flow and sector rotation (VND bn)

Sector	%1D	10/23/2024	10/22/2024	20-session Average
Real Estate	27.39	3,524	2,766	2,326
Insurance	-1.5	14	14	25
Industrial Goods & Services	-19.4	477	592	615
Utilities	-20.0	151	189	154
Construction & Materials	-21.2	545	692	553
Basic Resources	-23.1	581	756	995
Personal & Household Goods	-28.8	153	215	204
Food and Beverage	-29.6	824	1,171	1,108
Travel & Leisure	-32.2	102	151	137
Health Care	-33.9	31	47	49
Oil & Gas	-36.2	80	125	177
Banks	-36.9	3,497	5,541	4,854
Retail	-40.2	575	961	781
Financial Services	-40.4	1,245	2,090	1,892
Automobiles & Parts	-41.1	105	179	185
Media	-43.0	11	19	14
Technology	-49.5	432	855	508
Chemicals	-55.2	432	964	620

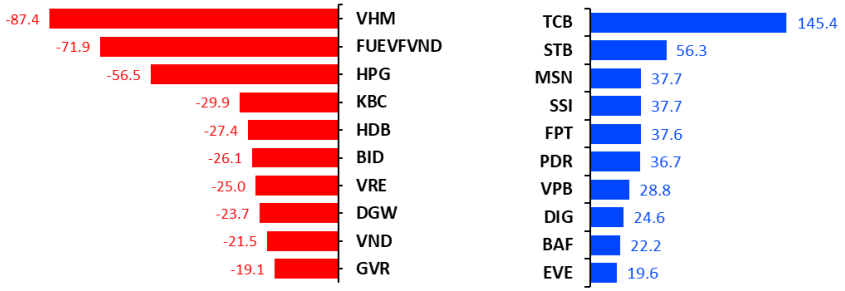
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 23/10/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	42	(72)	(889)	961
Basic Resources	(17)	(68)	82	(14)
Media	-	(1)	1	0
Industrial Goods & Services	(9)	12	(4)	(9)
Health care	-	1	0	(1)
Chemicals	(3)	(27)	85	(58)
Financial Services	56	(69)	51	18
Travel & Leisure	(1)	(6)	(3)	8
Banks	(139)	174	108	(282)
Construction & Materials	2	14	(6)	(8)
Food and Beverage	6	15	(25)	10
Retail	(4)	5	9	(14)
Utilities	1	(11)	39	(28)
Personal & Household Goods	(16)	19	(6)	(13)
Technology	(10)	34	74	(108)
Automobiles & Parts	1	(1)	(14)	15
Insurance	(0)	(1)	0	1
Oil & Gas	(0)	(8)	9	(1)
Total	**(91)**	**10**	**(487)**	**477**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Since the beginning of October, the USD price at banks has increased by nearly 3% and is approaching the historic peak of nearly 25,500 VND, which was set in April 2024. In the interbank market, the closing rate on October 22 was 25,406 VND/USD, a significant increase of 96 dong compared to October 21. Since the beginning of October, the USD exchange rate in the interbank market has increased by nearly 850 dong, equivalent to 3.4%. Accordingly, the US Dollar Index - a measure of the greenback's strength against other major currencies - has increased by 3.2% since the beginning of October.The USD has rallied after positive US economic data reduced investor expectations that the Federal Reserve (Fed) would continue to aggressively cut interest rates. The USD is also said to have benefited from safe-haven demand amid concerns about escalating conflict in the Middle East and the possibility of a Trump presidency.
- The North-South high-speed railway project is one of the key issues to be discussed at the 8th session of the 15th National Assembly. The government has submitted to the National Assembly a proposal for a decision on the investment policy for the high-speed railway project. The National Assembly will discuss and vote on this policy on the closing day (November 30th).Previously, in a submission to the Government regarding the North-South high-speed railway project, the Ministry of Transport stated: Investing in the high-speed railway line will create a construction market worth approximately 33.5 billion USD; if including the entire national railway system and urban railways, it will create a construction market of about 75.6 billion USD; and for equipment and machinery, approximately 34.1 billion USD
- The Government has recently issued Decree No. 135/2024/ND-CP dated October 22, 2024, stipulating mechanisms and policies to encourage the development of rooftop solar power for self-production and consumption. Surplus rooftop solar power can be sold up to a maximum of 20% of the installed capacity.

Breaking News



Business news

- **VHM:** Vinhomes on the first day of share buyback: Matched orders of nearly 1,600 billion VND, and over 4 million shares were traded through negotiated deals. Vinhomes's stock had previously surged nearly 40% from its historical low in early August to reach its highest price in a year just before undertaking the largest deal in the history of the Vietnamese stock market. As planned, Vinhomes will repurchase up to 370 million treasury shares, equivalent to 8.5% of the total outstanding shares. The transaction will be executed through both matching orders and/or negotiated deals from October 23 to November 21. According to regulations, Vinhomes will place a purchase order for a minimum of 11.1 million shares and a maximum of 37 million shares per day during the transaction period
- **LAS:** Accumulated over the first 9 months of the year, the company reported a pre-tax profit of 191 billion VND, an increase of nearly 62% compared to the same period in 2023. For 2024, the company planned to achieve a revenue of 3,400 billion VND and a pre-tax profit of 136 billion VND. With these results, LAS has completed 84% of its revenue target and exceeded its pre-tax profit target by 40%
- **ACV:** Vietnam Airport Corporation (ACV), the investor of component 3 of Long Thanh Airport, has just announced the winning bidder for package 4.9 – construction, equipment installation, and design of the aircraft refueling system. The winning bidder is a joint venture between Vietnam Petroleum Engineering Services Corporation (PTSC, stock code PVS) and BCA Thang Long Company Limited. The winning bid is nearly VND 2,900 billion, and the contract implementation time is 20 months (shortened by 2 months compared to the tender schedule).

Breaking News



Business news

- **PAN:** Despite achieving positive profits, PAN Group still recorded a negative operating cash flow of 4,177 billion VND in the first nine months of the year. However, this figure has improved compared to the negative 5,829 billion VND recorded in the same period last year, primarily due to a significant increase in funds used to purchase trading securities.During this period, PAN Group reported a net revenue of 5,084 billion VND, a 37% increase compared to the same period in 2023. After deducting the cost of goods sold, gross profit for the period increased by 42% to 976.2 billion VND. The company's gross profit margin also improved from 18.6% to 19.2%, thanks to strong growth in key business segments such as crop seeds, rice, export shrimp, pangasius, confectionery, and bottled fish sauce.
- **STK:** Benefiting from the depreciation of the exchange rate, Century Corporation (HOSE: STK) saw a five-fold increase in net profit in the third quarter compared to the same period last year, reaching nearly VND 82 billion. This helped offset the losses incurred in the first half of 2024. In the third quarter of 2024, Century Corporation recorded revenue of over VND 307 billion, down 19% year-on-year. Thanks to the decrease in input material prices and the increase in average selling prices, the company's gross profit margin improved from 15% to 17%.
- **DXG:** Dat Xanh estimates a 54% decrease in net profit to 31 billion dong in the third quarter. The company is currently negotiating to reclaim 300 Gem Riverside units from previous customers for resale. Regarding the Gem Riverside project (6.7 hectares, Thu Duc City, Ho Chi Minh City), Dat Xanh has received a construction permit in September 2024. The project was granted a construction permit on September 12, 2024, under the new 1/500 planning index, including 12 towers and 3,175 apartments.

Technical view

Trend: Short term accumulation

- The VNINDEX closed at 1,270.9 points, down 1.01 points (+0.08%) with lower-than-average trading volume over the past 20 sessions. The market saw 204 gainers and 156 decliners. Stocks contributing to the market's uptrend included VIC, FPT, and STB, while VHM, BID, and HPG weighed on the index. Most sectors declined, except for real estate and banking. Foreign investors were net buyers of over 9 billion VND.
- **Technical Analysis:** The market experienced a technical rebound after four consecutive down days, reclaiming the 1,270-point mark. Intraday trading was within a narrow range with low liquidity, indicating that selling pressure wasn't overwhelming, but buying interest remained weak. The real estate sector drew attention with an increase in trading volume. The market trend is still consolidating within a large range around 1,270 - 1,300 points. The nearest support level is at 1,260 points. If the market continues to break below the 50-day EMA, the index will retest the 1,240-1,250 point range, which corresponds to the 200-day EMA
- **Strategy:** Investors should maintain their holding positions while the market remains sideways. Buying is recommended when the market declines to the 1,270 range and shows signs of rebounding, or when it clearly breaks above 1,300.



Scenarios:

- Positive: The market is expected to break through 1,300
- Base: The market is expected to trade in 1,250-1,300 area
- Negative: The market breaks the support zone to the 1,220

Recommended stocks

24/10/2024 9:00 AM

Unit: VND thousand

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
MBB	Hold	25.5	27.7	24.75	9%	-3%	25.25	10	-0.98%	10/10/2024	
HPG	Hold	27.15	29.9	26.2	10%	-3%	26.45	4	-2.58%	18/10/2024	
HAH	Hold	42.5	47	40.4	11%	-5%	42.1	4	-0.94%	18/10/2024	
VHC	Hold	73.2	80.1	70	9%	-4%	72.8	2	-0.55%	22/10/2024	

Note: All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results. This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion. Please see the “Compliance notice and Disclaimer" section at the end of this report for more details.

Economic calendar

October 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	1 Fed Chair Powell Speech US ISM Manufacturing PMI SEP	2	3 US ISM Services PMI SEP	4 US Non Farm Payrolls SEP US Unemployment Rate SEP	5
6	7	8	9	10 Inflation Rate MoM SEP FOMC Minutes	11 Unemployment Rate (US) US PPI MoM SEP	12
13	14	15	16	17 US Retail Sales MoM SEP Expiration date of future contract VN30F2410	18 Japan inflation rate YoY	19
20	21 Announcement of Diamond index stock portfolio	22	23	24	25 US Durable Goods Orders MoM SEP	26
27	28	29 Vietnam macroecnomic data in October	30 US GDP Growth Rate QoQ Adv Q3	31 US Personal Income MoM SEP	1	2
3	4					

Shinhan Securities

Q&A

Shinhan Investment Network

SEOUL

Shinhan Securities Co., Ltd
Shinhan Investment Tower
70, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

NEW YORK

Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

HONG KONG

Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

INDONESIA

PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

SHANGHAI

Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

HCM

Shinhan Securities Vietnam Co., Ltd.
18th Floor, The Mett Tower, 15 Tran Bach Dang, Thu Thiem Ward,
Thu Duc City, Ho Chi Minh City, Vietnam.
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

HA NOI

Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To,
Ly Thai To Ward, Hoan Kiem District,
Hanoi, Vietnam.
Tel : (84-8) 6299-8000



Compliance Notice

- Analyst Certification: We/I hereby certify the information and material presented in this report are accurate expressions of their views, and that we/I have not received internally or externally wrongful pressure to express such views.
- All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results.
- This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion.
- This report is distributed to our clients only, and any unauthorized use, duplication, or redistribution of this report is strictly prohibited.

Disclaimers

- This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of Shinhan Securities Vietnam Ltd.., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of Shinhan Securities Vietnam Ltd.
- This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. Shinhan Securities Vietnam Ltd. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. Shinhan Securities Vietnam Ltd.., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or Shinhan Securities Vietnam Ltd. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.
- Copyright ⓒ 2020 Shinhan Securities Vietnam Ltd. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of Shinhan Securities Vietnam Ltd.