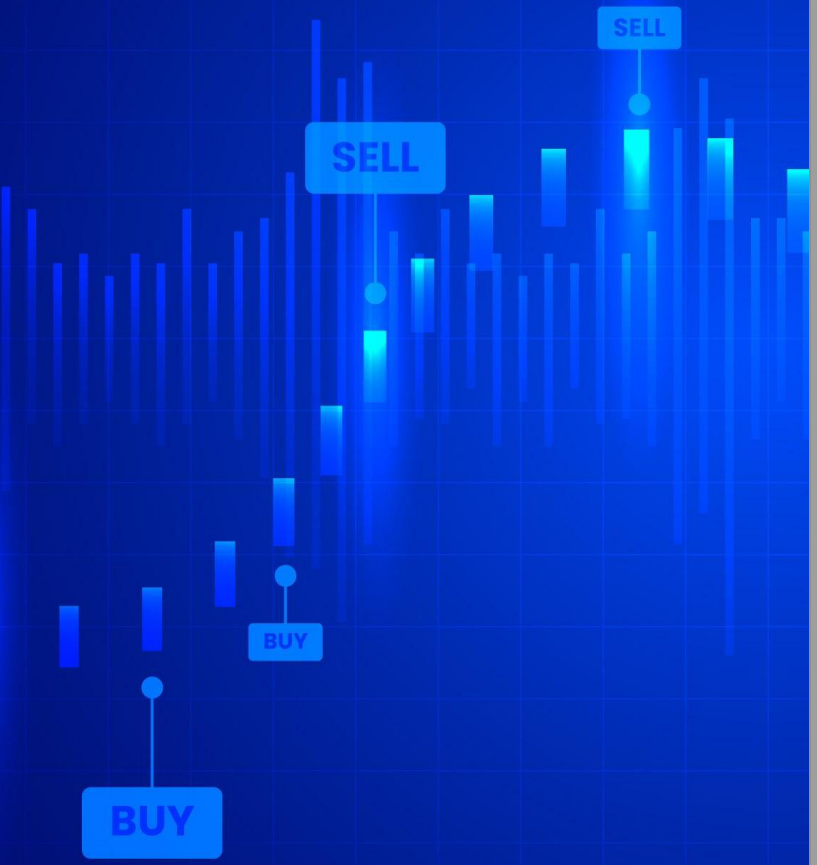
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MORNING CALL

16/10/2024

"There are still obstacles to overcome"

- ❑ World stocks: Widespread downward pressure
- ❑ Vietnamese stocks: VN-Index moves on roller-coaster
- ❑ Macro news
- ❑ Business news: #PDR, #FLC, #SAB, #MBB, #MSN, #HPG
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Global Market Review 14/10 – 18/10/2024

Major stocks market

- The S&P 500 and Dow Jones hit new record highs on Monday, while the Nasdaq rose 0.9%, driven by gains in tech stocks. The earnings season kicks into high gear this week with major companies like UnitedHealth, J&J, Bank of America, Goldman Sachs, and Netflix reporting results. Tech was the standout performer, with Nvidia leading gains in chipmakers and Apple benefiting from a positive analyst call.
- European stocks started the week higher, with the STOXX 50 and STOXX 600 rising 0.8% and 0.5%, respectively, following a strong US market boost. Tech stocks led the gains, climbing 1.7%, while travel and leisure stocks fell 0.7%. Investors are focused on the European Central Bank, expected to deliver its third rate cut of the year on Thursday, as inflation risks ease faster than anticipated.
- The Shanghai Composite jumped 2.07% to close at 3,284 while the Shenzhen Component gained 2.65% to 10,327 on Monday, recouping some losses from last week after China unveiled its highly-anticipated fiscal stimulus plan over the weekend. In a briefing on Saturday headed by Finance Minister Lan Foan, the government pledged to increase borrowing to support the property market, offer subsidies to low-income people and boost state banks' capital in a wider effort to shore up the economy.
- WTI crude oil futures fell by 2% to $74 per barrel on Monday, driven by concerns over China's weakening economy. Markets were disappointed by China's Finance Ministry briefing on Saturday, which lacked new major fiscal stimulus, despite promises of support for the property sector and potential increased borrowing. China's inflation rate also declined in September, raising fears about weaker fuel demand in the world's largest crude importer.

Market	Close	%1D	%1M	%1Y
VN-Index	1,281	-0.41%	3.37%	12.24%
S&P 500 Index	5,815	-0.76%	3.23%	32.96%
Dow Jones Index	42,740	-0.75%	2.69%	25.76%
GP 100	8,249	-0.52%	-0.35%	8.11%
Nikkei 225	39,291	-1.55%	7.41%	24.11%
SHCOMP Index	3,201	-2.53%	18.39%	4.15%
STOXX 600	521	-0.80%	1.06%	15.63%
KOSPI Index	2,610	-0.89%	1.35%	7.14%
Hang Seng	20,319	-3.67%	16.63%	15.18%

Commodity	Close	%1D	%1M	%1Y
Brent	75	0.40%	2.47%	-16.84%
WTI	71	0.48%	1.18%	-18.16%
Gasoline	204	0.14%	3.68%	-10.22%
Natural gas	2	-0.72%	4.51%	-20.23%
Coal	146	-1.45%	5.91%	1.53%
Gold	2,662	-0.02%	3.09%	38.64%
China HRC	3,643	-0.30%	14.99%	-4.11%
Steel rebar	3,415	0.09%	12.45%	-2.68%
BDI index	1,766	-2.65%	-6.86%	-10.45%

Currency	Close	%1D	%1M	%1Y
Dollar Index	103	0.00%	2.48%	-2.80%
USD/VND	24,935	-0.05%	-1.57%	-1.84%
EUR/USD	1	-0.06%	-2.21%	3.10%
USD/JPY	149	0.00%	-5.75%	0.21%
USD/CNY	7	-0.42%	-0.31%	2.69%
USD/GPB	1	0.07%	1.16%	-6.49%
USD/KRW	1,365	-0.05%	-2.34%	-0.86%
USD/AUD	1	0.39%	1.11%	-5.02%
USD/CAD	1	-0.08%	-1.44%	-1.27%

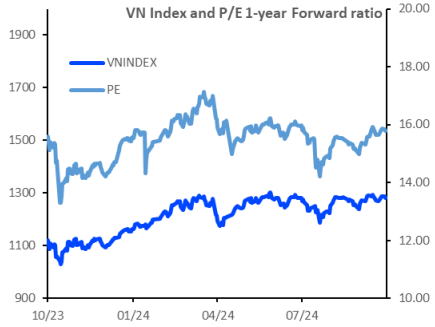
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 15/10/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,281.08	15.77	-5.26	-0.41	617	15,445
HNX INDEX	228.95	18.24	-1.76	-0.76	52	973





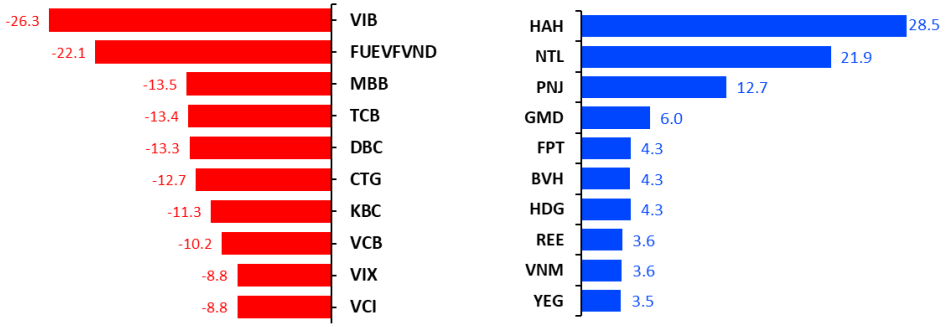
Money flow and sector rotation (VND bn)

Sector	%1D	10/15/2024	10/14/2024	20-session Average
Oil & Gas	166.84	373	140	198
Retail	37.93	912	661	745
Basic Resources	19.00	853	716	1,096
Banks	14.92	4,607	4,009	4,831
Food and Beverage	13.74	1,390	1,222	1,098
Real Estate	10.03	2,724	2,475	2,355
Travel & Leisure	6.12	160	151	138
Industrial Goods & Services	1.14	618	611	631
Personal & Household Goods	-2.5	162	166	232
Financial Services	-8.6	1,731	1,894	2,112
Insurance	-15.7	21	25	27
Utilities	-30.6	144	207	171
Construction & Materials	-31.9	479	703	591
Chemicals	-32.9	449	669	674
Technology	-45.2	455	830	537
Health Care	-50.0	35	70	49
Automobiles & Parts	-54.3	310	679	171
Media	-57.5	7	17	10

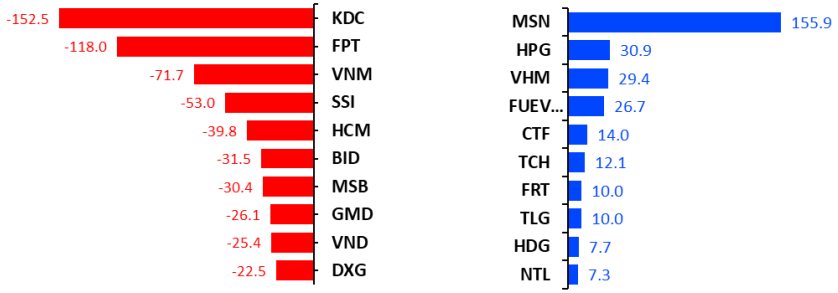
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 15/10/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	0	(50)	136	(86)
Basic Resources	(2)	28	(52)	24
Media	3	(1)	(2)	3
Industrial Goods & Services	38	(39)	(23)	62
Health care	(0)	1	2	(2)
Chemicals	1	6	8	(14)
Financial Services	(46)	(124)	184	(60)
Travel & Leisure	(2)	(32)	17	15
Banks	(98)	(118)	368	(250)
Construction & Materials	(1)	(24)	88	(64)
Food and Beverage	(18)	(95)	121	(26)
Retail	(2)	(5)	141	(136)
Utilities	(2)	0	10	(11)
Personal & Household Goods	11	9	(24)	15
Technology	4	(125)	146	(22)
Automobiles & Parts	3	29	(54)	25
Insurance	4	(1)	(3)	4
Oil & Gas	1	(32)	41	(8)
Total	**(106)**	**(575)**	**1,105**	**(530)**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- In the past three quarters, among Vietnam's exported seafood products, the shrimp industry generated the highest export revenue, estimated at nearly $2.8 billion, a 10.5% increase compared to the same period in 2023. According to the Vietnam Association of Seafood Exporters and Processors (VASEP), the price of Vietnamese raw shrimp has shown a more positive trend since July. Specifically, the prices of raw whiteleg shrimp of various sizes (50, 80, 100 count/kg) have increased steadily from July to September. The average export price of Vietnamese shrimp to the US and Europe has also increased since June. Export prices to China and Japan have also slightly increased.

- Continuing its 38th session on the morning of October 14th at the National Assembly building, the National Assembly Standing Committee gave opinions on the preparation for the 8th session of the 15th National Assembly. Chairman of the National Assembly Tran Thanh Man chaired the session. It is expected that the 8th session of the 15th National Assembly will last for 28.5 days, opening on October 21st and closing on November 30th. The session will be conducted in two phases, the first from October 21st to November 13th, and the second from November 20th to November 30th, 2024.

- The total outstanding credit in Ho Chi Minh City at the end of September 2024 reached 5.83% compared to the end of last year, far below the annual credit growth target of 15%. Mr. Lenh said that at the beginning of 2024, 17 banks in the city had registered to participate in the bank-enterprise connection program with a total amount of over 509.8 trillion dong. To date, the disbursement has reached over 425.6 trillion dong, equivalent to 83.4% of the committed support package at the beginning of the year. "The positive disbursement rate has directly supported businesses in terms of capital and interest rates to grow and develop production and business. This result continues to reflect the practicality and effectiveness of the program, with a specific number of businesses being accessed and supported, operating effectively in the localities," Mr. Lenh commented.

Breaking News



Business news

- **PDR:** Phat Dat Real Estate Development Corporation (stock code: PDR) has just released its Q3/2024 financial statements, reporting revenue of only about VND 2.6 billion, a 99% decrease compared to the previous year. However, the company's after-tax profit recorded over VND 51 billion. Financial operating revenue continues to be the main source of income for this company. Financial statements show that on June 24th, Phát Đạt transferred 25% of its shares in BIDICI to Mr. Nguyen Tra Giang, with a value of nearly VND 770 billion.
- **FLC:** On October 15th, FLC Group held an extraordinary general meeting of shareholders in 2024. However, due to the fact that only shareholders holding 31% of the voting shares attended the meeting, the general meeting could not take place. The second meeting is scheduled to be held by the company's leadership in November 2024. Although the meeting could not be held as planned, Mr. Do Viet Hung, Deputy General Director of FLC, still updated shareholders on the progress of some projects. Firstly, at the Hà Khánh ward urban area project in Hạ Long city, Quảng Ninh, FLC has constructed 1,179 out of a total of 1,209 apartments in phase 1. The Group has also fulfilled its obligations to Quảng Ninh province by constructing the road leading to Cửa Lục 3 bridge. The company has also paid additional land use fees, had the feasibility study report appraised, and has completed the fire safety inspection.
- **SAB:** On October 14th, 2024, SABECO participated for the first time in an exhibition showcasing achievements in applying the circular economy model organized by the Vietnam Packaging Recycling Alliance (PRO VN) since joining the Alliance in August 2024.

Breaking News



Business news

- **MBB:** MBB: By taking over weak banks, the "big players" may be allowed to increase the foreign ownership limit from 30% to 49%, and be granted special loans from the State Bank with a preferential interest rate of 0% during the mandatory transfer period. It is expected that on October 17th, the State Bank will hold a meeting and announce the mandatory transfer of two zero-dong banks, CBBank and OceanBank, to two large banks, Vietcombank and MB. What benefits will Vietcombank and MB receive when taking over these two zero-dong banks? Regarding MB, Chairman Luu Trung Thai said at the 2024 General Meeting of Shareholders: "If the plan to receive the mandatory transfer of the zero-dong bank is approved, the bank's growth rate will be higher." Previously, MB's leadership has also shared many times about the benefits of participating in restructuring weak banks.

- **MSN:** The north has Winmart, the south has Bách Hóa Xanh, and the retail competition is becoming increasingly intense. To summarize the competition between WinCommerce and Bách Hóa Xanh, Masan's leadership once stated that in any modern commercial market, there are usually two leading players. WinCommerce, a subsidiary of Masan Group (stock code: MSN) operating Winmart supermarkets and WinMart+ stores, recorded its first positive after-tax profit in June. Similarly, Bách Hóa Xanh, belonging to Thế Giới Di Động (stock code: MWG), also made its first profit, reaching nearly VND 7 billion in the second quarter of 2024.

- **HPG:** In the third quarter of 2024, Hòa Phát Group (stock code: HPG) recorded a post-tax profit of VND 3,022 billion, up 51% compared to the same period last year. Previously, the business also announced a net revenue of VND 34,000 billion, an increase of 19%.

Technical view

Trend: To close the gap

- VNINDEX closed at 1,281.08 (-5.26 points, -0.41%) with average liquidity unchanged over the past 20 sessions. The market saw 105 gainers and 280 decliners. Stocks contributing to the market's gains included BID, VPB, and MWG, while VHM, GVR, and PLX weighed on the market. Most sectors declined, except for consumer goods. Foreign investors net sold over 576 billion dong.
- **Technical Analysis:** The market opened higher in the morning session but was sold off at the end of the session. Market liquidity remained at an average level, indicating no selling pressure. The short-term trend of the market is still adjusting, and the market is still consolidating in the range of 127x-129x. VN-Index needs a strong cash flow session to break the negative divergence of the MACD. If it continues to violate the EMA50, the index will return to retest the 1,240-1,250 point area.
- **Strategy:** Investors should maintain their holding positions. Buying recommendations should wait for the market to decline to the 1,270 area and rebound, or wait to surpass 1,300.



Scenarios:

- Positive: The market is expected to break through 1,300
- Base: The market is expected to trade in 1,250-1,300 area
- Negative: The market breaks the support zone to the 1,220

Recommended stocks

16/10/2024 9:00 AM

Unit: VND thousand

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
KBC	Hold	27.7	32	26.8	16%	-3%	27.2	13	-1.81%	27/9/2024	
POW	Sell	13	15	12.5	15%	-4%	12.6	11	-3.08%	1/10/2024	Reach the stoploss
PVD	Sell	27.7	32.05	26.6	16%	-4%	26.6	7	-3.97%	7/10/2024	Reach the stoploss
MBB	Hold	25.5	27.7	24.75	9%	-3%	25.65	4	0.59%	10/10/2024	
MBS	Sell	29.9	34.5	29.3	15%	-2%	29.2	4	-2.34%	10/10/2024	Reach the stoploss

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Economic calendar

October 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	1 Fed Chair Powell Speech US ISM Manufacturing PMI SEP	2	3 US ISM Services PMI SEP	4 US Non Farm Payrolls SEP US Unemployment Rate SEP	5
6	7	8	9	10 Inflation Rate MoM SEP FOMC Minutes	11 Unemployment Rate (US) US PPI MoM SEP	12
13	14	15	16	17 US Retail Sales MoM SEP Expiration date of future contract VN30F2410	18 Japan inflation rate YoY	19
20	21 Announcement of Diamond index stock portfolio	22	23	24	25 US Durable Goods Orders MoM SEP	26
27	28	29 Vietnam macroecnomic data in October	30 US GDP Growth Rate QoQ Adv Q3	31 US Personal Income MoM SEP	1	2
3	4					

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Q&A

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