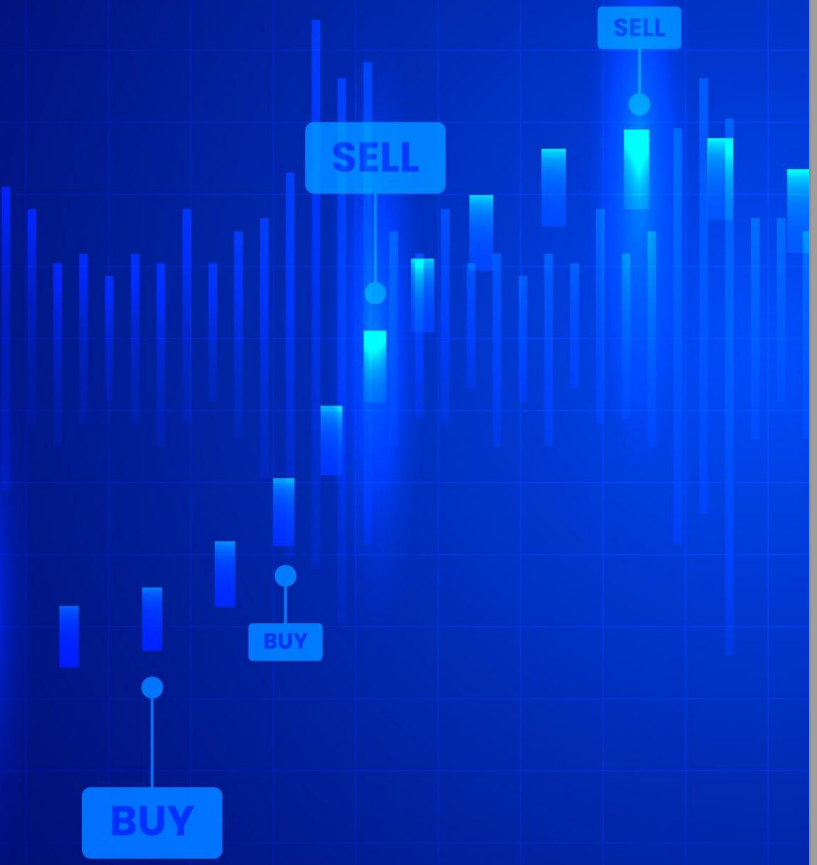
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MORNING CALL

09/10/2024

“Life is saved”

- ❑ World stocks: Stable and awaiting weekend job data"
- ❑ Vietnamese stocks: Life is saved
- ❑ Macro news
- ❑ Business news: #MBS, #TCB, #HDB, #CII, #VIX, #NLG
- ❑ Technical perspective and updated recommendations #HPG
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Global Market Review 07/10 – 11/10/2024

Major stocks market

- In regular trading on Tuesday, the S&P 500 and Nasdaq Composite jumped 0.97% and 1.45%, respectively, while the Dow rose 0.3%. Those moves came as last week's solid jobs report raised hopes that the Federal Reserve will achieve a soft landing. Investors also reacted to a sharp drop in oil prices, while the 10-year US yield held above 4%. Still, investors expect further volatility in the lead up to the US presidential election. Markets now look ahead to the latest Fed minutes and big bank earnings.
- European stocks were sharply lower on Tuesday, pressured by sectors with exposure to China as markets were underwhelmed with the extent of Beijing's fresh fiscal support, while investors continued to assess the magnitude of rate cuts expected by global central banks in coming decisions. The Eurozone's Stoxx 50 dropped 1% to hover below 4,925 and the pan-European Stoxx 600 fell 0.8% toward the 515 mark.
- The Nikkei 225 Index jumped 1% to around 39,300 while the broader Topix Index gained 0.6% to 2,715 on Wednesday, recouping losses from the previous, with technology stocks leading the rebound. Those moves came as Wall Street rallied overnight on growing optimism about a soft landing for the US economy, with retreating oil prices aiding sentiment further
- WTI crude oil futures fell by 4.6% to $73.5 per barrel on Tuesday, as anticipated supply disruptions stemming from geopolitical risks in the Middle East have not yet materialized and investors shifted the focus back to Chinese demand.

Market	Close	%1D	%1M	%1Y
VN-Index	1,272	0.16%	0.34%	11.84%
S&P 500 Index	5,751	0.97%	5.12%	32.65%
Dow Jones Index	42,080	0.30%	3.06%	25.22%
GP 100	8,191	-1.36%	-0.97%	9.32%
Nikkei 225	39,280	0.88%	8.46%	26.73%
SHCOMP Index	3,427	-1.79%	25.24%	10.67%
STOXX 600	517	-0.55%	1.16%	16.42%
KOSPI Index	2,594	-0.61%	2.30%	7.71%
Hang Seng	21,290	1.74%	23.80%	21.54%

Commodity	Close	%1D	%1M	%1Y
Brent	78	0.76%	8.25%	-11.78%
WTI	74	0.73%	7.86%	-14.20%
Gasoline	208	0.50%	8.23%	-7.13%
Natural gas	3	-1.06%	24.61%	-19.91%
Coal	148	-0.47%	4.45%	6.71%
Gold	2,622	0.00%	4.61%	40.85%
China HRC	3,759	2.29%	22.84%	-3.24%
Steel rebar	3,400	-2.19%	16.60%	-4.82%
BDI index	1,860	-2.46%	-5.01%	-6.58%

Currency	Close	%1D	%1M	%1Y
Dollar Index	103	0.00%	0.98%	-3.33%
USD/VND	24,845	-0.02%	-0.72%	-1.85%
EUR/USD	1	-0.06%	-0.56%	3.84%
USD/JPY	148	-0.01%	-3.40%	0.20%
USD/CNY	7	-0.01%	0.71%	3.24%
USD/GPB	1	0.05%	-0.18%	-6.56%
USD/KRW	1,346	-0.15%	-0.32%	0.27%
USD/AUD	1	0.04%	-1.19%	-4.90%
USD/CAD	1	-0.06%	-0.70%	-0.48%

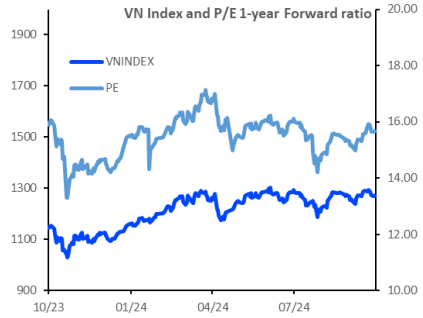
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 08/10/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,271.98	15.66	2.05	0.16	591	14,905
HNX INDEX	231.52	18.45	-0.94	-0.40	68	1,404





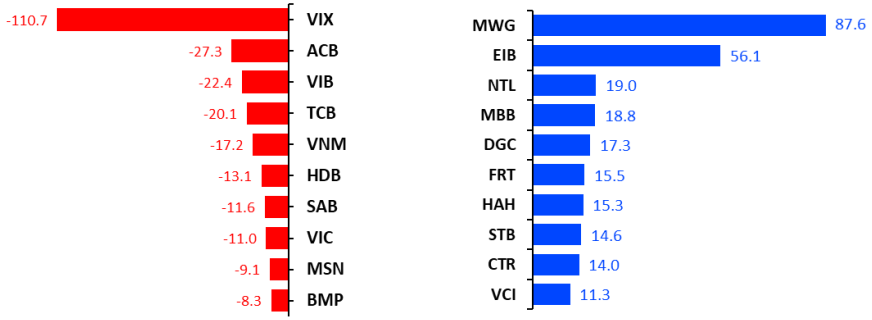
Money flow and sector rotation (VND bn)

Sector	%1D	10/8/2024	10/7/2024	20-session Average
Basic Resources	174.88	1,555	566	1,001
Oil & Gas	134.36	272	116	180
Health Care	118.54	54	25	50
Retail	84.28	893	485	655
Industrial Goods & Services	68.28	772	459	566
Technology	58.86	317	199	451
Financial Services	48.51	2,427	1,634	1,996
Automobiles & Parts	45.79	107	73	133
Banks	34.33	4,631	3,447	4,221
Real Estate	29.00	1,754	1,359	2,358
Construction & Materials	14.55	457	399	576
Chemicals	10.14	474	431	716
Travel & Leisure	9.96	110	100	119
Utilities	2.60	128	125	181
Personal & Household Goods	2.21	165	161	228
Insurance	1.92	22	21	25
Media	-22.7	7	9	8
Food and Beverage	-27.5	748	1,031	945

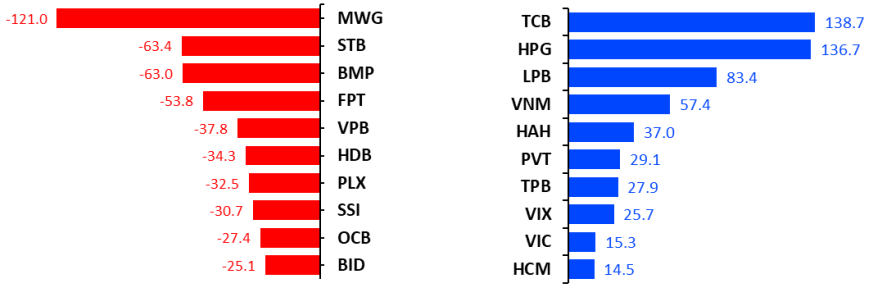
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 08/10/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	12	7	(27)	20
Basic Resources	7	134	(170)	36
Media	5	(0)	(4)	5
Industrial Goods & Services	28	47	(69)	22
Health care	-	5	(4)	(1)
Chemicals	21	(15)	(17)	31
Financial Services	(108)	(32)	127	(95)
Travel & Leisure	(4)	(9)	12	(4)
Banks	(2)	15	16	(31)
Construction & Materials	4	(79)	23	55
Food and Beverage	(39)	53	17	(70)
Retail	112	(148)	2	146
Utilities	(2)	(8)	18	(11)
Personal & Household Goods	(1)	2	9	(10)
Technology	(6)	(54)	58	(4)
Automobiles & Parts	(2)	(8)	12	(4)
Insurance	3	7	(6)	(1)
Oil & Gas	(0)	(32)	14	18
Total	**30**	**(115)**	**14**	**101**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- According to the survey results, the overall business situation and pre-tax profits of the banking system in Q3 2024 have improved, but have not reached the expectations set in the previous survey. Between 71.9% and 76.3% of credit institutions expect a more positive business outlook in Q4 2024 and for the entire year of 2024. In this survey, the proportion of credit institutions expecting positive pre-tax profit growth compared to 2023 is 79.6% (a slight decrease from the 86.2% expected in the previous survey), while 15.9% of credit institutions are concerned about negative profit growth in 2024 (higher than the 11% expected in the previous survey) and 4.4% estimate that profits will remain unchanged
- Governor Nguyen Thi Hong stated that she has instructed banks to review their finances and be prepared for the handover ceremony of the two zero-dollar banks. Previously, in the 2022 Report to the National Assembly Standing Committee, the Government announced that it had implemented many measures to handle the three compulsorily acquired banks (i.e., purchased for zero dollars: CBBank, OceanBank, GPBank) and the bank under special control (DongA Bank). Special control is a measure aimed at tightly controlling and limiting the negative impact on that bank and the banking system as a whole
- According to the Vietnam Bond Market Association (VBMA), the value of corporate bond issuance in September 2024 reached only approximately 24,000 billion VND, marking a decrease of about 60% compared to August and the lowest level since May 2024.Accumulatively from the beginning of the year to September 30th, there were 268 private placements with a total value of 250,396 billion VND and 15 public offerings worth 27,054 billion VND. Of this, 72% of the bond issuance value belonged to the commercial banking group; real estate enterprises accounted for 18.54% of the bond issuance value.

Breaking News



Business news

- **MBS:** MBS's operating revenue in the third quarter reached over VND 95 billion, an increase of nearly 50% compared to the same period last year. The main sources of revenue came from proprietary trading, lending, and brokerage activities. These revenue streams contributed 85% of the company's total operating revenue. The company reported a post-tax profit of nearly VND 180 billion, an increase of 8%. However, profit decreased by 8% compared to the previous quarter. Thus, MBS's profit has stagnated after a consecutive six-quarter upward trend (since the first quarter of 2023)
- **TCB:** Manulife Vietnam and Techcombank have ended their exclusive partnership as of October 14th. The rights of customers who have purchased Manulife insurance policies through Techcombank will remain unchanged. Manulife will continue to handle all customer service related to insurance policies, ensuring prompt and convenient service
- **HDB:** Ho Chi Minh City Development Joint Stock Commercial Bank (HDBank, ticker: HDB) has registered to sell 1,541,000 VJC shares of Vietjet Aviation Joint Stock Company (VJC) between October 9th and November 7th. According to the announcement, the purpose of this transaction is to optimize profits for HDBank by selling shares at a suitable price. This is part of the bank's plan to gradually reduce its investment in non-core businesses. If the transaction is successful, HDBank will still hold 6 million VJC shares, representing a 1.1% stake. In terms of business performance, Vietjet recorded a net revenue of VND 34,015 billion in the first six months of 2024, up 15% year-on-year. After deducting expenses, the airline earned a post-tax profit of VND 1,117 billion, an 8.2-fold increase compared to the same period in 2023

Breaking News



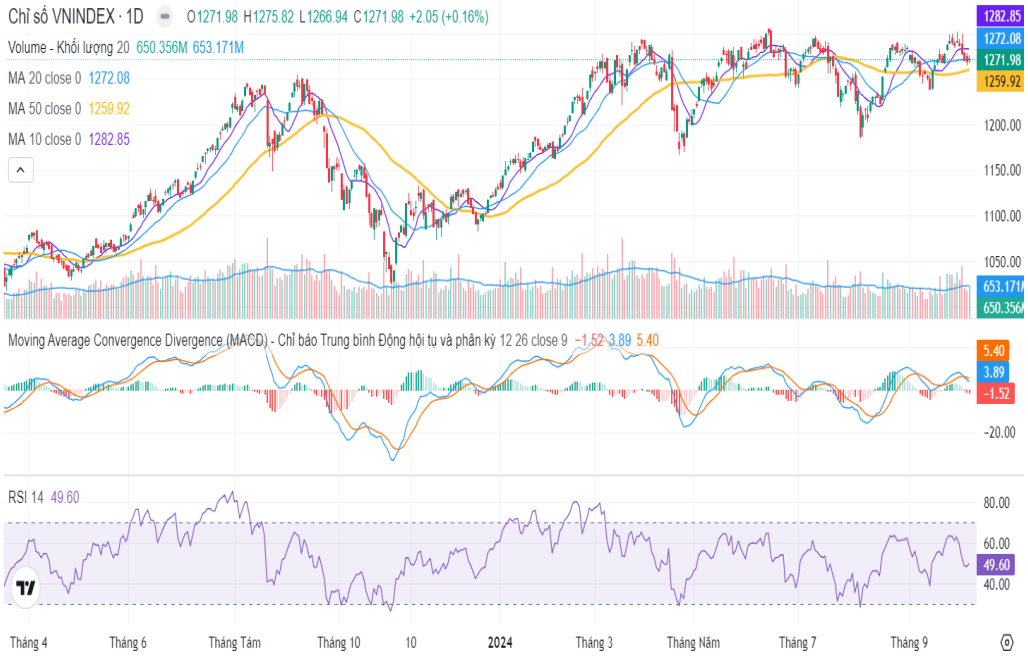
Business news

- **CII:** Ho Chi Minh City Infrastructure Investment Corporation (CII - HOSE) has just announced the results of its public tender offer for shares of Nam Bay Bay Investment Corporation (NBB - HOSE).According to the announcement, as of the closing date of the public tender offer on October 1st, CII has purchased 5 million NBB shares from 34 investors. Following this transaction, CII has increased its ownership from 54.6 million shares (representing a 54.5% stake) to 59.6 million shares (representing a 59.5% stake in NBB's charter capital). With an offer price of VND 25,488 per share, CII has spent VND 127.4 billion to acquire these shares.
- **VIX:** VIX recorded operating revenue of 553.7 billion VND, a 71.4% increase compared to the same period last year. Pre-tax profit in the third quarter reached 324.7 billion VND, up 30.7% year-on-year. All of the Company's business segments performed positively in the third quarter and contributed well to the profit results. Specifically, the proprietary trading activity - mainly reflected in the profit from financial assets measured at fair value through profit or loss (FVTPL) in the third quarter of 2024 reached 400.8 billion VND, an increase of 146.3% compared to the same period last year. Thanks to the expansion of brokerage activities, revenue from margin lending grew positively. Of which, interest income from loans and receivables in the third quarter reached 110.7 billion VND, up 54.2% year-on-year.
- **NLG:** Nam Long's Board of Directors has just approved the addition of collateral for the bond issued by Nam Long Investment Corporation to the International Finance Corporation (IFC). This bond was issued to raise capital for the development of the Waterpoint project in Long An. The 500 billion VND bond held by IFC, which pays interest semi-annually, is also a capital mobilization solution for the development of the Waterpoint Phase 2 project

Technical view

Trend: Financial group is correcting

- The VN-Index closed at 1,271.98 points, up 2.05 points (+0.16%) with slightly increased trading volume and a 20-day sideways movement. The market saw 176 gainers and 179 decliners. Stocks contributing to the market's uptrend included LPB, HPG, and VNM, while VCB, MWG, and BID weighed on the market. Foreign investors were net sellers of more than 116 billion dong
- **Technical Analysis:** The VN-Index continues to undergo a test of its support at the 20-day Moving Average (MA20) and the trendline. Trading volume remains at a moderate level with a narrow trading range, indicating that buying pressure is not strong enough to reverse the market. In the coming sessions, the VN-Index is likely to continue testing the 1260-1282 range before a new trend emerges. In a positive scenario, the market will consolidate around the 1270 support level with low trading volume to attract more buying interest. However, if the VN-Index breaks below the MA20, it will retest the 50-day Moving Average around the 1,240-1,250 level. In this case, the market will require more time to stabilize
- **Strategy:** Investors should observe at this price range, increasing their holdings if the VN-Index successfully surpasses 1,300 points with improved liquidity and a wide range.



Scenarios:

- Positive: The market is expected to break through 1,300
- Base: The market is expected to trade in 1,250-1,300 area
- Negative: The market breaks the support zone to the 1,220

Recommended stocks

09/10/2024 9:00 AM

Unit: VND thousand

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note
HPG	Buy	26.8	29.4	26	10%	-3%	26.95	Increase from the base	

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
KBC	Hold	27.7	32	26.8	16%	-3%	27.7	8	0.00%	27/9/2024	
POW	Hold	13	15	12.5	15%	-4%	12.8	6	-1.54%	1/10/2024	
PVD	Hold	27.7	32.05	26.6	16%	-4%	28.05	2	1.26%	7/10/2024	

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Economic calendar

October 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	1 Fed Chair Powell Speech US ISM Manufacturing PMI SEP	2	3 US ISM Services PMI SEP	4 US Non Farm Payrolls SEP US Unemployment Rate SEP	5
6	7	8	9	10 Inflation Rate MoM SEP FOMC Minutes	11 Unemployment Rate (US) US PPI MoM SEP	12
13	14	15	16	17 US Retail Sales MoM SEP Expiration date of future contract VN30F2410	18 Japan inflation rate YoY	19
20	21 Announcement of Diamond index stock portfolio	22	23	24	25 US Durable Goods Orders MoM SEP	26
27	28	29 Vietnam macroecnomic data in October	30 US GDP Growth Rate QoQ Adv Q3	31 US Personal Income MoM SEP	1	2
3	4					

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Q&A

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