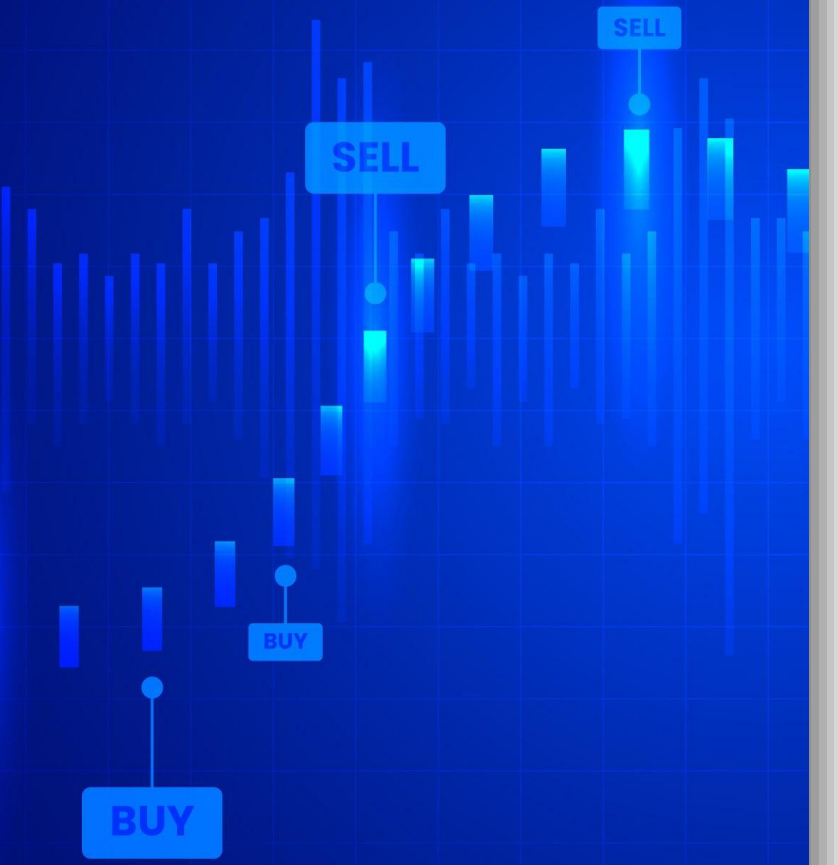
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MORNING CALL

07/10/2024

"Bank stocks pause, market sentiment softens"

- ❑ World stocks: Be cautious ahead of the elections and the tensions in the Middle East
- ❑ Vietnamese stocks: Bank stocks pause, market sentiment softens
- ❑ Macro news
- ❑ Business news: #VIB, #HPG, #ABB, #HHV, #MSB, #CTF
- ❑ Technical perspective and updated recommendations #PVD
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Global Market Review 04/10 – 11/10/2024

Major stocks market

- Last week, the major averages saw some volatility before grinding out modest gains, with the Dow rising 0.09%, the S&P 500 adding 0.22% and the Nasdaq Composite climbing 0.1%. Those moves came as Wall Street rallied on Friday after a stronger-than-expected jobs report bolstered hopes that the Federal Reserve may achieve a soft landing. Still, caution surrounding the upcoming US presidential election and heightened tensions in the Middle East kept investors on edge. Markets now look ahead to the latest Fed meeting minutes on Wednesday and the consumer price index report on Thursday to guide the rates outlook.
- Stocks in Europe closed higher on Friday, with the STOXX 50 adding 0.7% and the STOXX 600 gaining 0.5%, mirroring gains in US markets. This was fueled by a stronger-than-expected US jobs report that eased fears of an economic slowdown in the US, boosting confidence that the Fed can orchestrate a 'soft landing'.
- The Nikkei 225 Index rallied 2.1% to above 39,000 while the broader Topix Index jumped 1.8% to 2,742 on Monday, with Japanese shares climbing for the third straight session as the yen weakened sharply, lifting the profit outlook for Japan's export-heavy industries.
- WTI crude oil futures rose 0.9% to close at $74.4 per barrel on Friday, the highest level in five weeks, amid worries about potential supply disruptions in the Middle East. Oil prices trimmed earlier gains after President Biden suggested he would consider alternatives to Israel striking Iran's oil fields

Market	Close	%1D	%1M	%1Y
VN-Index	1,271	-0.59%	-0.26%	12.59%
S&P 500 Index	5,751	0.90%	6.34%	33.48%
Dow Jones Index	42,353	0.81%	4.98%	26.78%
GP 100	8,281	-0.02%	1.21%	10.49%
Nikkei 225	39,467	2.15%	8.45%	27.34%
SHCOMP Index	3,336	8.06%	17.39%	7.27%
STOXX 600	519	0.44%	2.37%	16.55%
KOSPI Index	2,589	0.74%	1.75%	7.47%
Hang Seng	22,737	2.82%	30.34%	30.03%

Commodity	Close	%1D	%1M	%1Y
Brent	78	-0.49%	9.30%	-8.17%
WTI	74	-0.38%	9.50%	-10.50%
Gasoline	208	-0.78%	9.68%	-5.14%
Natural gas	3	-1.82%	23.16%	-16.06%
Coal	148	5.26%	6.24%	2.45%
Gold	2,652	-0.06%	5.81%	42.47%
China HRC	3,675	10.89%	13.71%	-5.41%
Steel rebar	3,327	4.16%	6.77%	-8.17%
BDI index	1,928	-0.67%	-0.67%	-0.05%

Currency	Close	%1D	%1M	%1Y
Dollar Index	102	-0.04%	1.29%	-3.36%
USD/VND	24,748	0.03%	-0.33%	-1.47%
EUR/USD	1	0.01%	-0.54%	3.86%
USD/JPY	148	0.21%	-3.51%	0.08%
USD/CNY	7	-0.11%	1.40%	3.98%
USD/GPB	1	-0.07%	-0.43%	-6.79%
USD/KRW	1,344	0.30%	-0.16%	0.44%
USD/AUD	1	-0.16%	-2.13%	-5.81%
USD/CAD	1	0.00%	-0.13%	0.10%

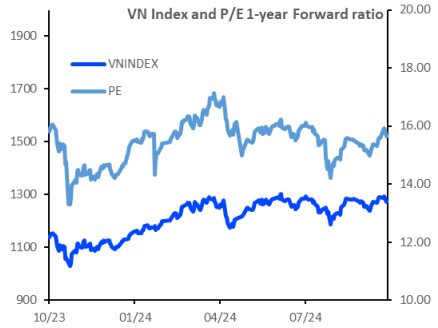
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 04/10/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,270.60	15.64	-7.50	-0.59	515	12,615
HNX INDEX	232.67	18.54	-0.68	-0.29	54	1,111





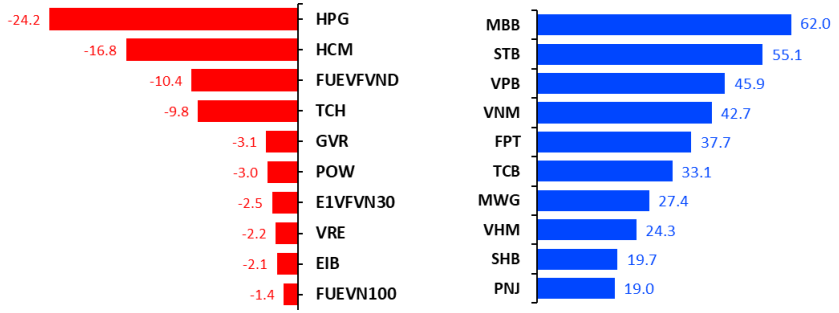
Money flow and sector rotation (VND bn)

Sector	%1D	10/4/2024	10/3/2024	20-session Average
Media	178.29	22	8	9
Oil & Gas	91.67	367	192	171
Personal & Household Goods	9.97	223	203	227
Food and Beverage	-9.5	1,152	1,273	976
Travel & Leisure	-25.3	110	148	120
Health Care	-34.2	25	37	51
Insurance	-34.9	19	29	29
Utilities	-37.6	132	211	194
Technology	-38.5	224	365	456
Basic Resources	-38.7	849	1,386	976
Chemicals	-39.0	534	876	721
Banks	-39.8	4,356	7,237	4,035
Construction & Materials	-39.8	494	821	577
Industrial Goods & Services	-41.4	387	661	560
Financial Services	-44.3	1,417	2,546	1,923
Automobiles & Parts	-52.3	131	275	139
Real Estate	-58.0	1,693	4,032	2,434
Retail	-61.1	455	1,169	638

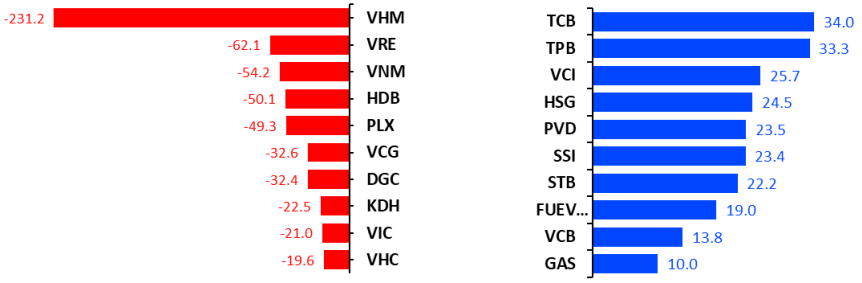
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 04/10/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	68	(367)	293	74
Basic Resources	(26)	24	(4)	(19)
Media	5	2	(7)	5
Industrial Goods & Services	6	(17)	63	(46)
Health care	-	1	5	(6)
Chemicals	14	(51)	20	32
Financial Services	(19)	65	6	(71)
Travel & Leisure	4	(9)	5	4
Banks	294	(4)	(339)	343
Construction & Materials	19	(78)	104	(26)
Food and Beverage	49	(76)	70	7
Retail	51	(21)	(34)	55
Utilities	(2)	5	(10)	4
Personal & Household Goods	19	(2)	(33)	35
Technology	43	(10)	(10)	21
Automobiles & Parts	(10)	(12)	19	(7)
Insurance	5	4	(5)	1
Oil & Gas	0	(26)	(2)	27
Total	**519**	**(572)**	**140**	**432**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Contribute to the draft Decree stipulating the reduction of land rent in 2024 to boost production and business, VCCI proposes applying Option 2 to all entities nationwide (Option 1 is a 15% reduction in land rent payable in 2024; Option 2 is a 30% reduction in land rent payable in 2024). The draft Report on the Decree stipulating the reduction of land rent in 2024 to boost production and business of the Ministry of Finance also shows that the 2024 budget collection situation is very positive. In the first 6 months of the year, 60.4% of the estimate was collected, exceeding 16.42% compared to the same period in 2023. In the first 7 months, 72.65% of the estimate was collected, exceeding 19.09% compared to the same period; land rent and water surface rent have reached 91.63% of the estimate.
- The latest data from the Vietnam Securities Depository (VSD) shows that a total of 158,302 new securities accounts were opened domestically in September. This is the lowest number of new accounts opened since March 2024 and is half the number of new accounts opened in August. Since the beginning of the year, the number of new individual investor accounts has reached 1.57 million. On average, individual investors have opened 174,000 new securities trading accounts per month.
- Mr. Nguyen Van Than, Chairman of the Vietnam Small and Medium Enterprises Association, has proposed that the government implement a plan to attract domestic capital for the construction of the North-South high-speed railway and the East North-South expressway. This could be done through the issuance of government bonds with attractive interest rates.

Breaking News



Business news

- **VIB:** Unicap Joint Stock Company has recently reported becoming a major shareholder group, holding more than 5% of the shares in Vietnam International Commercial Joint Stock Bank (VIB). According to the report, Unicap successfully purchased over 66.7 million VIB shares on September 24th, increasing its ownership in the bank to 2.241%. Prior to this transaction, the company did not own any VIB shares. It is estimated that Unicap spent approximately 1,200 billion VND to acquire these VIB shares
- **HPG:** In a notable move, Hoa Phat Group (HOSE: HPG) has significantly increased the prices of hot-rolled coil (HRC) and construction steel products. This could signal a recovery for the steel industry after a prolonged period of weakness. Specifically, Hoa Phat has raised the price of SAE1006 bare hot-rolled coil by USD 35/ton for orders delivered in December 2024. According to information from BigMint, the new price in the southern region has reached approximately USD 550/ton, equivalent to over 13.6 million VND/ton (excluding VAT)
- **ABB:** ABBank has prematurely redeemed the bond with the code ABBL2325003, valued at VND 1,000 billion, just one year after issuance. Prior to this, on August 26, 2024, the bank had redeemed the bond ABBL2325001 with a purchase volume of VND 2,000 billion. Furthermore, on May 17, 2024, ABBank repurchased the entire VND 500 billion worth of bonds ABBL2225001

Breaking News



Business news

- **HHV:** The Company's consolidated revenue in the third quarter of 2024 is expected to reach VND 773 billion, an increase of nearly VND 100 billion compared to the same period in 2023, corresponding to a growth rate of 15%. The largest contributors to revenue and growth are toll collection and construction activities.For the first nine months of 2024, the consolidated revenue of Deo Ca Infrastructure Investment Joint Stock Company is estimated at VND 2,277 billion, and after-tax profit is approximately VND 361 billion, representing growth rates of 25% and 17%, respectively, compared to the same period last year. With these results, Deo Ca Infrastructure Investment Joint Stock Company is expected to have completed approximately 90% of its 2024 business plan.
- **MSB:** MSB launches a new medium and long-term credit solution called M-Future, promising to optimally meet the financial needs of businesses. With the M-Future solution from Maritime Bank (MSB), businesses can easily access capital with a limit of up to 80% of the total project investment value to solve medium and long-term capital problems for production and business needs...
- **CTF:** The company plans to issue an additional nearly 6.3 million shares with a par value of 10,000 VND, at a ratio of 7%, meaning that for every 1 share held at the record date for the dividend, shareholders will receive 1 right, and for every 100 rights, they will receive 7 new shares. In 2024, City Auto sets a target revenue of 8,100 billion VND, an increase of 14.1% compared to the same period; after-tax profit is expected to reach 80 billion VND, an increase of 81.6% compared to the implementation in 2023. Thus, after the first two quarters, the company has completed 42% of its revenue plan and only achieved 11% of its profit target

Technical view

Trend: Financial group is correcting

- The VNINDEX closed at 1,270.6 points (-7.5 points, -0.59%) with decreased liquidity and below the 20-day average. The market saw 101 gainers and 290 decliners. Stocks contributing to the market's increase include GAS, PLX, and HAG, while VNM, CTG, and GVR contributed to the decline. Foreign investors net sold over 572 billion dong.
- **Technical Analysis:** Profit-taking pressure from the banking sector pulled the index down, closing around the MA20 at 1270 points. However, today's adjustment with decreased trading volume indicates a cooling of selling pressure compared to yesterday. In a positive scenario, the market will re-establish an equilibrium zone with the nearest support at 1270, awaiting consensus among different sectors or a strong rebound to attract new inflows. If selling pressure intensifies, the index will retest the MA50 zone around 1,240-1,250 points
- **Strategy:** Investors should observe at this price range, increasing their holdings if the VN-Index successfully surpasses 1,300 points with improved liquidity and a wide range.



Scenarios:

- Positive: The market is expected to break through 1,300
- Base: The market is expected to trade in 1,250-1,300 area
- Negative: The market breaks the support zone to the 1,220

Recommended stocks

07/10/2024 9:00 AM

Unit: VND thousand

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note
PVD	Buy	27.5	32.05	26.6	17%	-3%	27.7	Back to the upward trend	

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
NLG	Sell	40.9	44.6	39.6	9%	-3%	39.9	17	-2.44%	12/9/2024	Restructure the portfolio
PHR	Sell	57.9	63.9	58.2	10%	1%	58.2	15	0.52%	16/9/2024	Lose upward momentum
KBC	Hold	27.7	32	26.8	16%	-3%	27.2	6	-1.81%	27/9/2024	
POW	Hold	13	15	12.5	15%	-4%	12.9	4	-0.77%	1/10/2024	

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Economic calendar

October 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	1 Fed Chair Powell Speech US ISM Manufacturing PMI SEP	2	3 US ISM Services PMI SEP	4 US Non Farm Payrolls SEP US Unemployment Rate SEP	5
6	7	8	9	10 Inflation Rate MoM SEP FOMC Minutes	11 Unemployment Rate (US) US PPI MoM SEP	12
13	14	15	16	17 US Retail Sales MoM SEP Expiration date of future contract VN30F2410	18 Japan inflation rate YoY	19
20	21 Announcement of Diamond index stock portfolio	22	23	24	25 US Durable Goods Orders MoM SEP	26
27	28	29 Vietnam macroecnomic data in October	30 US GDP Growth Rate QoQ Adv Q3	31 US Personal Income MoM SEP	1	2
3	4					

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Q&A

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