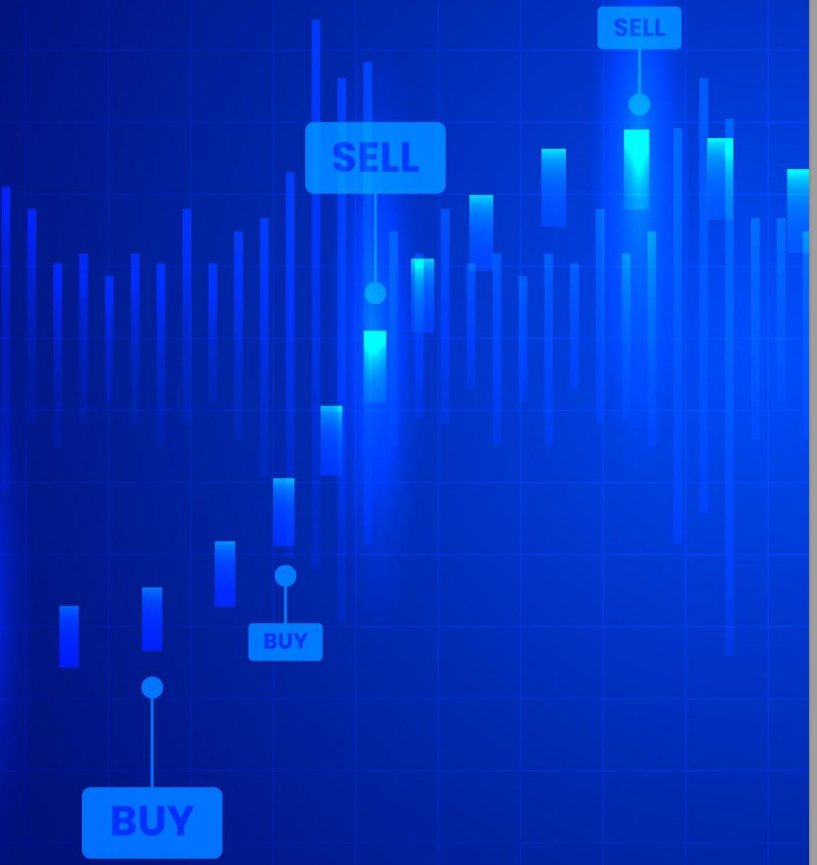
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MORNING CALL

02/07/2024

"Efforts to establish an equilibrium"

- ❑ World stocks: US ISM Manufacturing PMI falls below forecast
- ❑ Vietnamese stocks: Efforts to establish an equilibrium
- ❑ Macro news
- ❑ Business news: #DSE, #KBC, #GVR, #PDR, #FRT, #VNM
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Shinhan Securities

Global Market Review 01/07 – 05/07/2024

Major stocks market

- In regular trading on Monday, the Dow rose 0.13%, the S&P 500 gained 0.27% and the Nasdaq Composite rallied 0.83%. Traders also look ahead to several other key indicators due this week to assess the economic performance and the monetary policy outlook, including the jobs report, JOLTS, and the ISM PMI, as well as the latest FOMC minutes. The ISM Manufacturing PMI unexpectedly declined to 48.5 in June 2024 from 48.7 in May, below forecasts of 49.1.
- Major bourses in Europe booked gains on Monday, with the STOXX 50 adding 0.7%, the STOXX 600 rising 0.3% and the CAC 40 gaining around 1.1%. The FTSE 100 erased early gains to close flat at 8,167 on Monday, holding losses from the prior week and underperforming the politically charged rally for equities in the Eurozone as investors assessed the outlook for the BoE and corporate developments. Investors also positioned for the UK's general election on Thursday, where the Labour Party is expected to win.
- The Nikkei 225 Index fell 0.1% to around 39,600 while the broader Topix Index gained 0.3% to 2,833 in mixed trade on Tuesday, with Japanese shares struggling for clear direction as losses in technology stocks offset gains in the financial sector.
- WTI crude futures climbed 2.2% to settle at $83.38 per barrel on Monday, a level not seen in two month, driven by expectations of higher demand during the summer driving season and concerns about conflict in the Middle East could reduce global oil supplies.

Market	Close	%1D	%1M	%1Y
VN-Index	1,255	0.74%	-0.57%	12.00%
S&P 500 Index	5,475	0.27%	3.74%	23.03%
Dow Jones Index	39,170	0.13%	1.25%	13.84%
GP 100	8,167	0.03%	-1.31%	8.43%
Nikkei 225	39,575	-0.14%	2.82%	19.24%
SHCOMP Index	2,995	0.92%	-2.98%	-6.47%
STOXX 600	513	0.32%	-0.99%	11.06%
KOSPI Index	2,782	-0.80%	5.51%	8.49%
Hang Seng	17,719	0.01%	-2.00%	-6.33%

Commodity	Close	%1D	%1M	%1Y
Brent	87	0.12%	6.22%	15.75%
WTI	83	0.05%	8.35%	18.09%
Gasoline	258	-0.10%	6.17%	-2.22%
Natural gas	2	-0.28%	-4.48%	-11.69%
Coal	132	-0.83%	-7.23%	3.16%
Gold	2,333	0.05%	-0.75%	21.42%
China HRC	3,708	0.00%	-2.93%	-4.56%
Steel rebar	3,364	0.90%	-4.40%	-10.20%
BDI index	2,158	5.27%	18.90%	97.80%

Currency	Close	%1D	%1M	%1Y
Dollar Index	106	-0.03%	1.15%	2.88%
USD/VND	25,452	0.02%	-0.05%	-7.05%
EUR/USD	1	-0.07%	-1.57%	-1.64%
USD/JPY	162	-0.04%	-3.37%	-10.43%
USD/CNY	7	-0.02%	-0.36%	-0.30%
USD/GPB	1	0.09%	1.33%	0.43%
USD/KRW	1,386	-0.13%	-0.69%	-5.60%
USD/AUD	2	0.19%	0.63%	0.37%
USD/CAD	1	-0.05%	-0.84%	-3.59%

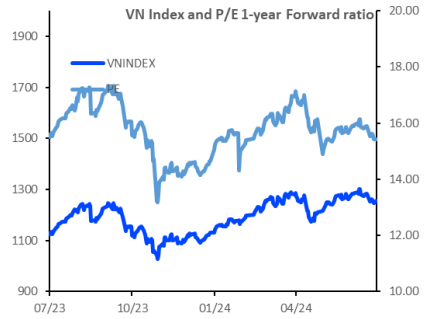
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 01/07/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,254.56	15.43	9.24	0.74	392	11,515
HNX INDEX	238.56	17.04	0.98	0.41	51	871





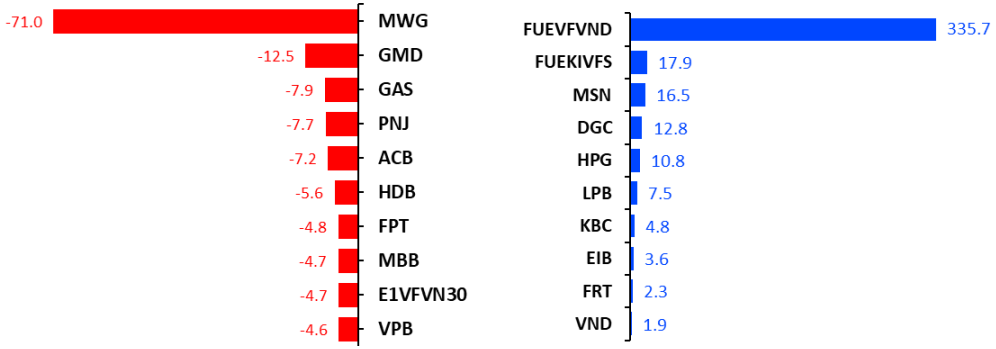
Money flow and sector rotation (VND bn)

Sector	%1D	7/1/2024	6/28/2024	20-session Average
Retail	156.60	1,633	637	798
Utilities	-5.6	279	296	455
Technology	-13.8	938	1,088	1,267
Personal & Household Goods	-15.0	211	249	358
Travel & Leisure	-15.3	209	246	290
Real Estate	-29.3	1,449	2,051	2,534
Financial Services	-34.1	1,040	1,578	2,064
Industrial Goods & Services	-40.0	898	1,497	1,647
Banks	-41.9	1,809	3,115	3,720
Basic Resources	-43.1	773	1,359	1,442
Insurance	-43.5	46	81	77
Health Care	-43.9	35	62	59
Food and Beverage	-44.1	745	1,334	1,587
Chemicals	-44.7	684	1,237	1,238
Construction & Materials	-45.1	457	834	889
Media	-50.9	4	8	15
Oil & Gas	-58.4	79	190	201
Automobiles & Parts	-61.7	210	548	374

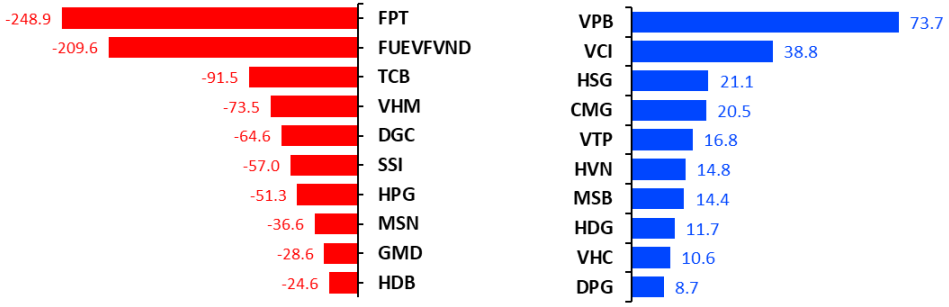
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 01/07/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	4	(116)	92	24
Basic Resources	13	(15)	23	(8)
Media	-	(0)	0	-
Industrial Goods & Services	(15)	(48)	46	1
Health care	-	2	(5)	3
Chemicals	14	(58)	55	4
Financial Services	334	(245)	24	221
Travel & Leisure	1	(1)	(1)	2
Banks	(21)	(45)	95	(50)
Construction & Materials	1	26	111	(137)
Food and Beverage	20	(35)	20	15
Retail	(68)	(11)	114	(103)
Utilities	(7)	(13)	(112)	125
Personal & Household Goods	(8)	3	10	(13)
Technology	(5)	(223)	233	(11)
Automobiles & Parts	1	(14)	6	7
Insurance	(0)	(1)	(1)	2
Oil & Gas	1	2	(2)	0
Total	**265**	**(791)**	**710**	**81**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Speaking at the forum, Prime Minister Pham Minh Chinh affirmed that the Vietnam-South Korea relationship has reached a "mature stage" after more than 30 years of establishment. Bilateral relations have developed well in all fields. In particular, economic, trade and investment cooperation has become a bright spot and an important pillar in the relationship between the two countries. In 2023, two-way trade turnover reached USD 76 billion. South Korea is Vietnam's third largest trading partner (after China and the United States); Vietnam's third largest export market (after the United States and China) and Vietnam's second largest import market (after China).
- The exchange rate fell for the second consecutive session after the release of Q2/2024 GDP data. According to analysts, the release of Q2 economic growth data has significantly improved market sentiment in the foreign exchange market. On the morning of July 1, the free USD price had a second consecutive decline and lost the 26,000 VND/USD mark. The market is continuing to seek signals on when the FED may cut interest rates, with many important economic data and events taking place this week.
- Vietnam's manufacturing sector rebounds as PMI surges to 54.7 pointsThe Purchasing Managers' Index (PMI) for Vietnam's manufacturing sector jumped to 54.7 points in June, up from 50.3 points in May. This result not only indicates that the health of the manufacturing sector has improved for the third consecutive month, but also that business conditions have strengthened significantly. In fact, the improvement in operating conditions was one of the two strongest since November 2018, matching the levels recorded in April 2021 and May 2022

Breaking News



Business news

- **DSE**: On its first trading day on the Ho Chi Minh Stock Exchange (HOSE), DSE shares fell nearly 10% in value. The reference price for DSE shares on the first trading day was VND 30,000 per share, with a price fluctuation band of +/-20% from the reference price. This price was based on the initial public offering (IPO) price of DSE shares.Over the next five years, DNSE Securities aims to reach 5 million customers, achieve a market capitalization of VND 72,000 billion, and generate profits of VND 2,400 billion. Regarding the business plan for 2024, DNSE Securities has outlined three scenarios. In the most positive scenario (Scenario 3), DNSE aims to achieve total revenue of VND 1,390 billion in 2024, an increase of 88% over the same period last year.
- **KBC:** Kinh Bac Urban Development Corporation (stock code KBC) will borrow VND 500 billion from its subsidiary, Trang Cat Urban Development Company Limited, to finance its production and business activities. This is an unsecured loan, without collateral, with a maximum term of 02 years from the date of receipt of the loan. The loan can be disbursed multiple times in accordance with the specific loan agreement until the maximum limit is disbursed.
- **GVR**: Vietnam Rubber Group (VRG) is collaborating with the Vietnam Commodity Exchange (MXV) to list natural rubber products on the commodity exchange, opening up prospects for enhancing the value of Vietnamese natural rubber products.According to the General Department of Customs, in May, the country exported 84,467 tons of rubber, with an export value of USD 134.65 million, an increase of 14.8% in volume and 14.5% in value compared to the same period in 2023. Accumulated in the first five months of the year, Vietnam's rubber export revenue reached nearly USD 860 million, an increase of 6% over the same period in 2023.

Breaking News



Business news

- **PDR:** The People's Committee of Binh Dinh Province has just issued a decision to allocate land to Phát Đạt Real Estate Joint Stock Company (stock code PDR) to implement infrastructure and social housing subdivisions in the Bắc Hà Thanh Residential Area project with a total scale of over VND 2,300 billion. Specifically, the People's Committee of Binh Dinh Province has allocated nearly 1.14 ha of land in 27 plots to Phát Đạt Real Estate. In which, residential land for resettlement is 0.77 ha; land for building social housing is 0.05 ha; land for trees, parks, and traffic is 0.32 ha.

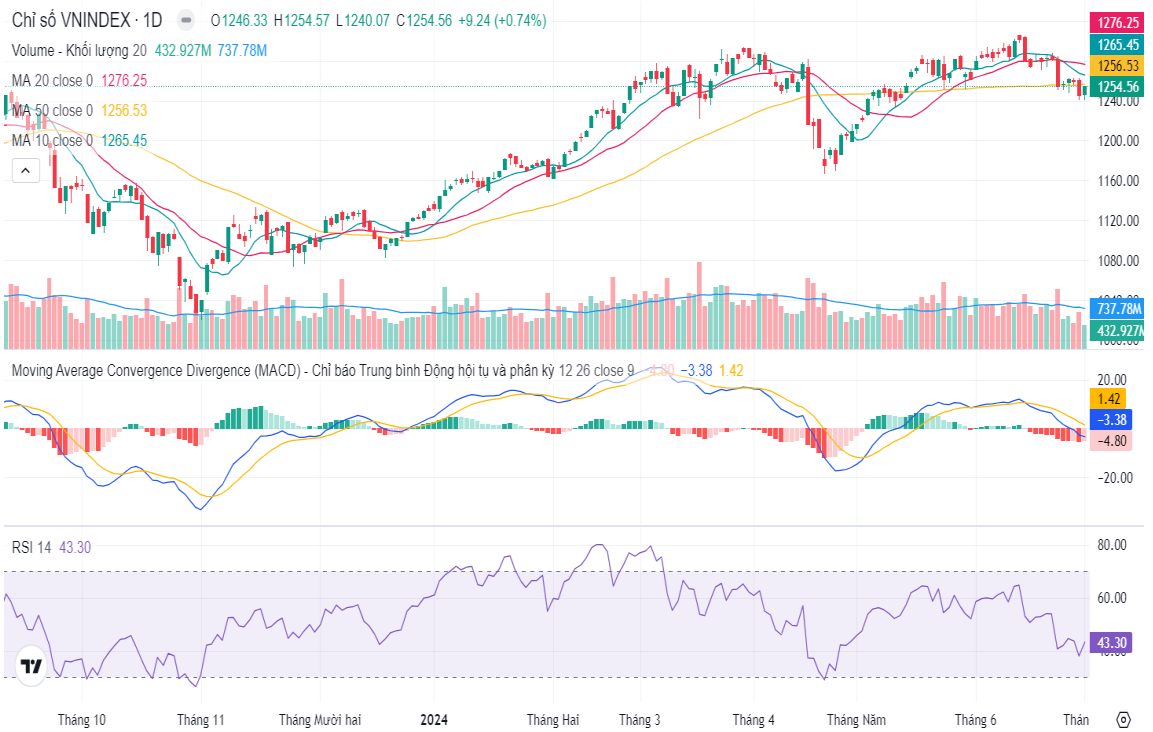
- **FRT**: In July, FPT Long Châu officially reached the milestone of 1,789 pharmacies nationwide, along with nearly 100 vaccination centers, affirming its commitment: Serving the community's health with good products at reasonable costs. Expanding coverage is a key factor in the effort to create conditions for people to easily access good and genuine medicines. This mission is clearly demonstrated by the brand through the development strategy of FPT Long Châu pharmacies in both big cities and remote areas.

- **VNM:** Vinamilk's Big Shareholder Plans to Buy Nearly 21 Million VNM Shares as Profit Expectations RiseAfter four consecutive failed attempts to buy shares since the beginning of the year due to unsuitable market conditions, F&N Dairy Investments Pte.Ltd (Singapore), a major shareholder of Vietnam Dairy Products Joint Stock Company (Vinamilk, stock code VNM - HoSE exchange), has just registered to buy nearly 20.9 million VNM shares from July 1 to July 30, 2024. If this transaction is successful, F&N Dairy Investments will increase its ownership in Vinamilk from the current 17.69% to 18.69% of chartered capital, equivalent to 390.65 million VNM shares.

Technical view

Trend: Correction

- The VNINDEX closed at 1,254, up 9.24 points (0.74%), with low liquidity. There were 276 stocks up and 141 stocks down. Stocks that contributed to the market's rise included CTG, VCB, and MWG, while TCB, FPT, and POW contributed to the market's decline. Most industry groups fell, with the oil and gas group falling the most. Foreign investors net sold about VND 791 billion.
- **Technical view:** After losing the 1,250 level in the previous session, the VN-Index today accumulated tightly in a narrow range and absorbed at the 1,250 area with low liquidity. The short-term correction trend is still ongoing, so further observation is needed to determine exactly when the new upward wave will return. A noteworthy point in today's session is that some bank stocks have recovered quite well, which were the leading force of the VN-Index in the previous wave. In a positive scenario, the VN-Index needs to hold the important support level of 1250 and trade with low liquidity to confirm the bottom before returning to the resistance zone of 1300.
- **Strategy**: Investors should monitor and deal with stocks that break down. Besides, stocks that still hold EMA 50 and have buy signals will be good choices for the next uptrend



Scenarios:

- Positive: The market is expected to trade in the 1,300 – 1,340 area.
- Base: The market is expected to trade 1,250-1,280
- Negative: The market continues to trade in the 1,200-1,220 range

Recommended stocks

02/07/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PTB	Hold	73.2	79.0	70.0	8%	-4.4%	71.8	9	-1.91%	19/06/2024	
KDH	Hold	37.3	39.7	36.0	6%	-3.5%	37.0	9	-0.80%	19/06/2024	
HPG	Hold	28.8	31.0	28.1	8%	-2.4%	28.4	2	-1.56%	28/06/2024	

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Economic calendar

July 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
30	1 US ISM Manufacturing PMI JUN	2 _ Fed Chair Powell Speech _ US JOLTs Job Openings MAY	3 US ISM Services PMI JUN	4 FOMC Minutes	5 US Non Farm Payrolls JUN US Unemployment Rate JUN	6
7	8	9 Fed Chair Powell Testimony	10	11 _ US Core Inflation Rate MoM YoY JUN _ US Inflation Rate MoM YoY JUN	12	13
14	15 China GDP Growth Rate YoY Q2	16 US Retail Sales MoM JUN	17	18	19	20
21	22	23	24	25 _ VN Futures contract maturity in July (VN30) _ US Durable Goods Orders MoM JUN	26 US Core PCE Price Index MoM JUN	27
28	29	30 US JOLTs Job Openings JUN	31	1	2	3
4	5					

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Q&A

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