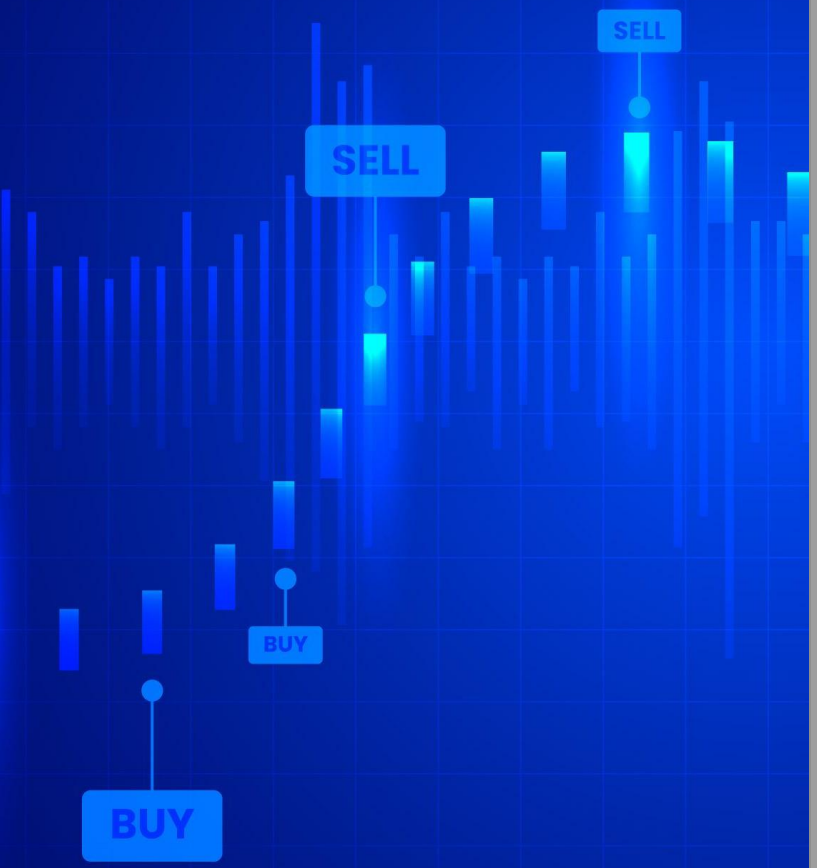
Shinhan Securities



MORNING CALL

07/06/2024

“Lack of catalysts for breakthrough”

- ❑ World stocks: European shares rose to a record high after the ECB cut interest rates.
- ❑ Vietnamese stocks: Lack of catalysts for breakthrough
- ❑ Macro news
- ❑ Business news: #TCL, #GMD, #DTD, #VGI, #SAB, #BWE
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



Please click or scan

Shinhan Securities

Global Market Review 03/06 - 07/06/2024

Major stocks market

- On Thursday, the Dow rose 0.2%, while the S&P 500 and Nasdaq Composite shed 0.02% and 0.09%, respectively. Those moves came a day after the S&P 500 and Nasdaq Composite notched new record highs as signs of a cooling US labor market fueled bets for two Federal Reserve interest rate cuts this year. Data released on Thursday showed that initial jobless claims rose more than expected last week and labor costs in Q1 were revised lower.
- European stocks closed at a record high Thursday as traders digested the European Central Bank's first interest rate cut since September 2019. As well as briefly touching a fresh all-time intraday level, the pan-European Stoxx 600 index closed at 524.75 points, narrowly surpassing the record close marked on May 15, according to LSEG data.
- The Nikkei 225 Index rose 0.55% to close at 38,703 while the broader Topix Index gained 0.33% to 2,757 on Thursday, recouping some losses from the previous session and tracking a tech-led rally on Wall Street overnight which pushed major US indexes to new record highs.
- WTI crude futures climbed 2% to $75.5 per barrel on Thursday, continuing their upward trend for a second consecutive day after hitting a four-month low of $73 on Tuesday. The increase was fueled by the European Central Bank's first interest rate cut in five years and market speculation that the Federal Reserve will follow suit in September. The ECB reduced its key interest rates by 25 basis points, citing progress in combating inflation but warning that the battle is not yet over.

Market	Close	%1D	%1M	%1Y
VN-Index	1,284	-0.06%	2.80%	15.68%
S&P 500 Index	5,353	-0.02%	3.19%	25.43%
Dow Jones Index	38,886	0.20%	0.00%	15.51%
GP 100	8,285	0.47%	-0.34%	8.67%
Nikkei 225	38,730	0.07%	-0.27%	21.36%
SHCOMP Index	3,049	-0.54%	-3.14%	-4.66%
STOXX 600	525	0.66%	2.07%	13.86%
KOSPI Index	2,721	1.16%	1.65%	4.03%
Hang Seng	18,477	0.28%	-0.01%	-4.03%

Commodity	Close	%1D	%1M	%1Y
Brent	80	0.26%	-3.70%	4.07%
WTI	76	0.26%	-3.36%	4.44%
Gasoline	241	0.38%	-5.38%	-8.89%
Natural gas	3	0.18%	28.05%	21.34%
Coal	134	-1.21%	-7.54%	-0.07%
Gold	2,378	0.06%	2.74%	22.55%
China HRC	3,774	-0.19%	-1.62%	-1.51%
Steel rebar	3,475	0.58%	-2.03%	0.03%
BDI index	1,852	2.15%	-11.09%	81.57%

Currency	Close	%1D	%1M	%1Y
Dollar Index	104	0.05%	-1.20%	0.05%
USD/VND	25,427	0.01%	-0.14%	-7.61%
EUR/USD	1	-0.02%	1.24%	1.77%
USD/JPY	156	-0.10%	-0.69%	-10.03%
USD/CNY	7	0.04%	-0.50%	-1.76%
USD/GPB	1	0.03%	-2.18%	-2.74%
USD/KRW	1,367	0.46%	-0.49%	-4.60%
USD/AUD	2	0.00%	-1.03%	-0.21%
USD/CAD	1	0.01%	0.42%	-2.19%

Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 06/06/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,283.56	16.11	-0.79	-0.06	748	19,640
HNX INDEX	244.18	20.24	-0.31	-0.13	68	1,336





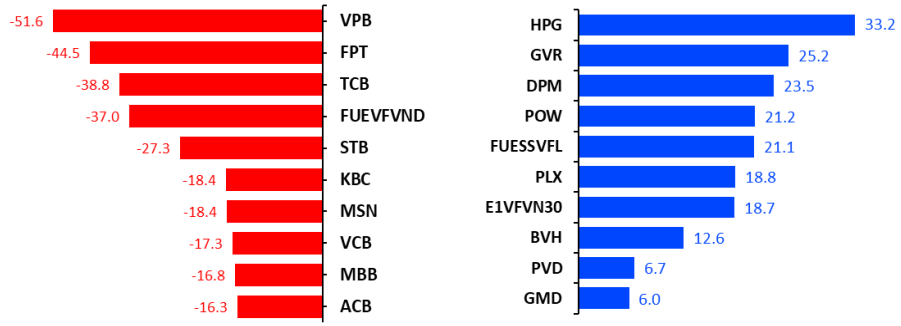
Money flow and sector rotation (VND bn)

Sector	%1D	6/6/2024	6/5/2024	20-session Average
Media	161.64	28	11	13
Travel & Leisure	46.42	341	233	259
Banks	29.52	4,464	3,446	3,676
Personal & Household Goods	26.84	517	408	408
Industrial Goods & Services	17.51	1,540	1,311	1,597
Basic Resources	9.87	1,309	1,192	1,387
Chemicals	8.04	1,404	1,299	1,260
Automobiles & Parts	6.97	333	311	380
Health Care	-6.4	36	38	38
Construction & Materials	-7.4	1,010	1,090	966
Technology	-18.2	1,005	1,229	895
Oil & Gas	-22.5	201	260	291
Real Estate	-23.8	2,719	3,569	3,150
Utilities	-26.5	445	606	455
Financial Services	-26.7	1,773	2,418	2,491
Food and Beverage	-29.6	1,683	2,392	1,828
Retail	-38.8	764	1,248	961
Insurance	-64.2	65	182	81

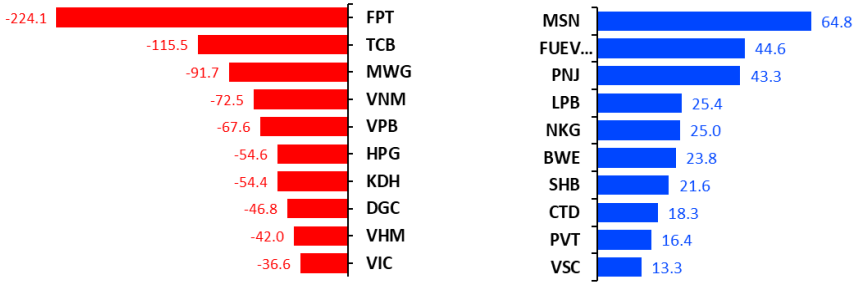
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 06/06/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(50)	(218)	316	(98)
Basic Resources	33	(8)	(71)	78
Media	-	4	(4)	(0)
Industrial Goods & Services	(0)	46	(22)	(24)
Health care	-	1	2	(3)
Chemicals	47	(61)	48	14
Financial Services	(13)	(39)	82	(43)
Travel & Leisure	(10)	(34)	71	(38)
Banks	(204)	(177)	474	(297)
Construction & Materials	(5)	18	(8)	(10)
Food and Beverage	(17)	11	(101)	90
Retail	(17)	(80)	89	(9)
Utilities	19	4	(16)	12
Personal & Household Goods	2	49	(17)	(31)
Technology	(45)	(234)	324	(90)
Automobiles & Parts	(1)	0	5	(5)
Insurance	12	(7)	(9)	16
Oil & Gas	25	(17)	(4)	22
Total	**(223)**	**(741)**	**1,158**	**(416)**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- The price difference between domestic and world gold is now only VND 3.98 million per tael. On June 6, the State Bank of Vietnam announced the selling price of SJC gold bars for four state-owned commercial banks and SJC Company at VND 75.98 million/tael. Immediately, gold trading businesses simultaneously reduced the buying price by nearly VND 2 million and the selling price by VND 1 million/tael compared to yesterday's session.

- Vietnam is no longer a haven for labor-intensive and land-intensive industries. Regarding the textile and footwear industries, our country is currently dependent on foreign raw materials. The Minister of Industry and Trade said that this is a trend that foreign countries are shifting these industries to other countries. Therefore, in the future, in addition to the textile and footwear industries, all other manufacturing industries must exploit local raw materials by exploiting local mineral resources, gradually self-sufficiency in raw materials, and increase the value of export products, instead of only creating processing value as it is now.

- The Ho Chi Minh City People's Committee has submitted Proposal No. 3080/TTr-UBND to the Prime Minister, proposing to consider and decide on the investment policy for the construction project of the Ho Chi Minh City - Moc Bai Expressway (Phase 1) under the BOT form. The total preliminary investment of the project is 19,617 billion VND, of which the state budget accounts for 49.31% of the total investment. According to calculations, the project payback period is expected to be 14 years and 10 months; the contract implementation time is expected to be 16 years and 9 months (which will be specified in the step of preparing the Feasibility Study Report and the bidding documents for selecting investors). After the expiration of the contract, the investor will hand over the project to the competent management authority.

Breaking News



Business news

- **TCL:** On the morning of June 6, the 2024 Annual General Meeting of Shareholders (AGM) of Tan Cang Logistics and Stevedoring Joint Stock Company (HOSE: TCL) approved the 2024 plan with net profit flat at nearly VND 134 billion, cash dividend ratio of 23.23%. At the meeting, the content related to the rate of incentive and welfare fund and dividend was discussed enthusiastically. According to TCL, in 2024 there are more challenges than opportunities both domestically and internationally, affected by inflation and world prices (especially energy prices) decreasing but still at a high level, with the average CPI in Vietnam forecast to increase by about 3.5 – 4%.

- **GMD:** Gemadept Joint Stock Company (HOSE: GMD) targets VND 4,000 billion in net revenue in 2024, the highest since its listing in 2002. However, profit after tax did not maintain the same high level as the previous year, due to lower capital gains from subsidiaries. Notably, GMD plans to offer nearly 104 million shares, raising over VND 3,000 billion. In the first quarter of this year, GMD recorded net revenue and profit before tax of VND 1,006 billion and VND 708 billion, respectively, up 11% and 130% compared to the same period last year. Compared to the 2024 plan submitted, GMD achieved 25% of the revenue target and 42% of the profit target.

- **DTD:** DTD to distribute 15% dividend, expected to reach 90% of plan by Q2 next year.Regarding business performance, closing the first quarter of 2024, DTD achieved net revenue of nearly VND 202 billion and net profit of over VND 51 billion, respectively decreasing by 56% and 61% compared to the same period last year. Regarding business performance, closing the first quarter of 2024, DTD achieved net revenue of nearly VND 202 billion and net profit of over VND 51 billion, respectively decreasing by 56% and 61% compared to the same period last year. The Chairman of DTD said that the Dong Van 3 industrial park has so far leased 17.6 hectares of land and the revenue will be recognized in Q2/2024. The Chairman also revealed that with such revenue, business activities by Q2 have reached 90% of the plan for the whole year.

Breaking News



Business news

- **VGI:** The General Assembly of Shareholders has approved the 2024 plan with a consolidated total revenue of VND 31,746 billion, equivalent to 2023, and a consolidated profit before tax of VND 5,477 billion, an increase of 41.2% compared to 2023. Viettel Global also aims to increase at least 2 million telecom subscribers and at least 6 million digital subscribers; continue to maintain good business operations for traditional telecom services (mobile, fixed broadband); at the same time expand the space, promote the development of new services (superapp, e-wallet).

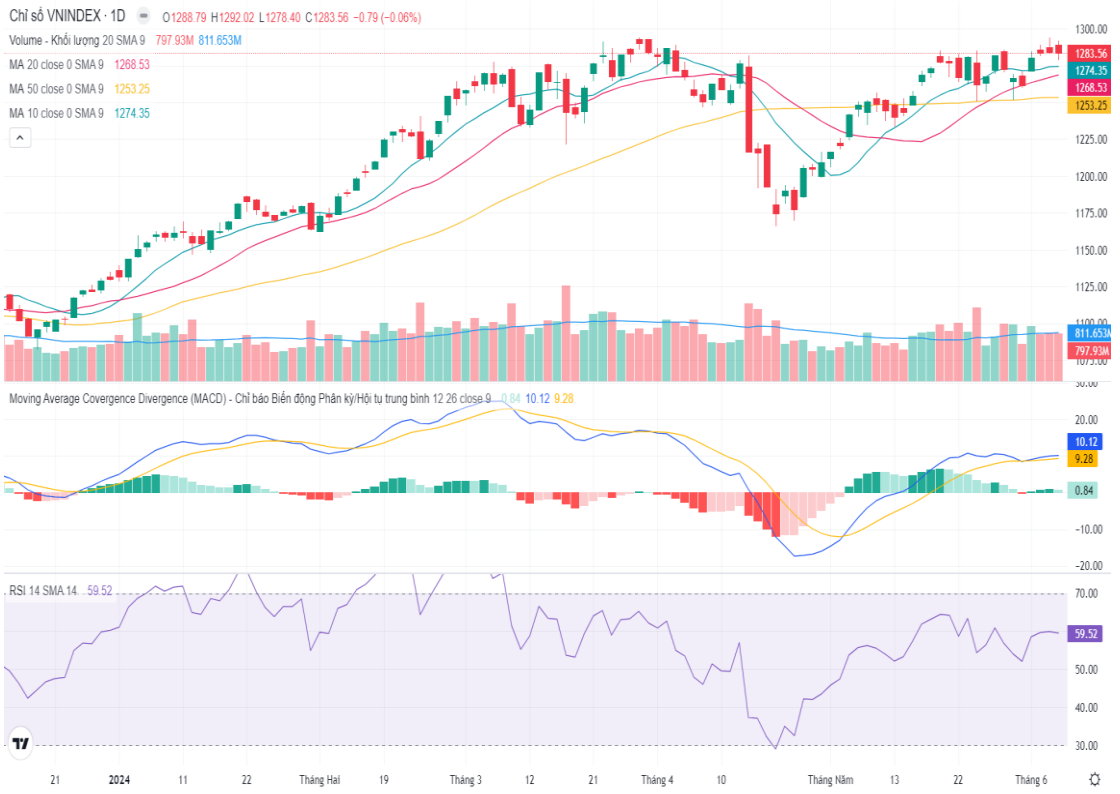
- **SAB:** Sabeco and the Central Committee of the Ho Chi Minh Communist Youth Union have signed a memorandum of understanding (MOU) for cooperation in the 2024-2026 period. The MOU emphasizes cooperation in the field of physical training and raising awareness of responsible drinking. Accordingly, SABECO is committed to promoting awareness of responsible alcohol consumption. According to the 2023 Financial Report, Sabeco recorded net revenue of VND 30,461 billion, down 13% compared to 2022. Profit after tax was VND 4,255 billion, down 23% compared to 2022. These results show that the company achieved nearly 76% of its revenue target and nearly 74% of its profit target for the year.

- **BWE:** As of the end of May 2024, Biwase has achieved 36% of its revenue plan, 39% of its profit target, and exceeded its water consumption plan. Biwase said that as of May 2024, the company has not yet recorded revenue of VND 206 billion from the waste treatment and wastewater treatment sector. Water consumption by May 2024 reached 82.1 million m3, an increase of 9.5% over the same period last year. In 2024, Biwase's annual general meeting of shareholders approved a business plan with the target of achieving VND 4,100 billion in revenue and after-tax profit of at least VND 700 billion, an increase of 3% and 16.4% respectively compared to 2023, and a water consumption of 79 million m3.

Technical view

Trend: Accumulation

- VNINDEX closed at 1,283.56 points (-0.79 points, -0.06%), with liquidity matching the average of the past 20 sessions. There were 200 stocks gaining and 224 stocks losing. Stocks that contributed to the market's increase included STB, TCB, and BID, while VNM, HVN, and VIC contributed to the market's decline. Foreign investors continued to net sell about VND 734 billion.
- **Technical view:** VN-Index continued to pull up the pillars at the beginning of the session, then selling pressure appeared at the end of the session. The index is still tugging at the allowable range and the candlestick closed above the MA10 line. The market is clearly showing differentiation and money flow is finding stocks with their own stories. The main trend of the market has not changed much. In a positive scenario, the market will continue to accumulate around 1,250 - 1280 with low liquidity before entering the next wave of increase
- **Strategy:** Investors should buy at support zones corresponding to the 1,250 zone of the market if consolidation is successful. Consider reducing holdings if VN-Index breaks below the 1,240-1,250 support level.



Scenarios:

- Positive (60%): The market will trade in the 1,250 – 1,280 area.
- Less positive (40%): The market corrected to the 1,200-1,220 area.

Recommended stocks

07/06/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PDR	Hold	25.5	27.9	24.5	9%	-4%	25.8	12	0.98%	22/05/2024	
BSI	Hold	57.6	63.1	55.5	10%	-4%	58.4	16	1.39%	16/05/2024	
HAH	Hold	42.0	44.7	40.9	6%	-3%	42.7	7	1.55%	29/05/2024	
SZC	Hold	42.7	46.2	41.2	8%	-4%	42.3	3	-1.05%	04/06/2024	
VIB	Hold	22.3	24.2	21.5	8%	-4%	22.4	3	0.45%	04/06/2024	

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Economic calendar

June 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
26	27	28	29	30 _ GDP Growth Rate QoQ 2nd Est Q1	31 _ US Personal Income MoM APR _ US Core PCE Price Index MoM APR	1
2	3 _ US ISM Manufacturing PMI MAY _ MSCI restructure portfolio	4	5 _ US ISM Services PMI MAY	6 _ US Non Farm Payrolls MAY	7	8
9	10	11	12 _ US Core Inflation Rate MoM MAY	13 _ Fed Interest Rate Decision _ FOMC Economic Projections _ US PPI MoM MAY	14 _ US Michigan Consumer Sentiment Prel JUN _ Vaneck Fund announces the portfolio	15
16	17 _ GDP Growth Rate QoQ Final Q1 _ Durable Goods Orders MoM MAY	18 _ US Retail Sales MoM MAY	19	20 _ US Building Permits Prel MAY _ VN VN30F1M Future contract maturity	21 _ Vaneck Fund and FTSE restructure the portfolio	22
23	24	25	26	27	28 _ Core PCE Price Index MoM MAY _ Personal Income MoM MAY _ Vietnam MacroEconomic Data	29
30	1					

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Q&A

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