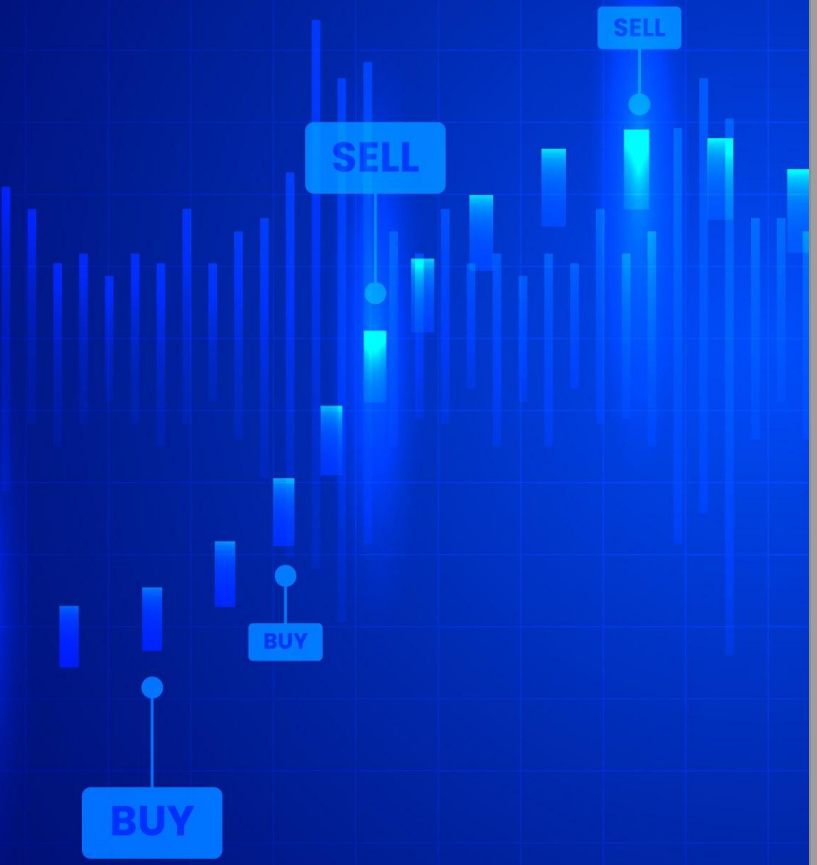
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MORNING CALL

06/06/2024

"More patience is needed"

- ❑ World stocks: US ISM Services PMI are above market expectation
- ❑ Vietnamese stocks: More patience is needed
- ❑ Macro news
- ❑ Business news: #MWG, #SAB, #FOX, #HSG, #AGG, #KSB
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Global Market Review 03/06 - 07/06/2024

Major stocks market

- The S&P 500 added 1% and the Nasdaq 100 jumped 1.5% to set up the highest closes on record, while the Dow was up over 100 points. Data from the ISM showed that the US services activity expanded the most in nine months, above expectations, while prices faced by the sector slowed more than expected to prevent the pressure of a hawkish outlook for the Fed. The ISM Services PMI in the US soared to 53.8 in May 2024, the highest in nine months, and well above forecasts of 50.8.
- European equities extended early gains and closed sharply higher on Wednesday, rebounding from losses in the earlier session as markets anticipated better credit conditions in the Euro Area ahead of tomorrow's ECB decision. The Eurozone's Stoxx 50 added 1.6% to 5,033, less than 70 points away from the 23-year high touched last month, while the Stoxx 600 added 0.8% to close at 521.
- The Nikkei 225 Index jumped 1.1% to around 38,900 while the broader Topix Index gained 0.7% to 2,768 on Thursday, reversing losses from the previous session and tracking a tech-led rally on Wall Street overnight which pushed major US indexes to new record highs.
- WTI crude futures gained 1.1% to settle at $74.07 per barrel on Wednesday, snapping a five-day losing streak. This rebound was driven by optimism over a potential Federal Reserve rate cut in September, which outweighed the rise in US crude and fuel stocks

Market	Close	%1D	%1M	%1Y
VN-Index	1,284	0.06%	3.44%	15.88%
S&P 500 Index	5,354	1.18%	3.34%	24.98%
Dow Jones Index	38,807	0.25%	-0.12%	15.59%
GP 100	8,247	0.18%	0.41%	8.11%
Nikkei 225	38,925	1.13%	1.80%	19.74%
SHCOMP Index	3,065	-0.83%	-2.40%	-4.07%
STOXX 600	521	0.81%	2.56%	12.90%
KOSPI Index	2,690	1.03%	0.48%	2.83%
Hang Seng	18,425	-0.10%	-0.83%	-3.53%

Commodity	Close	%1D	%1M	%1Y
Brent	78	1.15%	-5.48%	2.22%
WTI	74	0.57%	-5.08%	3.83%
Gasoline	237	0.62%	-8.50%	-7.64%
Natural gas	3	0.58%	26.33%	22.59%
Coal	136	-1.41%	-6.30%	-1.27%
Gold	2,366	0.47%	1.83%	20.52%
China HRC	3,781	-0.13%	-0.94%	-1.64%
Steel rebar	3,470	-0.37%	-1.53%	1.43%
BDI index	1,852	2.15%	-1.28%	82.28%

Currency	Close	%1D	%1M	%1Y
Dollar Index	104	-0.17%	-0.91%	-0.03%
USD/VND	25,420	0.01%	-0.16%	-7.60%
EUR/USD	1	0.19%	1.12%	1.84%
USD/JPY	155	0.41%	-1.00%	-10.19%
USD/CNY	7	-0.10%	-0.54%	-2.01%
USD/GPB	1	-0.17%	-1.91%	-2.99%
USD/KRW	1,373	0.23%	-0.72%	-4.71%
USD/AUD	1	-0.49%	-0.81%	-0.13%
USD/CAD	1	0.15%	-0.05%	-1.97%

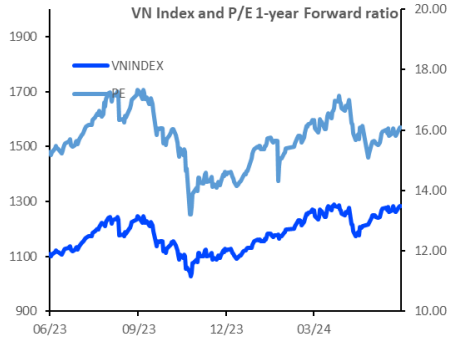
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 05/06/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,284.35	16.09	0.83	0.06	764	21,248
HNX INDEX	244.49	20.27	0.17	0.07	93	1,815





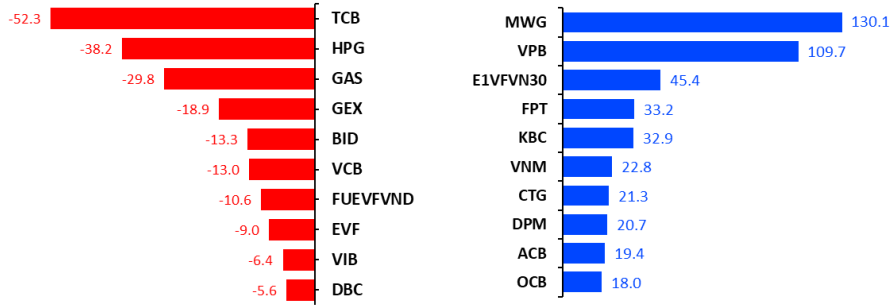
Money flow and sector rotation (VND bn)

Sector	%1D	6/5/2024	6/4/2024	20-session Average
Media	151.31	11	4	13
Insurance	143.85	182	75	78
Retail	71.83	1,248	726	967
Real Estate	55.13	3,569	2,301	3,140
Food and Beverage	49.32	2,392	1,602	1,836
Health Care	41.02	38	27	37
Chemicals	16.19	1,299	1,118	1,264
Construction & Materials	12.74	1,090	967	954
Banks	8.01	3,446	3,191	3,588
Financial Services	5.73	2,418	2,287	2,505
Travel & Leisure	4.48	233	223	257
Automobiles & Parts	-1.0	311	314	380
Technology	-5.0	1,229	1,293	865
Personal & Household Goods	-14.8	408	479	394
Utilities	-18.4	606	742	441
Oil & Gas	-23.6	260	340	291
Industrial Goods & Services	-25.0	1,311	1,748	1,591
Basic Resources	-53.4	1,192	2,555	1,373

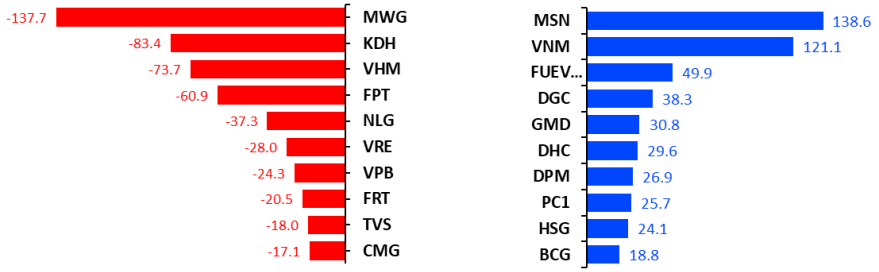
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 05/06/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	54	(225)	204	21
Basic Resources	(36)	88	(15)	(73)
Media	-	0	(0)	(0)
Industrial Goods & Services	11	8	(6)	(2)
Health care	(0)	(0)	3	(3)
Chemicals	13	39	(17)	(23)
Financial Services	64	58	172	(231)
Travel & Leisure	5	1	(15)	13
Banks	133	12	207	(218)
Construction & Materials	3	29	(36)	7
Food and Beverage	29	297	(404)	107
Retail	131	(150)	(66)	216
Utilities	(20)	(11)	14	(3)
Personal & Household Goods	13	(2)	(1)	3
Technology	33	(77)	166	(88)
Automobiles & Parts	(4)	(7)	11	(4)
Insurance	(3)	(15)	14	1
Oil & Gas	11	(6)	(18)	24
Total	**438**	**40**	**213**	**(253)**

Source: Fiinpro. Shinhan Securities Vietnam



Macro

- There is still a significant rate of tax evasion in e-commerce on social networks. In 2023, e-commerce tax revenue was nearly 100,000 billion VND, an increase of 16.1% compared to 2022, but there is still a significant rate of tax evasion. The head of the industry and trade also said that in the future, the Ministry of Industry and Trade will continue to improve the shared e-commerce database and share information with related ministries and branches to serve tax and customs management

- Vietnam is no longer a haven for labor-intensive and land-intensive industries. Regarding the textile and footwear industries, our country is currently dependent on foreign raw materials. The Minister of Industry and Trade said that this is a trend that foreign countries are shifting these industries to other countries. Therefore, in the future, in addition to the textile and footwear industries, all other manufacturing industries must exploit local raw materials by exploiting local mineral resources, gradually self-sufficiency in raw materials, and increase the value of export products, instead of only creating processing value as it is now.

- Minister of Industry and Trade Nguyen Hong Dien believes that the Investment Law and related laws should be amended to create a mechanism that compels FDI enterprises to cooperate and share with domestic enterprises, instead of merely encouraging them as is currently the case.Minister Nguyen Hong Dien stated that foreign-invested enterprises (FDI) entering Vietnam always seek supporting industrial partners that share the same standards for products, the environment, and competitive prices, while Vietnamese enterprises are relatively weak. To regain market share for domestic enterprises, Mr. Dien said that policies need to be reviewed to enable them to absorb these enterprises. Localities must provide the most favorable conditions to help businesses have land, infrastructure, capital support, and manpower training.

Breaking News



Business news

- **MWG:** The news that the Chairman of Mobile World Investment Corporation (HoSE: MWG) has registered to sell 2 million shares has taken investors by surprise and triggered a sell-off of the company's stock. For many investors, Mr. Tai's decision to sell MWG shares is not only unexpected but also raises doubts about the positive results that the company has been consistently announcing in recent times. Despite not disclosing 4-month profit figures, in the first quarter, MWG reported net profit of VND902 billion, 43 times higher than the same period last year, and achieved nearly 38% of its profit target after only 3 months.

- **SAB:** After plunging to a historic low in mid-April, the stock of beverage giant Sabeco (SAB) has suddenly reversed course and is accelerating sharply. The stock even hit the ceiling on June 5 at VND 65,600 per share with no sellers and millions of buy orders at the ceiling price. SAB's stock is rising sharply amid positive developments in Sabeco's business operations in recent times. According to AC Nielsen, while the Vietnamese beer industry recorded a decline of 4-6% in the first quarter of the year, Sabeco went against the trend by gaining market share, but the management noted that it will take the company a few more years to reach pre-Covid revenue levels.

- **FOX:** Since mid-April 2024, FOX has increased in value by nearly 85%. At the current price, FPT Telecom's market capitalization is close to VND 50,000 billion. FOX's sharp increase stems from investor expectations in the technology industry, especially as major global technology corporations enter Vietnam and sign cooperation agreements in the fields of AI and semiconductors. FPT Telecom continues to set a target of "breaking" its business record in 2024 with revenue of VND 17,600 billion and pre-tax profit of VND 3,510 billion, increasing by 11% and 15% compared to the previous year's performance

Breaking News



Business news

- **HSG:** Hoa Sen Group (HSG) has been in the real estate market for 15 years, but has not yet made a significant mark. Hoa Sen Saigon will look for properties worth VND 1,000 - 3,000 billion to develop office - commercial center - housing projects; arrange office space for HSG, lease or consider transferring if conditions are suitable. The investment deployment is expected to take place in January 2024. In case other shareholders of Hoa Sen Saigon do not have time to arrange capital to invest in projects, HSG will advance funds or guarantee bank loans for shareholders.

- **AGG:** An Gia Real Estate CEO resigns after 5 months in office, company prepares to welcome new shareholder. An Gia's Chairman of the Board of Directors once said that the appointment of Mr. Nguyen Thanh Son to the CEO position will contribute to completing the senior leadership team, in line with the company's common growth direction and strategy in the next stage

- **KSB:** Mr. Phan Tan Dat, Chairman of the Board of Directors of Binh Duong Minerals, has revealed that the company currently owns nearly 900 hectares of industrial land and aims to increase its industrial land fund to over 1,500 hectares by 2030.The Chairman of Binh Duong Minerals further shared that the Dat Cuoc Industrial Park project in Tan Uyen district, Binh Duong province, was previously divided into Phase 1 (200 hectares) and Phase 2 (including two sub-zones of 110 hectares and 230 hectares). Currently, the 100-hectare land has achieved a 70% occupancy rate, and the 230-hectare land is undergoing compensation and site clearance procedures

Technical view

Trend: Accumulation

- VNINDEX closed at 1,283.52 (+3.52 points, +0.28%), liquidity in line with the average of the past 20 sessions. The market had 202 green stocks and 224 red stocks. Stock groups contributing to the market's uptrend included FPT, VCB, and SAB, while ACB, VPB, and BCM contributed to the market's downtrend. Foreigners continued to net sell lightly, at around VND 134 billion.
- **Technical view:** VN-Index faced selling pressure at the end of the afternoon session and formed a shooting star candlestick, which is somewhat unfavorable. However, the index still managed to maintain its green color thanks to the efforts of large-cap stocks. Technical indicators are still showing good signals in the sideways zone. The MA10 and MA20 lines continue to slope upwards and are in line with the MACD's trend. In a positive scenario, the market will continue to accumulate around 1,250 - 1280 with low liquidity before entering the next upward wave.
- **Strategy:** Investors should buy at support zones corresponding to the 1,250 zone of the market if consolidation is successful. Consider reducing holdings if VN-Index breaks below the 1,240-1,250 support level.



Scenarios:

- Positive (60%): The market will trade in the 1,250 – 1,280 area.
- Less positive (40%): The market corrected to the 1,200-1,220 area.

Recommended stocks

06/06/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PDR	Hold	25.5	27.9	24.5	9%	-4%	25.8	11	1.18%	22/05/2024	
BSI	Hold	57.6	63.1	55.5	10%	-4%	59.2	15	2.78%	16/05/2024	
HAH	Hold	42.0	44.7	40.9	6%	-3%	42.3	6	0.71%	29/05/2024	
SZC	Hold	42.7	46.2	41.2	8%	-4%	42.8	2	0.23%	04/06/2024	
VIB	Hold	22.3	24.2	21.5	8%	-4%	22.4	2	0.45%	04/06/2024	

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Economic calendar

June 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
26	27	28	29	30 _ GDP Growth Rate QoQ 2nd Est Q1	31 _ US Personal Income MoM APR _ US Core PCE Price Index MoM APR	1
2	3 _ US ISM Manufacturing PMI MAY _ MSCI restructure portfolio	4	5 _ US ISM Services PMI MAY	6 _ US Non Farm Payrolls MAY	7	8
9	10	11	12 _ US Core Inflation Rate MoM MAY	13 _ Fed Interest Rate Decision _ FOMC Economic Projections _ US PPI MoM MAY	14 _ US Michigan Consumer Sentiment Prel JUN _ Vaneck Fund announces the portfolio	15
16	17 _ GDP Growth Rate QoQ Final Q1 _ Durable Goods Orders MoM MAY	18 _ US Retail Sales MoM MAY	19	20 _ US Building Permits Prel MAY _ VN VN30F1M Future contract maturity	21 _ Vaneck Fund and FTSE restructure the portfolio	22
23	24	25	26	27	28 _ Core PCE Price Index MoM MAY _ Personal Income MoM MAY _ Vietnam MacroEconomic Data	29
30	1					

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Q&A

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