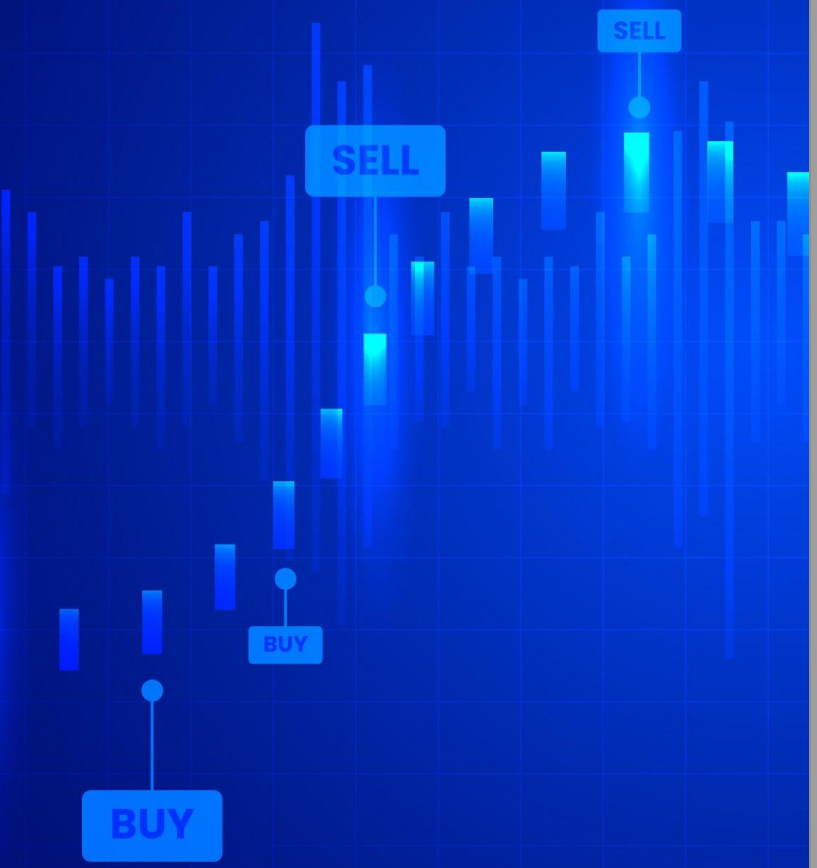
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MORNING CALL

08/05/2024

"The heat from blue-chip stocks"

- ❑ World stocks: Experiencing more cautiously
- ❑ Vietnamese stocks: The heat from blue-chip stocks
- ❑ Macro news
- ❑ Business news: #PTB, #HPG, #DRC, #HDG, #VCG, #BWE
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report





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Shinhan Securities

Global Market Review 06/05 - 10/05/2024

Major stocks market

- In regular trading on Tuesday, the Dow and S&P 500 rose 0.08% and 0.13%, respectively, while the Nasdaq Composite lost 0.1%. Those moves came as investors weighed whether the recent market rally has more legs, while caution dominated sentiment ahead of further central bank commentary.
- European stocks continued their upward trend for the third day in a row on Tuesday, with the STOXX 50 and STOXX 600 both posting gains of over 1%. The CAC 40 climbed 1% to close at 8,075 on Tuesday, marking its third consecutive session of gains, driven by optimism over potential interest rate cuts and upbeat corporate news. The DAX surged 1.5% to hit a six-week high of 18439.
- The Nikkei 225 Index fell 1.1% to around 38,400 while the broader Topix Index lost 0.8% to 2,723 on Wednesday, with Japanese shares retreating from three-week highs as disappointing earning reports from major firms dampened market sentiment.
- WTI crude futures erased gains and hovered flat at the $78.6 per barrel mark on Tuesday, not far from the near-two-month low of $78.1 touched on May 3rd as the perception of ample supply outweighed lingering geopolitical concerns.

Market	Close	%1D	%1M	%1Y
VN-Index	1,249	0.57%	-0.14%	18.53%
S&P 500 Index	5,188	0.13%	-0.28%	25.36%
Dow Jones Index	38,884	0.08%	-0.02%	15.66%
GP 100	8,314	1.22%	4.66%	6.88%
Nikkei 225	38,426	-1.05%	-2.34%	32.73%
SHCOMP Index	3,148	0.22%	3.30%	-7.28%
STOXX 600	514	1.14%	1.00%	10.08%
KOSPI Index	2,732	-0.10%	0.52%	8.69%
Hang Seng	18,479	-0.53%	10.44%	-8.96%

Commodity	Close	%1D	%1M	%1Y
Brent	83	-0.23%	-8.20%	7.74%
WTI	78	-0.15%	-9.45%	6.97%
Gasoline	253	-0.44%	-7.87%	2.87%
Natural gas	2	0.41%	20.17%	-0.98%
Coal	146	0.76%	13.40%	-13.70%
Gold	2,313	-0.07%	-1.13%	14.42%
China HRC	3,851	0.39%	2.91%	-2.13%
Steel rebar	3,537	-0.28%	5.58%	-1.39%
BDI index	2,083	11.03%	30.68%	33.70%

Currency	Close	%1D	%1M	%1Y
Dollar Index	105	0.04%	1.26%	4.02%
USD/VND	25,405	-0.05%	-1.70%	-7.70%
EUR/USD	1	-0.07%	-1.03%	-2.34%
USD/JPY	155	-0.15%	-2.01%	-12.80%
USD/CNY	7	-0.14%	0.17%	-4.22%
USD/GPB	1	0.10%	1.27%	0.97%
USD/KRW	1,365	-0.36%	-0.85%	-3.20%
USD/AUD	2	0.25%	0.35%	3.06%
USD/CAD	1	-0.09%	-1.22%	-2.66%

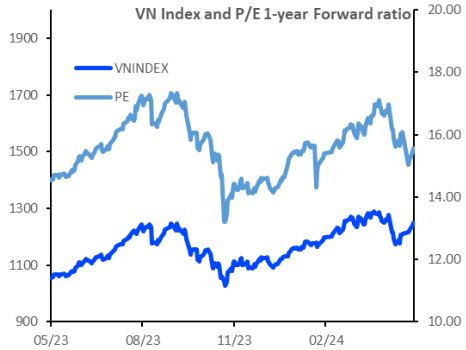
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 07/05/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,248.63	15.55	7.05	0.57	549	14,979
HNX INDEX	232.96	19.18	0.67	0.29	72	1,233





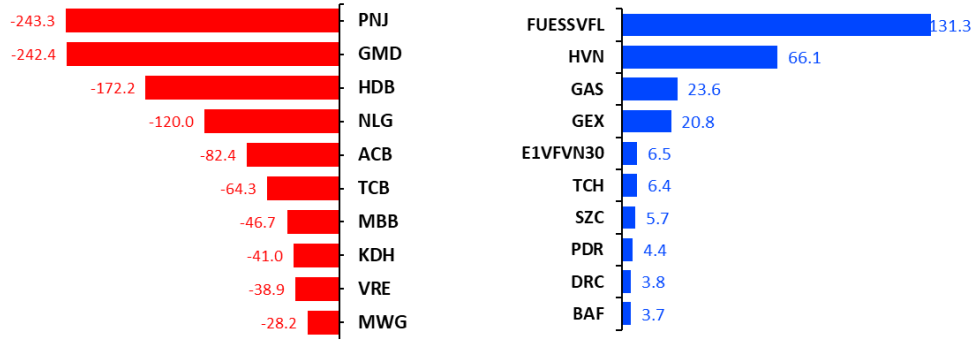
Money flow and sector rotation (VND bn)

Sector	%1D	5/7/2024	5/6/2024	20-session Average
Media	428.22	20	4	5
Travel & Leisure	72.31	513	298	171
Personal & Household Goods	65.91	343	207	210
Oil & Gas	56.08	228	146	153
Insurance	40.80	36	26	19
Industrial Goods & Services	23.38	1,306	1,059	851
Technology	20.94	510	422	394
Food and Beverage	19.60	1,601	1,338	1,025
Automobiles & Parts	19.42	438	366	264
Utilities	17.25	234	199	164
Basic Resources	4.95	1,276	1,216	822
Chemicals	2.49	857	836	556
Retail	-8.0	790	859	770
Construction & Materials	-11.2	635	716	602
Real Estate	-13.5	2,297	2,657	2,761
Banks	-17.5	2,358	2,860	2,953
Health Care	-23.5	22	29	20
Financial Services	-45.0	1,499	2,724	1,914

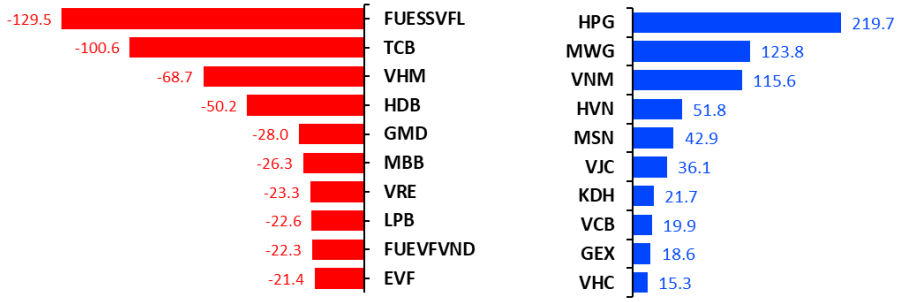
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 07/05/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(217)	(58)	(13)	71
Basic Resources	(1)	220	(227)	7
Media	-	1	(1)	0
Industrial Goods & Services	(243)	(12)	5	7
Health care	(0)	1	(1)	(0)
Chemicals	(12)	8	(11)	3
Financial Services	107	(184)	23	161
Travel & Leisure	65	92	(161)	69
Banks	(436)	(237)	305	(69)
Construction & Materials	(24)	(22)	(12)	34
Food and Beverage	(9)	172	(154)	(18)
Retail	(42)	105	(95)	(11)
Utilities	23	1	94	(95)
Personal & Household Goods	(245)	7	37	(44)
Technology	(19)	5	20	(25)
Automobiles & Parts	14	8	(23)	15
Insurance	0	(2)	1	1
Oil & Gas	(9)	9	(1)	(8)
Total	**(1,049)**	**115**	**(213)**	**98**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- New Decree on Petroleum Business: The Stabilization Fund Should Be Removed! Many key enterprises believe that the Gasoline Price Stabilization Fund should be abolished, and the burden of stockpiling should not be placed on businesses as this is the responsibility of the state. At the same time, the draft new decree must remove the "grit" in the regulations and not interfere with the business rights of enterprises.

- Petrovietnam discovers 2 new oil and gas flows, estimated potential of over 100 million barrelsPetrovietnam (PVN) has announced the discovery of two new oil and gas flows at the Rồng and Bunga Aster fields. According to PVN's information released on May 6, in the first four months of the year, the Corporation has made two important discoveries at well R79, Rồng field in Block 09-1 and well BA-1X, Bunga Aster field in Block PM3 CAA.At well R79, the Vietnam-Russia joint venture Vietsovpetro (VSP) conducted a test of the target reservoir and received a self-flowing oil flow with a rate of nearly 6,300 barrels/day. According to preliminary evaluation results, the in-place oil potential is estimated to increase by about 16.5 million barrels of oil and the additional reserves are estimated to be about 4.6 million barrels from well R-79.At well BA-1X, the preliminary in-place calculation results are about 84 million barrels (nearly double the initial forecast), and the total reservoir reserves are estimated to increase by about 20.2 million barrels.These two discoveries are considered an important achievement of the oil and gas industry in the first four months of 2024, contributing to ensuring energy security for the country and increasing PVN's reserves.

- Airfares are increasing, so how are taxes and fees being calculated? In the structure of airfares, there are only two items that airlines collect on behalf of Vietnam Airports Corporation (ACV): Passenger Services Charge (PSC) and Passenger and Baggage Security Charge (PSSC). For example, in the attached image showing the airfare structure of an airline for the Hanoi - Ho Chi Minh City route, ACV's share is VND 120,000 per passenger, including PSC of VND 100,000 and PSSC of VND 20,000. For the Ho Chi Minh City - Con Dao route, ACV's share is VND 80,000 per passenger, including PSC of VND 60,000 and PSSC of VND 20,000.

Breaking News



Business news

- **PTB:** PTB reports 40% growth in Q1 profit, stock price hits near 2-year high.In the first three months of the year, PTB recorded positive business results, with net profit of nearly 90 billion dong, up 42% compared to the same period last year. However, this result did not come only from core business activities, as revenue and gross profit increased only slightly. The main reason was from financial activities. Specifically, financial revenue increased sharply to 13 billion dong, while financial expenses decreased to nearly 25 billion dong, mainly due to a decrease in interest expenses. In general, profit from financial activities increased by more than 20 billion dong compared to the same period last year, accounting for most of the absolute profit growth in this quarter

- **HPG:** Hoa Phat Steel Corporation sold more than 800,000 tons of steel in April, up 76% year-on-yearIn April 2024, Hoa Phat Steel Corporation produced 738,000 tons of crude steel, a slight decrease from the previous month. Sales of steel products including billets, construction steel, and hot-rolled coil (HRC) reached 805,000 tons, up 16% from March 2024 and 76% from the same period last year. Of which, construction steel and high-quality steel reached 471,000 tons, an increase of 24% from the previous month.

- **DRC**: DRC and Oceanside One Trading (Brazil) have signed an export contract with the goal of increasing exports to the US and Brazil markets to USD 150 million per year. Brazil and the US are currently two key markets for Da Nang Rubber. In which, Brazil is the main export market for Radial tires, including Radial tires for trucks/buses (TBR) and passenger cars (PCR). According to assessments by many financial institutions, with the advantage of not being subject to import tariffs like competitors from China, Da Nang Rubber's PCR tire product line has great growth potential in the coming time.

Breaking News



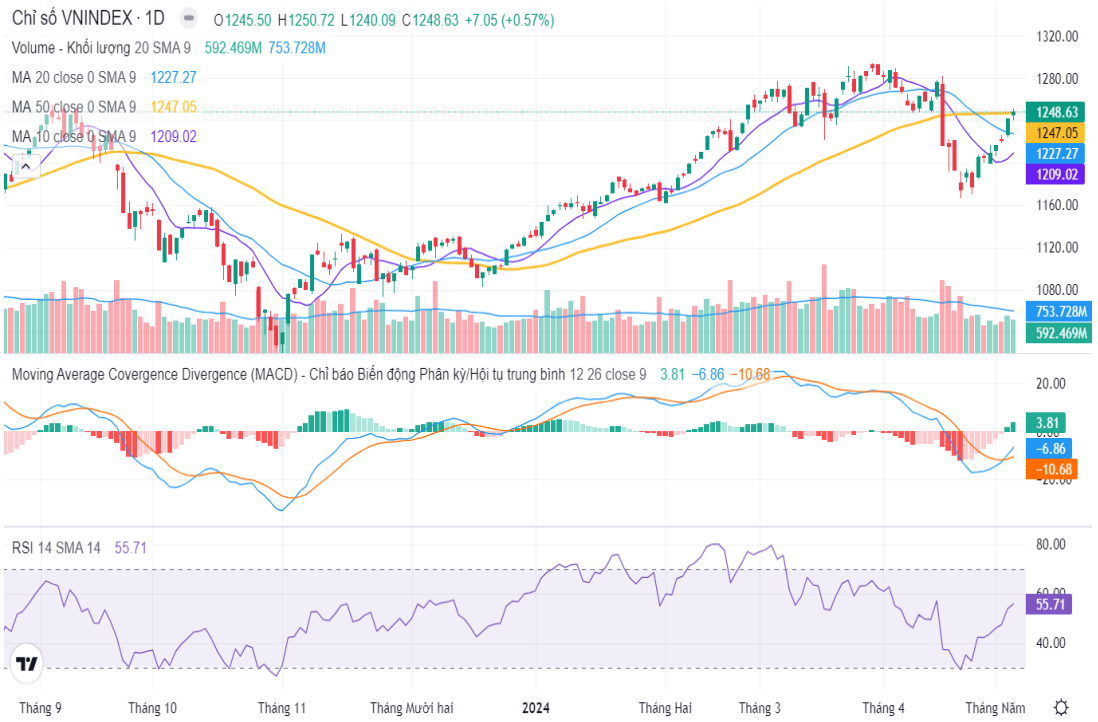
Business news

- **HDG:** The sweet spot of the real estate industry: Industrial real estateIndustrial real estate is a bright spot in the overall real estate picture. Specifically, the Group has expanded and entered into new types of real estate such as industrial real estate and clean water in Hưng Yên, Long An, and Ninh Thuận with a scale of about 1,000 hectares being studied for planning. In addition, the company will also strengthen the Development Strategy Committee, investment cooperation to invest in and develop industrial real estate effectively and sustainably. At the same time, the activities of the Investment Development Legal Procedures Committee are also focused on completing the legal procedures for the projects.
- **VCG:** VCG has just announced a plan to distribute dividends for 2023 in the form of shares at a rate of 12%. In terms of business results, at the end of the first quarter of 2024, Vinaconex recorded net revenue of VND 2,650 billion, an increase of 35% over the same period last year. Notably, after-tax profit increased nearly 26 times to more than VND 482 billion. Thus, the company has completed more than 50% of its profit target for the whole year. Vinaconex's management said that the sharp increase in profit in the first quarter of 2024 was mainly due to the company's strong focus on real estate business.
- **BWE:** According to the consolidated Q1/2024 financial statements, Biwase's outstanding foreign currency debt as of March 31 continued to increase by nearly 6% compared to the beginning of the year, to over 3,000 billion dong, mainly USD loans. Part of the reason for the increase in the company's outstanding foreign currency debt at the end of the first quarter was due to the VND depreciating by nearly 2.3% against the USD. This figure has increased to 4.6% as of May 6th.Despite the exchange rate loss, Biwase's parent company's after-tax profit attributable to shareholders still increased by 27.3% compared to the same period in 2023, to over 179 billion dong, mainly due to 1) an 18% increase in gross profit due to a strong increase in commercial water production while water loss rate decreased by 40 basis points to 4.8% (compared to 5.2% in Q1/2023) and contributions from Biwase Long An.

Technical view

Trend: Short-term recovery

- VNINDEX closed at 1,248.63 points (+7.05 points, +1.68%), with liquidity slightly lower than the previous session. The market had 251 gainers and 178 losers. The groups of stocks that contributed to the market's decline included BID, CTG, and TCB. On the other hand, the groups of stocks that contributed to the market's gain included HPG, FPT, and VNM. Foreigners continued to net buy about VND 120 billion.
- **Technical view**: VN-Index continues to gain points in another session, but liquidity remains low. The increase in today's session mainly came from VN30 stocks, helping the market trade above the EMA 50 zone. Technical indicators also show that the short-term uptrend continues to be maintained. However, VNINDEX is currently approaching the psychological resistance zone of 1,250, so selling pressure will gradually appear. In the base scenario, the market is expected to trade in the range of 1,230 - 1,280.
- **Strategy**: Investors are pausing new purchases as the market has been heating up continuously. They are prioritizing holding their existing holdings and waiting to take profits when they reach their profit targets.



Scenarios:

- Positive (60%): The market will rebound and move towards the 1,230 – 1,28 0 area.
- Less positive (40%): The market corrected to the 1,180 area.

Recommended stocks

08/05/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
ACB	Hold	26.7	28.2	26.3	6%	-1%	27.7	11	3.56%	23/04/2024	
DCM	Hold	32.0	33.7	30.7	5%	-4%	33.3	3	4.06%	03/05/2024	Prepare to take profit
MSN	Hold	69.8	74.2	67.2	6%	-4%	71.2	2	2.01%	06/05/2024	
NLG	Hold	40.1	43.7	38.7	9%	-3%	41.2	2	2.74%	06/05/2024	
GVR	Hold	30.8	33.4	29.4	8%	-5%	31.5	1	2.11%	07/05/2024	
DGW	Hold	60.9	65.1	58.9	7%	-3%	61.1	1	0.33%	07/05/2024	

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Economic calendar

May 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	1 _ US ISM Manufacturing PMI APR _ US JOLTs Job Openings MAR	2 US Fed Rate Decision	3 US Non Farm Payrolls APR US Unemployment Rate APR	4
5	6	7	8	9	10 Michigan Consumer Sentiment Prel MAY	11
12	13	14 US PPI MoM APR	15 _ US Core Inflation Rate MoM APR _ US Retail Sales MoM APR	16 VN30F1M Future contract maturity	17	18
19	20	21	22	23 FOMC Minutes	24 _ US Durable Goods Orders MoM APR _ ETF Ishare MSCI restructure portfolio	25
26	27	28	29 VN Macroeconomics in MAY	30 US GDP Growth Rate QoQ 2nd Est Q1	31 _ US Personal Income MoM APR _ US Personal Spending MoM APR	1

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Q&A

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