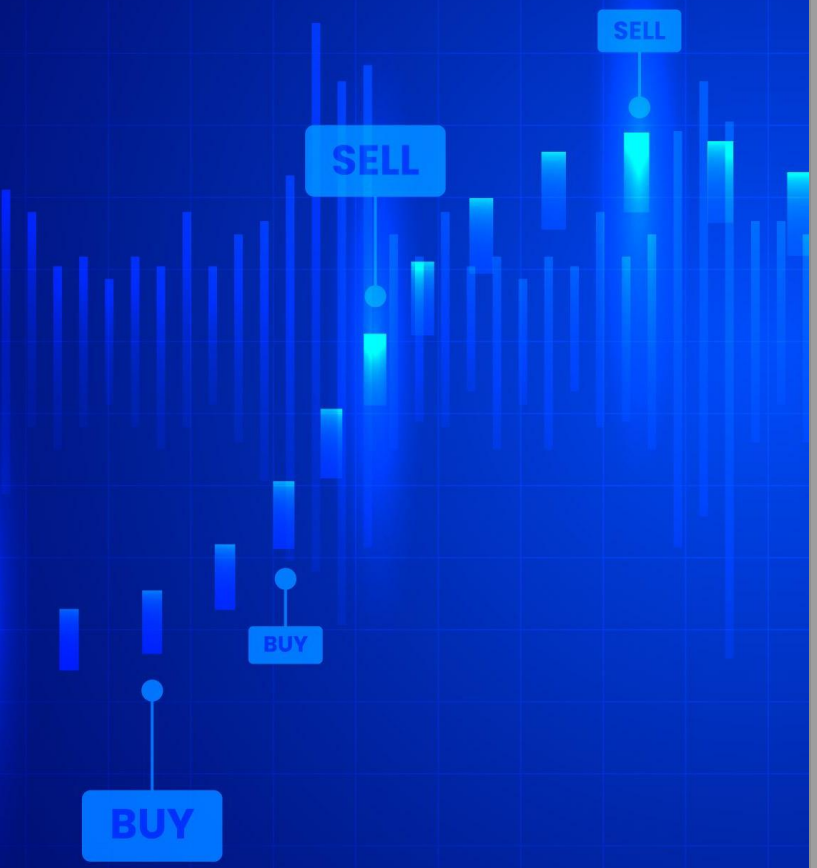
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MORNING CALL

23/04/2024

“Indexes are surging, but it's too early to get excited”

- ❑ World stocks: Easing tensions in the Middle East
- ❑ Vietnamese stocks: Indexes are surging, but it's too early to get excited
- ❑ Macro news:
- ❑ Business news: #MSB, #TCB, #DGC, #FPT, #PNJ, #PLX
- ❑ Technical perspective and updated recommendations #ACB
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



Please click or scan

Shinhan Securities

Global Market Review 15/04 – 19/04/2024

Major stocks market

- In regular trading on Monday, the Dow rose 0.67%, the S&P 500 gained 0.87% and the Nasdaq Composite climbed 1.11%. Both S&P 500 and Nasdaq broke a six-day losing streak. Investors were also encouraged by easing tensions in the Middle East and looked ahead to a busy week filled with corporate earnings reports and important economic data.
- European stock indexes rose on Monday, with the STOXX 50 advancing 0.3% to the 4,930 mark and the broader STOXX 600 adding 0.4%, as last week's geopolitical tensions subsided, paving the way for investors to focus on a flurry of upcoming earnings reports. The FTSE 100 index jumped by over 1% to hover at the 8,000 mark Frankfurt's, DAX 40 index rose by 0.5% on Monday.
- The Nikkei 225 Index gained 0.5% to above 37,600 while the broader Topix Index added 0.6% to 2,679 on Tuesday, with Japanese shares rising for the second straight session and tracking a tech-led rebound on Wall Street overnight as worries over a wider Middle East conflict eased.
- WTI crude futures traded around $82 per barrel on Monday, hovering at four-week lows, as investors were weighing the situation in the Middle East and abundant supplies of major crude grades

Market

	Close	%1D	%1M	%1Y
VN-Index	1,190	1.31%	-7.14%	14.12%
S&P 500 Index	5,011	0.87%	-4.27%	21.22%
Dow Jones Index	38,240	0.67%	-3.13%	13.11%
GP 100	8,024	1.62%	1.17%	1.39%
Nikkei 225	37,643	0.55%	-7.94%	31.78%
SHCOMP Index	3,045	-0.67%	-0.11%	-7.77%
STOXX 600	502	0.60%	-1.44%	7.10%
KOSPI Index	2,634	0.16%	-4.18%	3.51%
Hang Seng	16,512	1.77%	0.07%	-17.75%

Commodity

	Close	%1D	%1M	%1Y
Brent	87	0.53%	2.38%	7.10%
WTI	82	0.23%	1.81%	5.42%
Gasoline	270	0.54%	-1.45%	3.78%
Natural gas	2	0.06%	8.02%	-19.75%
Coal	130	-0.84%	1.41%	-31.97%
Gold	2,334	0.29%	7.47%	17.35%
China HRC	3,833	-0.23%	-0.23%	-7.73%
Steel rebar	3,585	-0.14%	1.19%	-7.53%
BDI index	1,882	-1.93%	-14.30%	25.13%

Currency

	Close	%1D	%1M	%1Y
Dollar Index	106	0.00%	1.58%	4.18%
USD/VND	25,449	-0.06%	-2.71%	-7.68%
EUR/USD	1	0.04%	-1.64%	-3.50%
USD/JPY	155	0.04%	-2.18%	-13.28%
USD/CNY	7	-0.06%	-0.20%	-4.80%
USD/GPB	1	-0.05%	2.26%	1.05%
USD/KRW	1,379	0.06%	-2.63%	-3.16%
USD/AUD	2	-0.16%	1.24%	3.66%
USD/CAD	1	0.06%	-0.78%	-1.11%

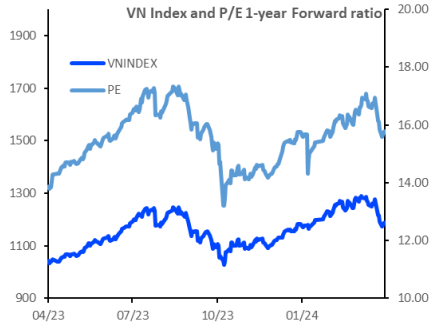
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 22/04/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,190.22	15.79	15.37	1.31	566	13,800
HNX INDEX	225.31	22.78	4.51	2.04	79	1,395





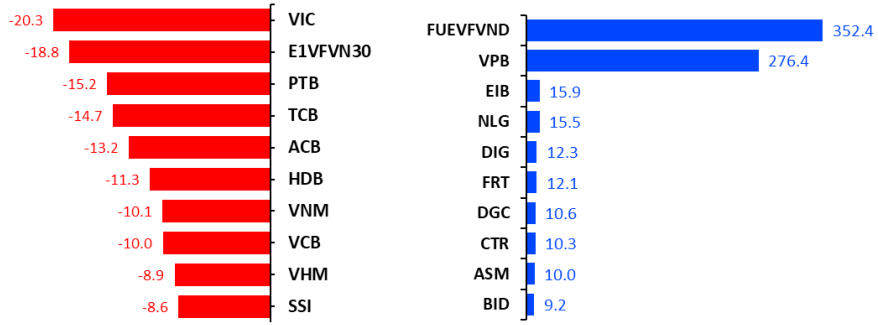
Money flow and sector rotation (VND bn)

Sector	%1D	4/22/2024	4/19/2024	20-session Average
Health Care	40.88	42	30	22
Retail	19.63	881	736	803
Personal & Household Goods	-23.9	202	266	251
Travel & Leisure	-28.4	106	149	118
Insurance	-29.6	22	32	24
Utilities	-34.9	154	237	218
Banks	-36.4	3,016	4,743	4,037
Financial Services	-36.5	2,526	3,976	3,063
Food and Beverage	-38.3	926	1,500	1,484
Industrial Goods & Services	-39.6	713	1,180	1,211
Real Estate	-40.8	2,785	4,705	4,399
Chemicals	-45.4	481	882	787
Construction & Materials	-46.0	611	1,133	1,040
Basic Resources	-49.4	701	1,385	1,150
Automobiles & Parts	-52.9	209	444	325
Oil & Gas	-54.2	105	230	244
Technology	-58.3	287	687	313
Media	-64.6	2	6	11

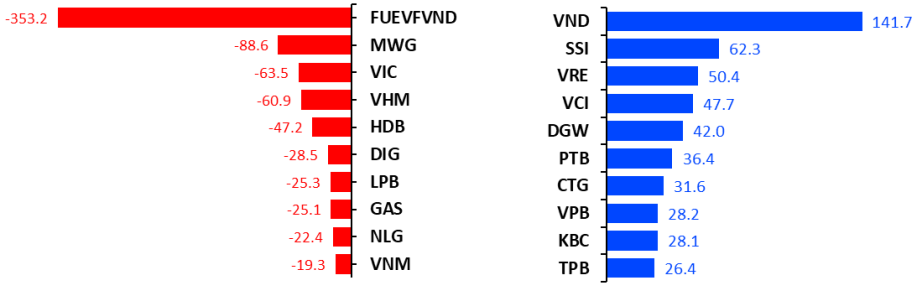
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 22/04/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	5	(127)	(9)	136
Basic Resources	(12)	34	(13)	(21)
Media	-	0	(0)	(0)
Industrial Goods & Services	15	(15)	(31)	46
Health care	2	(0)	(2)	2
Chemicals	11	(2)	11	(9)
Financial Services	326	(57)	(285)	343
Travel & Leisure	(5)	(6)	7	(0)
Banks	244	(4)	(257)	260
Construction & Materials	(1)	(18)	7	12
Food and Beverage	(15)	8	(26)	18
Retail	6	(50)	102	(53)
Utilities	(2)	(16)	15	1
Personal & Household Goods	4	3	(22)	19
Technology	(2)	(2)	22	(21)
Automobiles & Parts	(0)	5	(5)	(0)
Insurance	2	7	(7)	(0)
Oil & Gas	(5)	1	(0)	(1)
Total	**572**	**(239)**	**(492)**	**732**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- The challenges are not yet reflected in the Q1-2024 GDP growth figures. However, the growth trend of the industrial production index (IIP) for each month in Q1-2024 was unstable (18.3% growth in January, 6.8% decline in February, and 4.1% growth in March). At the same time, the Purchasing Managers' Index (PMI) for the manufacturing sector in March 2024 was below 50 points. "Therefore, I believe that the economic recovery in Q1-2024 is unsustainable," commented Dr. Nguyen Dinh Cung.

- Credit bottleneck identification: Supporting businesses in accessing capital. Objective of 6-6.5% economic growth in 2024 is feasible; however, to maintain high and sustainable growth momentum in the next 1-2 years, the Government still needs to continue to prioritize the use of fiscal policy tools with the support of monetary policy to promote domestic aggregate demand. As of the end of March 2024, outstanding credit growth recorded a growth rate of 0.26% compared to the end of 2023, a decrease of 1.73 percentage points compared to the same period of the previous year. Notably, by the end of January 2024, credit to the economy decreased by 0.68% compared to the end of 2023, the rate of decline in February slowed down and turned positive again in March (State Bank, 3/2024). Average lending rates decreased but did not stimulate credit growth as expected. Credit growth has barely expanded in the first four months of 2024 in the context of declining interest rates, reflecting the difficulties of businesses due to the impact of the world market, domestic market, as well as businesses' access to capital.

- Rice exports continue to maintain high growth. Currently, Vietnam's rice export prices are at their lowest level in over 6 months. Although they have cooled down significantly compared to the record average export price of USD 673/ton in February 2024, Vietnam's rice export prices are still nearly USD 120/ton higher than the same period last year.

Breaking News



Business news

- **MSB:** According to MSB Bank's estimates, at the end of the first quarter of 2024, the CASA ratio - non-term deposits to total deposits of MSB reached about 29%, an increase of 3 percentage points compared to the end of 2023. In the past 5 years, MSB's CASA/total deposit ratio has always been recorded at an effective level, among the top of the banking industry. In 2023, MSB ranked 4th in the market with a result of 26.54%, equivalent to more than VND 35,000 billion in non-term deposits. The proportion of CASA from individual and SME customers - MSB's strategic customer segments - grew by 27.7% and 29.2% respectively compared to 2022.

- **TCB:** Techcombank Chairman: We are seeking foreign partners. The General Meeting of Shareholders approves the 2024 business plan with key targets as follows: Credit balance of VND 616,031 billion, up 16.2% (as approved by the State Bank of Vietnam); total customer deposits in line with actual credit growth, aiming to optimize the balance sheet (in 2023, it reached VND 507,157 billion, up 34.3%); pre-tax profit of VND 27,100 billion (up 18.4%); bad debt ratio of less than 1.5%.

- **DGC**: In the first quarter of 2024, Duc Giang Chemicals' after-tax profit reached nearly VND 704 billion, down more than 14% compared to the same period in 2023 and is the lowest level in 10 quarters since the fourth quarter of 2021. This is also the third consecutive quarter that the company has recorded negative profit growth compared to the previous quarter. With this result, the company has achieved 23% of its revenue and profit targets for the whole year. By March 31, 2024, Duc Giang Chemicals' total assets had decreased by more than VND 1,000 billion compared to the beginning of the year to nearly VND 114,500 billion. The decrease mainly came from cash from more than VND 1,060 billion at the beginning of the year to VND 113 billion at the end of the first quarter. However, the company still has nearly VND 9,500 billion in short-term deposits, accounting for nearly 2/3 of total assets.

Breaking News



Business news

- **FPT:** FPT Corporation (FPT) today announced its preliminary business results for the first three months of 2024, with revenue reaching an estimated VND 14,093 billion (US$613 million) and profit before tax reaching VND 2,534 billion (US$110 million), up 20.6% and 19.5%, respectively, compared to the same period in 2023. The Overseas IT Services segment continued to achieve high growth, with revenue of VND 6,999 billion (US$304 million), representing an increase of nearly 29% compared to the same period in 2023. This was driven by strong growth in the Japan (+33.5%) and APAC (+32.9%) markets, fueled by strong demand for IT spending in these markets, particularly for digital transformation.

- **PNJ**: PNJ announces Q1/2024 business results with net revenue reaching VND 12,594 billion, up nearly 29% year-on-year, setting a new record for the company's operations. After-tax profit reached VND 738 billion, down slightly by 1.4% from the peak of VND 749 billion in Q1 of the previous year, but up strongly by 17% compared to Q4/2023. In terms of business activities by channel, retail jewelry revenue in Q1/2024 increased by 12.1% year-on-year. The company attributed this result to its efforts in launching new collections that meet customer preferences and implementing many effective marketing campaigns and sales programs. These programs attracted many new customers and increased the rate of returning customers. Wholesale jewelry revenue recorded a growth of 7.5% year-on-year as PNJ well met the increasing demand of wholesale customers and their increased order placements.

- **PLX:** According to the newly released Draft Development Strategy for the period 2021-2023 and Vision to 2035, the PetroVietnam Oil and Gas Group (stock code PLX - HoSE) will focus on oil and gas as the main axis in its business activities, along with other important related products and fields, to ensure a balance between supply and demand of oil and gas in the economy, ensure issues related to national energy security, and maintain its position as the largest enterprise in the Vietnamese oil and gas trading market in the downstream sector.

Technical view

Trend: Downtrend

- VNINDEX closed at 1,190.22 (+15.37 points, +1.31%) with liquidity down 60% from the previous session. The market had 374 gainers and 114 losers. The group of stocks that contributed to the market's decline included VIC, MBB, and PGV. On the other hand, the group of stocks that contributed to the market's gain included BID, CTG, and SSI. Foreigners were net sellers of about 240 billion dong
- **Technical view**: The VN-Index witnessed a technical recovery session, with the market gaining more than 15 points. However, liquidity being lower than the average of the last 20 sessions indicates that buying power remains cautious. The positive point of today's session is the spreading upward momentum, with the highlight coming from the stock sector. The market needs more sessions to clearly identify the trend. In a positive scenario, the VN-Index will move into a balancing zone within the range of 1,150 – 1,190 to form a bottom for the next upward trend.
- **Strategy**: Investors should stay on the sidelines and avoid bottom fishing as the market has not shown signs of accumulation to form a bottom.



Scenarios:

- Positive (60%): The market will rebound and move towards the 1,150 – 1,180 area.
- Less positive (40%): The market corrected to the 1,130 area.

Recommended stocks

23/04/2024 9:00 AM

Unit: VND thousand

Today's watchlist

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note
ACB	Buy	26.72	28.5	26.3	7%	-2%	26.8	Accumulation at support	

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note

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Economic calendar

April 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	1 ISM Manufacturing PMI MAR	2 JOLTs Job Openings FEB	3 ISM Services PMI MAR Fed Chair Powell Speech	4	5 Non-farm payroll, unemployment rate	6
7	8	9 JP Consumer Confidence MAR	10 Inflation and core inflation MoM YoY (US)	11 FOMC Minutes PPI MoM	12	13
14	15 Wholesale inventories in US	16 GDP Growth China IIP YoY China	17 VN Futures contract maturity	18 Hung Vuong Holiday	19	20
21	22	23	24 Durable goods order MoM March US	25 GPD Growth US Adv Q1	26 PCE MoM Personal Spending MoM US	27
28	29	30	1	2	3	4

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Q&A

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