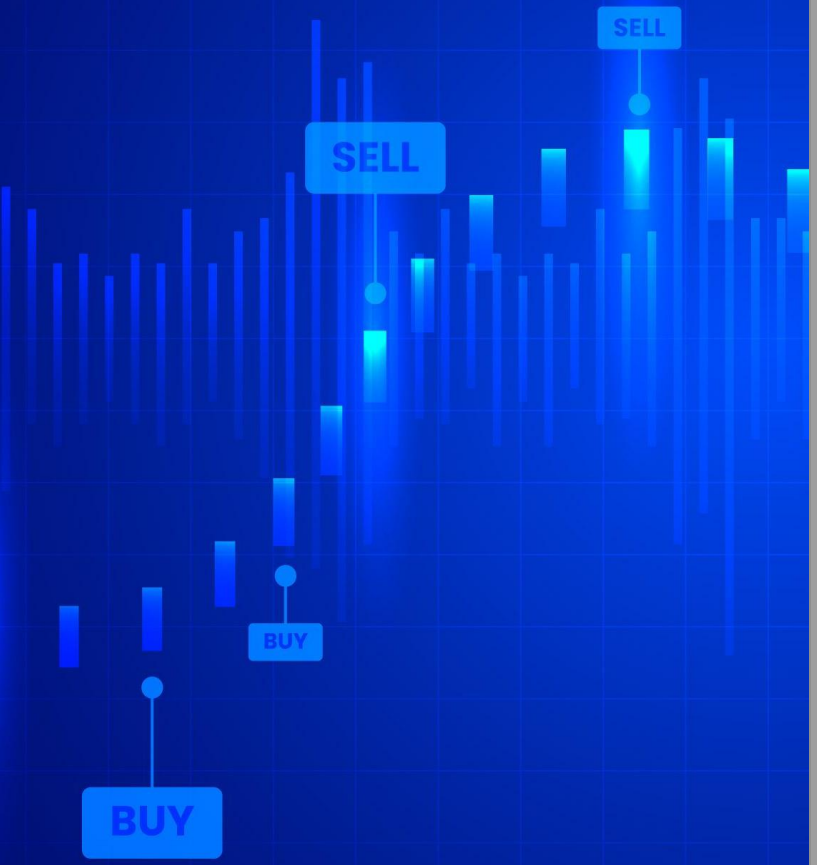
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MORNING CALL

19/04/2024

"Too early to bottom-fishing"

- ❑ World stocks: Technical recovery
- ❑ Vietnamese stocks: Too early to bottom-fishing
- ❑ Macro news:
- ❑ Business news: #FRT, #PVD, #CTG, #VDS, #SMB, #CTD
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Shinhan Securities

Global Market Review 15/04 – 19/04/2024

Major stocks market

- In regular trading on Thursday, the S&P 500 and Nasdaq Composite fell 0.22% and 0.52%, respectively, sliding for the fifth straight session and down 2.2% and 3.6%, respectively, so far this week. Meanwhile, the Dow inched up 0.06% but is also set to decline for the third straight week. Those losses came as investors scaled back bets on Federal Reserve rate cuts and started entertaining the possibility of no reductions at all this year.
- The Nikkei 225 Index dropped 2% to 2-month lows below 37,300 while the broader Topix Index tumbled 1.6% to a 1-month low of 2,635 on Friday, with Japanese shares tracking another weak session on Wall Street as hawkish commentary from Federal Reserve officials further dented sentiment around interest rate cuts
- The FTSE 100 edged higher on Thursday, following a 0.7% increase in the previous session driven by positive company updates. The CAC 40 rose 0.52% to close at 8,023 on Thursday. European stocks held early gains to close firmly higher on Thursday, trimming losses from the week as companies benefited from hopes of imminent ECB rate cuts and positive corporate results. The Stoxx 50 added 0.6% to 4,940, while the Stoxx 600 0.3% to 500.
- WTI crude futures dropped below $82 per barrel, marking a four-day decline due to dwindling concerns over geopolitical tensions and a surge in US oil inventories. EIA data showed that US crude inventories increased by 2.735 million barrels to their highest levels since June, exceeding market expectations for a 1.6 million barrel build.

Market

	Close	%1D	%1M	%1Y
VN-Index	1,193	-1.86%	-4.06%	13.08%
S&P 500 Index	5,011	-0.22%	-3.23%	20.62%
Dow Jones Index	37,775	0.06%	-3.41%	11.44%
GP 100	7,877	0.37%	1.79%	-0.27%
Nikkei 225	37,080	-2.63%	-7.31%	29.62%
SHCOMP Index	3,074	0.09%	0.37%	-8.78%
STOXX 600	500	0.24%	-1.09%	6.74%
KOSPI Index	2,575	-2.26%	-3.05%	0.00%
Hang Seng	16,246	-0.85%	-1.71%	-20.24%

Commodity

	Close	%1D	%1M	%1Y
Brent	89	2.19%	1.88%	7.10%
WTI	85	2.56%	1.65%	7.19%
Gasoline	275	1.33%	-0.45%	3.94%
Natural gas	2	0.06%	0.80%	-20.88%
Coal	130	0.00%	-0.12%	-31.17%
Gold	2,404	1.04%	11.41%	20.49%
China HRC	3,833	0.84%	1.38%	-9.73%
Steel rebar	3,608	-0.03%	3.80%	-9.05%
BDI index	1,901	3.09%	-20.53%	38.56%

Currency

	Close	%1D	%1M	%1Y
Dollar Index	106	0.09%	2.34%	4.20%
USD/VND	25,369	0.05%	-2.44%	-7.34%
EUR/USD	1	-0.23%	-2.27%	-3.07%
USD/JPY	154	0.31%	-2.14%	-12.61%
USD/CNY	7	-0.02%	-0.57%	-4.91%
USD/GPB	1	0.22%	2.52%	0.25%
USD/KRW	1,390	-1.22%	-3.60%	-4.63%
USD/AUD	2	0.72%	2.46%	5.30%
USD/CAD	1	-0.17%	-1.62%	-2.39%

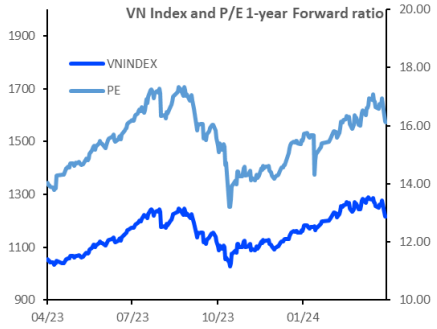
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 17/04/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,193.01	15.82	-22.67	-1.86	696	16,680
HNX INDEX	226.20	22.84	-2.63	-1.15	86	1,561





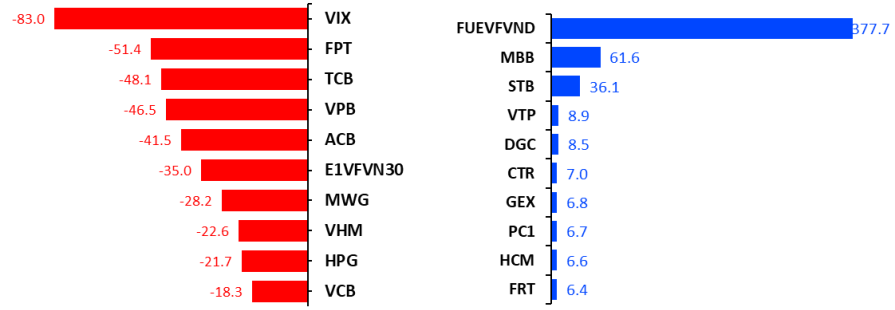
Money flow and sector rotation (VND bn)

Sector	%1D	4/17/2024	4/17/2024	20-session Average
Travel & Leisure	-2.1	145	148	121
Insurance	-14.6	34	40	28
Banks	-25.8	4,130	5,564	4,460
Food and Beverage	-26.2	1,478	2,002	1,620
Utilities	-30.0	213	305	240
Retail	-31.3	602	876	850
Industrial Goods & Services	-31.3	1,087	1,583	1,422
Personal & Household Goods	-37.8	224	359	275
Health Care	-38.2	22	36	23
Real Estate	-41.3	3,522	5,996	4,961
Automobiles & Parts	-42.1	332	575	354
Technology	-45.0	266	483	323
Basic Resources	-45.1	907	1,651	1,332
Financial Services	-48.8	2,286	4,463	3,442
Oil & Gas	-49.9	154	307	273
Construction & Materials	-51.1	675	1,381	1,175
Chemicals	-51.9	521	1,082	866
Media	-74.1	4	15	13

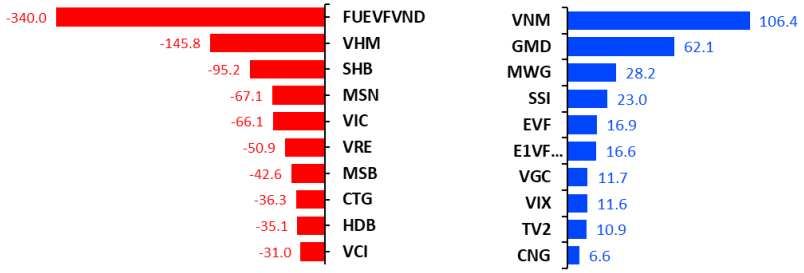
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 17/04/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(49)	(318)	311	7
Basic Resources	(19)	(22)	72	(49)
Media	-	0	(0)	-
Industrial Goods & Services	(0)	55	(131)	77
Health care	2	(0)	(1)	2
Chemicals	8	(26)	32	(6)
Financial Services	246	(377)	121	256
Travel & Leisure	(10)	(15)	32	(17)
Banks	(124)	(277)	373	(96)
Construction & Materials	10	(27)	26	1
Food and Beverage	(17)	40	13	(53)
Retail	(23)	19	(172)	152
Utilities	(5)	(4)	13	(10)
Personal & Household Goods	4	(15)	(16)	31
Technology	(52)	7	5	(12)
Automobiles & Parts	(3)	(15)	19	(4)
Insurance	0	(11)	21	(10)
Oil & Gas	3	(9)	3	7
Total	**(29)**	**(996)**	**722**	**274**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- The market selling price for each USD is around 26,000 VND. On the world market, the USD continued to gain nearly 0.2% on April 16; At the same time, it set a 5-month high against the EUR after Fed Chairman Jerome Powell said that interest rates may need to be kept high for longer as inflation in the US shows no signs of abating. The Fed's monetary policy and its role as a safe haven against recent geopolitical tensions in the Middle East have helped to strengthen the USD on the world market. In addition, the sharp depreciation of the CNY against the USD will further increase exchange rate pressure domestically in the coming period.

- Prices of aluminum, copper, and nickel surge following ban on Russian metals.Russia is a major supplier of all three metals, accounting for 6% of global aluminum, 4% of copper, and 11% of high-purity nickel production. On the London Metal Exchange (LME), spot aluminum prices rose 9.4% at one point on April 15, marking the strongest intraday gain since at least 1987. By the close of trading, the metal had risen 2.8% to $2,562 per ton. Nickel, a key metal used in electric vehicle batteries and steelmaking, also rose 1.5% on the first trading day of the week. Copper prices rose 1.6% to $9,604 per ton, their highest level in 22 months.

- The State Bank of Vietnam (SBV) is using both the repo and OMO tools in parallel to ease exchange rate pressure while avoiding abrupt changes in liquidity in the banking system. According to the latest data released by the SBV, the average interbank VND interest rate for the overnight period (which accounts for about 90% of the transaction value) increased to 4.7% per annum on April 15 - the highest level since mid-May 2023.

Breaking News



Business news

- **FRT:** FPT Retail pins high hopes on pharmaceuticals with plans to open 400 more pharmacies and 100 vaccination centers. In 2024, the technology market is expected to remain challenging due to the difficult economic context and high inflation, which is driving consumers to tighten spending, especially on non-essential items. However, FPT Retail expects to see positive changes and better performance than the "low point" of 2023 thanks to the main growth drivers from the FPT Long Chau chain and the new segment - vaccination centers. FPT Long Chau is aiming to become a Healthcare Ecosystem, a health ecosystem. This is a broad area that follows the life cycle of human health: preventive medicine, when there are signs of illness, then going to the doctor for diagnosis and treatment, home monitoring, and health insurance. Throughout a person's health lifecycle, FPT Long Chau will have many "touchpoints": physical pharmacies, online shopping,…

- **PVD:** In 2024, PV Drilling has set a plan for total revenue of VND 6,200 billion, a slight increase compared to the achievement in 2023. However, the after-tax profit plan is VND 380 billion, a decrease of 30% compared to 2023. In 2024, the forecast for the global economy is still facing many difficulties and challenges that will directly affect the energy industry in general and the Vietnamese economy in particular. However, with high and stable oil prices, the bright drilling market with increasing demand for rigs and rig rental rates will be a new driving force for PV Drilling's growth in 2024 and the coming years.

- **CTG:** According to the documents for the 2024 Annual General Meeting of Shareholders (AGM) at Joint Stock Commercial Bank for Industry and Trade of Vietnam (Vietinbank, code: CTG), the bank's Board of Directors plans to submit to shareholders a long-term plan from 2024-2029 with total assets increasing by 9-10%/year, outstanding loans and mobilized capital also increasing by 9-10%/year. Return on equity (ROE) from 16-18%. Bad debt ratio is controlled under 2%. Similar to last year, Vietinbank did not set a specific pre-tax profit target for 2024 but will follow the approval of the competent state agency.

Breaking News



Business news

- **VDS:** VDS Securities Joint Stock Corporation (VDS) has just announced its business results for the first quarter of 2024 with revenue reaching VND 283.7 billion and pre-tax profit of VND 138.1 billion, showing strong growth compared to the same period last year. Most business segments achieved positive growth, of which investment activities brought in VND 119.5 billion in revenue, an increase of 6 times over the same period last year. The brokerage and securities services business segment also had good growth, contributing VND 53.5 billion (+56% yoy) and VND 91.8 billion (+19% yoy) to total revenue in the first quarter of 2024.

- **SMB:** Despite the impact of Decree 100, Saigon-Trung Trung Beer Joint Stock Company (HOSE: SMB) still recorded a pre-tax profit of nearly VND 30 billion in the first quarter of 2024, an increase of 49% over the same period last year and reaching nearly 1/3 of the annual profit target. Ending the first quarter of 2024, SMB's net revenue reached over VND 327 billion, up 29% over the same period last year, due to an increase in sales volume of over 7 million liters. After deducting cost of goods sold and expenses, pre-tax profit increased by 49% to nearly VND 30 billion, but was still the lowest profit in the past 4 quarters since the second quarter of 2023.

- **CTD:** Coteccons Construction Joint Stock Company (HoSE: CTD) and Kusto Group have signed a strategic partnership agreement to establish and implement investment activities in the Vietnamese market. Under the agreement, Kusto Group has committed to invest USD 200 million through co-investment with Coteccons in the period from 2024 to 2028. This partnership will allow Coteccons to enhance the efficiency of its core business operations by leveraging the support of strategic investments to increase the creation of comprehensive solutions for Coteccons' traditional customers, create an advantage to ensure a long-term customer portfolio, thereby contributing to revenue growth and profit margin improvement in the context of the construction industry is still focused on using low prices as the main basis for competition.

Technical view

Trend: Downtrend

- VNINDEX closed at 1,193.01 (-22.67 points, -1.86%) with liquidity down 60% compared to the previous session. The market had 137 green stocks and 348 red stocks. The stock groups contributing to the market's decline were BID, CTG, and GVR. On the other hand, the stock groups contributing to the market's increase were LPB, MSN, and GMD. Foreigners net sold heavily at VND 987 billion.
- Technical view: The market reversed sharply to the downside in the afternoon session, with strong selling pressure continuing the downward momentum. Low liquidity indicates a lack of buying interest at high prices, while pessimistic sentiment continues to dominate investors. The VN-Index closed at 1,193 points, losing the important 1,200-point mark. MACD has crossed over below the zeroline, indicating that the market is still in a high-risk environment and has not yet confirmed a bottoming point. The MA200 at 1175 is the nearest support level for the coming sessions, and 1150 is the further support level.
- Strategy: Investors are taking advantage of the rebound to adjust their portfolios by selling stocks that have violated technical rules. They are adhering to disciplined investment practices and prioritizing capital preservation.



Scenarios:

- Positive (30%): The market will rebound and move towards the 1,300 area.
- Less positive (70%): The market corrected to the 1,180 – 1,200 area.

Recommended stocks

19/04/2024 9:00 AM

Unit: VND thousand

Today's watchlist

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PVT	Sell	25.8	27.7	24.9	7.4%	-3.5%	24.7	4	-4.3%	15/04/2024	Cutloss

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Economic calendar

April 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	1 ISM Manufacturing PMI MAR	2 JOLTs Job Openings FEB	3 ISM Services PMI MAR Fed Chair Powell Speech	4	5 Non-farm payroll, unemployment rate	6
7	8	9 JP Consumer Confidence MAR	10 Inflation and core inflation MoM YoY (US)	11 FOMC Minutes PPI MoM	12	13
14	15 Wholesale inventories in US	16 GDP Growth China IIP YoY China	17 VN Futures contract maturity	18 Hung Vuong Holiday	19	20
21	22	23	24 Durable goods order MoM March US	25 GPD Growth US Adv Q1	26 PCE MoM Personal Spending MoM US	27
28	29	30	1	2	3	4

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Q&A

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