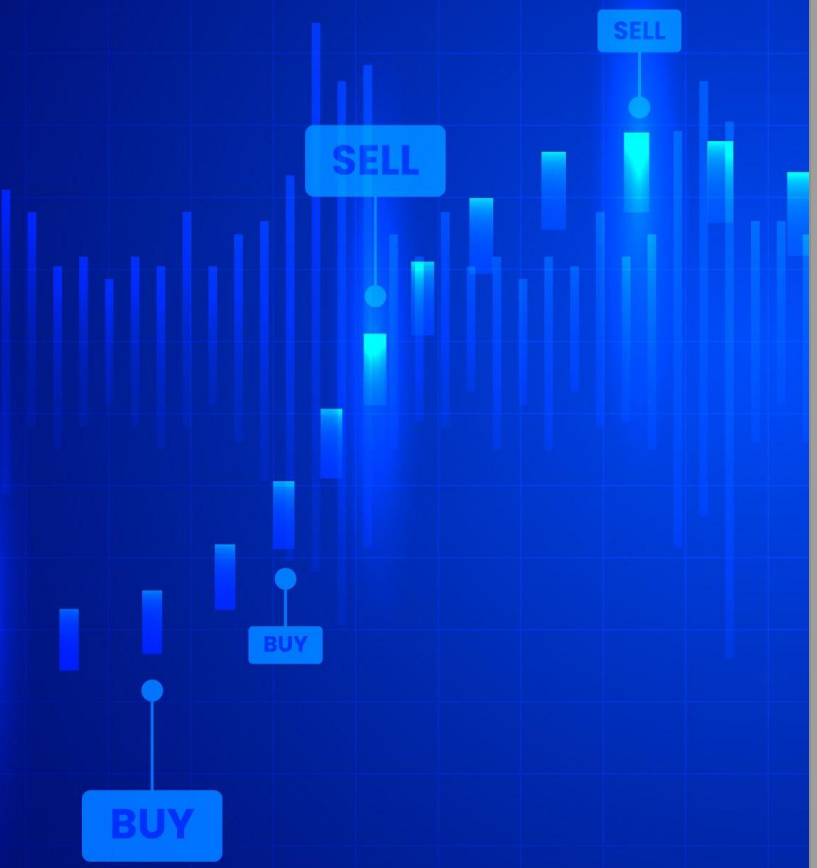


MORNING CALL

12/04/2024

"Ambiguous trend"

- ❑ World stocks: Mixed movements
- ❑ Vietnamese stocks: Ambiguous trend
- ❑ Macro news:
- ❑ Business news: #HPG, #FRT, #VTP, #ANV, #POM, #VBB
- ❑ Technical perspective and updated recommendations #SSI
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Shinhan Securities

Global Market Review 08/04 – 12/04/2024

Major stocks market

- In regular trading on Thursday, the S&P 500 and Nasdaq Composite rallied 0.74% and 1.68%, respectively as investors prepared for the unofficial start of the first quarter earnings season, with major banks set to release their latest quarterly results today. The release of the Producer Price Index data today provided some relief as prices increased slightly less than expected
- European stocks fell on Thursday afternoon, with the STOXX 50 declining by 0.7% to a four-week low of 4,965 points and the broader STOXX 600 losing 0.4% to 504. The FTSE 100 fell about 0.5% to close at 7,924 on Thursday, mirroring its regional peers, as traders digested the outcome of the ECB's policy meeting and a range of economic data including US PPI data. The CAC 40 lost 0.27% to close at 8,023
- The Nikkei 225 Index rose 0.2% to above 39,500 while the broader Topix Index gained 0.6% to 2,763 on Friday, recouping losses from the previous session and taking cues from a strong lead on Wall Street overnight as technology stocks rebounded from Wednesday's inflation-fueled selloff.
- WTI crude oil futures fell to $85 per barrel on Thursday, extending its drop from the five-month high of $86.9 touched on April 5th, as the impact of further restrictive policy by the Federal Reserve outweighed supply concerns stemming from geopolitical unrest

Market	Close	%1D	%1M	%1Y
VN-Index	1,258	-0.03%	1.06%	17.65%
S&P 500 Index	5,199	0.74%	0.46%	27.06%
Dow Jones Index	38,459	-0.01%	-1.40%	14.30%
GP 100	7,924	-0.47%	2.27%	1.26%
Nikkei 225	39,516	0.19%	1.85%	40.71%
SHCOMP Index	3,034	0.23%	-0.71%	-8.80%
STOXX 600	505	-0.40%	-0.39%	9.12%
KOSPI Index	2,701	-0.21%	0.73%	5.91%
Hang Seng	17,095	-0.26%	0.01%	-15.83%

Commodity	Close	%1D	%1M	%1Y
Brent	90	0.69%	10.30%	3.47%
WTI	86	0.81%	10.51%	2.94%
Gasoline	279	0.67%	7.98%	-2.78%
Natural gas	2	-0.51%	2.39%	-16.15%
Coal	129	0.59%	-3.20%	-33.69%
Gold	2,388	0.65%	10.64%	18.52%
China HRC	3,758	-0.34%	-3.42%	-10.99%
Steel rebar	3,370	0.60%	-6.83%	-13.46%
BDI index	1,690	6.49%	-27.00%	15.52%

Currency	Close	%1D	%1M	%1Y
Dollar Index	105	0.00%	2.25%	3.72%
USD/VND	24,991	0.00%	-1.39%	-6.17%
EUR/USD	1	0.02%	-1.82%	-2.40%
USD/JPY	153	0.14%	-3.51%	-13.02%
USD/CNY	7	0.01%	-0.74%	-5.02%
USD/GPB	1	-0.04%	1.87%	-0.59%
USD/KRW	1,368	-0.31%	-4.21%	-3.13%
USD/AUD	2	-0.08%	0.96%	2.26%
USD/CAD	1	0.04%	-1.40%	-1.76%

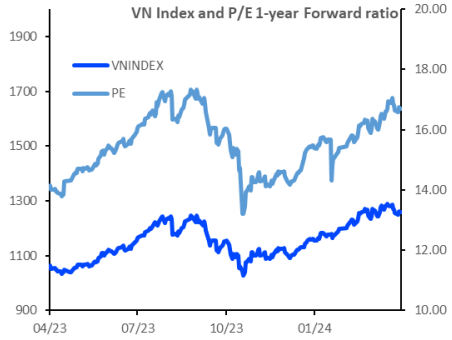
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 11/04/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,258.20	16.68	-0.36	-0.03	588	15,007
HNX INDEX	239.07	23.89	0.28	0.12	78	1,657





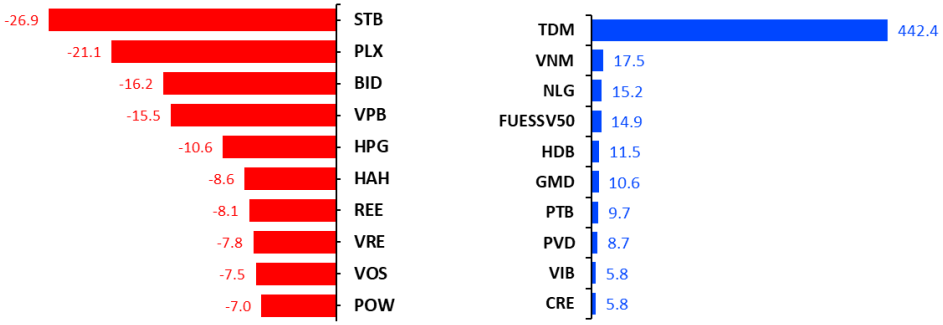
Money flow and sector rotation (VND bn)

Ngành	%1D	4/11/2024	4/10/2024	TB 20 phiên
Ô tô và phụ tùng	144.10	458	188	356
Tài nguyên Cơ bản	89.05	1,190	629	1,419
Dịch vụ tài chính	31.28	1,917	1,460	3,599
Du lịch và Giải trí	22.73	137	112	106
Hóa chất	16.56	589	505	995
Xây dựng và Vật liệu	8.02	746	690	1,378
Truyền thông	1.11	5	5	18
Điện, nước & xăng dầu khí đốt	0.22	171	170	247
Hàng & Dịch vụ Công nghiệp	-2.2	868	888	1,454
Bất động sản	-6.3	3,769	4,022	5,253
Thực phẩm và đồ uống	-9.1	1,115	1,226	1,667
Bán lẻ	-13.5	589	681	913
Ngân hàng	-17.1	2,796	3,372	4,222
Y tế	-17.2	22	26	28
Công nghệ Thông tin	-18.7	211	259	357
Dầu khí	-41.0	211	358	289
Bảo hiểm	-51.1	12	24	31
Hàng cá nhân & Gia dụng	-57.5	174	411	294

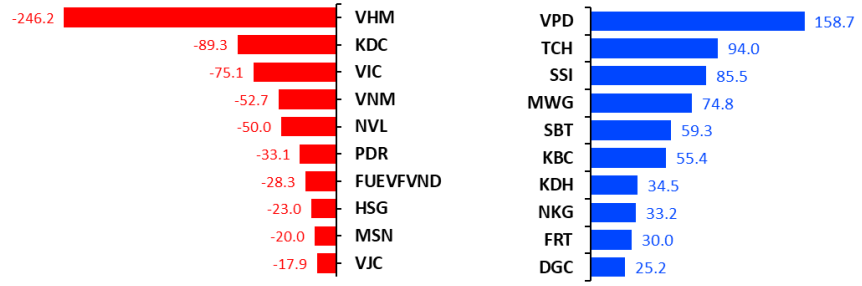
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 11/04/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	14	(346)	313	33
Basic Resources	(3)	35	(15)	(20)
Media	-	0	(0)	(0)
Industrial Goods & Services	(11)	7	16	(23)
Health care	(1)	(0)	1	(1)
Chemicals	(2)	25	(12)	(13)
Financial Services	7	43	(58)	15
Travel & Leisure	0	(11)	2	9
Banks	(39)	13	(36)	22
Construction & Materials	1	10	(0)	(9)
Food and Beverage	22	(106)	84	21
Retail	2	120	(130)	10
Utilities	438	161	(595)	434
Personal & Household Goods	6	4	(11)	7
Technology	2	(3)	(2)	6
Automobiles & Parts	(3)	108	(109)	1
Insurance	0	1	(1)	(0)
Oil & Gas	(12)	(9)	20	(11)
Total	**421**	**51**	**(534)**	**483**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- The market exchange rate is skyrocketing, while the interbank rate increases by 0.21%. The exchange rates at commercial banks simultaneously increase sharply by 40 - 61 VND. This is an unsurprising development in the context of the record-breaking USD index. The Fed's new moves have strengthened the USD on the global market and put upward pressure on the VND/USD exchange rate. On the night of April 10 (Vietnam time), the Fed released the minutes of its March meeting. In this document, the Fed reiterated that the US economic outlook is stronger than predicted at the end of 2023. This upward adjustment is mainly due to the strong labor market, which is being boosted by new immigrants. In addition, the impact of monetary tightening has a lag and will take more time to be fully realized.

- The pharmaceutical industry is benefiting from the aging population of Vietnam?Not exempt from the general development trend of the region, the Vietnamese pharmaceutical industry is benefiting in the long term from the aging population and the increasing spending of people on pharmaceuticals. According to the General Statistics Office, the number of people over 60 years old is about 13 million, equivalent to 13.17% of the total population of Vietnam in 2022. This number is forecast to increase to 29.22 million, accounting for 25.35% of the total population of Vietnam by 2050.

- ADB chief economist: Exchange rate tensions are high but not enough to sell foreign currency to intervene. According to experts, the USD exchange rate in the world is still unpredictable and needs to be closely monitored. The current exchange rate fluctuations are still within the control of the State Bank of Vietnam, not enough to worry about using foreign exchange reserves to intervene. The increasing trend of exchange rates is forecasted to continue today due to pressure from the external market. However, experts said that the dong liquidity on the interbank market is being tightened after many consecutive bond issuance sessions from the State Bank of Vietnam is taking effect in controlling the exchange rate.



Business news

- **HPG:** In the first quarter of 2024, Hoa Phat Group achieved VND 31,000 billion in revenue and more than VND 2,800 billion in profit. According to the schedule, the company will produce HRC at Dung Quat 2 by the end of 2024. The company still needs a period of trial operation. When operating at full capacity, it can produce 2.7 million tons of HRC. In 2025, Hoa Phat can produce more than 2 million tons of HRC at Dung Quat 2, and together with Dung Quat 1, it can reach more than 5 million tons. In particular, Mr. Tran Dinh Long revealed that Hoa Phat is researching and developing silicon steel, which is used for electric motors, and researching and manufacturing from the root. This is a product that no company in Vietnam has been able to do yet. In addition, Phase 2 of Dung Quat 2 will produce railway tracks - not the usual type of railway track - but tracks for high-speed trains. Hoa Phat has taken the first steps and is ready to bid for the North-South high-speed railway project.
- **FRT:** Opening a vaccine chain is also "lightning fast" like opening a pharmacy: FPT Long Châu has surpassed the milestone of 50 vaccination centers in less than 1 year. The vaccine coverage rate in Vietnam is about 4% of the population, while in many other countries in the region it is 15-30%, so the potential for this segment is still great. It is known that FPT Long Châu only entered the vaccination field with the first two centers in July 2023. Thus, in less than 1 year, this vaccination chain has surpassed the milestone of 50 centers. This is a "formidable" speed, compared to the "seniors" in the vaccination field.For example, compared to the "senior" VNVC established in 2017, to date, after more than 6 years, VNVC has only 200 vaccination centers (recorded from VNVC's website).
- **VTP**: Viettel Post continues to narrow down its SIM card sales segment, so the company's revenue and after-tax profit plans for this year are both lower than in 2023. In 2024, Viettel Post's leadership proposed a consolidated revenue plan of VND 13,189 billion, down 33% compared to 2023. The after-tax profit plan is VND 370 billion, down slightly by 2.6% compared to 2023.



Business news

- **ANV:** ANV sets a target of after-tax profit in 2024 to be 8 times higher than the previous year, reaching 306 billion VND. Specifically, ANV expects to bring in 5,000 billion VND in revenue, an increase of 13% compared to the realization in 2023. Pre-tax and after-tax profits are expected to reach 360 billion VND and 306 billion VND respectively, nearly 6 times and 8 times higher than the previous year. The expected dividend ratio is from 5% to 10%. The sudden profit growth is compared to the low base of 2023.

- **POM:** POM shares officially delisted from HoSE.According to the Ho Chi Minh Stock Exchange (HoSE), nearly 280 million POM shares will be delisted from May 10, 2024 due to the company's late submission of financial reports for 3 consecutive years. This is a case of forced delisting according to Point i, Article 120 of Decree 155/2020/ND-CP dated December 31, 2020. In terms of business results, Pomina has been in a loss for 2 consecutive years, with a total after-tax loss of up to 2,000 billion VND.

- **VBB:** Vietbank "strives" for profit of over a trillion dong, 25% dividend payout, listing on HOSE.Vietbank has set out two business plans for 2024: a baseline target and a target to strive for. With the baseline plan, the bank sets a pre-tax profit target of VND950 billion, an increase of 17% compared to the 2023 result. In the target to strive for, Vietbank sets a pre-tax profit target of VND1,050 billion, an increase of 29%. Vietbank said it will switch its model from credit-dependent to multi-service business. The bank targets to achieve pre-tax profit of VND1,600 billion by 2025. Total assets will increase to VND170,000 billion. Market 1 capital mobilization will be VND135,000 billion and outstanding loans will be VND110,000 billion. Charter capital is expected to increase to VND10,000 billion. ROE is trying to be raised to over 11%.

Technical view

Trend: The appearance of risk

- VNINDEX closed at 1,258.20 (-0.36 points, -0.03%) with liquidity sideways compared to the previous session. The market had 150 green stocks and 308 red stocks. The group of stocks contributing to the market's decline included VCB, TCB, and LPB. On the other hand, the group of stocks contributing to the market's increase were BID, HPG, and FPT. Foreigners net bought lightly at around 43 billion VND.
- Technical view: After the US CPI data was "hotter" than expected, the market opened down 8 points at 1,249. However, the selling pressure was not strong afterwards, causing the market to recover and close at the reference level. The market continued to have a session with low liquidity and tested around the 1250 support level. Currently, VNINDEX is still moving stably in the balance zone. In a positive scenario, VN-Index needs to continue accumulating with low liquidity and wait for a reversal signal with strong buying force and better spreading between industry groups.
- Strategy: Investors should observe and wait for a clear recovery of the group of stocks with a good accumulation base. Stocks that have violated cutloss should be prioritized for sale during market rallies.



Scenarios:

- Positive (40%): The market will rebound and move towards the 1,300 area.
- Less positive (60%): The market corrected to the 1,240 – 1,250 area.

Recommended stocks

12/04/2024 9:00 AM

Unit: VND thousand

Today's watchlist

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note
SSI	Buy	37.1	40.3	36.0	8.6%	-3.0%	37.2	Bounce off the MA 50	

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PC1	Sell	28.5	30.9	27.3	8.4%	-4.2%	27.9	8	-2.1%	02/04/2024	Reallocate the portfolio
VCS	Hold	67.0	74.0	64.6	10.4%	-3.6%	67.0	2	0.0%	10/04/2024	
PVD	Sell	33.1	36.0	32.3	8.8%	-2.4%	32.0	2	-3.5%	10/04/2024	Ready to sell
MBB	Hold	24.0	25.7	23.5	7.1%	-2.1%	23.8	2	-1.0%	10/04/2024	

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Economic calendar

April 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	1 ISM Manufacturing PMI MAR	2 JOLTs Job Openings FEB	3 ISM Services PMI MAR Fed Chair Powell Speech	4	5 Non-farm payroll, unemployment rate	6
7	8	9 JP Consumer Confidence MAR	10 Inflation and core inflation MoM YoY (US)	11 FOMC Minutes PPI MoM	12	13
14	15 Wholesale inventories in US	16 GDP Growth China IIP YoY China	17	18 VN Futures contract maturity	19	20
21	22	23	24 Durable goods order MoM March US	25 GPD Growth US Adv Q1	26 PCE MoM Personal Spending MoM US	27
28	29	30	1	2	3	4

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Q&A

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