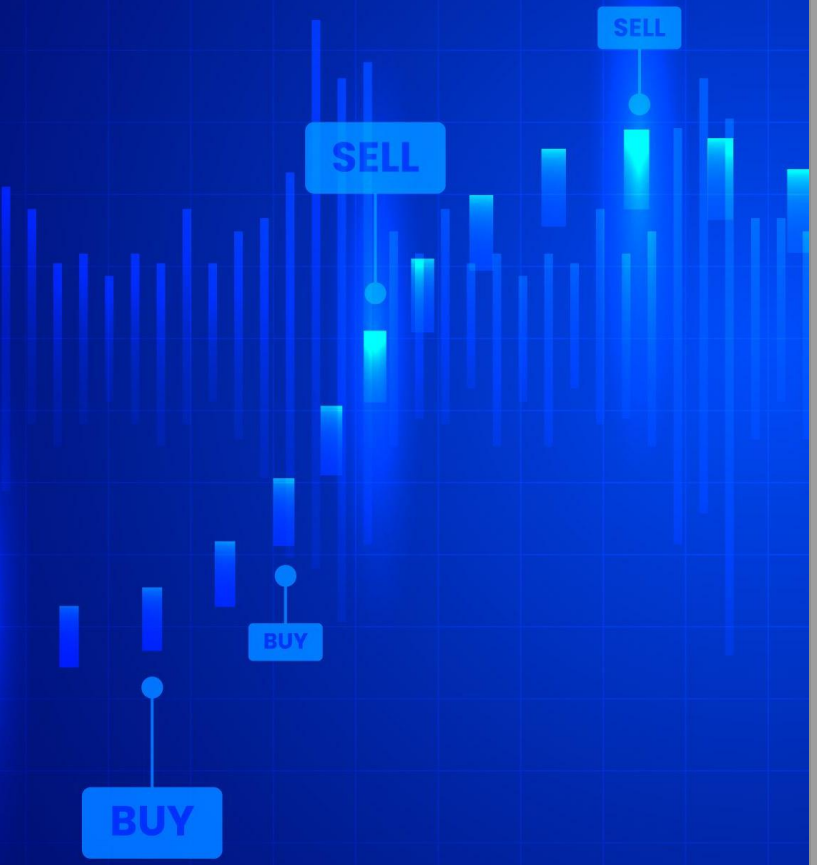
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MORNING CALL

11/04/2024

"Running out of steam"

- ❑ World stocks: CPI higher than expected
- ❑ Vietnamese stocks: Running out of steam
- ❑ Macro news:
- ❑ Business news: #DGC, #FPT, #CTR, #EIB, #HAH, #MIG
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

Thao Nguyen ☎ (84-28) 6299 8004 ✉ thao.np@shinhan.com

Nam Hoang ☎ (84-28) 6299 7603 ✉ nam.h@shinhan.com

Following SSV's Zalo,
Catching the latest report



Please click or scan

Shinhan Securities

Global Market Review 08/04 – 12/04/2024

Major stocks market

- In regular trading on Wednesday, the Dow fell 1%, the S&P 500 dropped 0.95% and the Nasdaq Composite lost 0.84%. Those losses came as a hot March inflation reading raised concerns that the Federal Reserve may implement fewer rate cuts than expected, with markets now seeing only two rate reductions instead of three this year. Annual inflation rate in the US accelerated for a second straight month to 3.5% in March 2024, the highest since September, compared to 3.2% in February and forecasts of 3.4%.
- European equities closed a volatile session in mixed fashion on Wednesday, but major indices broadly recovered from the nosedive that took place after the release of a hotter-than-expected CPI in the United States. The Stoxx 50 index closed 0.2% higher at 5,000, while the pan-European Stoxx 600 closed slightly above the flatline at 506. The CAC 40 closed lower at 8,045.
- The Nikkei 225 Index fell 0.8% to below 39,300 while the broader Topix Index lost 0.5% to 2,730 on Thursday, extending losses in the previous session and tracking a selloff on Wall Street overnight as stronger-than-expected US consumer inflation data dampened hopes for early rate cuts from the Federal Reserve
- WTI crude futures climbed to settle at $86.21 per barrel on Wednesday, reversing earlier losses and snapping two days of falls, as oli market reacted to news from Gaza.

Chỉ số chứng khoán	Giá đóng cửa	%1D	%1M	%1Y
VN-Index	1,259	-0.34%	1.87%	17.68%
S&P 500 Index	5,161	-0.95%	0.83%	25.60%
Dow Jones Index	38,462	-1.09%	-0.79%	14.18%
GP 100	7,961	0.33%	3.81%	2.25%
Nikkei 225	39,323	-0.65%	1.29%	40.82%
SHCOMP Index	3,027	-0.70%	-1.34%	-8.64%
STOXX 600	507	0.15%	1.02%	9.70%
KOSPI Index	2,689	-0.59%	0.33%	7.05%
Hang Seng	17,139	1.85%	3.33%	-16.33%

Hàng hóa	Giá đóng cửa	%1D	%1M	%1Y
Brent	91	0.18%	10.25%	5.88%
WTI	86	0.17%	10.82%	5.92%
Gasoline	279	0.25%	8.06%	-2.68%
Natural gas	2	-1.22%	5.86%	-14.82%
Coal	128	0.20%	-4.76%	-33.94%
Gold	2,341	0.30%	7.25%	16.84%
China HRC	3,771	0.56%	-4.12%	-11.58%
Steel rebar	3,350	0.00%	-9.07%	-14.10%
BDI index	1,587	1.08%	-33.24%	5.31%

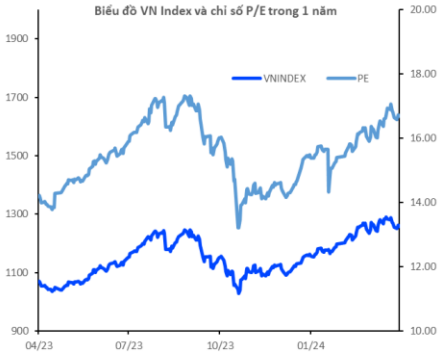
Tiền tệ	Giá đóng cửa	%1D	%1M	%1Y
Dollar Index	105	-0.07%	2.24%	2.90%
USD/VND	24,947	0.00%	-1.20%	-6.00%
EUR/USD	1	0.01%	-1.67%	-1.54%
USD/JPY	153	0.20%	-3.87%	-12.55%
USD/CNY	7	0.00%	-0.74%	-4.82%
USD/GPB	1	0.00%	2.18%	-0.93%
USD/KRW	1,364	-0.64%	-3.92%	-3.05%
USD/AUD	2	0.00%	1.55%	2.17%
USD/CAD	1	-0.04%	-1.49%	-1.61%

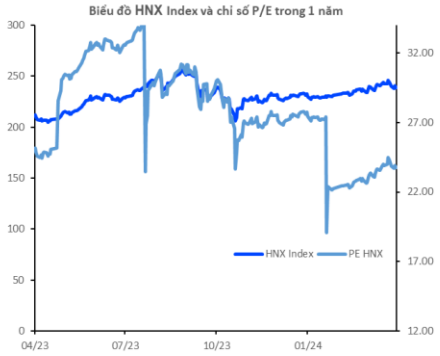
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 10/04/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,258.56	16.68	-4.26	-0.34	583	15,064
HNX INDEX	238.79	23.76	-1.58	-0.66	66	1,209





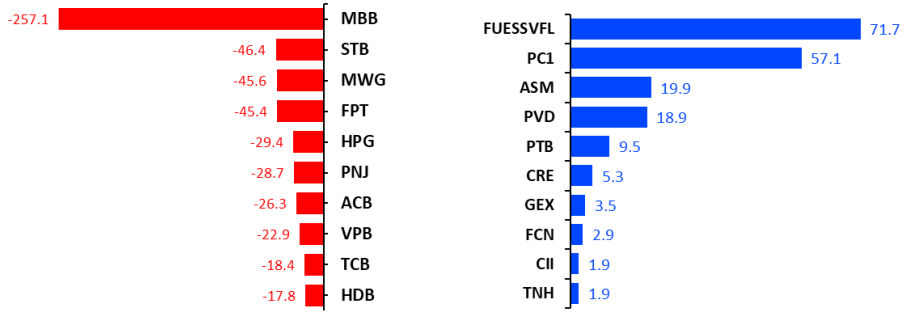
Money flow and sector rotation (VND bn)

Sector	%1D	4/10/2024	4/9/2024	20-session Average
Oil & Gas	122.65	358	161	310
Personal & Household Goods	85.55	411	221	305
Health Care	34.80	26	20	28
Banks	25.04	3,372	2,697	4,239
Insurance	22.41	24	20	33
Technology	21.05	259	214	371
Travel & Leisure	11.33	112	101	103
Real Estate	11.13	4,022	3,619	5,330
Basic Resources	3.62	629	607	1,440
Food and Beverage	2.12	1,204	1,179	1,693
Utilities	-0.7	170	172	265
Construction & Materials	-4.4	668	699	1,397
Chemicals	-7.2	505	545	1,035
Industrial Goods & Services	-8.4	888	969	1,526
Media	-36.3	5	8	20
Financial Services	-36.9	1,460	2,316	3,774
Automobiles & Parts	-44.9	188	341	344
Retail	-50.7	681	1,382	941

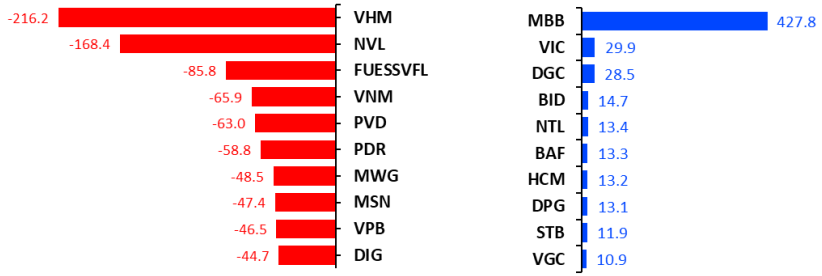
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 10/04/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(29)	(489)	506	(17)
Basic Resources	(20)	(35)	69	(35)
Media	-	(0)	0	(0)
Industrial Goods & Services	(16)	(16)	30	(14)
Health care	(1)	0	1	(1)
Chemicals	(8)	(29)	21	8
Financial Services	38	(137)	44	93
Travel & Leisure	(8)	3	(17)	13
Banks	(465)	331	532	(864)
Construction & Materials	58	9	(47)	38
Food and Beverage	(8)	(124)	118	6
Retail	(53)	(46)	66	(20)
Utilities	(3)	0	49	(49)
Personal & Household Goods	(29)	10	(20)	10
Technology	(46)	(1)	48	(46)
Automobiles & Parts	(1)	(23)	26	(3)
Insurance	(0)	4	(4)	(0)
Oil & Gas	20	(64)	52	13
Total	**(571)**	**(607)**	**1,474**	**(867)**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Hai Phong proposes to establish a second economic zone: Development impetus for the Northern Gulf economic region.Hai Phong is currently studying the establishment of a second economic zone in the South of Hai Phong and is expected to submit it to the Government this year. This economic zone has an area of over 20,000 hectares. Notably, this economic zone has a coastal expressway under construction connecting Ha Tinh, Nghe An, Thanh Hoa, Ninh Binh, Nam Dinh, Thai Binh, Hai Phong to Quang Ninh. This is the new coastal expressway in Vietnam.

- Request to supplement the dossier proposing an investigation into the dumping of imported hot rolled steel.The Trade Remedies Authority (Ministry of Industry and Trade) requests that businesses continue to complete and supplement the dossier to clarify the contents and information related to the allegations of dumping of hot rolled steel products originating from China and India.

- Government Bond Auction on HNX Increased by 15.55% in March Compared to the Previous Month. As of the end of March 2024, the State Treasury has mobilized VND 80,229 billion, reaching 20.06% of the issuance plan for 2024. The winning interest rates of Government Bonds issued by the State Treasury at the last sessions in March for the terms of 5 years, 7 years, 10 years and 15 years were 1.47%, 2.02%, 2.42% and 2.62%, respectively.

- The construction site of Long Thanh Airport is still a mess. According to the Airports Corporation of Vietnam (ACV), the project site has basically met the progress requirements so far. However, there are still some obstacles in the land clearance work, which are affecting the construction progress of the project components. These obstacles have led to the inability to implement the soil surcharge item, so there is a risk of affecting the construction progress of the soft ground treatment item of the roadbed (because the construction time of the surcharge item must wait for about 438 days for subsidence).

Breaking News



Business news

- **DGC:** Dragon Capital Group Becomes a Major Shareholder of Duc Giang Chemicals.On April 5, Dragon Capital Group purchased an additional 150,000 DGC shares, increasing its ownership from 4.99% to 5.03% of the charter capital and officially becoming a major shareholder of the company. For 2024, Duc Giang Chemicals plans total revenue of VND 10,202 billion, an increase of 4.7% compared to the same period, after-tax profit is expected to be VND 3,100 billion, a decrease of 4.4% compared to the implementation in 2023, and expected dividend of 30%.
- **FPT:** FPT sets ambitious revenue and profit targets for 2024. After reaching the $1 billion milestone from the overseas market, the target figures of $5 billion and $10 billion are within reach. In 2024, FPT plans to achieve revenue of VND 61,850 billion (~$2.5 billion) and pre-tax profit of VND 10,875 billion, both up about 18% compared to the results of 2023. In the revenue structure, the Technology segment is expected to contribute the most revenue with VND 31,449 billion, an increase of more than 21% and accounting for nearly 51% of total revenue. The two segments of Telecommunications and Education & Other Investments aim for revenue growth of 11% to VND 17,600 billion and 14% to VND 6,100 billion, respectively. In 2024, FPT plans to continue to pay cash dividends at a rate of 20%.
- **CTR**: Viettel Construction plans to submit to shareholders a business plan with consolidated revenue of VND 12,653 billion (up 11% compared to 2023), pre-tax profit of VND 671.4 billion (up 4.1% compared to 2023).).Assessing 2024 to continue to be a difficult year for the market, but Viettel Construction believes that with policies to attract foreign investment, remove difficulties for the real estate sector, the Ministry of Transport agrees Viettel to deploy and implement submarine cable routes along the North-South Expressway, increasing the basic salary along with expectations for the retail market to recover, ... will bring favorable opportunities for Viettel Construction to continue to break through in 2024. Regarding the profit distribution plan for 2024, Viettel Construction plans to pay a dividend of 10-20%. In 2023, the Corporation plans to submit to shareholders for approval a cash dividend payment of 27.2%.

Breaking News



Business news

- **EIB:** Eximbank sets a pre-tax profit target of VND5.18 trillion for 2024, an increase of 90% compared to the result of 2023. By the end of 2024, total assets are expected to reach VND223,500 billion, an increase of 11% compared to the beginning of the year. Capital mobilization and outstanding loans are expected to reach VND175,000 billion and VND161,000 billion, respectively, an increase of 10.5% and 14.6%. The bad debt ratio is controlled at 1.8%.

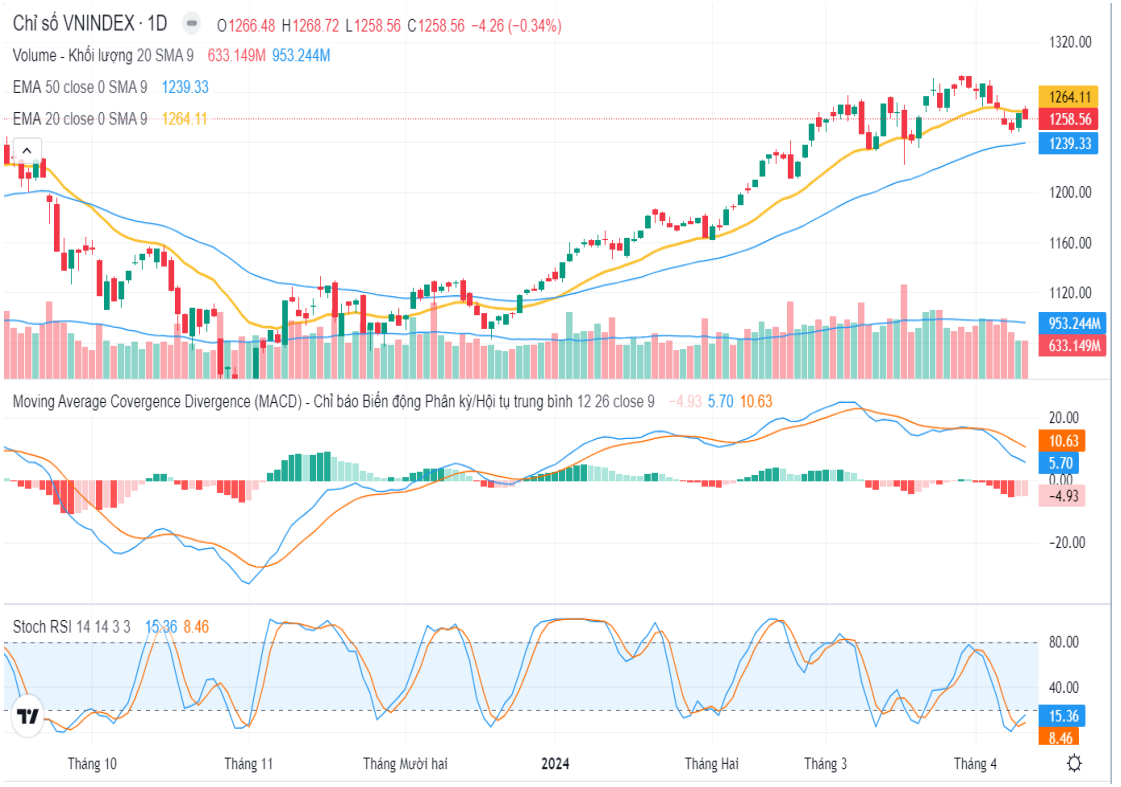
- **HAH:** The company sets its total revenue target for this year at VND 3,502 billion, an increase of 34% compared to 2023. However, the parent company's after-tax profit for shareholders decreased by 11% to VND 340 billion. The company plans to pay a dividend of 10% in cash and 10% in stock. This year, the company plans to receive 2 more newly built 1,800 TEU vessels (Bangkok Mark IV). In addition, Hai An will also continue to implement the port and Depot investment project in Cai Mep area with an estimated value of VND 300 billion.

- **MIG:** In 2024, MIG expects insurance revenue and pre-tax profit to increase by 33% and 25%, respectively, compared to 2023. The minimum dividend ratio is 10% and investment activities will be in a safe and effective manner. Sharing business results, MIG said that Q1/2024 business was positive with original insurance revenue reaching VND 1,302 billion, up 7% compared to the same period last year. Pre-tax profit was over VND 96 billion, up over 12%. In 2024, the Military Insurance Corporation will continue to implement the charter capital increase plan approved by the 2023 Annual General Meeting of Shareholders. Specifically, MIG plans to issue nearly 28.8 million shares with an issue price equal to the par value of VND 10,000/share. Of which, the Company will issue nearly 26 million shares to existing shareholders (the exercise ratio is 15%) and nearly 2.9 million shares under the Employee Stock Ownership Plan (ESOP).

Technical view

Trend: The appearance of risk

- VNINDEX closed at 1,258.56 (-4.26 points, -0.34%) with a sharp decrease in liquidity compared to the previous session. The market had 177 green stocks and 275 red stocks. The group of stocks contributing to the market's decline included BID CTG GVR. On the other hand, the group of stocks contributing to the market's increase included VHM VIC and HVN. The oil and gas group and the basic materials group put downward pressure on the session today. Excluding the MBB agreement, today, foreigners net sold about 1,000 billion VND.
- Technical view: The market is quite volatile at the moment. Selling pressure at the end of the session pushed the index down again and closed in the red at 1,258 points. Liquidity continued to fall below the 20-session average, indicating caution on the buy side. Overall, the VN-Index is still in the process of re-establishing an equilibrium zone with the nearest support at 1250. In a positive scenario, the VN-Index needs to accumulate cash flow to improve the trend. In a negative scenario, if this support level is broken, there is a high probability that the VN-Index will form a downtrend and trading will become more risky.
- Strategy: Investors should reduce their weight or sell stocks that have violated technical indicators. It is important to maintain a state of observation and not rush to open positions.



Scenarios:

- Positive (40%): The market will rebound and move towards the 1,300 area.
- Less positive (60%): The market corrected to the 1,240 – 1,250 area.

Recommended stocks

11/04/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PC1	Hold	28.5	30.9	27.3	8.4%	-4.2%	28.0	7	-1.8%	02/04/2024	
VCS	Hold	67.0	74.0	64.6	10.4%	-3.6%	67.1	1	0.1%	10/04/2024	
PVD	Sell	33.1	36.0	32.3	8.8%	-2.4%	31.8	1	-3.9%	10/04/2024	Ready to sell
MBB	Hold	24.0	25.7	23.5	7.1%	-2.1%	23.8	1	-0.8%	10/04/2024	

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Economic calendar

April 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	1 ISM Manufacturing PMI MAR	2 JOLTs Job Openings FEB	3 ISM Services PMI MAR Fed Chair Powell Speech	4	5 Non-farm payroll, unemployment rate	6
7	8	9 JP Consumer Confidence MAR	10 Inflation and core inflation MoM YoY (US)	11 FOMC Minutes PPI MoM	12	13
14	15 Wholesale inventories in US	16 GDP Growth China IIP YoY China	17	18 VN Futures contract maturity	19	20
21	22	23	24 Durable goods order MoM March US	25 GPD Growth US Adv Q1	26 PCE MoM Personal Spending MoM US	27
28	29	30	1	2	3	4

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Q&A

Shinhan Investment Network

SEOUL

Shinhan Securities Co., Ltd
Shinhan Investment Tower
70, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

NEW YORK

Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

HONG KONG

Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

INDONESIA

PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

SHANGHAI

Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

HCM

Shinhan Securities Vietnam Co., Ltd.
22nd Floor, Centec Tower, 72-74 Nguyen Thi Minh Khai Street,
District 3, HCM City, Vietnam
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

HA NOI

Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To,
Ly Thai To Ward, Hoan Kiem District,
Hanoi, Vietnam.
Tel : (84-8) 6299-8000



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