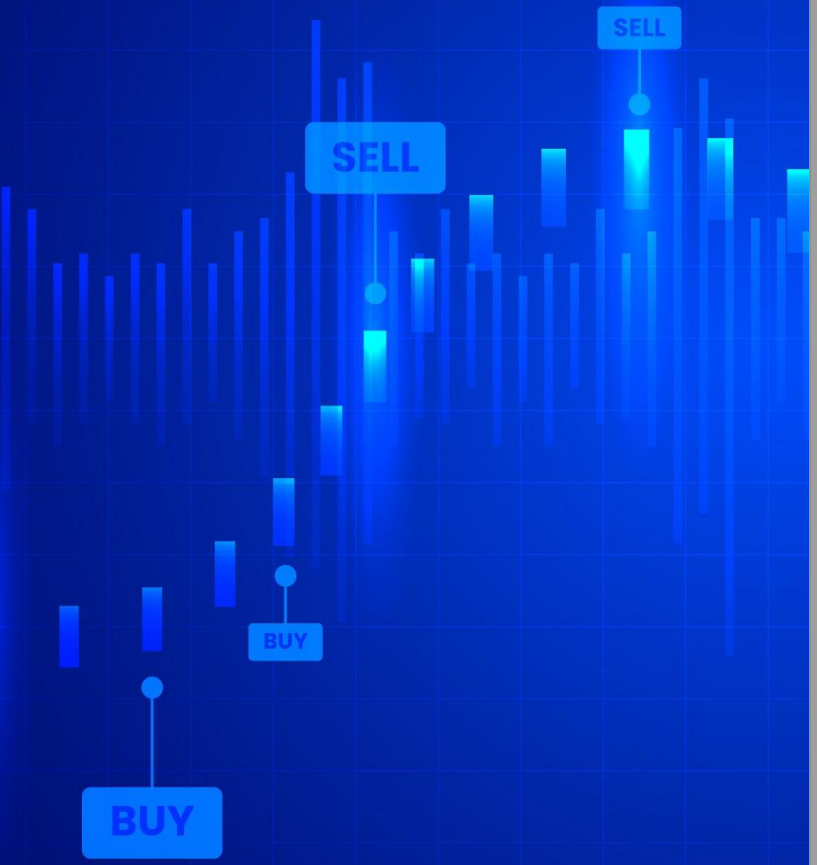
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MORNING CALL

08/04/2024

"Prioritizing risk management"

- ❑ World stocks: Worries about the Fed delaying rate cuts
- ❑ Vietnamese stocks: Prioritizing risk management
- ❑ Macro news
- ❑ Business news: #VIC, #BVB, #TCM, #NVL, #VNM, #MSN
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



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Shinhan Securities

Global Market Review 08/04 – 12/04/2024

Major stocks market

- Last week, the Dow fell 2.3%, the S&P 500 lost nearly 1% and the Nasdaq Composite dipped 0.8%, with all three benchmarks pulling back from all-time highs. However, US stocks gained on Friday as stronger-than-expected jobs data provided more evidence that the economy remains robust, which bodes well for corporate earnings growth. Investors now look ahead to the March consumer and producer price index reports due later this week, and another hot inflation reading could prompt the Federal Reserve to hold off on rate cuts.
- The FTSE 100 dropped 0.7% to 7920 on Friday, reflecting a global market decline driven by escalating tensions in the Middle East. The STOXX 50 closed 1.2% lower and the STOXX 600 0.9% on Friday, as investors recalibrated their expectations regarding Fed rate cuts following the release of strong jobs data.
- The Nikkei 225 Index dropped 1.96% to close at 38,992 while the broader Topix Index fell 1.08% to 2,703 on Friday, with Japanese shares sliding to 3-week lows and tracking a sharp selloff on Wall Street overnight as Federal Reserve officials raised doubts on the path of potential rate cuts
- WTI crude futures held near $87 per barrel on Friday and were set to advance for the second straight week, as escalating geopolitical tensions in oil producing regions, OPEC+ efforts to curb supply and a strong energy demand outlook sparked a rally in oil prices.

Market	Close	%1D	%1M	%1Y
VN-Index	1,255	-1.04%	0.62%	17.33%
S&P 500 Index	5,204	1.11%	1.57%	26.78%
Dow Jones Index	38,904	0.80%	0.47%	16.18%
GP 100	7,911	-0.81%	3.28%	2.19%
Nikkei 225	39,418	1.09%	-0.68%	43.24%
SHCOMP Index	3,069	-0.18%	0.99%	-7.34%
STOXX 600	507	-0.84%	0.65%	10.37%
KOSPI Index	2,719	0.19%	1.45%	9.19%
Hang Seng	16,724	-0.01%	2.27%	-17.74%

Commodity	Close	%1D	%1M	%1Y
Brent	89	-2.15%	8.69%	4.80%
WTI	85	-2.17%	8.99%	5.35%
Gasoline	274	-1.92%	8.23%	-2.78%
Natural gas	2	-1.79%	-2.88%	-12.83%
Coal	129	0.70%	-6.07%	-34.80%
Gold	2,304	-1.10%	5.75%	15.70%
China HRC	3,742	-0.03%	-6.75%	-14.08%
Steel rebar	3,376	0.66%	-11.37%	-16.56%
BDI index	1,628	-2.46%	-30.58%	4.36%

Currency	Close	%1D	%1M	%1Y
Dollar Index	104	0.10%	1.64%	2.53%
USD/VND	24,963	0.00%	-1.25%	-6.06%
EUR/USD	1	-0.08%	-1.01%	-0.29%
USD/JPY	152	-0.10%	-3.10%	-11.97%
USD/CNY	7	-0.01%	-0.47%	-4.91%
USD/GPB	1	0.16%	1.90%	-1.86%
USD/KRW	1,354	-0.09%	-2.52%	-2.53%
USD/AUD	2	0.24%	0.93%	1.20%
USD/CAD	1	-0.16%	-0.95%	-0.76%

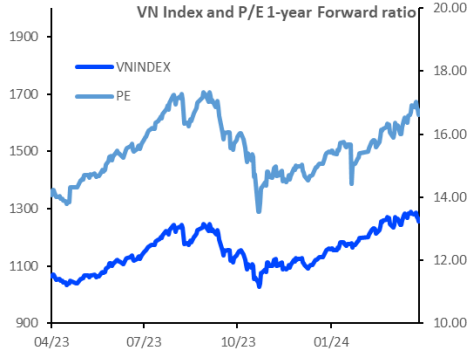
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 05/04/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,255.11	16.61	-13.14	-1.04	972	24,223
HNX INDEX	239.68	23.94	-2.76	-1.14	131	2,657





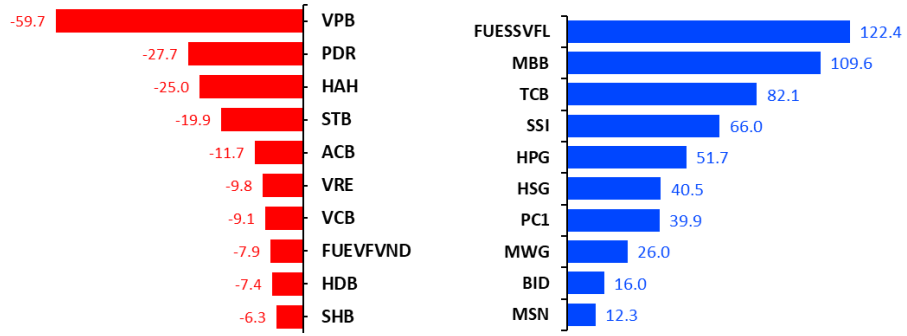
Money flow and sector rotation (VND bn)

Sector	%1D	4/5/2024	4/4/2024	20-session Average
Media	60.91	18	11	21
Oil & Gas	49.53	435	291	314
Insurance	31.11	27	21	35
Financial Services	30.87	4,066	3,107	4,043
Chemicals	27.80	1,089	852	1,134
Utilities	15.01	311	271	276
Real Estate	14.44	6,229	5,443	5,261
Construction & Materials	14.33	1,362	1,191	1,486
Basic Resources	10.81	1,476	1,332	1,565
Automobiles & Parts	8.05	494	457	336
Technology	0.98	398	394	410
Industrial Goods & Services	-0.3	1,545	1,550	1,564
Banks	-5.1	3,943	4,157	4,289
Food and Beverage	-13.2	1,687	1,943	1,809
Personal & Household Goods	-18.8	177	218	319
Retail	-29.3	697	986	977
Travel & Leisure	-30.2	112	161	101
Health Care	-41.8	13	23	28

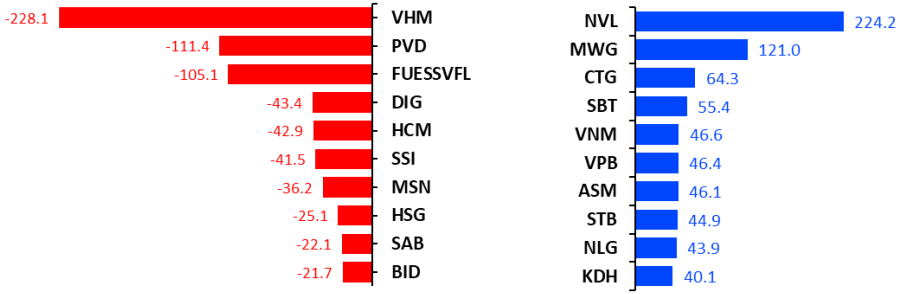
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 05/04/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(38)	83	(71)	(12)
Basic Resources	92	(39)	(102)	141
Media	-	0	(0)	(0)
Industrial Goods & Services	(25)	(33)	48	(15)
Health care	(0)	(1)	1	(0)
Chemicals	3	2	(7)	4
Financial Services	181	(226)	11	215
Travel & Leisure	(2)	(1)	(1)	2
Banks	94	159	(41)	(118)
Construction & Materials	45	(39)	(12)	50
Food and Beverage	19	101	(101)	0
Retail	25	136	(156)	20
Utilities	(0)	(2)	20	(18)
Personal & Household Goods	2	(4)	(7)	11
Technology	10	0	(82)	81
Automobiles & Parts	3	(20)	13	7
Insurance	0	(2)	2	0
Oil & Gas	(1)	(93)	109	(17)
Total	**410**	**22**	**(375)**	**353**

Source: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Wood exports in Q1 increased by nearly 19% compared to the same period last year. In the first three months of 2024, wood and wood product exports are estimated to reach 3.4 billion USD, up 18.9% compared to the same period. Of which, the export value of wood products is estimated to reach 2.3 billion USD, up 22.9% compared to the same period. The General Department of Customs said that the favorable start in the first months of the year with increasing orders and wood processing enterprises accelerating production to meet export schedules has opened up positive signals and brought expectations for the wood industry of Vietnam in 2024. In which, the demand in major markets such as the US, China, Canada, the UK and the EU is recovering

- FiinRatings warns that the pressure of corporate bond maturity in 2024 still exists, especially for businesses in the real estate industry. In March 2024, the corporate bond market recorded 6 issuance transactions with a total value of 7,250 billion VND from 4 businesses. The issuance value in March 2024 was low, down 71% compared to the same period last year, however, the issuance volume increased 3.4 times compared to the previous month. Thus, by the end of the first quarter of 2024, the market had 18 new bond issuance lots by 15 businesses, with a value of 18,750 billion VND, down 36% compared to the same period last year.

- HSBC maintains its forecast of 6% GDP growth for Vietnam and expects the SBV to keep monetary policy unchanged until 2025. HSBC continues to emphasize that inflation risks remain. Partly because rice inflation is still fluctuating at double digits. That shows the impact of world rice prices on domestic rice prices, even for a rice exporting country like Vietnam. Meanwhile, although energy inflation has eased, it still needs to be closely monitored. HSBC predicts that the SBV will keep the policy interest rate stable at 4.5% during this period and until 2025. Overall, HSBC believes that Vietnam is on track to see better growth prospects in 2024, although it will take time for the recovery to spread widely.

Breaking News



Business news

- **VIC**: According to the meeting document released by Vingroup, this year the group sets a record revenue target of 200,000 billion VND and after-tax profit of 4,500 billion VND. Compared to the previous year, Vingroup's revenue is expected to increase by 23.7% and profit by 119%. In 2024, VinFast aims to boost sales volume and focus on optimizing costs through design, procurement and manufacturing innovations. In the field of Real Estate, in preparation for a new growth cycle of the market, Vinhomes will strengthen its distribution channel and promote the 020 model. In the field of Tourism - Resort - Entertainment, in 2024, Vinpearl aims to continue to maintain the number 1 brand awareness in entertainment and resort in Vietnam, especially the number 1 choice for family experiences.

- **BVB:** BVBank sets ambitious profit plan for 2024. BVBank, a Vietnamese joint-stock commercial bank, is targeting pre-tax profit of VND200 billion (US$8.5 million) in 2024, an increase of 179% compared to the previous year's VND72 billion. The bank also plans to increase its outstanding credit by 14% to VND65.937 trillion ($2.8 billion) and total assets by the same rate to VND100 trillion ($4.2 billion). Customer deposits are expected to increase by 10% to VND74.086 trillion ($3.1 billion). One of the key plans to be presented at the general meeting is the transfer of BVB shares from the Unlisted Public Companies Market (UPCoM) to listing on the Ho Chi Minh Stock Exchange (HOSE). This plan was also submitted and approved at the 2023 Annual General Meeting of Shareholders, but the bank has not yet implemented it due to market conditions.

- **TCM**: In Q1/2024, according to preliminary data, the company expects to have a revenue of 39 million USD, an increase of 6%, and a profit of about 2.5 million USD in the first quarter, an increase of 9% in profit. According to the 2024 business plan: The Board of Directors proposes a target of net revenue of 3,707 billion VND and net profit of 161 billion VND, an increase of 11% and 20% respectively compared to the implementation in 2023.

Breaking News



Business news

- **NVL:** In 2024, Novaland sets a revenue target of VND 32,587 billion (more than USD 1.3 billion), nearly 7 times higher than the VND 4,757 billion achieved in the same period of 2023; after-tax profit recorded VND 1,079 billion, an increase of 122%. The company has no plan to pay dividends in 2024, retaining all of the undistributed after-tax profit of VND 13,494 billion in 2023.

- **VNM:** VNM to submit 2024 business plan to shareholders with revenue target of VND63,163 billion and after-tax profit of VND9,376 billion, up 4.4% and 4% respectively compared to 2023. If the plan is completed, Vinamilk will break the revenue record set in 2021 and have its second consecutive year of positive profit growth. Regarding the dividend plan for 2024, Vinamilk expects to maintain the rate of 38.5% (01 share receives VND 3,850) similar to 2023. The company plans to pay dividends to shareholders of up to VND 8,000 billion, accounting for about 95% of the profit target for 2024.

- **MSN:** Masan Group plans to achieve VND84-90 trillion ($3.4-3.68 billion) in revenue in 2024, an increase of 7-15% compared to 2023. After-tax profit is expected to range from VND2.25 trillion ($93.68 million) to VND4.02 trillion ($164.46 million), up 31-115% year-on-year. The company also plans not to pay dividends in 2024. In terms of capital mobilization plans, Masan plans to issue up to 10% of the outstanding shares for a private placement to strategic shareholders at a price not lower than the book value. The expected time is in 2024 or before the 2025 AGM. The shares will be restricted from transfer for 1-3 years.

Technical view

Trend: The appearance of risk

- VNINDEX closed at 1,255.11 (-13.14 points, -1.04%) with liquidity increasing by about 5% compared to the previous session. The market had 116 green stocks and 381 red stocks. The stocks that contributed to the market's decline were GVR VCB BID. On the other hand, the stocks that contributed to the market's increase were HVN NVL and VPB. Most sectors declined, with the basic materials and financial sectors falling the most.
- Technical view: VN-Index opened 10 points lower, creating a gap from the beginning of the session. The market saw buying power return in the real estate and oil and gas groups, however, at the close, the VN-Index fell back and lost 13 points. This shows that the selling pressure is quite active. Trading liquidity was lower than the 20-session a erage, showing that demand is not ready to enter the market. With today's decline, the VN-Index has lost the support zone of 1,265 - 1,270, indicating that the short-term uptrend has been violated and the trading risk has become higher. The nearest support for the trend is the psychological level of 1,240 - 1,250 points. The index is likely to test this level again in the coming sessions.
- Strategy: Investors should reduce their weight or sell stocks that have violated technical indicators. Limit buying or bottom fishing when the market is in a correction phase.



Scenarios:

- Positive (30%): The market will rebound and move towards the 1,300 area.
- Less positive (70%): The market corrected to the 1,250 area.

Recommended stocks

08/04/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
REE	Sell	62.1	67.5	60.5	8.7%	-2.6%	62.6	12	0.8%	21/03/2024	Break the EMA 20
HAH	Hold	42.9	46.0	41.3	7.2%	-3.7%	41.5	12	-3.3%	21/03/2024	
HDG	Sell	29.2	31.6	28.4	8.2%	-2.4%	28.5	8	-2.2%	27/03/2024	Break the EMA 20
PC1	Hold	28.5	30.9	27.3	8.4%	-4.2%	27.7	4	-2.8%	02/04/2024	
DHC	Hold	43.8	47.0	42.3	7.4%	-3.3%	42.7	3	-2.4%	03/04/2024	

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Economic calendar

April 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
31	1 ISM Manufacturing PMI MAR	2 JOLTs Job Openings FEB	3 ISM Services PMI MAR Fed Chair Powell Speech	4	5 Non-farm payroll, unemployment rate	6
7	8	9 JP Consumer Confidence MAR	10 Inflation and core inflation MoM YoY (US)	11 FOMC Minutes PPI MoM	12	13
14	15 Wholesale inventories in US	16 GDP Growth China IIP YoY China	17	18 VN Futures contract maturity	19	20
21	22	23	24 Durable goods order MoM March US	25 GPD Growth US Adv Q1	26 PCE MoM Personal Spending MoM US	27
28	29	30	1	2	3	4

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Q&A

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