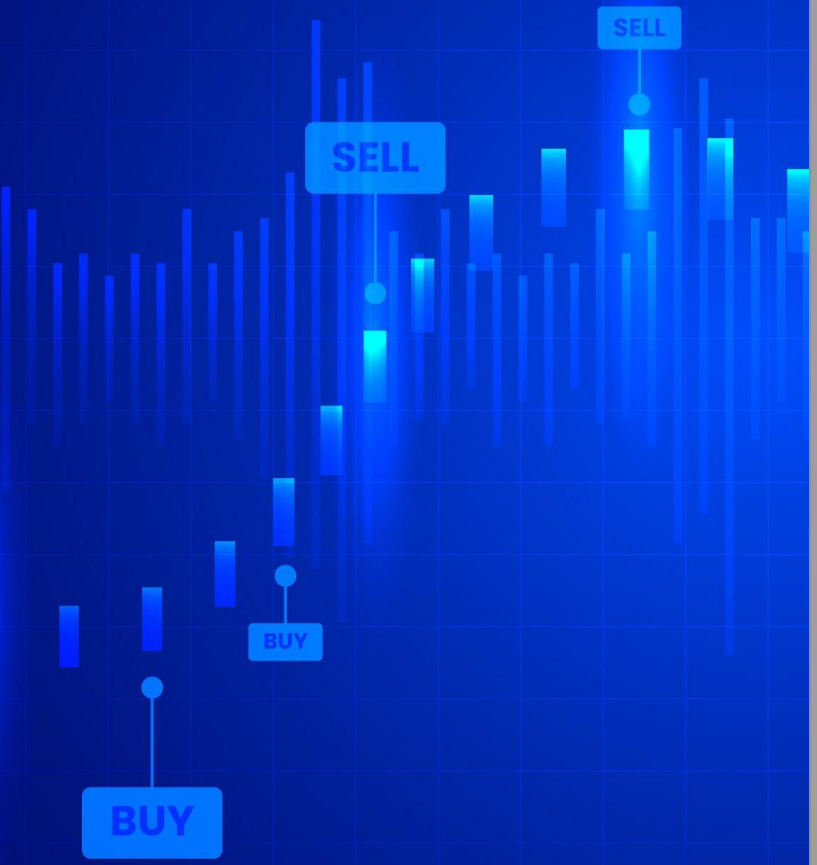
Shinhan Securities



MORNING CALL

25/03/2024

"VN-Index hits new high since early 2024"

- ❑ World stocks: Reach a new record high level
- ❑ Vietnam stocks: VN-Index hits new high since early 2024
- ❑ Macro news
- ❑ Business news: #VIX, #TCM, #TRA, #BID, #MWG, #ASM
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

Le Duc Tien ☎ (84-28) 037 639 1443 ✉ tien.ld@shinhan.com

Nam Hoang ☎ (84-28) 6299 8004 ✉ nam.h@shinhan.com

Following SSV's Zalo,
Catching the latest report



Please click or scan

Shinhan Securities

Global Market Review 25/03 – 29/03/2024

Major stocks market

- Stocks in the US finished mixed on Friday as the record-breaking rally fueled by optimism that the Federal Reserve will cut rates three times this year came to a pause. The Dow Jones retreated 305 points after nearing the 40,000 level, while the S&P 500 dipped 0.1%. Meanwhile, the Nasdaq added 0.2%, supported by a 3.1% rise in Nvidia, which helped semiconductor stocks mark their best quarter since 2001.
- European stocks closed mixed on Friday, but remained close to multi-decade highs from the last session, as markets continued to assess the corporate outlook amid major dovish signals from the previous session. The Eurozone's Stoxx 50 eased 0.4% from Thursday's 23-year high to close at 5,033. The CAC 40 closed at 8,151 on Friday, slipping by 0.34% as investors exercised caution after recent record highs influenced by the Fed's accommodating stance.
- The Nikkei 225 Index rose 0.18% to close at 40,888 while the broader Topix Index gained 0.61% to 2,813 on Friday, with Japanese shares scaling new all-time highs as investors reacted to the latest inflation report. Data showed that the headline and core inflation rates in Japan both rose to a four-month high of 2.8% in February, supporting the Bank of Japan's decision to end negative interest rates. However, the central bank is expected to maintain an accommodative stance, keeping rates at 0% for the time being.
- WTI crude futures fell to around $80.6 per barrel on Friday, sliding for the third straight session as the possibility of a ceasefire in Gaza, which could allay supply concerns, weighed on oil prices. There were reports that the US is poised to bring a draft UN resolution calling for an immediate and sustained ceasefire on Gaza to a vote in the Security Council on Friday.

Market	Close	%1D	%1M	%1Y
VN-Index	1,282	0.42%	5.76%	22.45%
S&P 500 Index	5,234	-0.14%	2.86%	31.81%
Dow Jones Index	39,476	-0.77%	0.88%	22.45%
GP 100	7,931	0.61%	2.92%	7.10%
Nikkei 225	40,814	-0.18%	4.39%	49.04%
SHCOMP Index	3,048	-0.95%	1.44%	-6.66%
STOXX 600	510	-0.03%	2.49%	15.80%
KOSPI Index	2,750	0.06%	3.10%	13.89%
Hang Seng	16,499	-2.16%	-1.35%	-17.15%

Commodity	Close	%1D	%1M	%1Y
Brent	86	0.29%	4.97%	14.26%
WTI	81	0.33%	5.77%	16.81%
Gasoline	274	-0.03%	20.31%	5.81%
Natural gas	2	0.00%	3.49%	-25.14%
Coal	128	-0.43%	6.95%	-27.67%
Gold	2,165	-0.04%	6.56%	10.62%
China HRC	3,842	0.21%	-4.38%	-12.32%
Steel rebar	3,546	0.08%	-7.87%	-12.47%
BDI index	2,196	-1.96%	17.68%	47.48%

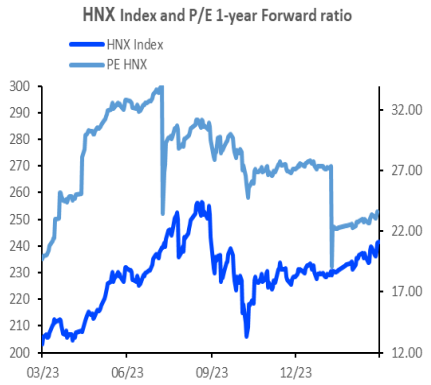
Currency	Close	%1D	%1M	%1Y
Dollar Index	104	0.03%	0.51%	1.31%
USD/VND	24,787	-0.07%	-0.50%	-5.12%
EUR/USD	1	-0.04%	-0.43%	0.06%
USD/JPY	151	0.05%	-0.42%	-13.06%
USD/CNY	7	-0.41%	-0.49%	-4.97%
USD/GPB	1	0.06%	0.74%	-2.43%
USD/KRW	1,343	-0.37%	-0.92%	-3.13%
USD/AUD	2	0.03%	0.42%	2.11%
USD/CAD	1	-0.07%	-0.80%	0.35%

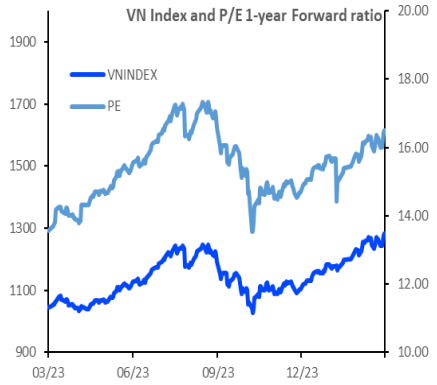
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 22/03/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,281.80	16.51	5.38	0.42	1,106	29,079
HNX INDEX	241.68	23.69	0.54	0.22	122	2,514





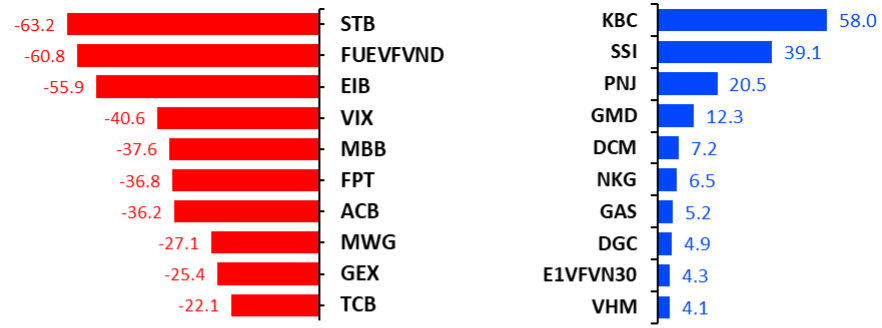
Money flow and sector rotation (VND bn)

Sector	%1D	3/22/2024	3/21/2024	20-session Average	Trend
Industrial Goods & Services	101.92	2,718	1,346	1,470	-
Basic Resources	60.91	2,554	1,587	1,787	-
Banks	27.42	6,287	4,934	4,391	-
Retail	24.91	914	731	1,049	-
Food and Beverage	9.29	1,943	1,778	1,956	-
Health Care	8.67	37	34	36	-
Chemicals	3.35	955	924	1,228	-
Utilities	1.55	282	278	294	-
Financial Services	0.48	4,508	4,487	4,227	-
Construction & Materials	-1.3	1,888	1,913	1,573	-
Insurance	-2.3	37	38	43	-
Personal & Household Goods	-14.3	304	355	338	-
Oil & Gas	-24.0	296	390	320	-
Real Estate	-24.5	5,635	7,466	4,780	-
Media	-26.8	11	15	21	-
Automobiles & Parts	-28.6	334	468	257	-
Travel & Leisure	-31.0	79	115	89	-
Technology	-36.6	331	522	472	-

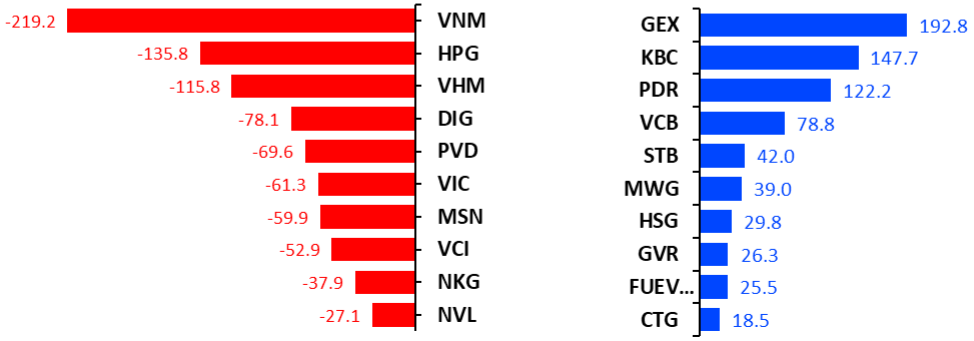
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 22/03/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	48	(89)	16	73
Basic Resources	(17)	(152)	171	(19)
Media	-	0	(0)	0
Industrial Goods & Services	(28)	185	(87)	(98)
Health care	(0)	(6)	4	2
Chemicals	12	27	(114)	87
Financial Services	(51)	(88)	(2)	90
Travel & Leisure	(8)	(2)	24	(22)
Banks	(320)	81	499	(579)
Construction & Materials	7	(76)	5	71
Food and Beverage	(14)	(301)	279	22
Retail	(26)	13	(17)	4
Utilities	4	6	(3)	(2)
Personal & Household Goods	20	(1)	(17)	17
Technology	(36)	(7)	52	(45)
Automobiles & Parts	0	19	(19)	0
Insurance	1	(3)	3	(1)
Oil & Gas	4	(68)	76	(8)
Total	**(406)**	**(461)**	**868**	**(407)**

Nguồn: Fiinpro. Shinhan Securities Vietnam

Breaking News



Macro

- Lack of implementation plan: Power Development Plan 8 remains "on paper". The conclusion of the Government Standing Committee on the implementation plan of Power Development Plan 8 in late February 2024 clearly stated that the completion of the plan is a very important and urgent requirement, and it must not be delayed, affecting the implementation of projects and the supply of sufficient electricity for production, business, and consumption of the people. For example, according to Power Development Plan 8, by 2030, 22,400 MW of liquefied natural gas (LNG) power will be invested and built. Although the projects have been listed as priority projects for investment, so far only 2 projects are under construction in the South, namely Nhon Trach 3 and Nhon Trach 4 (1,500 MW) and Hiep Phuoc 1 (1,200 MW).
- Many BOT traffic projects need "rescue" budget. The Ministry of Transport has just sent a document No. 2451/TTr-BGTVT to the Government proposing solutions to handle difficulties and obstacles at some infrastructure projects. According to the BOT form. Out of a total of 140 BOT projects, there are currently 8 projects nationwide with toll stations that have been stuck and inconvenient for a long time and need to be resolved soon. The Ministry of Transport proposes that the total state budget capital need to be arranged to "rescue" these 8 projects is VND 10,650 billion.
- Starting July 1, face verification will be required for electronic money transfers over 10 million VND. Mr. Pham Anh Tuan, Director of the Payment Department of the State Bank of Vietnam, said that starting July 1, electronic money transfers over 10 million VND/transaction will require face verification according to Decision 2345 issued by the State Bank of Vietnam in December 2023. The purpose is to ensure that the transaction is being made by the rightful owner. According to Mr. Tuan, in the past, many people have been scammed and lost money. The scammers' methods are very sophisticated, such as impersonating authorities like the police or traffic inspectors... creating situations that make people lose their vigilance and access software and links with malicious code.

Breaking News



Business news

- **VIX**: VIX Securities wants to increase its charter capital to over 14,500 billion VND, aiming for a Top 3 position. Specifically, VIX will offer 635.97 million shares at a price of 10,000 VND/share. The offering will be implemented after VIX completes the 2023 dividend payments in stock at a rate of 10% and issues shares to increase share capital from equity sources at a rate of 10%. These contents were announced in mid-March 2024. In addition, VIX will set a pre-tax profit target for 2024 of 10% higher than the 2023 target, reaching VND 1,320 billion. In 2023, VIX's pre-tax profit exceeded the plan by 4%, reaching VND 1,198 billion.

- **TCM:** Textile company TCM asks shareholders' approval for not paying cash dividend in 2023. Previously, TCM approved a profit distribution plan with an expected dividend rate of 15% for 2023. However, due to the business situation not reaching the set target, the Board of Directors of TCM asked for approval to adjust the profit distribution ratio in 2023. Instead, TCM wants to issue a 10% stock dividend to increase charter capital to nearly VND 1,020 billion. Regarding the profit distribution plan in 2024, TCM submitted to shareholders for approval a plan to pay a 2024 dividend of 12% in cash and/or stock depending on the business performance in 2024.

- **TRA:** Traphaco continues to aim for record profits, paying 30% cash dividend. Traphaco had previously set a profit target of over 300 billion VND in 2023, the highest in its history, but was unable to achieve it. This year, the company targets net revenue of 2,485 billion VND, up 7% compared to 2023, of which the OTC channel (over-the-counter drugs) is 1,975 billion VND and the ETC channel (hospital bidding channel) is 245 billion VND. After-tax profit is expected to increase by 6% to 303 billion VND. If this plan is completed, it will be Traphaco's highest result since its listing in 2008. The company plans to pay a 30% cash dividend for 2023, equivalent to 124 billion VND. For this year, the expected rate is at least 3,000 VND/share based on the financial situation and can be paid up to 4,000 VND/share.

Breaking News



Business news

- **BID**: How much will the private placement of shares be issued for? Bao Viet Securities (BVSC) believes that BIDV has contacted 38 investors in the past to implement the plan to issue 9% of its shares privately according to the resolution at the 2022 General Meeting of Shareholders. Previously, BIDV issued 15% of its charter capital to KEB Hana Bank in 2019 with a total transaction value of nearly 20,300 billion VND, equivalent to a price of 33,640 VND/share and a P/B valuation of 1.9 times. According to BVSC's assessment, the issue price in this new transaction may be around P/B 2 times, equivalent to 48,036 VND/share assuming BIDV's book value in mid-2024 is 24,018 VND/share. Meanwhile, Vietcap Securities expects the private offering price to be around 55,000 VND/share.
- **MWG**: Why Mobile World Group targets a nearly 14-fold increase in profit. Mobile World Investment Corporation (stock code: MWG) has announced the documents for this year's annual general meeting of shareholders. Accordingly, this year MWG plans to achieve revenue of 125,000 billion VND (up 6% compared to the same period), after-tax profit is expected to be 2,400 billion VND (nearly 14 times higher than the implementation in 2023 is 167 billion VND). Specifically, the Mobile World chain (including Topzone) and Dien May Xanh continue to be the pillars, contributing about 65% of revenue and bringing in the main profit for MWG this year. The Bach Hoa Xanh chain is expected to contribute about 30% of revenue, double-digit revenue growth, increase market share and start to make a profit from 2024. For the An Khang pharmacy chain, MWG expects double-digit revenue growth, increase market share and break even before December 31, 2024. The Avakids chain will achieve double-digit revenue growth, increase market share and break even before December 31, 2024.
- **ASM**: After buying 3.75 million ASM shares and becoming a major shareholder on January 15, Pyn Elite Fund has continuously bought more ASM shares with a total of 10.97 million units within two months, increasing the ownership ratio from 5.02% to 8.28% at present. On the market, ASM shares have tended to increase from the beginning of November 2023 to now, to 12,300 VND/share (closing price on March 22), an increase of nearly 54% after nearly 5 months.

Technical view

Trend: Uptrend

- The VNINDEX closed at 1,281.8 (+5.38 points, +0.42%) with liquidity higher than the average of the last 20 sessions. The market had 248 green stocks and 231 red stocks. The group of stocks contributing to the market's increase were BID, VCB, CTG. The industry groups have strong differentiation. On the other hand, the group of stocks contributing to the market's decline were FPT VNM GAS. Foreigners continued to net sell with a total value of about 400 billion VND.
- Technical view: The VNINDEX formed a candle with a closing price equal to the opening price, but has completely broken out of the short-term resistance zone of 1,275. The uptrend is still maintained after the market successfully tested the EMA 20 zone. Price momentum indicators such as STOCH RSI show that the uptrend is still continuing. The corresponding support and resistance levels are the 1,240 zone (corresponding to EMA 20) and 1,300.
- Strategy: Investors should keep their accounts safe and prioritize holding stocks, as the uptrend is still intact. They should look for new buying opportunities with stocks that have good fundamentals and are bouncing from the bottom or the EMA20 or EMA50.



Scenarios:

- Positive (50%): The market will rebound and move towards the 1,300 area.
- Less positive (50%): The market corrected to the 1,210 area.

Recommended stocks

25/03/2024 9:00 AM

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
MWG	Hold	46.4	51.3	43.7	0.1	-0.1	49.1	17	5.82%	29/02/2024	
STB	Hold	30.7	33.0	29.2	0.1	0.0	31.7	34	3.09%	06/02/2024	
REE	Hold	62.1	67.5	60.5	0.1	0.0	64.1	2	3.22%	21/03/2024	
HAH	Hold	42.9	46.0	41.6	0.1	0.0	43.0	2	0.23%	21/03/2024	

Note: All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results. This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion. Please see the "Compliance notice and Disclaimer" section at the end of this report for more details.

Economic calendar

March 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
25	26	27	28	29 Core PCE Price Index MoM JAN	1 US ISM Manufacturing PMI FEB Japan Consumer Confidence FEB	2
3	4	5 ISM Services PMI FEB	6 JOLTS Job Openings	7	8 Non-Farm Employment Change, Unemployment Rate (US)	9
10	11	12 CPI and core CPI (US)	13	14 US PPI and Core PPI m/m US Retail Sales and Core Retail Sales m/m	15 Michigan Consumer Sentiment Prel MAR	16
17	18 China Industrial Production YoY JAN-FEB China Retail Sales YoY JAN-FEB	19 Building Permits Prel FEB	20 CPI and core CPI (UK)	21 VN30F1M Futures contract maturity Fed Interest Rate Decision FOMC Economic Projections BoE Interest Rate Decision	22 Japan Inflation Rate YoY FEB	23
24	25	26 US Durable Goods Orders MoM FEB	27 Vietnam macroeconomic data	28 US GDP Growth Rate QoQ Final Q4	29 US Core PCE Price Index MoM FEB Personal Income MoM FEB	30

Shinhan Securities

Q&A

Shinhan Investment Network

SEOUL

Shinhan Securities Co., Ltd
Shinhan Investment Tower
70, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

NEW YORK

Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

HONG KONG

Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

INDONESIA

PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

SHANGHAI

Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

HCM

Shinhan Securities Vietnam Co., Ltd.
22nd Floor, Centec Tower, 72-74 Nguyen Thi Minh Khai Street,
District 3, HCM City, Vietnam
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

HA NOI

Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To,
Ly Thai To Ward, Hoan Kiem District,
Hanoi, Vietnam.
Tel : (84-8) 6299-8000



Compliance Notice

- Analyst Certification: We/I hereby certify the information and material presented in this report are accurate expressions of their views, and that we/I have not received internally or externally wrongful pressure to express such views.
- All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results.
- This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion.
- This report is distributed to our clients only, and any unauthorized use, duplication, or redistribution of this report is strictly prohibited.

Disclaimers

- This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of Shinhan Securities Vietnam Ltd.., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of Shinhan Securities Vietnam Ltd.
- This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. Shinhan Securities Vietnam Ltd. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. Shinhan Securities Vietnam Ltd.., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or Shinhan Securities Vietnam Ltd. The final investment decision is based on the client's judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.
- Copyright ⓒ 2020 Shinhan Securities Vietnam Ltd. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of Shinhan Securities Vietnam Ltd.