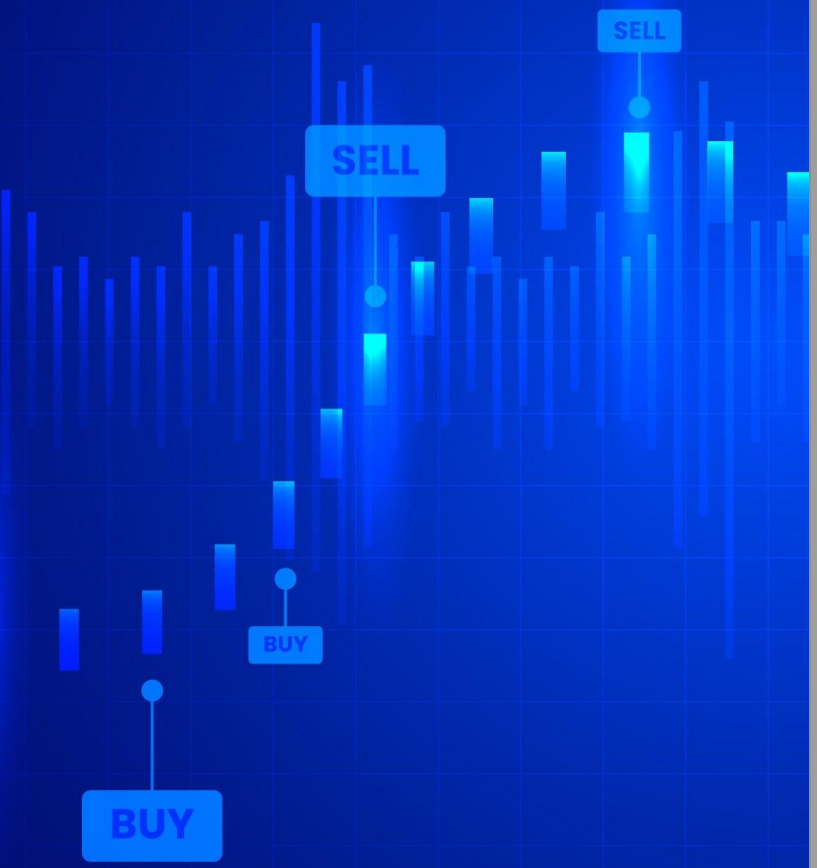
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MORNING CALL

18/03/2024

"Market tug-of-war, foreign investors continue to sell strongly"

- ❑ World stocks: Market fell after inflation data came in higher than expected
- ❑ Vietnam stocks: Market tug-of-war, foreign investors continue to sell strongly
- ❑ Macro news
- ❑ Business news: #DPG, #VGT, #DHG, #PDR, #REE, #CTR
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Following SSV's Zalo,
Catching the latest report



Please click or scan

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Global Market Review 18/03 – 22/03/2024

Major stocks market

- Last week, the Dow shed 0.02%, the S&P 500 lost 0.13% and the Nasdaq Composite fell 0.7%. Those moves came as stronger-than-expected US inflation data raised concerns that the central bank could further delay interest rate cuts. The Fed is widely anticipated to hold rates steady this week, while expectations for a June rate cut edged lower to about 55%.
- European equity markets closed lower for the second consecutive session on Friday due to concerns about sticky US inflation and the possibility of a delayed rate cut from the Fed, which could impact other central banks.
- The Nikkei 225 Index jumped 2% to above 39,400 while the broader Topix Index gained 1.2% to 2,703 on Monday, recouping some losses from last week in a broad market rebound, aided by a weakening yen.
- The Shanghai Composite rose 0.54% to close at 3,055 while the Shenzhen Component gained 0.6% to 9,613 on Friday, recouping some losses from recent sessions as investors reacted to the latest central bank decision. The People's Bank of China rolled over 387 billion yuan worth of one-year medium-term lending facility loans in March, but kept the rate at 2.5%, as widely expected.
- WTI crude futures slipped slightly, settling at $81.04 per barrel on Friday, stepping back from November's high levels but still marking a weekly gain of over 3.5%. It was fueled by strong US demand and a more optimistic outlook for global oil consumption.

Market

	Close	%1D	%1M	%1Y
VN-Index	1,264	-0.04%	4.47%	20.92%
S&P 500 Index	5,117	-0.65%	2.23%	30.65%
Dow Jones Index	38,715	-0.49%	0.22%	21.51%
GP 100	7,727	-0.20%	0.20%	5.34%
Nikkei 225	39,473	1.98%	2.56%	44.41%
SHCOMP Index	3,055	0.54%	6.59%	-6.03%
STOXX 600	505	-0.32%	2.69%	15.70%
KOSPI Index	2,676	0.33%	1.01%	11.69%
Hang Seng	16,721	-1.42%	2.33%	-14.33%

Commodity

	Close	%1D	%1M	%1Y
Brent	85	0.02%	2.26%	16.98%
WTI	81	0.07%	2.41%	21.52%
Gasoline	271	-0.31%	16.11%	8.43%
Natural gas	2	4.59%	7.58%	-25.96%
Coal	131	-0.38%	9.85%	-25.14%
Gold	2,154	-0.10%	6.76%	8.83%
China HRC	3,792	-0.34%	-6.14%	-15.62%
Steel rebar	3,432	-0.55%	-7.37%	-18.87%
BDI index	2,374	1.02%	47.45%	54.66%

Currency

	Close	%1D	%1M	%1Y
Dollar Index	103	0.06%	-0.75%	-0.21%
USD/VND	24,723	0.00%	-0.79%	-4.59%
EUR/USD	1	-0.04%	0.98%	1.53%
USD/JPY	149	-0.18%	0.55%	-12.05%
USD/CNY	7	-0.04%	-0.05%	-4.04%
USD/GPB	1	0.05%	-1.06%	-3.54%
USD/KRW	1,334	-0.31%	0.09%	-1.76%
USD/AUD	2	0.03%	-0.27%	2.45%
USD/CAD	1	-0.04%	-0.41%	0.86%

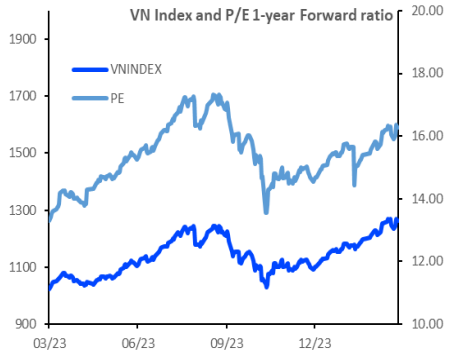
Source: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 15/03/2024

Market data

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,263.78	16.27	-0.48	-0.04	953	25,917
HNX INDEX	239.54	23.39	-0.14	-0.06	114	2,222





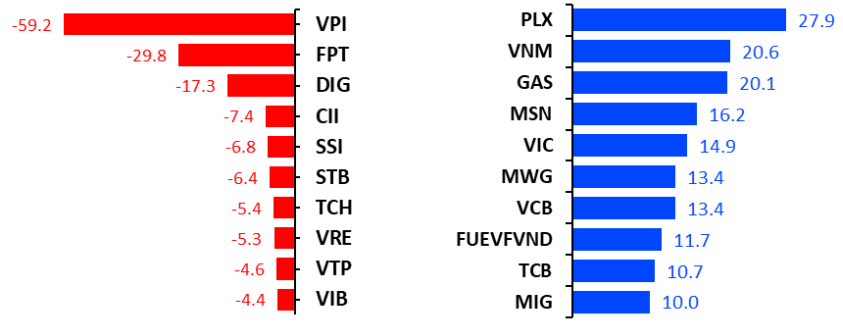
Money flow and sector rotation (VND bn)

Sector	%1D	3/15/2024	3/14/2024	20-session Average
Health Care	140.36	71	29	30
Insurance	78.47	71	40	44
Automobiles & Parts	63.44	355	217	193
Banks	25.79	3,945	3,136	4,434
Travel & Leisure	23.85	118	95	86
Real Estate	22.23	6,487	5,308	4,329
Basic Resources	16.88	1,883	1,611	1,677
Technology	2.96	509	494	434
Construction & Materials	-3.5	1,577	1,633	1,460
Retail	-6.1	1,083	1,153	969
Personal & Household Goods	-6.4	365	390	290
Media	-10.3	40	45	21
Food and Beverage	-12.7	1,870	2,142	1,889
Chemicals	-21.1	1,093	1,385	1,176
Financial Services	-23.9	4,120	5,413	3,978
Utilities	-25.6	393	527	301
Industrial Goods & Services	-32.5	1,552	2,300	1,286
Oil & Gas	-64.9	226	644	289

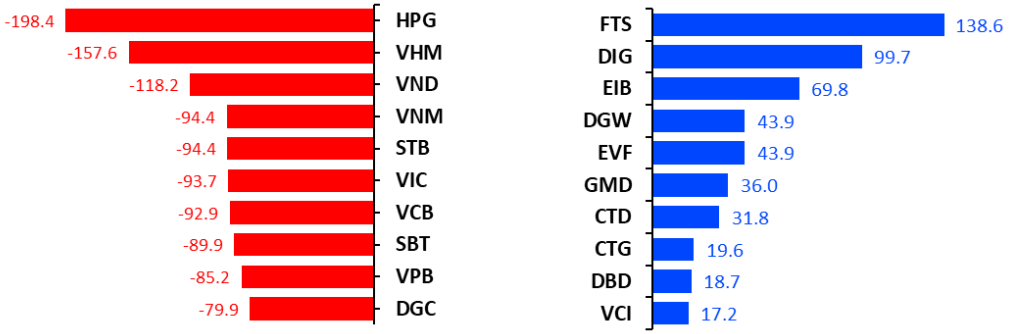
Nguồn: Bloomberg. Shinhan Securities Vietnam

Vietnam Market Snapshot 15/03/2024

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(68)	(363)	394	(31)
Basic Resources	10	(228)	272	(43)
Media	(0)	0	(0)	0
Industrial Goods & Services	(13)	(39)	84	(46)
Health care	(2)	13	(11)	(2)
Chemicals	3	(82)	92	(10)
Financial Services	11	(10)	(19)	28
Travel & Leisure	7	(25)	15	11
Banks	63	(266)	74	191
Construction & Materials	(8)	29	(7)	(22)
Food and Beverage	40	(291)	201	90
Retail	14	(29)	(6)	36
Utilities	22	(15)	(93)	108
Personal & Household Goods	(1)	20	(26)	6
Technology	(30)	(5)	(28)	32
Automobiles & Parts	(9)	6	3	(9)
Insurance	5	(16)	11	5
Oil & Gas	28	(4)	(21)	25
Total	**73**	**(1,306)**	**936**	**369**

Nguồn: Fiinpro. Shinhan Securities Vietnam



Macro

- Vietnamese car market sees significant sales decline in the first two months of 2024. In the first two months of 2024, the Vietnamese car market recorded a significant decline in sales, posing a major challenge for the automotive industry. The total sales of the whole market in the first two months of 2024 reached 26,714 units, down 23% compared to the same period in 2023. As of the end of February 2024, sales of domestically assembled cars decreased by 27%, while imported cars decreased by 19% compared to the same period last year. The decline in sales is attributed to various factors. First, the global economic situation is still facing many difficulties and fluctuations, affecting consumer purchasing power. In addition, restrictions and controls to cope with the Covid-19 pandemic still exist, causing considerable concerns in the market.
- Specifically, on the weekend (March 15), the SBV continued to withdraw 15,000 billion VND from the system through the T-bill instrument with a 28-day term. The winning interest rate of T-bills in the session on March 15 decreased to 1.38%/year, the money absorption rate remained at 15,000 billion VND/session. In the previous 4 trading sessions, the central bank withdrew nearly 60,000 billion VND through the T-bill channel with the same 28-day term and an interest rate of 1.4%/year. Thus, since restarting the T-bill channel, the SBV has withdrawn a total of nearly 75,000 billion VND of liquidity from the system, while there has been no move to inject more money into the market as in previous times.
- According to preliminary statistics from the General Department of Customs, in February 2024, Vietnam imported 214,064 tons of liquefied petroleum gas (LPG), equivalent to more than 143.9 million USD, down 25.9% in volume and 28.1% in value compared to the previous month. In the first two months of the year, Vietnam spent more than 344.7 million USD to import 503.1 tons of liquefied petroleum gas from markets, up 30.2% in volume and 22.4% in value compared to the same period in 2023. The average import price in the first two months of the year was 685 USD/ton, down more than 6.5% compared to the same period last year.

Breaking News



Business news

- **DPG**: To buy back all outstanding bonds. According to the information published on HoSE, Dat Phuong Group Corporation (DPG) plans to buy back all bonds of code DPG12101. The bond was issued on October 28, 2021, maturing on October 28, 2024, with an interest rate of 10.5%/year. The issued face value is 300 billion VND, the company has bought back 100 billion VND and the remaining balance is 200 billion VND. Thus, Dat Phuong will spend 200 billion VND to buy back all outstanding bonds. The source of the repurchase is from the idle cash flow from business operations. The expected payment time is from May 24 to June 24, 2024. According to the financial report for the fourth quarter of 2023, Dat Phuong only has the above bond in circulation. Thus, after completing the repurchase of the above bond, DPG will be "debt-free".
- **VGT:** Cooperating with COATS to produce fire-resistant fabrics and garments. On March 15, in Hanoi, Vietnam Textile and Garment Group (Vinatex) and J.&P. Coats, Limited (COATS Group - UK) signed a strategic cooperation agreement in the production of fire-resistant fabrics and garments. With this strategy, COATS and Vinatex will cooperate to produce fire-resistant fabrics and garments according to exclusive orders for COATS and COATS branches worldwide. Accordingly, Coats will be responsible for technology copyright, product technical standard certification, product design and development, technology transfer, sales, promotion, marketing and distribution, providing samples of fire-resistant fabrics and clothing. The group also commits to developing fire-resistant fabrics to ensure products are competitive and meet market demand.
- **DHG**: Proposing to pay the highest dividend ever. According to the newly announced annual general meeting of shareholders' meeting documents, the Board of Directors of Hau Giang Pharmaceutical Joint Stock Company (Code: DHG) proposed a dividend payment level for 2023 at VND 7,500 per share (75% or equivalent to a value of more than VND 980 billion). This will be the highest payout ever for the pharmaceutical company. This figure is much higher than the initial plan of VND 3,500 per share and the average dividend payout ratio in recent years of about 35-40%.

Breaking News



Business news

- **PDR**: Bac Ha Thanh project is progressing well. The Bac Ha Thanh project is currently in the land leveling phase. As of the end of February, the leveling progress is estimated to have reached over 30%, and personnel and machinery are being mobilized to continuously construct and accelerate the progress; expected to be completed before April 30. The project is expected to complete the first phase of infrastructure by the end of the second quarter. The project is expected to be eligible for sale in the first phase by the end of the second quarter - the beginning of the third quarter. According to Phat Dat, the company expects to put the project into operation from the beginning of the third quarter. The Bac Ha Thanh project has a total area of nearly 43.2 ha, of which phase 1 is nearly 21.3 ha and phase 2 is nearly 21.9 ha. The total investment capital of the project is about 2,343 billion VND, the expected operation time is in 2024 - 2025. The products of this project include land plots, townhouses and shophouses.
- **REE:** Target revenue for 2024 is 10,588 billion VND, up 23.5% compared to 2023. The target after-tax profit is 2,409 billion VND, an increase of 10.1%. For the energy sector, revenue is expected to increase by 5.4%, reaching 5,061 billion VND. After-tax profit is expected to reach 1,220 billion VND (accounting for 50.6% of consolidated profit), down 7.1%. REE believes that the environment and business policies in the energy sector are expected to continue to affect business operations in 2024. The El Nino situation will be evident in the first 3 months of 2024 and is likely to last until June 2024, significantly affecting the water flow to hydroelectric reservoirs.
- **CTR:** Viettel Construction Corporation (Viettel Construction - Code: CTR) has just announced its estimated business results for February 2024 with revenue of 834 billion VND, up 4% compared to the same period in 2023. Pre-tax profit decreased by 4% compared to the same period to 44.6 billion VND. Both indicators are the lowest since April 2023. Accumulated in the first two months of the year, Viettel Construction estimated to reach 1,703 billion VND in revenue and 94.3 billion VND in pre-tax profit, respectively increasing by 9% and 6% compared to the same period in 2023. With this result, the company has achieved 13% of the revenue plan and 14% of the profit target for 2024.

Technical view

Trend: Correction

- VNINDEX closed at 1,263.78 (-0.48 points, -0.04%) with high liquidity. The market had 217 stocks increasing and 249 stocks decreasing. The stocks that contributed to the market's uptrend were GVR, GAS, BID. On the contrary, the stocks that contributed to the market's downtrend were VIC, VCB, VHM. Foreigners sold net strongly, with a total value of 1,305 billion VND.
- Technical view: The market closed with a Doji candlestick pattern with long upper and lower shadows, indicating a tug-of-war in the session. Overall, technical indicators continue to maintain negative signals. Of which, the RSI indicator shows a divergence signal compared to the VNINDEX index, indicating that the strength of the short-term uptrend has been significantly reduced. In addition, the MACD indicator continues to lie below the signal line, indicating a negative current trend.
- Strategy: Investors should prioritize risk management, limit chasing and actively take profits on stocks that have met expectations.



Scenarios:

- Positive (50%): The market will maintain its movements around 1,300 area.
- Less positive (50%): The market corrected to the 1,210 area.

Recommended stocks

18/03/2024 9:00 AM

Unit: VND thousand

Today's watchlist

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals	Note

Trading portfolio

Ticker	Recommendation	Buying price	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
NTL	Hold	34.4	36.9	32.5	7%	-6%	36.6	3	6.25%	13/03/2024	Prepare to take profit
PC1	Hold	28.9	31.1	27.7	8%	-4%	28.8	3	-0.35%	13/03/2024	
STB	Hold	30.7	33.0	29.2	7%	-5%	30.5	29	-0.65%	06/02/2024	
SSI	Hold	35.1	38.0	33.8	8%	-4%	37.8	14	7.69%	27/02/2024	Prepare to take profit
MWG	Hold	46.4	51.3	43.7	11%	-6%	47.4	12	2.05%	29/02/2024	

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Economic calendar

March 2024

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
25	26	27	28	29 Core PCE Price Index MoM JAN	1 US ISM Manufacturing PMI FEB Japan Consumer Confidence FEB	2
3	4	5 ISM Services PMI FEB	6 JOLTS Job Openings	7	8 Non-Farm Employment Change, Unemployment Rate (US)	9
10	11	12 CPI and core CPI (US)	13	14 US PPI and Core PPI m/m US Retail Sales and Core Retail Sales m/m	15 Michigan Consumer Sentiment Prel MAR	16
17	18 China Industrial Production YoY JAN-FEB China Retail Sales YoY JAN-FEB	19 Building Permits Prel FEB	20 CPI and core CPI (UK)	21 VN30F1M Futures contract maturity Fed Interest Rate Decision FOMC Economic Projections BoE Interest Rate Decision	22 Japan Inflation Rate YoY FEB	23
24	25	26 US Durable Goods Orders MoM FEB	27 Vietnam macroeconomic data	28 US GDP Growth Rate QoQ Final Q4	29 US Core PCE Price Index MoM FEB Personal Income MoM FEB	30

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Q&A

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