MORNING CALL
27/11/2023

"Good accumulation at low base"

- World stocks: The good upward momentum from the US market is still maintained
- Vietnamese stocks: Good accumulation at low base
- Business news: #NVL, #MWG, #HBC, #SIP, #PDR
- Highlights: Update some US economic data
- Technical perspective and updated recommendations
- Event calendar
- Q&A

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Catching the latest report



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Global Market Review 27/11 - 01/12/2023

Shinhan Securities

Major stocks market

- Last week, the Dow rose 1.27%, the S&P 500 gained 1% and the Nasdaq Composite climbed 0.89%. Those moves came as investors piled on bets that US interest rates have already peaked, with weak consumer spending data suggesting the Federal Reserve's rate hikes are finally starting to weigh on the broader economy.
- Preliminary S&P Global PMIs also painted a mixed scenario in the US, with manufacturing contracting more than expected while services rose at a faster pace. Investors now look ahead to more economic data this week including new home sales, the latest Dallas Fed Manufacturing Survey, consumer confidence and inflation figures.
- European markets finished mixed as of their recent closing prices. The CAC 40 gained 0.44% while the DAX was higher by 0.22%. The FTSE 100 was even. European stocks closed cautiously higher on Friday, extending their positive momentum with the Eurozone blue-chip Stoxx 50 advancing 0.3% to a three-month high while the pan-European Stoxx 600 gained 0.4% to a two-month high.
- The Nikkei 225 Index climbed 0.2% to around 33,690 while the broader Topix Index gained 0.25% to 2,397 on Monday, rising for the third straight session as investors look ahead to more data in Japan this week to guide economic and monetary policy outlook domestically. Last week, data showed that the country's headline inflation rate accelerated to 3.3% in October from 3% in September, pointing to the highest reading since July
- WTI crude futures dropped toward $76 per barrel on Friday after facing heightened volatility in recent sessions, remaining under pressure as a dispute among OPEC+ members over output quotas clouded the supply outlook

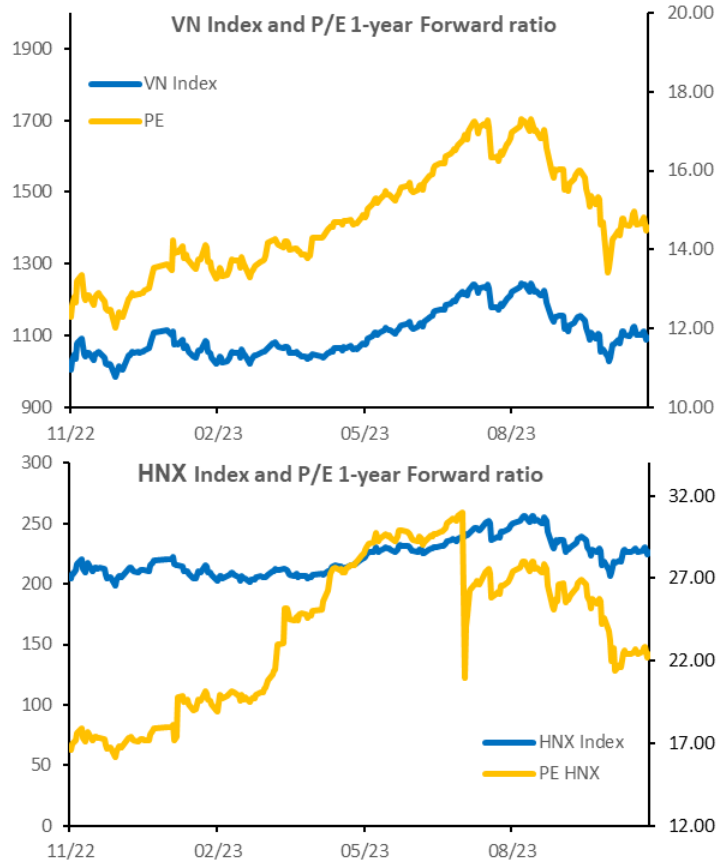
Market

	Close	%1D	%1M	%1Y
VN-Index	1,096	0.65%	3.30%	12.78%
S&P 500 Index	4,559	0.06%	10.73%	13.24%
Dow Jones Index	35,390	0.33%	9.17%	3.04%
GP 100	7,488	0.06%	2.70%	0.02%
Nikkei 225	33,723	0.29%	8.81%	19.24%
SHCOMP Index	3,041	-0.68%	0.77%	-1.96%
STOXX 600	460	0.33%	7.08%	4.37%
KOSPI Index	2,506	0.38%	8.83%	2.80%
Hang Seng	17,559	-1.96%	0.92%	-0.08%

Currency & Commodity

	Close	%1D	%1M	%1Y
Dollar Index	103.50	0.09%	-2.87%	-2.32%
USD/VND	24,261.00	0.02%	1.28%	2.22%
EUR/USD	1.09	-0.06%	3.47%	5.73%
USD/CNY	7.15	-0.02%	2.27%	0.04%
Brent	80.68	0.12%	-10.83%	-3.53%
WTI	75.59	0.07%	-11.63%	-0.90%
Natural gas	2.79	-2.38%	-11.92%	-60.32%
Coal	127.90	-0.08%	-6.30%	-63.18%
Gold	2,005.65	0.24%	-0.04%	15.18%

Vietnam Market Snapshot 24/11/2023



	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,095.61	14.57	7.12	0.65	818	17,686
HNX INDEX	226.10	22.39	1.56	0.70	124	2,242

Money flow and sector rotation (VND bn)

Sector	%1D	11/24/2023	11/23/2023	20-session Average
Retail	23.81	610	493	631
Insurance	11.93	20	18	21
Banks	10.24	2,310	2,095	2,204
Utilities	3.70	157	152	141
Technology	2.40	250	244	232
Basic Resources	-0.5	1,502	1,508	1,319
Chemicals	-1.1	669	677	589
Travel & Leisure	-2.8	102	105	106
Construction & Materials	-7.1	1,283	1,380	1,040
Financial Services	-10.6	3,430	3,835	2,865
Industrial Goods & Services	-12.4	1,082	1,236	937
Real Estate	-12.8	4,599	5,271	3,687
Food and Beverage	-15.0	1,216	1,430	892
Automobiles & Parts	-23.0	185	241	146
Personal & Household Goods	-33.8	118	177	107
Media	-35.0	7	11	8
Oil & Gas	-40.1	134	223	161
Health Care	-49.4	10	19	14

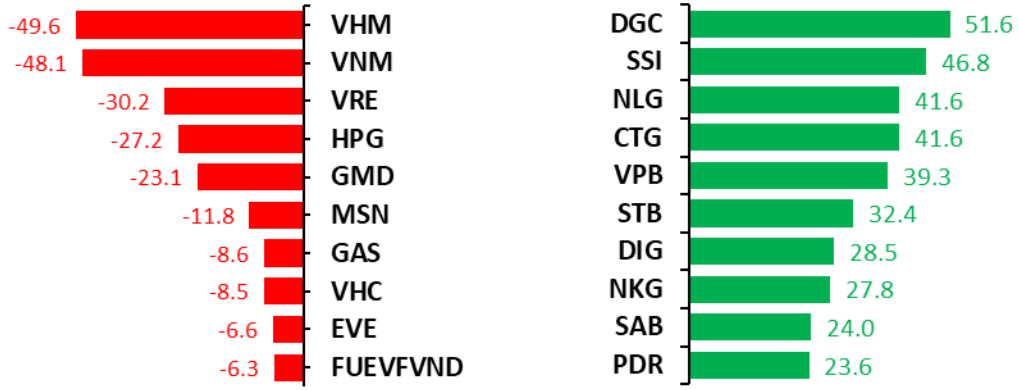
Source: Bloomberg, Shinhan Securities Vietnam

Vietnam Market Snapshot 24/11/2023

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	7	65	(40)	(25)
Basic Resources	31	19	(8)	(11)
Media	-	(0)	0	(0)
Industrial Goods & Services	5	(25)	(1)	26
Health care	-	(0)	0	0
Chemicals	6	54	(84)	30
Financial Services	3	104	(85)	(19)
Travel & Leisure	5	5	(11)	6
Banks	(126)	173	(105)	(68)
Construction & Materials	4	22	(18)	(3)
Food and Beverage	2	(34)	(7)	41
Retail	14	34	(43)	9
Utilities	13	(14)	(2)	16
Personal & Household Goods	16	(8)	(17)	25
Technology	6	2	(70)	68
Automobiles & Parts	2	1	(16)	15
Insurance	0	(2)	0	1
Oil & Gas	2	10	(15)	4

Source: Fiinpro, Shinhan Securities Vietnam

Breaking News

Macro

- FiinGroup: The outlook for 2024 depends on the removal of bad debts from corporate bonds and the 'landing' of real estate loans that have been postponed. "More than ever, businesses are facing challenges both domestically and internationally, in accessing financial resources to maintain development as well as resilience in the current context," Mr. Nguyen said. Sinh Dung Thang - Chairman of VNIDA shared at the 2023 Board of Directors Summit recently held in Ho Chi Minh City. In particular, private investment by domestic enterprises is expected to remain difficult in 2024 due to unclear economic prospects or not yet at a high growth stage. Meanwhile, medium and long-term capital is still a big challenge when the interest rate environment increases again. Particularly for the real estate group, demand is large but the supply/legal problem affects the ability to complete projects and the problem of generating cash flow is still a big challenge. The outlook for 2024 is still unclear and depends largely on the focus on removing bad debts from corporate bonds and real estate loans because of the postponement in 2024 and 2025.

- Tuna export value in October 2023 reached more than USD 76 million, for the first time since the beginning of 2023, Vietnam's tuna export value returned to a level nearly equivalent to the same period last year. According to statistics from Vietnam Customs, in October 2023, Vietnam's tuna exports reached USD 76 million, down 0.5% compared to October 2022.

Business news

- NVL: Novaland wants to borrow VND 100 billion from the investor of the Aqua Reverside City project, without collateral. No Va Real Estate Investment Group Joint Stock Company on November 24 announced a resolution approving the conditions, terms, related documents and loan contracts. with Long Hung Phat Real Estate Investment Company Limited. Accordingly, Novaland will borrow Long Hung Phat Real Estate a maximum of VND 100 billion for a minimum period of 36 months. The loan has an interest rate of 7%/year and has no collateral. Long Hung Phat is a subsidiary owned by Novaland with 79.98% shares, the company's charter capital is VND 600 billion. The company is the investor of the Aqua Riverside City project, a component project of Novaland's overall Aqua City project in Bien Hoa city, Dong Nai province. Aqua Riverside City has a land area of 76.75 hectares with 1,865 products, which has been announced to the market since the first quarter of 2019 and will start handing over from the second quarter of 2022.
- MWG: Mobile World is considering closing 200 stores. What was Chairman Nguyen Duc Tai's opinion on this issue 7 months ago? Mobile World Investment Joint Stock Company announced October business results with revenue of VND 11,190 billion, recording the first month of positive growth in the year. However, the contraction in distribution points was also evident when the company said it would continue restructuring in the fourth quarter, with plans to close 200 stores. Accumulated for 10 months, the total revenue of the two Mobile World and Dien May Xanh chains reached VND 70,200 billion, down 21% over the same period.
- MSH: Song Hong Garment plans to pay cash dividends in 2023 at a rate of 25% at the end of December. Mr. Bui Duc Thinh, Chairman of the Board of Directors of Song Hong Garment Joint Stock Company is expected to receive about VND 45 billion in cash dividends from the company in the upcoming dividend advance. In 2022, Mr. Thinh will receive an equivalent dividend.

Breaking News

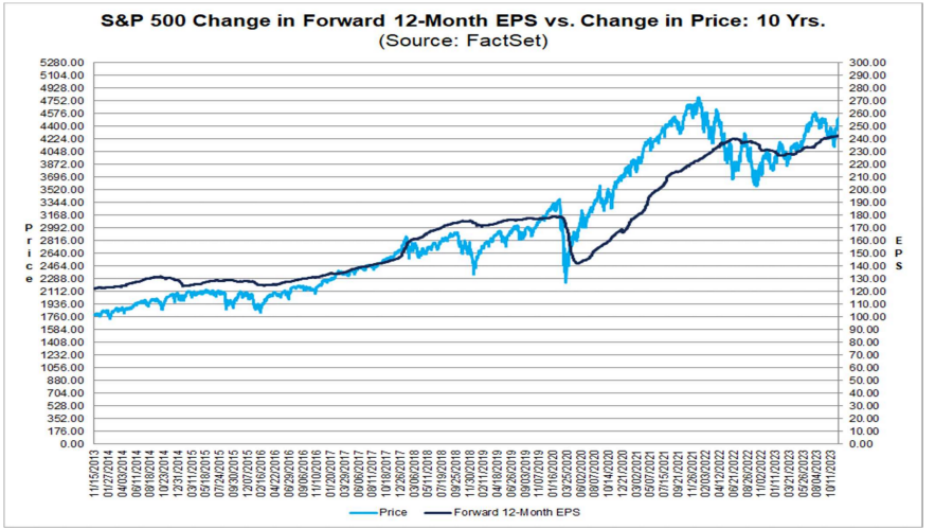


Business news

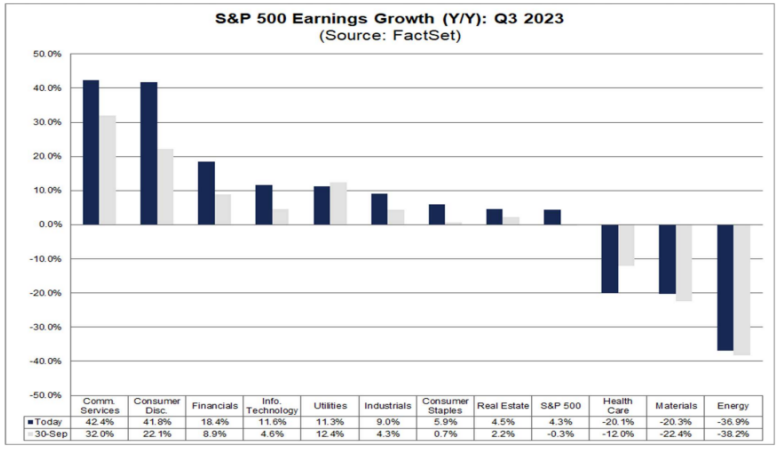
- HBC: Recently, at the Picity High Park project, Hoa Binh Construction Group successfully topped out the structure of block C2, and block C1 is also being handed over to the investor One Member Limited Liability Company. Housing development investment, expected to be completed and handed over by early December 2023. Block C2 of the Picity High Park project has completed its rough roofing. The project has a scale of each tower consisting of 18 floors and 1 basement, with a total construction floor area of more than 36,000 square meters. The project began construction during the peak period of the epidemic but did not hinder the efforts of Hoa Binh engineers.
- SIP: Saigon VRG Investment Joint Stock Company (SIP), the leading industrial real estate developer in the southern market, has attracted more than 200 domestic and foreign investors into industrial parks with total investment capital. reached more than 8 billion USD. Shared at the recent Business Connection Conference in City. Ho Chi Minh City, representative (SIP), investor of southern industrial parks, said: Currently, the Company's industrial parks still have a lot of room with a clean land fund of more than 1,200 hectares; Of which, 700 hectares of land have been allocated (500 hectares of land is commercial); About 600 hectares of land have investment policies.
- PDR: Phat Dat Real Estate Development Joint Stock Company has completed the private issuance of 67.1 million shares to 7 professional securities investors. Of which the three biggest buyers spent more than VND 620 billion. According to Phat Dat's announcement, there is only one investor holding PDR shares before participating in the company's private offering at 10,000 VND/share, Mr. Nguyen Tra Giang. Before the transaction, Mr. Giang owned 80,407 PDR shares and participated in buying more than 7.16 million shares in the offering.

Highlights: Update some US economic data

- Although the yield curve is inverted, a recession has not yet occurred, and the employment indicator is quite stable.
- Revenue had a sharp increase, especially in real estate and non-essential consumption groups of 7.9% and 7.5% respectively. Especially because new supply is low and prices are higher compared to 2019 and 2020, and demand is still good.
- Cooling oil prices reduce inflationary pressure.
- FED's ability to lower interest rates earlier than March 2024



Q3 2023: Growth



CME FEDWATCH TOOL - MEETING PROBABILITIES

MEETING DATE	350-375	375-400	400-425	425-450	450-475	475-500	500-525	525-550	550-575	575-600
12/13/2023			0.0%	0.0%	0.0%	0.0%	0.0%	95.5%	4.5%	0.0%
1/31/2024	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	87.6%	12.0%	0.4%
3/20/2024	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	21.0%	69.5%	9.2%	0.3%
5/1/2024	0.0%	0.0%	0.0%	0.0%	0.0%	8.1%	39.7%	46.3%	5.8%	0.2%
6/12/2024	0.0%	0.0%	0.0%	0.0%	4.0%	23.8%	43.0%	26.1%	3.0%	0.1%
7/31/2024	0.0%	0.0%	0.0%	2.2%	14.7%	34.1%	33.9%	13.7%	1.4%	0.0%
9/18/2024	0.0%	0.0%	1.3%	9.7%	26.3%	34.0%	21.8%	6.3%	0.6%	0.0%
11/7/2024	0.0%	0.7%	5.7%	18.4%	30.4%	27.6%	13.6%	3.3%	0.3%	0.0%
12/18/2024	0.5%	4.2%	14.5%	26.7%	28.4%	17.9%	6.5%	1.2%	0.1%	0.0%

Technical view



Trend: Sideway

- VNINDEX closed at 1,095.6 points (+7.12 points, +0.65%) with liquidity higher than the 20 session average. The market increased with 146 green codes and 381 red codes. The market leading group includes SAB, BID and HPG, on the contrary, MSN TCB VNM stock group contributed the most to the market decline. Foreign investors returned to net buying after 3 record selling sessions.
- Technical perspective: VNINDEX closed at the session's highest after creating a withdrawal candle, regaining some of the strong downward momentum of the 5th session. Price momentum indicators all showed signs of weakness, as the index continued to decline. When approaching EMA 200, selling pressure appears again. And demand only participates in very low price areas, creating unpredictable tension in the past 2 weeks. We expect the index will continue to move sideways for a short time period in the base scenario; And after enough accumulation, VNINDEX surpasses EMA 200, which will open a new uptrend.
- Strategy: Investors should stand aside and observe, and cut loss on stocks that have violated support.

Scenario:

- Positive (60%): The market will move sideways in the range of 1030-1080
- Negative (40%): The market will breach the 1030 zone and return to the 1000 zone.

Recommended stocks

27/11/2023

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals

Trading portfolio

Ticker	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
VHC	Hold	69.0	75.0	67.5	9%	-2%	69.5	15	0.72%	06/11/2023	

Economic calendar

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November 2023

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	31	1 US ISM Purchasing Managers Index (PMI) VN PMI	2 FED's interest rate decision	3 Non-Farm Payrolls Unemployment Rate (US) ISM Services PMI	4
5	6	7 Balance of Trade of China	8	9 Inflation rate of China YoY	10 Michigan Consumer Sentiment	11
12	13	14 US Core inflation and inflation rate MSCI review	15 PPI MoM Retail Sales MoM	16 Expiration of futures contract VN30F1M expires	17	18
19	20	21	22 Durable Goods Orders MoM of US	23 FOMC Meeting Minutes	24 Tokyo Core CPI y/y	25
26	27 Diamond Index Structure	28	29 US GDP Growth Rate QoQ 2nd EST	30 Core PCE MoM Personal Income of US MoM Personal Spending of US MoM	1	2

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Q&A

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