MORNING CALL
23/11/2023

"The rise came from the financial and real estate sectors"

- ❑ World stocks: Mixed movements amid rising macro-economic concerns
- ❑ Vietnamese stocks: The rise came from the financial and real estate sectors
- ❑ Business news: #VPB, #NVL, #BSI, #FPT, #HPG, #MIG
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

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Global Market Review 20/11 – 24/11/2023

Major stocks market

- The S&P 500 and the Nasdaq gained 0.4% each, while the Dow Jones rose 184 points. Durable goods orders fell more than expected to point to an economic slowdown while initial claims were lower than anticipated. This comes a day after the FOMC minutes failed to provide additional insights into the Federal Reserve's plans. The average rate on a 30-year fixed mortgage was 7.29% as of November 22, dropping for the fourth consecutive week and 50bps below the 23-year high from the end of October. The outcome mirrored the notable decline in long-term Treasury bond yields since late October. The University of Michigan consumer sentiment for the US was revised sharply higher to 61.3 in November 2023 from a preliminary of 60.4 but it still remained at the lowest level since May.
- European markets finished mixed as of their recent closing prices. The CAC 40 gained 0.37% while the DAX was higher by 0.36%. The FTSE 100 was even. The consumer confidence indicator in the Euro Area rose by 0.9 points from the previous month to -16.9 in November 2023, the highest in three months and above market expectations of -17.6, a preliminary estimate showed.
- The Nikkei 225 Index rose 0.29% to close at 33,452 while the broader Topix Index gained 0.44% to 2,378 on Wednesday, with Japanese shares snapping a two-day decline amid a broad market rebound
- WTI crude futures recovered some of their earlier losses, settling around $77 per barrel on Wednesday, as investor appetite improved following a delay in OPEC's finance ministers' meeting, rescheduled for November 30th.

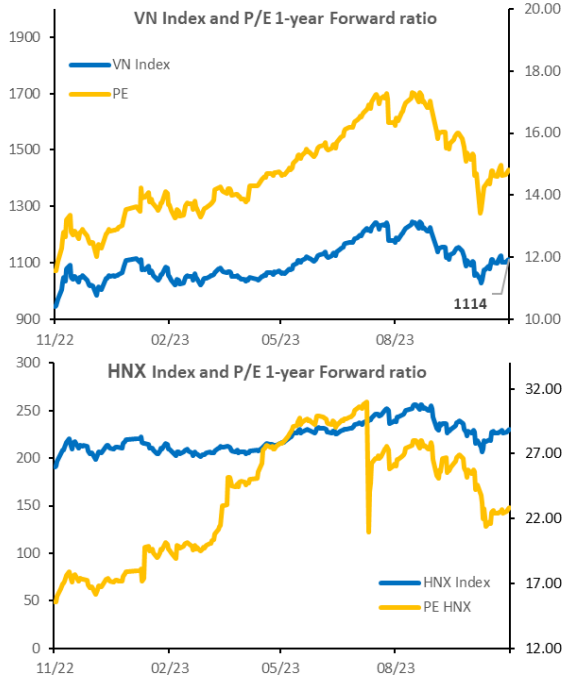
Market

	Close	%1D	%1M	%1Y
VN-Index	1,114	0.30%	1.86%	17.74%
S&P 500 Index	4,557	0.41%	7.87%	13.81%
Dow Jones Index	35,273	0.53%	6.48%	3.45%
GP 100	7,470	-0.17%	1.28%	0.06%
Nikkei 225	33,452	0.29%	7.91%	18.98%
SHCOMP Index	3,044	-0.79%	3.55%	-1.72%
STOXX 600	457	0.30%	5.55%	4.20%
KOSPI Index	2,519	0.28%	6.86%	4.17%
Hang Seng	17,735	0.00%	3.28%	1.20%

Currency & Commodity

	Close	%1D	%1M	%1Y
Dollar Index	103.84	-0.08%	-1.61%	-2.11%
USD/VND	24,208.00	0.13%	1.51%	2.59%
EUR/USD	1.09	0.02%	2.06%	4.74%
USD/CNY	7.16	-0.34%	2.01%	-0.35%
Brent	80.71	-1.53%	-10.15%	-5.50%
WTI	76.01	-1.41%	-11.09%	-2.48%
Natural gas	2.87	-0.83%	-1.81%	-60.69%
Coal	122.15	-0.12%	-11.49%	-64.81%
Gold	1,992.31	0.11%	0.99%	13.87%

Vietnam Market Snapshot 22/11/2023



	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,113.82	14.81	3.36	0.30	753	17,278
HNX INDEX	230.49	22.83	0.69	0.30	104	1,914

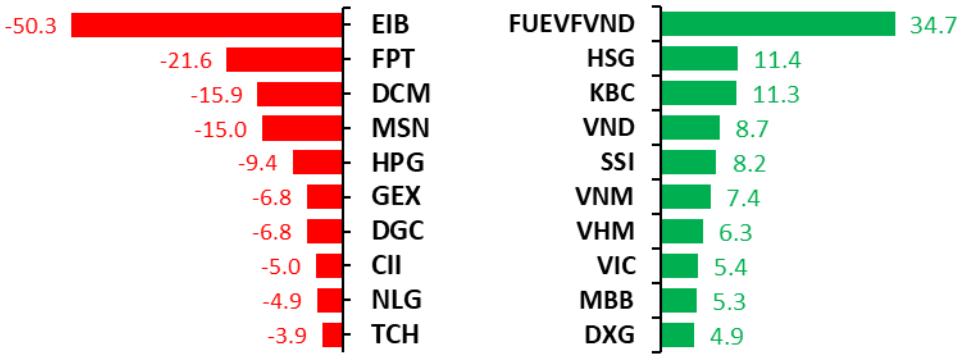
Money flow and sector rotation (VND bn)

Sector	%1D	11/22/2023	11/21/2023	20-session Average
Industrial Goods & Services	111.35	1,468	695	922
Technology	89.93	337	177	243
Real Estate	86.19	4,988	2,679	3,616
Retail	76.86	698	395	639
Chemicals	55.59	763	490	610
Utilities	36.89	120	88	146
Financial Services	28.75	3,463	2,689	2,843
Banks	25.50	1,840	1,466	2,298
Construction & Materials	18.48	1,225	1,034	1,018
Health Care	5.87	13	12	15
Food and Beverage	4.15	746	717	876
Automobiles & Parts	1.42	154	152	145
Insurance	0.93	16	16	23
Media	-4.7	8	8	9
Travel & Leisure	-11.4	92	104	109
Personal & Household Goods	-17.4	116	140	104
Basic Resources	-29.0	1,092	1,539	1,269
Oil & Gas	-41.6	136	233	175

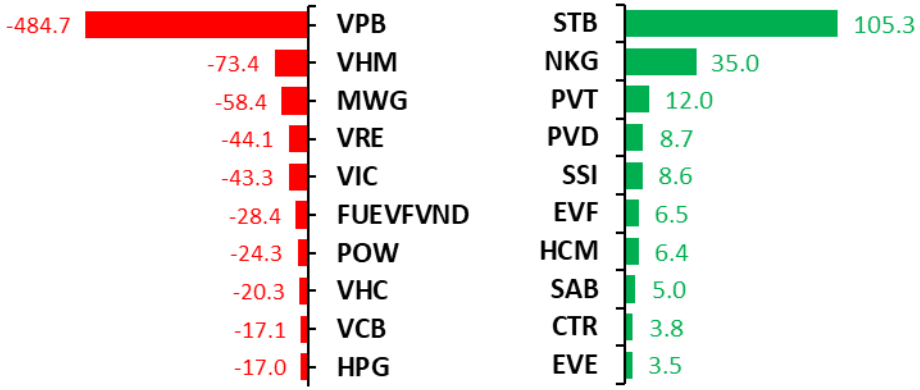
Source: Bloomberg, Shinhan Securities Vietnam

Vietnam Market Snapshot 22/11/2023

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	28	(181)	103	79
Basic Resources	2	6	27	(33)
Media	-	(0)	0	0
Industrial Goods & Services	(12)	(4)	9	(5)
Health care	-	(2)	2	0
Chemicals	(23)	(7)	(32)	38
Financial Services	51	(30)	(108)	138
Travel & Leisure	3	2	(4)	2
Banks	(22)	(399)	563	(164)
Construction & Materials	(5)	(10)	6	4
Food and Beverage	(1)	(46)	39	8
Retail	(1)	(52)	46	7
Utilities	1	(30)	23	7
Personal & Household Goods	(1)	2	(1)	(1)
Technology	(22)	(1)	(2)	3
Automobiles & Parts	(4)	(1)	(0)	2
Insurance	0	(1)	(0)	1
Oil & Gas	1	10	(16)	6

Source: Fiinpro, Shinhan Securities Vietnam

Breaking News

Macro

- Vietnam needs special mechanisms for the development of LNG-fired power. At the forum "Development of LNG-fired power - An inevitable trend in energy security policy" on November 22, Mr. Bui Quoc Hung, Deputy Director of the Electricity and Renewable Energy Department (Ministry of Industry and Trade), said that the current challenge is that LNG imports must follow international LNG trading practices. However, Vietnam does not currently have a set of technical standards related to the design, construction, and operation of infrastructure to support imports. Developing LNG projects often require billions of USD in capital for the entire gas-to-power chain. Therefore, it is necessary to improve the legal framework, management mechanisms, and financial provision for projects in order for investors to obtain approval from financial institutions to arrange for the project. In particular, Vietnam cannot control the LNG supply source as it has to import 100% of this fuel. In the context of the changing global geopolitical landscape, LNG prices are volatile and often account for 70-80% of the cost of electricity production.
- USD plummets, exchange rate pressure eased. The USD Index has weakened significantly, falling by more than 2% since July 2023, easing pressure on the USD/VND exchange rate. In the first two weeks of November, the VND/USD interbank exchange rate fell by 105 dong. The exchange rate on the free market has remained relatively stable around 24,500 VND/USD buy and 24,600 VND/USD sell. The yield on 10-year US Treasury bonds rose to 5% in October and has since fallen to 4.4% after signs that economic growth, the labor market, and inflation are cooling. The market still expects (about 60% chance) that the Federal Reserve will cut interest rates by 0.25% in May 2024. Many ministries and localities delay submitting comments on the adjusted port development planning dossier
- After more than two years of announcing the planning for the development of the port system for the period 2021-2030, with a vision to 2050, the Ministry of Transport added the planning for the Cần Giờ international transhipment port with a capital requirement of 38,500 billion. However, many ministries and localities are currently delaying submitting their opinions on the adjusted planning dossier.

Business news

- **VPB:** VPBank adds Garmin Pay to its one-tap payment ecosystem. On November 22, VPBank officially launched Garmin Pay, a one-tap payment method on Garmin smartwatches. This is the first bank in Vietnam to implement this payment method, helping to increase VPBank's reach in the Tap & Pay payment ecosystem.
- **NVL**: Novaland executives busy with meetings, NVL stock suddenly surges. NVL stock of Novaland has increased by 34% since the end of October, but is still about 21% lower than its one-year high reached in early September. In the context of the market's sharp fluctuations, NVL stock suddenly became the focus of attention with a surge in trading. The stock rose to a record high of 17,350 VND/share, with no sellers. At the end of the session, there were still more than 4.6 million units of demand at the ceiling price. On the afternoon of November 22, the Government's Standing Committee met to discuss three issues in the province of Dong Nai, including the content of resolving difficulties and obstacles in the implementation of projects in C4 sub-zone, Long Hung commune and a part of Tam Phuoc ward, Bien Hoa City (Dong Nai) related to Novaland and some businesses.
- **BSI:** BSI stock hits all-time high, BIDV Securities wants to sell all treasury shares. BIDV Securities Corporation (BSC - code BSI) has just announced a plan to sell treasury shares in accordance with Resolution No. 666/NQ-BSC of the Board of Directors dated September 29. Accordingly, BSC plans to sell all treasury shares it holds, with a total of 505,660 units (accounting for 0.25% of the charter capital). The purpose of the sale is to increase working capital for business activities. The transaction is expected to be carried out through the on-exchange matching method from November 30 to December 29. The selling price is based on the market price but not less than 24,391 VND/share.In the first 9 months of the year, BSC recorded operating revenue of 990 billion VND, up 18% over the same period last year. Pre-tax profit reached 428 billion VND, more than three times the same period and completed 76% of the annual plan. Net profit reached 344 billion VND, three and a half times the same period in 2022.

Breaking News



Business news

- MIG: Pyn Elite Fund increases stake in Military Insurance (MIG) to over 8% Pyn Elite Fund, a foreign fund from Finland, has just announced that it has completed the purchase of an additional 2.55 million shares of Military Insurance Corporation (MIG) (code MIG), increasing its stake from 11.4 million units (6.61%) to 13.9 million units (8.08%). The date of change in ownership was November 15. Temporarily calculated based on the closing price of MIG shares on the trading session that changed the ownership ratio, Pyn Elite Fund may have spent VND 44.5 billion for the transaction.

- FPT: FPT returns to top 10 most valuable listed companies on the stock market after many years. FPT's market capitalization of USD 4.9 billion is not the highest it has ever achieved. At the time it reached an all-time high in early September 2023, the capitalization of this technology company reached USD 5.2 billion.

- HPG: In 10 months of 2023, Hoa Phat supplied over 385,000 tons of high-quality steel to the market, with exports accounting for 65%. These are types of raw steel used in the mechanical, processing and manufacturing industries such as wire drawing, core welding rod, nails, screws, prestressed steel, automotive tire cord, etc. When seeing the increasing demand, Hoa Phat has increased investment and promoted the production of high-quality steel to meet the needs of the domestic and export markets. Hoa Phat's two complexes in Dung Quat and Hai Duong have supplied a variety of different high-quality grades. To date, Hoa Phat is the only Vietnamese enterprise that can produce DBIC B500B steel. Immediately after the successful production and certification of BS4449 from the UK, the product was exported to Singapore and attracted the attention of many foreign partners.

Technical view



Trend: Short term increase

- VNINDEX closes at 1113.8 (+3.36 points, +0.3%) with slightly increased liquidity. The market had 263 green and 220 red stocks. The leading stock groups were NVL, FPT and CTG, while VIC, BID and MWG contributed to the market decline. The strongest-performing sectors were financial services, travel & entertainment, and chemicals. The weakest-performing sector was retail services. Foreign investors continued to sell heavily, over VND 700 billion, while domestic investors sold slightly.
- Technical analysis: VNINDEX continued to maintain the 1113.8 price level after forming a small pullback candle, similar to the previous session. There were many stocks in the real estate and financial sectors that rose sharply in the session, indicating that market sentiment towards these sectors has improved, although the VIC group has not improved. Currently, the market is still maintaining a good recovery rhythm from the bottom but is still below the EMA 200, and the STOCH indicator is cutting down so the uptrend is showing signs of slowing down. We expect the market to accumulate more to have the momentum to break through MA 200 - the 1140 point area more clearly. The corresponding support and resistance levels are 1080 and 1140.
- Strategy: Investors should consider buying new stocks with those that have accumulated enough and rebounded

Scenario:

- Positive (60%): The market will continue to consolidate in the 1080-1120 range.
- Negative (40%): The market will return to the 1020 range to test again.

Recommended stocks

23/11/2023

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals

Trading portfolio

Ticker	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
VHC	Hold	69.0	75.0	67.5	9%	-2%	71.0	13	2.90%	06/11/2023	

Economic calendar

November 2023

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
29	30	31	1 US ISM Purchasing Managers Index (PMI) VN PMI	2 FED's interest rate decision	3 Non-Farm Payrolls Unemployment Rate (US) ISM Services PMI	4
5	6	7 Balance of Trade of China	8	9 Inflation rate of China YoY	10 Michigan Consumer Sentiment	11
12	13	14 US Core inflation and inflation rate MSCI review	15 PPI MoM Retail Sales MoM	16 Expiration of futures contract VN30F1M expires	17	18
19	20	21	22 Durable Goods Orders MoM of US	23 FOMC Meeting Minutes	24 Tokyo Core CPI y/y	25
26	27 Diamond Index Structure	28	29 US GDP Growth Rate QoQ 2nd EST	30 Core PCE MoM Personal Income of US MoM Personal Spending of US MoM	1	2

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Q&A

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