MORNING CALL
10/10/2023

"Things are getting better"

- ❑ World stocks: Recovery
- ❑ Vietnamese stocks: Things are getting better
- ❑ Business news #TDM, #NVL, #TCB #STB, #GAS, #CTD
- ❑ Technical perspective and updated recommendations #PVS, #VHC
- ❑ Event calendar
- ❑ Q&A

[Analysts]

Tien Le ☎ (84-28) 037 639 1443
✉ tien.ld@shinhan.com

Nam Hoang ☎ (84-28) 6299 8004
✉ nam.h@shinhan.com

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Global Market Review 09/10 – 13/10/2023

Major stocks market

- The Dow Jones jumped more than 190 points after an earlier 100-point loss while the S&P 500 and the Nasdaq added 0.6% and 0.4%, respectively. Federal Reserve Vice Chair Philip Jefferson said officials need to "proceed carefully" to balance the risk of tightening too much.
- European markets finished lower today with shares in Germany leading the region. The DAX is down 0.67% while France's CAC 40 is off 0.55% and London's FTSE 100 is lower by 0.03%. Retail sales in the United Kingdom rose 2.8% on a like-for-like basis in September 2023 from a year ago, slowing from a 4.3% gain in August as "high cost of living continues to bear down on households", according to the latest BRC-KPMG retail sales monitor
- The Nikkei 225 Index fell 0.26% to close at 30,995 while the broader Topix Index inched up 0.01% to 2,264 in mixed trade on Friday, taking cues from a weak lead on Wall Street as investors braced for a key US monthly jobs report that could influence the Federal Reserve's next policy steps. The Shanghai Composite fell 0.44% to close at 3,097 while the Shenzhen Component lost 0.03% to 10,107 on Monday, as markets in mainland China return from the week-long Golden Week holiday and play catch up to losses in Asian markets last week. Investors also monitored rising geopolitical tensions in the Middle East after Hamas' surprise attack on Israel over the weekend.
- WTI crude futures surged more than 3% to above $85 per barrel on Monday, recouping some losses from last week after a surprise attack by Hamas on Israel over the weekend started a conflict in the Middle East.

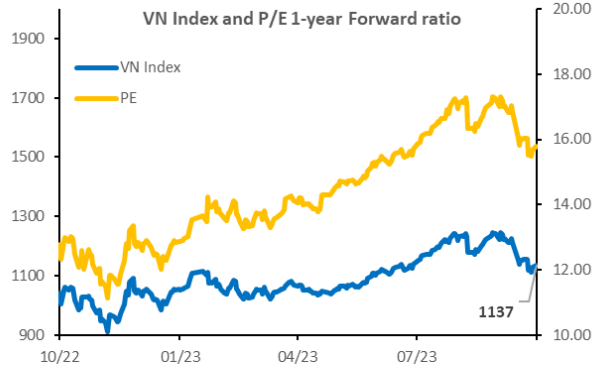
Market

	Close	%1D	%1M	%1Y
VN-Index	1,137	0.78%	-8.39%	9.10%
S&P 500 Index	4,336	0.63%	-2.73%	20.02%
Dow Jones Index	33,605	0.59%	-2.81%	15.07%
GP 100	7,492	-0.03%	0.19%	7.66%
Nikkei 225	31,638	2.07%	-2.97%	16.67%
SHCOMP Index	3,097	-0.44%	-0.64%	4.13%
STOXX 600	444	-0.26%	-2.39%	13.76%
KOSPI Index	2,440	1.31%	-4.22%	9.29%
Hang Seng	17,517	0.18%	-3.76%	-1.26%

Currency & Commodity

	Close	%1D	%1M	%1Y
Dollar Index	106.04	-0.04%	0.90%	-6.28%
USD/VND	24,385.00	0.02%	-1.28%	-2.08%
EUR/USD	1.06	0.09%	-1.61%	9.02%
USD/CNY	7.29	0.07%	-0.05%	-1.88%
Brent	87.93	-0.25%	-3.00%	-8.59%
WTI	86.12	-0.30%	-1.59%	-5.50%
Natural gas	3.37	-0.24%	29.29%	-47.66%
Coal	141.35	2.06%	-9.54%	-63.36%
Gold	1,864.62	0.17%	-3.00%	11.75%

Vietnam Market Snapshot 09/10/2023



Money flow and sector rotation (VND bn)

Sector	%1D	10/9/2023	10/6/2023	20-session Average
Technology	221.73	357	111	264
Health Care	116.26	38	18	20
Insurance	107.20	36	18	36
Utilities	96.12	233	119	210
Chemicals	59.37	1,099	690	923
Oil & Gas	57.90	208	131	158
Industrial Goods & Services	42.56	890	624	1,184
Personal & Household Goods	33.72	125	93	143
Retail	12.30	510	454	705
Banks	11.72	1,794	1,606	2,829
Basic Resources	5.99	764	721	1,408
Travel & Leisure	-3.6	84	87	134
Construction & Materials	-6.2	955	1,018	1,417
Food and Beverage	-11.7	702	795	1,058
Real Estate	-17.3	1,957	2,366	3,951
Financial Services	-23.4	2,186	2,853	3,459
Automobiles & Parts	-25.7	140	189	224
Media	-59.7	3	7	1

Source: Bloomberg, Shinhan Securities Vietnam

	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,137.36	15.80	8.82	0.78	505	12,089
HNX INDEX	233.55	26.44	3.10	1.34	78	1,508

Vietnam Market Snapshot 09/10/2023

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(30)	(126)	168	(42)
Basic Resources	(16)	(3)	30	(27)
Media	-	0	(0)	0
Industrial Goods & Services	(20)	(16)	23	(7)
Health care	-	0	1	(1)
Chemicals	(12)	(5)	46	(41)
Financial Services	136	(218)	31	187
Travel & Leisure	(7)	(3)	11	(7)
Banks	(138)	(53)	188	(135)
Construction & Materials	0	(22)	34	(11)
Food and Beverage	(17)	(70)	68	2
Retail	(31)	(46)	22	24
Utilities	18	(104)	88	17
Personal & Household Goods	(15)	(0)	10	(9)
Technology	(67)	(3)	71	(69)
Automobiles & Parts	(0)	(3)	1	2
Insurance	(0)	(23)	23	(1)
Oil & Gas	(1)	(13)	13	0

Source: Fiinpro, Shinhan Securities Vietnam

Breaking News

Macro

- The interest rate on treasury bills of the State Bank decreased sharply. On October 9, the State Bank withdrew nearly 5,000 billion VND through the T-bill channel with an interest rate of 1%/year, down 0.3% compared to the previous week. Accumulated from September 21 until now, the operator has net absorbed nearly 145,700 billion VND through the T-bill channel.

- The capital continues to affirm its important role as a major center and economic engine of the country (contributing nearly 13% of the country's GDP; contributing 43% of GRDP, 43.8% of budget revenue of the Red River Delta region).). Hanoi's FDI attraction is a bright spot, total registered foreign investment capital reached nearly 2.53 billion USD, accounting for nearly 12.5% of the country's total registered FDI investment capital.
- Who inflates assets and falsely authenticates the value of shares so that businesses can issue bonds? Understanding the psychology of investors, a business has offered collateral whose value is many times higher than the value of corporate bonds issued so that investors can feel secure in depositing their money. However, most of them are virtual assets, inflated in value with the help of appraisal companies. For many corporate bond packages issued by companies in the Tan Hoang Minh ecosystem, the collateral is ownership of shares/capital contributions in "dummy companies" with virtual capital.
- Experts at the Vietnam New Economy Forum 2023 (Vietnam New Economy 2023) with the theme: "New economic models create breakthrough growth and sustainable development" published by Vietnam Economic Magazine - VnEconomy - Vietnam Economic Times and the Central Institute for Economic Management (CIEM) jointly organized the event on October 6, 2023, agreeing that promoting the implementation of new economic models is considered a key factor towards to a prosperous, sustainable, greener, cleaner world. Implementing new economic models is also a prerequisite to achieving the net zero emissions target by 2050 as committed by countries around the world at COP 26.

Business news

- **TDM:** TDM: A "giant" in the water industry estimates 9-month profit growth of 64%. After the first 3 quarters of 2023, the business has completed 71% of its total revenue target and 80% of its profit after tax target for the whole year. Thu Dau Mot Water Joint Stock Company (code: TDM) has just announced the estimated results of production and business activities in the first 9 months of 2023. Accumulated for 9 months, Thu Dau Mot Water recorded a total revenue estimated at nearly 457 billion VND, increased 28% over the same period last year. Specifically, water production revenue is estimated at 341 billion VND, down slightly by 3% and is the largest source of revenue; In addition, revenue from financial activities reached nearly 116 billion VND, 55 times higher than the same period last year.
- **NVL:** Completed 2-year extension of bond batch worth 650 billion VND, how much is Novaland's total outstanding bond balance? According to our data, Novaland parent company currently has about 21,400 billion VND in bonds in VND and 300 million USD in international bonds, equivalent to more than 7,300 billion VND. The Board of Directors (BOD) of No Va Real Estate Investment Group Joint Stock Company (Novaland, NVL) has just approved changing a number of conditions and terms of the bond batch code Novaland.Bond.2019, issued since 2019 , 4-year term with total value of 1,300 billion VND. In June 2022, Novaland bought back 1/2 of this bond lot. With the remaining bonds, Novaland reached an agreement to increase the bond term from 4 years to 6 years, meaning the maturity date was moved from June 28, 2023 becomes June 28, 2025. In addition, from March 28, 2023, the Company will pay bond interest once on the adjusted maturity date or the date of early redemption of bonds, instead of paying interest periodically every 3 months as usual. old plan.

- **TCB:** Techcombank's ambition to be in the top 10 Southeast Asian banks: A worthy challenge? Techcombank has just gone through 30 years of development. Many things have changed, 3 decades have brought Techcombank into a much superior version compared to when it was first established, but one thing that has not changed throughout all that time is the spirit of the Techcombank brand - superiority. more every day.

Breaking News



Business news

- **STB:** Sacombank estimates a profit of 6,175 billion VND in the first 8 months of 2023, an increase of 56% over the same period. According to Sacombank's (STB) latest update on business results, in the first 8 months of 2023, Sacombank's total assets continue to expand and maintain its position in scale, reaching more than 635 trillion VND, an increase 7% more than the beginning of the year. Asset quality improved strongly with profitable assets increasing by 9.4%, accounting for 91% of total assets; Profitability also increased significantly, ROA - ROE reached 1.21% and 18.13%, respectively, up 0.3% and 4.3% compared to the previous year.
- **GAS**: How will oil and gas stocks benefit when oil prices skyrocket? The effect of world oil prices immediately affected the group of oil and gas stocks when BSR, GAS, PVS, PVD, PVT, PVB, PVC,... all simultaneously broke out strongly with a common increase of over 3% during the session. morning of October 9. PV Gas (GAS) is considered by ACBS to benefit the fastest when oil prices increase. The reason is that the selling price of gas increased because the formula for calculating the selling price is anchored to the price of FO oil and Brent oil. Meanwhile, the input gas price of part of the output is floating according to the FO oil price and the other part (accounting for about 60-65% of the total input output) is calculated at a fixed price plus an increase of 2%/year.
- **CTD**: Cotteccons established a subsidiary in foreign markets. On October 6, the Board of Directors of Coteccons Construction (stock code: CTD) just passed a resolution to establish a new subsidiary, Coteccons Constructions Inc, to carry out construction-related activities in foreign markets, specifically is providing construction services. The form of investment abroad is in cash and the investment capital is entirely equity, no loans are used.

Technical view



Trend: Accumulation to go up

- VNINDEX closed 1,137 (8 points, +0.78%) with liquidity at the same level as the previous session. The market recorded an increase with 352 increasing codes and 145 decreasing codes. Foreign countries had a strong net selling session today with net selling value reaching -710 billion VND, focusing mainly on FUEVFVND, VIC, POW
- Technical: The market increased to close at the highest level of the session, showing that the uptrend is gradually recovering. The RSI indicator has shown a strong upturn signal after reaching the oversold area and is gradually moving towards the 40 point area. The MACD indicator also shows signs that it is gradually turning around, escaping the downtrend. This shows that the market is gradually having positive signals.
- Strategy: Investors can disburse funds in stocks that have bottomed out, especially industries that are benefiting such as logistics and seafood.

Scenario:

- Positive (60%): The market will accumulate in the 1,130 – 1,140 area and then move to the 1,200 area
- Negative (40%): The market will correct to the 1,100 area

Recommended stocks

10/10/2023

Unit: VND thousand

Today's watchlist

	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals
SZC	Buy	36.1	41.4	35.35	15%	-2%	37.1	
NKG	Buy	19.6	23	18.6	17%	-5%	19.95	

Trading portfolio

Ticker	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
PTB	Sell	56.5	61.9	55.7	10%	-1%	59.7	19	5.66%	13/09/2023	Reach target
PVS	Buy	36.4	40	35.4	10%	-3%	38.2	3	4.95%	05/10/2023	
VHC	Buy	79.3	87	76.7	10%	-3%	81.5	2	2.77%	06/10/2023	

Economic calendar

October 2023

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9 ISM Manufacturing PMI (US)	10 JOLTS Job Openings (US)	11 OPEC Meetings ADP Non-Farm Employment Change. ISM Services PMI (US)	12 BOJ Gov Kuroda Speaks	13 Unemployment Rate (US)	14
15	16 CPI, PPI (China)	17 GDP (UK) PPI (US)	18	19 FOMC Meeting CPI, core CPI (US)	20 Retail Sales (US), Prelim UoM Consumer Sentiment	21 Treasury Currency Report (US)
22 IMF Meetings	23 ETF VFM VN30, SSIAM VNFin Lead ETF & VFMVN Diamond ETF Review	24	25 CPI, core CPI (UK)	26 Deadline for submission of 3rd quarter financial statements Maturity of Derivatives Contracts Flash PMI (German, French, UK)	27 FDI announcement	28
29	30	31	1 BOC Press Conference, Monetary Policy Report and Rate Statement	2 ECB Press Conference, Monetary Policy Statement	3	4
5 ETF VNM VN30 changes the proportion of the portfolio	6					

NOTES: IEA hop thường niên

Shinhan Securities

Q&A

Shinhan Investment Network

SEOUL

Shinhan Securities Co., Ltd
Shinhan Investment Tower
70, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

NEW YORK

Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

HONG KONG

Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

INDONESIA

PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

SHANGHAI

Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

HO CHI MINH

Shinhan Securities Vietnam Co., Ltd.
22nd Floor, Centec Tower, 72-74 Nguyen Thi Minh Khai Street,
District 3, Ho Chi Minh City, Vietnam
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

HA NOI

Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To,
Ly Thai To Ward, Hoan Kiem District,
Hanoi, Vietnam.
Tel : (84-8) 6299-8000



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