MORNING CALL
02/10/2023

“Liquidity disappears”

- ❑ World stock: The downward trend continues
- ❑ Vietnam stocks: Liquidity disappears
- ❑ Business news: #TCB, #VHM, #VTP, #STB, #HAG #LIX
- ❑ Technical perspective and updated recommendations
- ❑ Event calendar
- ❑ Q&A

[Analysts]

Tien Le ☎ (84-28) 037 639 1443
✉ tien.ld@shinhan.com

Nam Hoang ☎ (84-28) 6299 8004
✉ nam.h@shinhan.com

Following SSV's Zalo,
Catching the latest report



Please click or scan

Global Market Review 02/10 - 06/10/2023

Major stocks market

- In regular trading on Monday, the Dow fell 0.22%, while the S&P 500 inched up 0.01% and the Nasdaq Composite gained 0.67%. Those moves came as US lawmakers arrived at a temporary agreement over the weekend that would keep the government funded for 45 more days. Investors also welcomed better-than-expected ISM Manufacturing PMI data which showed the contraction in the manufacturing sector slowed sharply and price pressures eased
- European markets finished broadly lower today with shares in London leading the region. The FTSE 100 is down 1.28% while France's CAC 40 is off 0.94% and Germany's DAX is lower by 0.91%
- The Nikkei 225 Index fell 1.1% to around 31,400 while the broader Topix Index dropped 1.2% to 2,286 on Tuesday, hitting their lowest levels in a month and tracking weakness in global markets as a strong dollar and surging Treasury yields dented sentiment. The Shanghai Composite rose 0.1% to close at 3,110 while the Shenzhen Component inched up 0.05% to 10,110 in cautious trade on Thursday, as trading volume dried up ahead of the week-long National Data holiday. Surging oil prices and government bond yields also dented risk sentiment.
- WTI crude futures pared early gains and fell below $89.5 per barrel, extending the sharp decline since hitting a one-year high of $93.7 on September 27th as worries that the Fed will leave rates higher for longer lifted the dollar and hampered the outlook on energy demand.

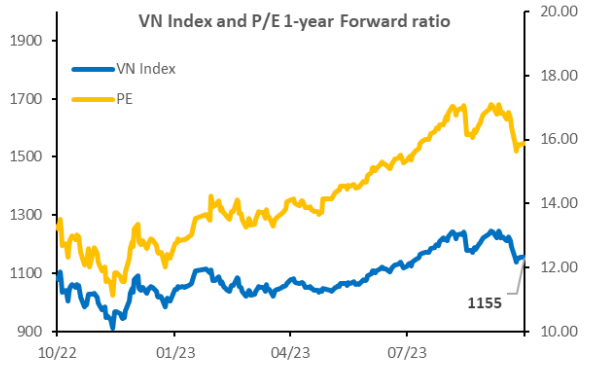
Market

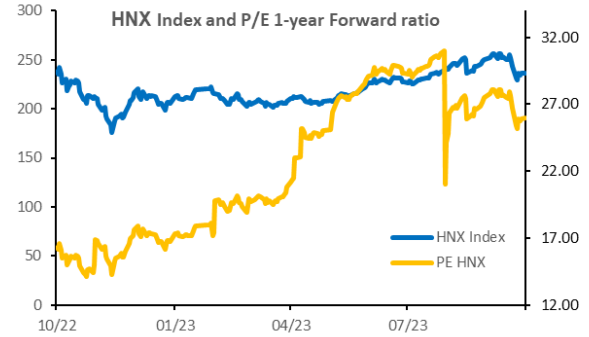
	Close	%1D	%1M	%1Y
VN-Index	1,155	0.10%	-5.62%	6.33%
S&P 500 Index	4,288	0.01%	-5.04%	16.58%
Dow Jones Index	33,433	-0.22%	-4.03%	13.37%
GP 100	7,511	-1.28%	0.62%	8.71%
Nikkei 225	31,339	-1.33%	-4.19%	19.54%
SHCOMP Index	3,110	0.10%	-0.81%	2.28%
STOXX 600	446	-1.03%	-2.74%	14.01%
KOSPI Index	2,465	0.09%	-3.08%	13.63%
Hang Seng	17,810	2.51%	-3.11%	3.41%

Currency & Commodity

	Close	%1D	%1M	%1Y
Dollar Index	107.07	0.15%	2.71%	-4.19%
USD/VND	24,333.00	0.09%	-1.04%	-1.86%
EUR/USD	1.05	-0.05%	-3.00%	6.57%
USD/CNY	7.30	0.19%	-0.12%	-1.34%
Brent	90.07	-0.71%	1.72%	1.36%
WTI	88.18	-0.72%	3.07%	5.44%
Natural gas	2.83	-0.28%	2.42%	-56.23%
Coal	154.50	-1.18%	-1.12%	-64.38%
Gold	1,823.07	-0.27%	-6.16%	7.25%

Vietnam Market Snapshot 02/10/2023





Money flow and sector rotation (VND bn)

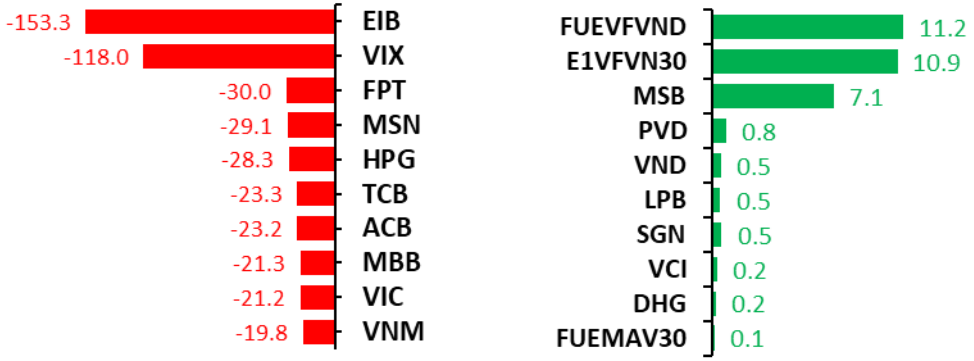
Sector	%1D	10/2/2023	9/29/2023	20-session Average
Media	224.63	1	0	1
Food and Beverage	30.33	894	686	1,240
Oil & Gas	19.02	93	78	171
Industrial Goods & Services	11.54	933	837	1,310
Chemicals	-0.3	554	556	946
Banks	-0.5	1,597	1,606	3,316
Construction & Materials	-0.8	806	812	1,602
Personal & Household Goods	-3.0	97	100	168
Insurance	-5.6	13	14	42
Financial Services	-12.4	1,869	2,134	3,601
Health Care	-14.7	12	14	23
Basic Resources	-19.6	615	765	1,668
Automobiles & Parts	-24.2	85	112	256
Technology	-29.6	115	163	294
Travel & Leisure	-33.9	146	220	147
Retail	-39.0	368	603	751
Utilities	-39.4	125	206	232
Real Estate	-44.1	1,660	2,971	4,938

Source: Bloomberg, Shinhan Securities Vietnam

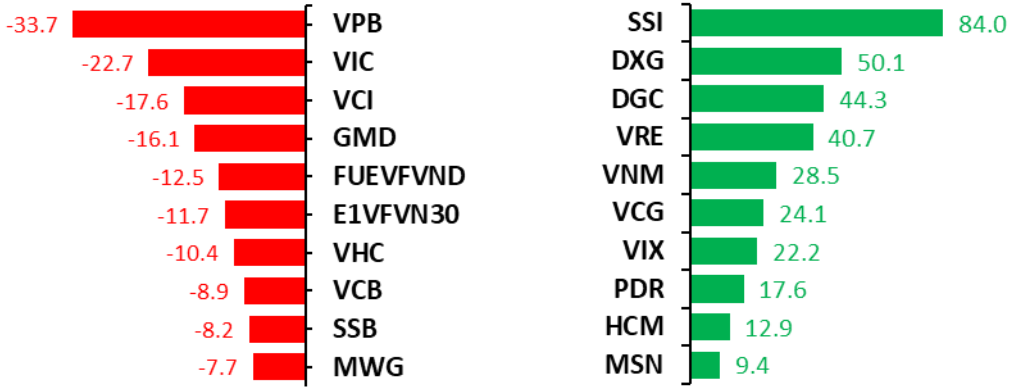
	Close	PE	Change	%1D	Trading volume (mn stocks)	Trading value (VND bn)
VNI NDEX	1,155.25	15.87	1.10	0.10	414	9,693
HNX INDEX	236.72	25.97	0.37	0.16	62	1,173

Vietnam Market Snapshot 02/10/2023

Top net buying & selling of proprietary trading (VND billion)



Top net buying & selling foreign investors (VND billion)



The net trading value of proprietary trading and investors by sector (VND billion)

Sub-sector	Proprietary trading (VND bn)	Foreign (VND bn)	Local Individual (VND bn)	Local Institutions (VND bn)
Real Estate	(49)	91	(3)	(87)
Basic Resources	(34)	(3)	45	(42)
Media	-	(0)	0	(0)
Industrial Goods & Services	(4)	(10)	5	5
Health care	0	1	1	(2)
Chemicals	(1)	52	(84)	32
Financial Services	(109)	77	19	(96)
Travel & Leisure	(10)	(3)	10	(7)
Banks	(310)	(60)	207	(147)
Construction & Materials	(0)	16	(32)	16
Food and Beverage	(55)	35	14	(50)
Retail	(15)	(14)	28	(13)
Utilities	(7)	(4)	19	(15)
Personal & Household Goods	(0)	1	(6)	5
Technology	(30)	(0)	30	(30)
Automobiles & Parts	(0)	(1)	3	(2)
Insurance	0	(1)	1	0
Oil & Gas	0	3	(7)	4

Source: Fiinpro, Shinhan Securities Vietnam

Breaking News

Macro

- The Ministry of Transport "urged" localities to review the need to build roads connecting to expressways. Resolution of the 13th Congress sets a goal that by 2030, the whole country will have about 5,000km of expressways. To date, according to the Ministry of Transport, the country has about 1,822km of expressways and is continuing to actively deploy the construction of other projects by 2025, striving to have about 3,000km by 2030. There are about 5,000km.

- Due to the influence of "headwinds", HoREA proposed to delay the application of Circular 08. Currently, commercial banks are using a maximum of 34% of short capital for medium and long-term loans. This rate will decrease to 30%, starting from October 1, 2023, meaning that the capital source for real estate loans (long term) will be more limited... Ho Chi Minh City Real Estate Association (HoREA) is requesting the State Bank to urgently consider amending and supplementing Circular 08/2020/TT-NHNN (Circular 08) to extend for another 12 months the regulation "credit institutions using Maximum 30% of short-term mobilized capital for medium and long-term loans", from October 1, 2023 (currently this ratio is 34%). According to HoREA, the application of Circular 08 should begin "from October 1, 2024" (after 12 months), in order to create conditions for credit institutions to appropriately use short-term mobilized capital. to provide medium and long-term loans, as well as improve access to credit for businesses and people, without posing safety risks to the credit system..

- In the context of businesses having difficulty absorbing capital due to declining production, the State Bank has been implementing many large groups of solutions to promote credit growth... At the regular Government press conference in September, Deputy Governor State Bank Dao Minh Tu said that as of September 30, the deposit interest rate was about 5.9%/year for terms of 6 months or more, the total mobilized capital of commercial banks was 12.9 million billion copper.

Business news

- TCB: S&P updated its assessment of Techcombank: Business is stable and continues to maintain its leading position in the market. Credit rating organization Standard & Poor's Global Ratings (S&P) confirmed the BB-/Stable/B credit rating for Vietnam Technological and Commercial Joint Stock Bank (Techcombank - TCB). According to S&P's assessment, in the next 12 months, TCB will continue to maintain its leading position in the market and stable business. "TCB is one of the largest banks in Vietnam, with profits higher than the industry average and well-managed," S&P commented.

- VTP: Competition in delivery service prices is increasingly fierce, Viettel Post (VTP) is slowing down to increase market share, silently improving profit margins. In the midst of an increasingly fierce price war as companies continuously lower service prices, Viettel Post Corporation (Viettel Post - code VTP) has implemented a strategy focusing on optimizing costs. fee per order to improve delivery profit margin with the expectation of reaching 8 to 9% this year. This strategy is initially bringing positive results when the gross profit margin of Viettel Post's delivery service segment has had 2 consecutive quarters of strong increase compared to the previous quarter, reaching 9.4% - the highest since Quarter 2/2021. This contributes to pushing Viettel Post's gross profit margin to 4.8% - the highest since the first quarter of 2020.

- VHM: According to the 2023 semi-annual reviewed financial statements of Vinhomes Joint Stock Company (stock code: VHM), this enterprise and its subsidiaries have purchased an additional 51.33% of shares to fully own shares of Ca Tam Tourism Joint Stock Company from other companies. partner. The total cost of business combination is nearly 197.5 billion VND, of which nearly 153.8 billion VND has been paid in cash and the remaining nearly 44 billion VND is the value of the investment of Vinhomes and its subsidiaries of 48.67%. previous Sturgeon Tourism capital.

Breaking News



Business news

- **STB:** Sacombank estimates a profit of 6,175 billion VND in the first 8 months of 2023, an increase of 56% over the same period. According to Sacombank's (STB) latest update on business results, in the first 8 months of 2023, Sacombank's total assets continue to expand and maintain its position in scale, reaching more than 635 trillion VND, an increase 7% more than the beginning of the year. Asset quality improved strongly with profitable assets increasing by 9.4%, accounting for 91% of total assets; Profitability also increased significantly, ROA - ROE reached 1.21% and 18.13%, respectively, up 0.3% and 4.3% compared to the previous year.

- **HAG:** A journey of ups and downs in 2 decades of building and selling hotels to pay off Mr. Duc's debt. Having owned many commercial center, hotel, and resort projects in Da Lat, Quy Nhon, Da Nang, Myanmar,... until now, Hoang Anh Gia Lai only has one hotel in the city. Pleiku street, Gia Lai. To have cash flow to pay off bond debt, this hotel is also being put into liquidation plan. Recently, to "turn around" the cash flow to repay the HAGLBOND16.26 bond batch that is being delayed, HAGL's Board of Directors has just approved a plan to liquidate unprofitable assets. Specifically, the property in focus this time is the HAGL hotel in a "prime" location in Gia Lai province (No. 1 Phu Dong, Pleiku City, Gia Lai). The specific amount has not been announced by HAGL. This proceeds will be given priority to pay for the bond batch at BIDV issued in 2016. Hoang Anh Gia Lai Hotel has been operating since 2005, and is the first 4-star hotel. in the Central Highlands area with 117 bedrooms.

- **LIX:** Outside of the influence of fluctuations in the stock market, LIX shares of Lix Detergent Joint Stock Company (Lixco) have continued to steadily increase since the beginning of the year. Closing the last trading session of September, this stock stopped at 49,500 VND/share - the highest market price in nearly 2 years (since October 2021). Since the beginning of the year until now, this laundry detergent stock has increased 31% and there seems to be no significant correction. However, the liquidity of this code is quite "sluggish", in many sessions the matched volume is only a few hundred to a few thousand units.

Technical view



Trend: Sideway

VNINDEX closed 1,155.25 (1.1 points, 0.1%) with low liquidity. The market has 280 green codes and 201 red codes. The market leading group is GVR VNM and VRE, on the other side is VCB GAS. Groups with strong increases include Chemicals, Food & Beverages. Foreign investors were light net buyers, and proprietary traders were light net sellers.

Technical view: The market traded with a small amplitude and formed a doji candle with low liquidity. This is the 5th session of the market moving sideways and accumulating in the 1,150-1,160 area corresponding to MA 100. It can be seen that the buyers and sellers are cautious and quite balanced. We expect the market will continue to move sideways waiting for new information such as Q3 business results. In the coming sessions, if the market forms a candle that closes down at 1,140, there is a high possibility that the market will form a strong downtrend. On the contrary, if the market completely escapes the 1,160 zone, it will open a new rising wave for the market. The reference support and resistance zone is 1,140-1,200

Strategy: Investors can make new purchases with stocks that have tight base accumulation, so the reward/risk ratio will be very attractive, and avoid the psychology of chasing.

Scenario:

- Positive (60%): The market continues to accumulate in the 1,140-1,150 area and creates an upward bottom.
- Negative (40%): The market breached 1,120 and returned to 1,100.

Recommended stocks

3/10/2023

Unit: VND thousand

Today's watchlist

Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	Signals

Trading portfolio

Ticker	Recommendation	Buying price (+/- 1%)	Target	Cut loss	Upside	Downside	Current price	T+	Profit/Loss	Date	Note
MBB	Hold	18.2	20.1	17.9	10%	-2%	18.6	27	2.20%	25/08/2023	
PTB	Hold	56.5	61.9	55.7	10%	-1%	58.5	14	3.54%	13/09/2023	
HPG	Hold	26.1	29	25.5	11%	-2%	26.2	3	0.38%	28/09/2023	
TCH	Hold	11.8	15	11.6	27%	-2%	11.85	2	0.42%	29/09/2023	

Economic calendar

October 2023

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2	3	4	5	6	7
8	9 ISM Manufacturing PMI (US)	10 JOLTS Job Openings (US)	11 OPEC Meetings ADP Non-Farm Employment Change. ISM Services PMI (US)	12 BOJ Gov Kuroda Speaks	13 Unemployment Rate (US)	14
15	16 CPI, PPI (China)	17 GDP (UK) PPI (US)	18	19 FOMC Meeting CPI, core CPI (US)	20 Retail Sales (US), Prelim UoM Consumer Sentiment	21 Treasury Currency Report (US)
22 IMF Meetings	23 ETF VFM VN30, SSIAM VNFin Lead ETF & VFMVN Diamond ETF Review	24	25 CPI, core CPI (UK)	26 Deadline for submission of 3rd quarter financial statements Maturity of Derivatives Contracts Flash PMI (German, French, UK)	27 FDI announcement	28
29	30	31	1 BOC Press Conference, Monetary Policy Report and Rate Statement	2 ECB Press Conference, Monetary Policy Statement	3	4
5 ETF VNM VN30 changes the proportion of the portfolio	6					

NOTES: IEA hop thường niên

Shinhan Securities

Q&A

Shinhan Investment Network

SEOUL

Shinhan Securities Co., Ltd
Shinhan Investment Tower
70, Youido-dong, Yongdungpo-gu,
Seoul, Korea 150-712
Tel : (82-2) 3772-2700, 2702
Fax : (82-2) 6671-7573

NEW YORK

Shinhan Investment America Inc.
1325 Avenue of the Americas Suite 702,
New York, NY 10019
Tel : (1-212) 397-4000
Fax : (1-212) 397-0032

HONG KONG

Shinhan Investment Asia Ltd.
Unit 7705 A, Level 77
International Commerce Centre
1 Austin Road West
Kowloon, Hong Kong
Tel : (852) 3713-5333
Fax : (852) 3713-5300

INDONESIA

PT Shinhan Sekuritas Indonesia
30th Floor, IFC 2, Jl. Jend. Sudirman Kav.
22-23, Jakarta, Indonesia
Tel : (62-21) 5140-1133
Fax : (62-21) 5140-1599

SHANGHAI

Shinhan Investment Corp.
Shanghai Representative Office
Room 104, Huaneng Union Mansion No.958,
Luijiazui Ring Road, PuDong, Shanghai, China
Tel : (86-21) 6888-9135/6
Fax : (86-21) 6888-9139

HO CHI MINH

Shinhan Securities Vietnam Co., Ltd.
22nd Floor, Centec Tower, 72-74 Nguyen Thi Minh Khai Street,
District 3, Ho Chi Minh City, Vietnam
Tel : (84-8) 6299-8000
Fax : (84-8) 6299-4232

HA NOI

Shinhan Securities Vietnam Co., Ltd.
Hanoi Branch
2nd Floor, Leadvisors Building, No. 41A Ly Thai To,
Ly Thai To Ward, Hoan Kiem District,
Hanoi, Vietnam.
Tel : (84-8) 6299-8000



Compliance Notice

- Analyst Certification: We/I hereby certify the information and material presented in this report are accurate expressions of their views, and that we/I have not received internally or externally wrongful pressure to express such views.
- All opinions and estimates regarding the company and its securities are accurate representations of the covering analyst's judgments as of this date and may differ from actual results.
- This report is intended to provide information to assist investment decisions only and should not be used or considered an offer or the solicitation of an offer to sell or to buy any securities. Stock selection and final investment decisions should be made at the client's own discretion.
- This report is distributed to our clients only, and any unauthorized use, duplication, or redistribution of this report is strictly prohibited.

Disclaimers

- This research report and marketing materials for Vietnamese securities are originally prepared and issued by the Research Center of Shinhan Securities Vietnam Ltd.., an organization licensed with the State Securities Commission of Vietnam. The analyst(s) who participated in preparing and issuing this research report and marketing materials is/are licensed and regulated by the State Securities Commission of Vietnam in Vietnam only. This report and marketing materials are copyrighted and may not be copied, redistributed, forwarded or altered in any way without the consent of Shinhan Securities Vietnam Ltd.
- This research report and marketing materials are for information purposes only. They are not and should not be construed as an offer or solicitation of an offer to purchase or sell any securities or other financial instruments or to participate in any trading strategy. This research report and marketing materials do not provide individually tailored investment advice. This research report and marketing materials do not take into account individual investor circumstances, objectives or needs, and are not intended as recommendations of particular securities, financial instruments or strategies to any particular investor. The securities and other financial instruments discussed in this research report and marketing materials may not be suitable for all investors. The recipient of this research report and marketing materials must make their own independent decisions regarding any securities or financial instruments mentioned herein and investors should seek the advice of a financial adviser. Shinhan Securities Vietnam Ltd. does not undertake that investors will obtain any profits, nor will it share with investors any investment profits. Shinhan Securities Vietnam Ltd.., its affiliates, or their affiliates and directors, officers, employees or agents of each of them disclaim any and all responsibility or liability whatsoever for any loss (director consequential) or damage arising out of the use of all or any part of this report or its contents or otherwise arising in connection therewith. Information and opinions contained herein are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or Shinhan Securities Vietnam Ltd. The final investment decision is based on the client’s judgment, and this research report and marketing materials cannot be used as evidence in any legal dispute related to investment decisions.
- Copyright ⓒ 2020 Shinhan Securities Vietnam Ltd. All rights reserved. No part of this report may be reproduced or distributed in any manner without permission of Shinhan Securities Vietnam Ltd.